



SAN DIEGO  
HOUSING  
COMMISSION

We're About People

San Diego Housing Commission (SDHC)  
Approval of Services Agreements with  
People Assisting the Homeless and Father Joe's Villages  
Presentation to the SDHC Board of Commissioners  
September 18, 2020

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# Service Provider Agreements

## Operation Shelter to Home

- Launched April 1, 2020, at the San Diego Convention Center in response to the COVID-19 pandemic.
- Up to 1,495 shelter beds available to persons experiencing unsheltered homelessness.
- Street outreach activities occurred via a coordinated intake process to fill shelter beds and provide a safe and sanitary environment amid the pandemic.
- Services offered at the Convention Center include 24-hour security, meals, showers, bathrooms, laundry services, case management and housing navigation.
- Exit strategies include client placement into permanent and longer-term housing or other appropriate housing solutions.



# Service Provider Agreements

## SDHC Property Acquisitions

- Proposed purchase of two hotels and repurposing them into Permanent Supportive Housing for eligible clients exiting Operation Shelter to Home.
- 332 units with Project-Based Housing Vouchers:
  - Residence Inn Mission Valley - 190 vouchers
  - Residence Inn Kearny Mesa - 142 vouchers
- If approved, the goal is for the properties to be placed into service by December 31, 2020.
- Acquisitions align with the City's Community Action Plan on Homelessness.



# Service Provider Agreements Service Model

- Long-term housing solution with voluntary, wraparound supportive services combining case management and services with rental subsidies.
- Operated according to the Housing First model.
- Uses national best practices such as trauma-informed care, motivational interviewing, and a harm reduction model to ensure a client-centered approach to rendering services.
- The program design serves the target population in a welcoming, solutions-focused environment while ensuring housing stability.



# Service Provider Agreements Service Model (Continued)

- Services within Permanent Supportive Housing programs include:
  - Case Management
  - Mental Health Services
  - Substance Use Disorder Services
  - Healthcare Services
  - Life Skills
  - Education Services
  - Employment Services
- Referrals through the Coordinated Entry System to ensure the housing intervention is appropriate to the needs of the client.



# Service Provider Agreements Procurement Process

- Request for Qualifications issued on May 4, 2020.
- 64 vendors notified through PlanetBids, using both SDHC and City portals.
- Seven proposals received by the deadline of May 18, 2020.
- The source selection committee recommends awarding the contracts to:
  - People Assisting the Homeless for Hotel Circle site
  - Father Joe's Village for Kearny Mesa site



# Service Provider Agreements

## People Assisting the Homeless (PATH)

- More than 30 years of experience serving individuals, families and veterans experiencing homelessness in California, including the San Diego region.
- In 2019, PATH provided services to more than 25,000 people throughout California, with almost 1,200 placements into permanent housing.
- Offers a comprehensive array of housing and supportive services, including:
  - Permanent supportive housing
  - Interim housing
  - Rapid rehousing
  - Emergency shelter
  - Inclement weather beds
  - Whole Person Wellness
  - Case management
  - Outreach
  - Housing navigation
  - Health services
  - Clinical care
  - Employment services



# Service Provider Agreements

## Father Joe's Villages

- More than 70 years of experience serving individuals and families experiencing homelessness in the San Diego region.
- Provides services for more than 14,000 individuals on an annual basis.
- Offers a comprehensive array of housing and supportive services, including:
  - Affordable housing
  - Interim shelter
  - Permanent supportive housing
  - Basic and emergency services
  - Transportation assistance
  - Computer lab
  - Public restroom program
  - Mental health counseling
  - Substance abuse treatment
  - Emergency shelter
  - Inclement weather beds
  - Education
  - Outreach
  - Daily meal program





# Service Provider Agreements Funding

## People Assisting the Homeless

FUNDING SOURCE	Year 1
Emergency Solutions Grant and Homeless Emergency Aid Program (HEAP)	\$1,318,382
Property Operating Income	\$1,474,724
<b>Total</b>	<b>\$2,793,106</b>

## Father Joe's Village

FUNDING SOURCE	Year 1
Emergency Solutions Grant and Homeless Emergency Aid Program (HEAP)	\$900,212
Property Operating Income	\$1,188,796
<b>Total</b>	<b>\$2,089,008</b>



# Service Provider Agreements Staff Recommendations

## **That SDHC recommend the Housing Authority take the following actions:**

- 1) Authorize SDHC's President & Chief Executive Officer (President & CEO), or designee, to execute an initial one-year operating agreement in an amount not to exceed \$2,793,106, with one one-year option to renew, with People Assisting the Homeless (PATH) to provide supportive services and property management in a Permanent Supportive Housing development located at 1865 Hotel Circle South, San Diego, 92108; and execute an initial one-year operating agreement in an amount not to exceed \$2,089,008, with one one-year option to renew, with Father Joe's Village (FJV) to provide supportive services and property management in a Permanent Supportive Housing development located at 5400 Kearny Mesa Road, San Diego, 92111;



## Service Provider Agreements Staff Recommendations (Continued)

- 2) Authorize SDHC's President & CEO, or designee, to execute a service provider agreement, with Property Management sub-agreement, as approved by General Counsel. Choice of a property manager by the service provider shall be subject to the approval of the same by SDHC's President & CEO, or designee;
- 3) Authorize SDHC's President & CEO, or designee, to execute all necessary documents and instruments that are necessary and/or appropriate to implement these approvals, in a form and format approved by General Counsel, and to take such actions necessary and/or appropriate to implement these approvals; and



## Service Provider Agreements Staff Recommendations (Continued)

- 4) Authorize SDHC's President & CEO, or designee, to substitute funding sources and/or increase compensation by not more than 20 percent of the total agreement amount for the proposed agreement, if necessary, without further action by the Housing Commission's Board of Commissioners (Board), but only if and to the extent that funds are determined to be available for such purposes.



# Questions and Comments

