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# San Diego Housing Commission (SDHC) Preliminary Bond Authorization for 3Roots Apartments Presentation to the SDHC Board of Commissioners January 14, 2021

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Vice President, Multifamily Housing Finance  
Real Estate Division





# SDHC – 3Roots Apartments

## Development Summary

- New construction of 178 affordable rental housing units and two managers' units at 9900 Camino Santa Fe in Mira Mesa in Council District 6.
- Rents affordable for 55 years for households with income at 30 percent to 60 percent of San Diego's Area Median Income (AMI).
- Located at the southern end of the Lennar Homes' master-planned community, which consists of 1,800 residential units to be developed in Mira Mesa.
- Development financed with Multifamily Housing Revenue Bonds, private bank debt, 4 percent federal Low-Income Housing Tax Credits, state tax credits, seller note, land donation, Junior C bond, and a deferred developer fee.
- No SDHC loan provided to this development.





# SDHC – 3Roots Apartments Development Team

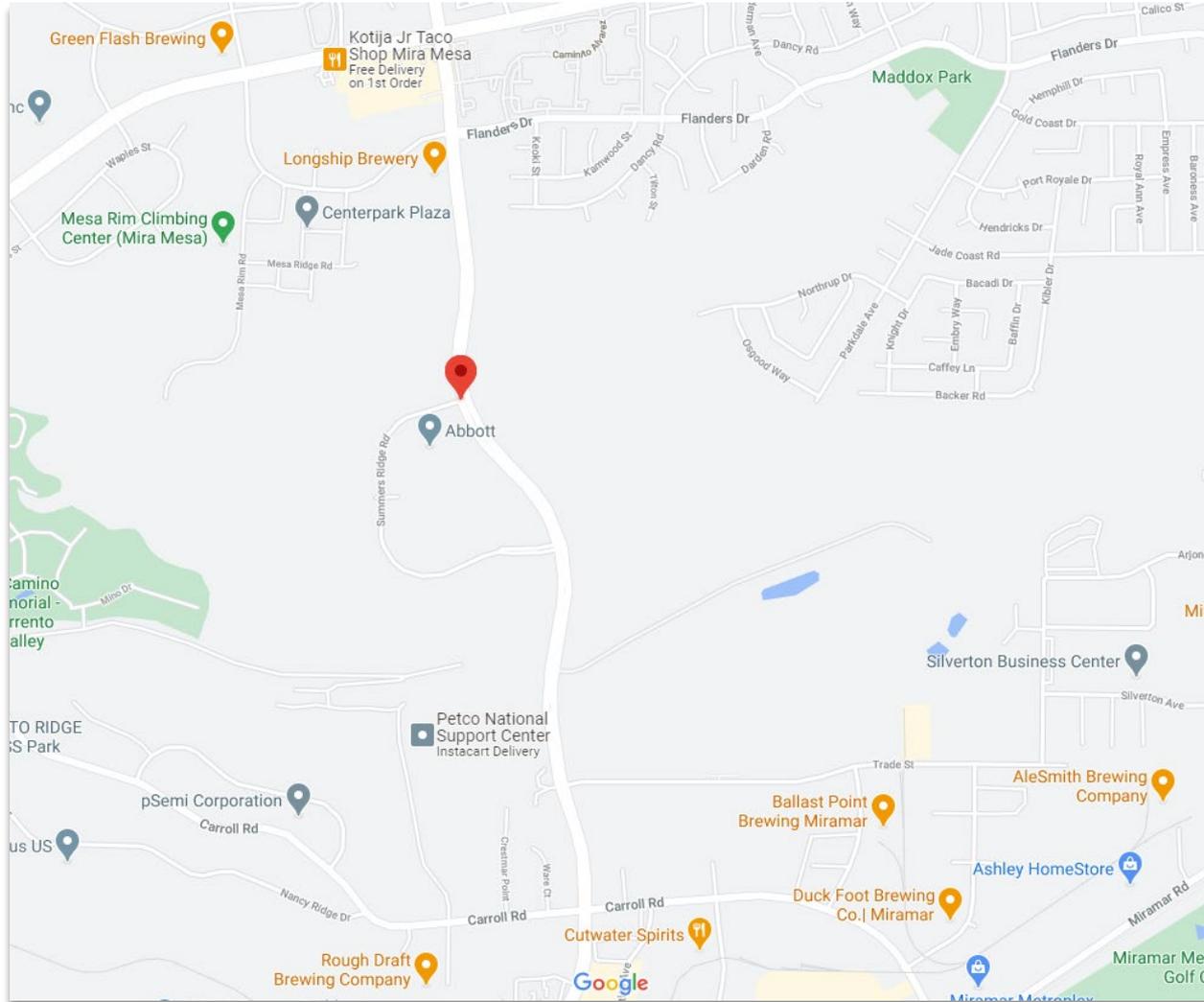
<u>ROLE</u>	<u>FIRM/CONTACT</u>
Developer	Chelsea Investment Corporation
Owner/Borrower	3Roots CIC, LP
Administrative General Partner	CIC 3Roots, LLC
Managing General Partner	Pacific Southwest Community Development Corporation
Tax Credit Investor Limited Partner	TBD
Architect	Bassenian Lagoni
General Contractor	Emmerson
Property Management	ConAm Management Corporation
Construction and Permanent Lender	TBD
Tenant Services Provider	Pacific Southwest Community Development Corporation



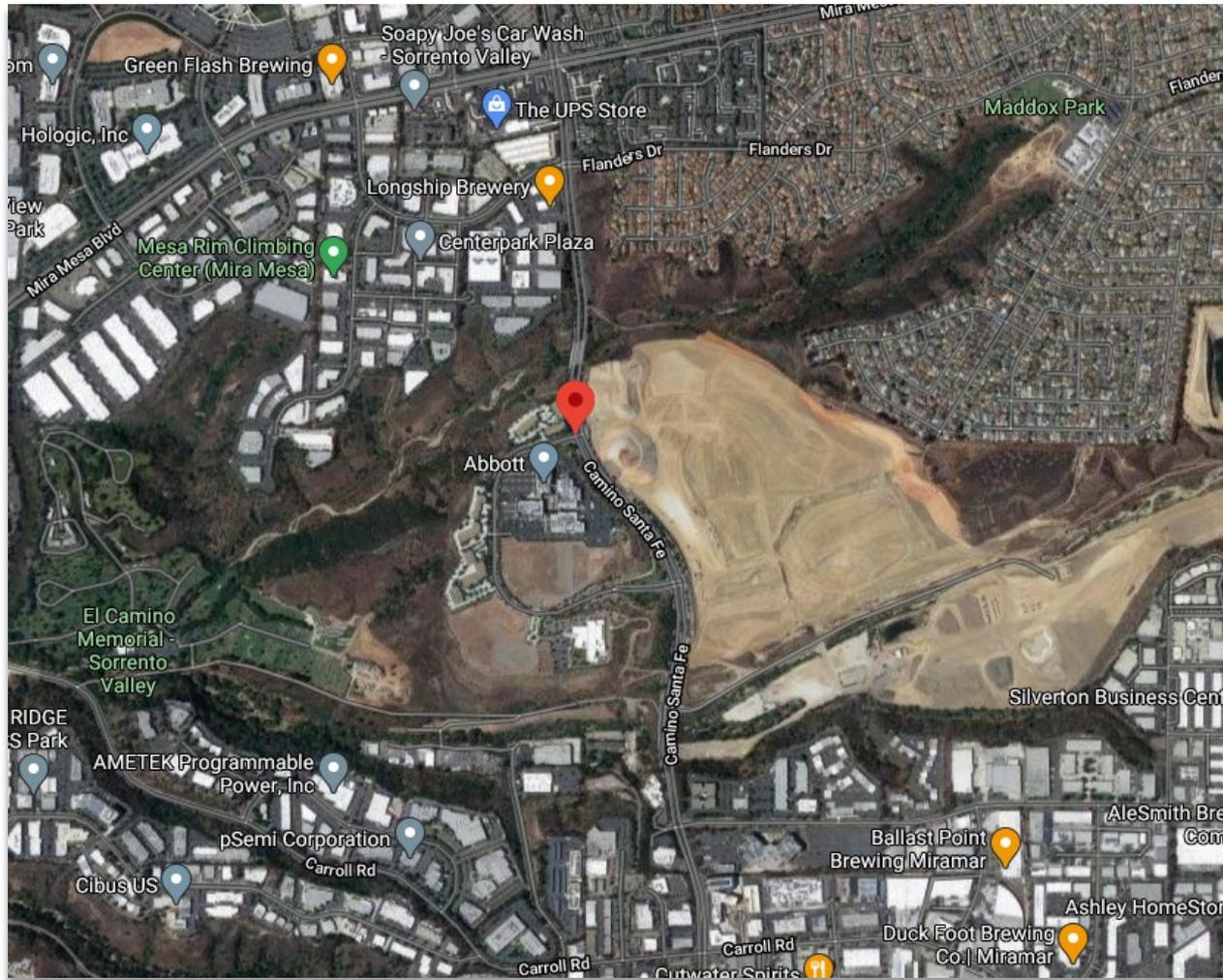


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# SDHC – 3Roots Apartments Location Map



# SDHC – 3Roots Apartments Aerial View





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# SDHC – 3Roots Apartments Site Plan

Site Summary:

Three Story Apartments

Total Units : 180  
Site Area : ± 3.96 Acres  
Density : ± 45.5 Homes/Acre

Parking Provided : 180 Spaces  
Uncovered Spaces: 180 (1.0:1)

Unit Mix:

1 BR Units: 144 (80%)  
2 BR Units: 36 (20%)  
180 (100%)



Bassonian | Lagoni

ARCHITECTS AND PLANNERS

333 Street, Suite 100  
San Diego, CA 92101  
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ILLUSTRATIVE SITE PLAN

3ROOTS : PA-12

San Diego, California

819.18199

07.25.18



This plan is submitted for informational purposes only and does not constitute an offer of any securities. It is not intended to be used in any way to solicit or sell securities. The information contained herein is not intended to be used in any way to solicit or sell securities. The information contained herein is not intended to be used in any way to solicit or sell securities.





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# SDHC – 3Roots Apartments Architect Renderings



URBAN CORRIDOR STREET (EAST)



VILLAGE ENTRY DRIVE

**Bassenian Lagoni**  
ARCHITECTURE • PLANNING • INTERIORS

## CONCEPTUAL ELEVATION

3ROOTS : PA-12

San Diego, California



07.25.18

Notes:  
1) This rendering is for conceptual purposes only and is not intended to be used for construction. It is not intended to be used for construction. It is not intended to be used for construction. It is not intended to be used for construction.



# SDHC – 3Roots Apartments

## Estimated Permanent Financing Sources and Uses

Financing Sources	Amounts	Financing Uses	Amounts	Per Unit
Permanent Loan	\$29,710,000	Property acquisition	\$7,500,000	\$41,667
		Offsite Infrastructure	\$5,000,000	\$27,778
4% Tax Credit Equity	\$27,760,159	Construction costs \$9,492,617		\$274,959
		Contingency + \$2,474,631		\$13,748
		Total construction \$51,967,248		\$288,707
State Tax Credit Equity	\$10,048,956	Financing Costs	\$4,523,975	\$25,133
Master Developer Land Donation	\$7,500,000	Architecture and Engineering	\$1,538,000	\$8,544
Junior C Bond	\$2,800,000	Legal	\$262,500	\$1,458
Residual Receipts Loan Interest	\$656,250	City Permits & Impact Fees	\$7,411,724	\$41,176
Deferred Dev. Fee	\$5,946,411	Developer Fee	\$9,946,411	\$55,258
Seller Note	\$5,000,000	Reserves	\$659,943	\$3,666
		Other soft costs	\$245,167	\$1,362
		Contingency	\$366,808	\$2,038
<b>Total Sources</b>	<b>\$89,421,776</b>	<b>Total Uses</b>	<b>\$89,421,776</b>	<b>\$496,788</b>



# SDHC – 3Roots Apartments

## Affordability & Proposed Rents

Unit Type	AMI	Number of Units	Gross Rents
1BR	30%	2	\$649
1BR	50%	2	\$1,082
1BR	60%	20	\$1,299
2BR	30%	8	\$779
2BR	50%	8	\$1,298
2BR	60%	62	\$1,558
3BR	30%	8	\$900
3BR	50%	8	\$1,500
3BR	60%	60	\$1,800
Manager	N/A	2	-
<b>Total Units</b>	-	<b>180</b>	-



# SDHC – 3Roots Apartments Development Timeline

Milestones	Estimated Dates
SDHC preliminary bond authorization	January 8, 2021
Housing Authority consideration	January 26, 2021
City Council IRS-required TEFRA hearing	January 26, 2021
CDLAC bond & TCAC tax credit application	February 4, 2021
CDLAC & CTCAC allocation meetings	April 2021
Housing Authority final bond authorization	TBD
Estimated bond issuance and escrow/loan closing	TBD
Estimated start of construction work	December 2021
Estimated completion of construction work	June 2023



# SDHC – 3RootsApartments Bond Issuance Summary

- Proposed bond issuance of up to \$58,000,000 in a tax-exempt bonds and up to \$4,800,000 in taxable bonds
- Developer is responsible for paying all costs of issuing bond.
- Issuance pursuant to SDHC's bond policy.
- Bond issuance will not create financial liability to SDHC, Housing Authority, nor City.
- Neither the full faith and credit nor taxing power of the City nor full faith and credit of the Housing Authority will be pledged to payment of the bonds.



# SDHC – 3Roots Apartments

## Staff Recommendations

**That the SDHC Board of Commissioners (Board) recommend that the Housing Authority of the City of San Diego (Housing Authority) take the following actions:**

1. Approve initial steps to issue up to \$58,000,000 in a tax-exempt Multifamily Housing Revenue Bonds and up to \$4,800,000 in taxable bonds to facilitate the development of 3Roots Apartments:
  - Issue a bond inducement resolution.
  - Authorize a bond allocation application to the California Debt Limit Allocation Committee (CDLAC) for the tax-exempt bonds.
  - Approve a financing team of Orrick as Bond Counsel and Ross Financial as Financial Advisor.
2. Authorize SDHC’s President & CEO, or designee, to execute necessary documents in a form approved by General Counsel and Bond Counsel and take necessary actions upon advice of General Counsel.



## SDHC – 3RootsApartments Staff Recommendations (Continued)

**That the SDHC Board recommend that the San Diego City Council:**  
Hold a Tax Equity and Fiscal Responsibility Act (TEFRA) public hearing and adopt a resolution approving the Housing Authority’s issuance of tax-exempt Multifamily Housing Revenue Bonds in an amount up to \$58,000,000 to fund the development 3Roots Apartments.





## SDHC – 3RootsApartments Staff Recommendations (Continued)

# Questions & Comments

