

REPORT TO THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO

DATE ISSUED: September 4, 2019 **REPORT NO**: HAR19-023

ATTENTION: Chair and Members of the Housing Authority of the City of San Diego

For the Agenda of October 1, 2019

SUBJECT: Preliminary Bond Authorization for Mission Terrace Apartments

COUNCIL DISTRICT: 7

REQUESTED ACTION

Take the initial steps for the Housing Authority of the City of San Diego to issue up to \$12,000,000 of tax-exempt Multifamily Housing Revenue Bonds or Notes to facilitate Mission Terrace Housing Partners L.P.'s acquisition with rehabilitation of the Mission Terrace Apartments, which consist of 76 rental housing units that will remain affordable for 55 years and one manager's unit, located at 10210 San Diego Mission Road, San Diego.

STAFF RECOMMENDATION

That the Housing Authority of the City of San Diego (Housing Authority) take the following actions as described in this report:

- 1) Approve the following steps to issue Housing Authority tax-exempt Multifamily Housing Revenue Bonds or Notes to facilitate Mission Terrace Housing Partners L.P.'s (MTHP) acquisition with rehabilitation of the Mission Terrace Apartments, which consist of 76 rental housing units that will remain affordable for 55 years and one manager's unit, located at 10210 San Diego Mission Road, San Diego:
 - a. Issue a bond inducement resolution (Declaration of Official Intent) for up to \$12,000,000 in tax-exempt Multifamily Housing Revenue Bonds or Notes for the acquisition and rehabilitation of Mission Terrace by MTHP;
 - b. Authorize an application (and subsequent applications if necessary) to the California Debt Limit Allocation Committee (CDLAC) for an allocation of authority to issue tax-exempt Multifamily Housing Bonds in an amount up to \$12,000,000 for Mission Terrace. Issuance of the Bonds or Notes will require Housing Authority approval at a later date;
 - c. Approve the bond financing team of Kutak Rock LLP as Bond Counsel, and PFM Group as Financial Advisor; and
- 2) Authorize the San Diego Housing Commission's (Housing Commission) President & CEO, or designee, to execute any and all documents that are necessary to effectuate the transaction and implement these approvals in a form approved by the General Counsel and the Bond Counsel, and to take such actions as are necessary, convenient, and/or appropriate to implement these approvals upon advice of the General Counsel and/or the Bond Counsel.

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SUMMARY

A Development Summary is at Attachment 1.

Table 1 - Development Details

	1
Address	10210 San Diego Mission Road, San Diego
Council District	7
Community Plan Area	Mission Valley Community Plan
Developer	Interfaith
Development Type	Acquisition with rehabilitation
Construction Type	Type V
Parking Type	117 parking spaces, (including 89 spaces in two levels of
	underground parking plus 28 garages).
Housing Type	Multifamily
Lot Size	3.14 acres, 136,778 square feet
	A portion of the site is unbuildable land.
Units	77
Density	24.5 dwelling units per acre (77 units ÷ 3.14 acres)
Affordable Unit Mix	37 one-bedroom units, 15 two-bedroom units,
	24 three-bedroom units, and 1 three-bedroom manager's unit
Gross Building Area	103,108 square feet
Net Rentable Area	55,870 square feet

The Development

Mission Terrace is an existing 77-unit affordable rental housing development located at 10210 San Diego Mission Road in the Mission Valley Community Planning Area (Attachment 2 – Site Map). The development is east of Interstate 15, near the SDCCU Stadium. On June 14, 1993, the Housing Commission approved (Report No. HCR 93-174) a \$1,805,000 residual receipts loan to Interfaith. On March 22, 1994, the Housing Authority approved increasing the loan to \$2,055,000 (\$1,150,000 federal HOME Investment Partnerships Program funds + \$905,000 City of San Diego Housing Trust Fund = \$2,055,000). On August 31, 1994, the Loan Agreement was executed. It approved the development's ownership transfer from Interfaith to MTA. The development was constructed in 1995 with financing from multiple sources including: California Tax Credit Allocation Committee (CTCAC) tax credits, a Housing Commission loan, and other financing.

The Mission Terrace June 30, 1994, Promissory Note specifically allows the existing loan's prepayment "...in whole or in part at any time ...without notice or penalty." MTA is proposing to pay off the entire loan owed to the Housing Commission. The loan amount is estimated at \$3,438,411 (\$2,055,000 principal plus \$1,383,411 accrued interest to the estimated closing). No additional Housing Commission cash loan funds are requested for the proposed acquisition with rehabilitation. Although Mission Terrace's original loan will be paid off, the original loan's affordability restrictions will remain.

Developer's Requests

For Mission Terrace, the developer is requesting Housing Commission approval to:

a) Allow ownership transfer from MTA to MTHP, which will assume the Housing Commission's existing loan's current affordability restrictions (on 76 units, at 35 to 60 percent of the San Diego Area Median Income);

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- b) Request that the Housing Authority apply for and obtain a CDLAC allocation to issue up to \$12,000,000 of tax-exempt Multifamily Housing Revenue Bonds or Notes for the proposed acquisition with rehabilitation; and
- c) Have the developer complete a comprehensive rehabilitation of the property.

The Property

The property is owned by MTA. The complex has eight two-story residential buildings and a one-story community building with a leasing office and a community room. There are 37 one-bedroom units (528 sq. ft.), 15 two-bedroom units (823 sq. ft.), 24 three-bedroom units (1,030 sq. ft.), and one three-bedroom manager's unit. There are 117 parking spaces, including 89 spaces in two levels of underground parking plus 28 garages. Site amenities include: a community building with a kitchen, two laundry rooms, a picnic area, a playground, and a basketball court. Unit amenities include: central heating system, assigned parking, and energy efficient appliances. To the north and south are multifamily properties. To the east is a condominium development. To the southeast are office buildings and a retail center. To the west is Interstate 15. SDCCU stadium is located to the southwest, across Interstate 15. Bus service is approximately .2 miles away, near the corner of Rancho Mission Road and San Diego Mission Road.

Building Conditions/Proposed Rehabilitation Work

Mission Terrace was constructed in 1995. Interfaith states that while the property is in good condition, improvements are needed for aesthetic and systematic upgrades due to the property's age. Interfaith intends to complete a comprehensive/substantial renovation to address immediate and long-term needs of the complex. On July 1, 2019, a Property Condition Report was completed by Professional Associates Construction Services Inc. A cost estimate rehabilitation summary is at Attachment 3. The developer's pro forma estimates rehabilitation costs at \$4,379,505 (\$56,877/unit). The developer intends to enter into a construction contract with a to-be-selected contractor. The contractor will solicit at least three bids from subcontractors to ensure competitive pricing.

Prevailing Wages

Prevailing wages are not applicable because neither federal nor state funds will be utilized.

Relocation

As of June 2019, Mission Terrace was fully occupied. The developer does not anticipate permanent relocation of the current tenants. However, rehabilitation work may necessitate that the tenants will need to be temporarily relocated while work is taking place in their unit. Relocation will comply with the Federal Uniform Relocation Act. The developer will be responsible for coordinating all temporary relocations. A relocation study is in process. The developer's pro forma budgets \$125,000 (77 units at \$1,623 per unit = approximately \$125,000) for temporary relocations (including the relocation consultant costs).

Accessibility

CTCAC requires wheelchair accessibility in 10 percent of the units, with an additional 4 percent of the units accessible to residents with visual and/or hearing impairment.

Project Sustainability

Mission Terrace will be rehabilitated in conformance with CTCAC's minimum energy efficiency standards for rehabilitation projects, which require demonstrating at least 10 percent post-rehabilitation improvement in energy efficiency over existing conditions.

Development Team

Interfaith is a 501(c) (3) nonprofit developer. It was formed in 1968 by an alliance of local churches. Interfaith has developed, and owns/operates, more than 1,500 apartment homes in San Diego County. During the 15-year tax credit compliance period, the complex will be owned by MTHP (a single-asset limited partnership). An organization chart is at Attachment 4.

Table 2 - Development Team Summary

ROLE	FIRM/CONTACT
Owner/Borrower	MTHP L.P.
Managing General Partner (.01 percent)	Red Stone Equity Manager LLC
Tax Credit Investor/Limited Partner (99.99 percent)	RSEP Holding LLC
Developer	Interfaith
Architect	Ground Floor Design
General Contractor	To be selected
Relocation Consultant	Jon McMillan, Tall Man Group
Property Management	Interfaith Housing Assistance Corp.
Tax Credit Investor	Red Stone Equity Partners
Construction/Permanent Lender	Cal Bank and Trust

Property Management

Mission Terrace will continue to be managed by Interfaith.

FINANCING STRUCTURE

The developer intends to: apply for and obtain a 4 percent tax-credits allocation from CTCAC; obtain other third-party necessary financing as described in this report; and complete a comprehensive rehabilitation of Mission Terrace.

No additional Housing Commission cash loan funds are requested for the proposed acquisition with rehabilitation. Mission Terrace has an estimated total development cost of \$20,937,214 (\$271,912 per unit). Proposed financing will include a combination of sources including: 4 percent tax credits, tax-exempt Multifamily Housing Revenue Bond financing and seller carryback loan financing. The developer's current pro forma is included as Attachment 5 and is summarized below.

Table 3 – Estimated Permanent Sources and Uses

Financing Sources	Amounts	Financing Uses	Amounts	Per Unit
Permanent loan (Multifamily		Acquisition:Building\$10,900,000		
Mortgage Revenue Bonds)	\$7,580,289	Land 1,600,000		
		Other $+ 128,500$		
		Total acquisition \$12,628,500	\$12,628,500	\$164,006
Seller's carry back financing	\$6,899,733	Construction costs \$3,989,505		
		Contingency <u>+ 390,000</u>		
		Total construction \$4,379,505	\$4,379,505	\$56,877
Operating income during construction	\$180,875	Financing costs	\$651,989	\$8,467
Reserve carryover	\$100,000	Reserves	\$311,473	\$4,045
Four percent tax credit equity	\$6,176,317	Other soft costs	\$436,433	\$5,669
		Developer fee	\$2,404,314	\$31,225
		Relocation costs	\$125,000	\$1,623
Total Development Sources	\$20,937,214	Total Development Costs (TDC)	\$20,937,214	\$271,912

Developer Fee

\$2,404,314 – Developer Fee (paid from development sources)

On April 25, 2017, the Housing Authority approved the "Request for Approval of Updated Developer Fees" (HAR17-011). That report approved certain developer fee guidelines for multifamily loans and bonds issuances. Attachment 1 to that report states: "Developer Fee [for] 4% tax credits, in project costs: 15% eligible basis...." For this Mission Terrace development, the developer is proposing a \$2,404,314 total developer fee, which complies with the HAR17-011 "Request for Approval of Updated Developer Fees" guidelines approved by the Housing Authority on April 25, 2017.

Development Cost Key Performance Indicators

Housing Commission staff has identified development cost performance indicators which were used to evaluate the proposed development and make a funding recommendation. The key performance indicators listed in Table 4 are commonly used by real estate industry professionals and affordable housing developers.

Table 4 - Key Performance Indicators

Development Cost Per Unit	\$20,937,214 ÷ 77 units =	\$271,912
Housing Commission Subsidy Per Unit	\$0 ÷ 77 units =	\$0
Acquisition/Land Cost Per Unit	\$12,628,500 ÷ 77 units =	\$164,006
Gross Building Square Foot Hard Cost	\$4,379,505 ÷ 103,108 sq. ft. =	\$42
Net Rentable Square Foot Hard Cost	\$4,379,505 ÷ 55,870 sq. ft. =	\$78

Project Comparison Chart

Multiple factors and variables influence the cost of developing multifamily affordable housing, including but not limited to project location, site conditions, environmental factors, land use approval process, community involvement, construction type, design requirements/constraints, economies of scale, City fees, developer experience and capacity, and the mission and goals of the organization developing the project. Similar construction-type developments (completed or approved) over the previous two years are listed in Table 5. These developments are similar in terms of size, target population, and rehabilitation/construction type and are provided as a comparison to Mission Terrace.

Table 5 - Comparable Development Projects

	Tuble 5 Comparable Development Trojects						
New Construction Project Name	Year	Unit Mix Construction	Units	Total Development Cost	Cost Per Unit	HC Subsidy Per Unit	Gross Hard Cost Per Sq. Ft.
Proposed Subject – Mission Terrace	2019	37 ones, 15 twos, 24 threes, +1 manager	77	\$20,937,214 (no prevailing wage)	\$271,912	\$0	\$42
Hollywood Palms	2017	44 twos, 28 threes, 21 fours, + 1 manager	94	\$31,680,721 (with prev. wage)	\$337,029	\$0	\$92
Harbor View	2018	24 twos, 35 threes, +1 manager	60	\$12,096,464 (no prev. wage)	\$201,608	\$0	\$39
Parkside	2018	5 ones, 29 twos, 5 threes + 1 manager	40	\$10,668,798 (no prev. wage)	\$266,720	\$48,556	\$97
Casa Puleta	2017	11 twos, 26 threes, 16 fours, +1 manager	54	\$10,797,804 (no prev. wage)	\$328,691	\$0	\$28

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Proposed Housing Bonds

The Housing Commission utilizes the Housing Authority's tax-exempt borrowing status to pass on lower interest rate financing (and make 4 percent low-income housing tax credits available) to developers of affordable rental housing. The Housing Authority's ability to issue bonds is limited under the U.S. Internal Revenue Code. To issue bonds for a development, the Housing Authority must first submit an application to CDLAC for a bond allocation. Prior to submitting applications to CDLAC, developments are brought before the Housing Commission, Housing Authority, and City Council. Housing Authority bond inducement resolutions must be obtained prior to CDLAC application submittal, and a City Council Tax Equity and Fiscal Responsibility Act (TEFRA) resolution must be secured no later than 30 days after application submittal. These actions do not obligate the Housing Authority to issue bonds. The developer plans to submit a bond application to CDLAC on October 11, 2019, and to obtain a bond allocation at CDLAC's December 11, 2019 meeting. If necessary, staff will submit additional applications to CDLAC to secure a bond allocation for the development.

The developer will be seeking a CDLAC bond allocation of approximately \$12,000,000. The developer proposes to issue the bonds through a tax-exempt private placement bond issuance. The bonds will meet all requirements of the Housing Commission's Multifamily Housing Revenue Bond Program policy and will fully comply with the City's ordinance on bond disclosure. The up to \$12,000,000 bond allocation that will be sought from CDLAC is approximately 11 percent higher than the estimated \$10,715,355 amount for which the Mission Terrace development is being underwritten. This increased amount represents a bond contingency to account for possible increases in the bond amount due to increases in construction costs, and/or changes in the assumed interest rate, and/or the loss of other planned funding sources. The bond amount that is ultimately issued will be based upon development costs, revenues, and interest rates prevailing at the time of bond issuance.

The developer proposes that the bonds will be used for acquisition, rehabilitation, and permanent financing. Housing Commission staff will return later to both the Housing Commission and Housing Authority for approval of the final bond amount. A general description of the Multifamily Housing Revenue Bond Program and the actions that must be taken by the Housing Authority and by the City Council to initiate and finalize proposed financings are described in Attachment 6. Staff recommends assigning Kutak Rock LLP as Bond Counsel and PFM Group as Financial Advisor to work on the development. The proposed financing team members have been selected in accordance with the existing policy for the issuance of bonds. Financial Advisors and Bond Counsels are selected in accordance with the Housing Commission's Bond Issuance and Post-Issuance Compliance Policy (No. PO300.301).

AFFORDABLE HOUSING IMPACT

As shown in Table 6 (below), the Housing Commission's existing loan and existing bonds restrict 76 units at Mission Terrace to households with incomes ranging from 35 to 60 percent of San Diego Area Median Income (AMI).

Table 6 - Mission Terrace Affordability & Monthly Estimated Rent Table

			CTCAC
Unit Type	AMI	Units	Gross Rents
1-bedroom, 1 bath (464 to 534 sq. ft.)	35%	7	\$702
2-bedrooms, 1 bath (659 to 924 sq. ft.)	35%	3	\$842
3-bedrooms, 1 1/2 baths (1,026 sq. ft.)	35%	5	\$973
Subtotal 30% AMI Units		15	
1-bedroom, 1 bath (464 to 534 sq. ft.)	50%	15	\$1,003
2-bedroom, 1 bath (659 to 924 square feet)	50%	3	\$1,203
3-bedroom, 1 1/2 bath (1,026 square feet)	50%	5	\$1,391
Subtotal 50% AMI Units		23	
1-bedroom, 1 bath (464 to 534 sq. ft.)	60%	15	\$1,203
2-bedrooms, 1 bath (659 to 924 sq. ft.)	60%	9	\$1,444
3-bedrooms, 1 1/2 baths (1,026 sq. ft.)	60%	14	\$1,669
Subtotal 60% AMI Units		38	
Subtotal		76	
3-bedroom, 1 ½ bath, manager's unit	-	1	
Total Units		77	

The Housing Commission loan's original 55-year affordability restrictions will remain in effect until July 2049. Mission Terrace's original construction included 9 percent tax credits funds from CTCAC. The CTCAC original affordability restrictions on 30 units, at 60 percent of AMI, will remain in effect until 2051.

As shown in Table 7 (below), the Housing Commission's existing loan restricts affordability on 76 Mission Terrace units to households with incomes ranging from 35 to 60 percent of AMI. It is proposed that the Housing Commission's rent and occupancy restrictions will be recorded against 76 units for 55 years from the date of the estimated January 2020 new escrow closing. This proposal will result in the affordability being extended an additional 26 years, from 2049 to 2075.

Table 7 – Estimated Current and Proposed Terms of Affordability Restrictions

Current Public Funding		-	Restrictions	Restrictions
	Amounts	Current Restricted Units	Current Term	Proposed Term
Housing Commission's		15 units at 35 percent AMI	Original Term:	
original 1994 loan	\$2,055,000	23 units at 50 percent AMI	55 years:	
Estimated accrued 3% interest	+1,383,411	+38 units at 60 percent AMI	(July 1994 to	No change
Estimated total 1994 loan	\$3,438,411	76 units restricted	July 2049)	
			Original Term:	
CTCAC original 1996		40 percent (30) of the units	30 years	No change
tax-credits allocation	\$772,785	restricted at 60 percent AMI	(1996 to 2026)	
		15 units at 35 percent AMI		Estimated Term:
		23 units at 50 percent AMI		55 years
CTCAC estimated proposed		+38 units at 60 percent AMI		Jan 2020
tax-credits allocation	\$4,786,579	76 units restricted	n/a	to Jan 2075

FISCAL CONSIDERATIONS

No Housing Commission new direct cash loan funds are proposed with this report's actions. Under this report's proposal, MTA will be paying off the Housing Commission's entire existing loan, estimated at \$3,438,411 (\$2,055,000 principal + \$1,383,411 interest to estimated closing = \$3,438,411).

Estimated funding sources:

Bond Issuance Fee - \$30,000 (.0025 bond issuer fee x \$12,000,000) Estimated payoff of principal and interest on existing loan - \$3,438,411 Total - \$3,468,411

Estimated funding uses:

Rental Housing Finance Program Administration - \$30,000 HOME Investment Partnerships Program - \$1,924,135 Housing Trust Fund Transit Occupancy Tax Funds - \$1,514,276 Total - \$3,468,411

Approval of the bond inducement and TEFRA resolutions does not commit the Housing Authority to issue the bonds. The bonds would not constitute a debt of the City. If bonds are ultimately issued for the development, the bonds will not financially obligate the City, the Housing Authority, nor the Housing Commission because security for the repayment of the bonds will be limited to specific private revenue sources of the development. Neither the faith and credit nor the taxing power of the City, or the Housing Authority, would be pledged to the payment of the bonds. The developer is responsible for the payment of all costs under the financing, including the Housing Commission annual administrative fee and the Housing Commission's ongoing annual bonds administration fee (estimated as \$10,000 at permanent financing conversion), as well as the Housing Commission's Bond Counsel and Financial Advisor fees.

Estimated Development Schedule

The estimated development timeline is as follows:

Milestones	Estimated Dates
Housing Authority preliminary actions consideration	• October 1, 2019
 City Council IRS-required TEFRA hearing 	• October 1, 2019
 CDLAC bond application & CTCAC tax credit application 	• October 11, 2019
 CDLAC bond & CTCAC tax credit allocation meetings 	• December 11, 2019
 Housing Commission final bond authorization consideration 	January 2020
 Housing Authority final bond authorization consideration 	January 2020
 Estimated bond issuance and escrow closing 	January 2020
Estimated start of rehabilitation	• January 2020
 Estimated completion of rehabilitation 	• January 2021

STATEMENT for PUBLIC DISCLOSURE

The developer's Disclosure Statement is at Attachment 7.

COMMUNITY PARTICIPATION and PUBLIC OUTREACH EFFORTS

On June 5, 2019, the developer presented the proposed project as an informational item to the Mission Valley Planning Group.

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KEY STAKEHOLDERS and PROJECTED IMPACTS

Stakeholders include Interfaith as the developer, the Mission Terrace residents, and the Mission Valley community. Rehabilitation of the property is expected to have a positive impact on the community because it will provide the needed capital improvements to the property and preserve Mission Terrace's affordability.

ENVIRONMENTAL REVIEW

The proposed rehabilitation is categorically exempt from the requirements of the California Environmental Quality Act (CEQA) pursuant to Section 15301 of the State CEQA Guidelines because Mission Terrace is an existing facility and the proposed actions do not involve expansion of the existing use. The project meets the criteria set forth in CEQA Section 15301(a), which allows for exterior and interior alterations of existing facilities. Processing under the National Environmental Policy Act (NEPA) is not required as there are no federal funds involved with this action.

Respectfully submitted,

Approved by,

J. P. Correia

J.P. Correia Sr. Real Estate Project Manager Real Estate Division

Jeff Davis

Executive Vice President & Chief of Staff San Diego Housing Commission

Attachments: 1) Development Summary

- 2) Site Map
- 3) Cost Estimate Rehabilitation Summary
- 4) Organization Chart
- 5) Developer's Project Pro Forma
- 6) Multifamily Housing Revenue Bond Program
- 7) Developer's Disclosure Statement

Hard copies are available for review during business hours at the security information desk in the main lobby and at the fifth floor reception desk of the San Diego Housing Commission offices at 1122 Broadway, San Diego, CA 92101 and at the Office of the San Diego City Clerk, 202 C Street, San Diego, CA 92101. You may also review complete docket materials in the "Governance & Legislative Affairs" section of the San Diego Housing Commission website at www.sdhc.org.

ATTACHMENT 1 – DEVELOPMENT SUMMARY

Table 1 - Development Details

Address	10210 San Diego Mission Road, San Diego
Council District	7
Community Plan Area	Mission Valley Community Plan
Developer	Interfaith
Development Type	Acquisition with rehabilitation
Construction Type	Type V
Parking Type	117 parking spaces, (including 89 spaces in two levels of
	underground parking plus 28 garages).
Housing Type	Multifamily
Lot Size	3.14 acres, 136,778 square feet
	A portion of the site is unbuildable land.
Units	77
Density	24.5 dwelling units per acre (77 units ÷ 3.14 acres)
Affordable Unit Mix	37 one-bedroom units, 15 two-bedroom units,
	24 three-bedroom units, and 1 three-bedroom manager's unit
Gross Building Area	103,108 square feet
Net Rentable Area	55,870 square feet

Table 2 - Development Team Summary

ROLE	FIRM/CONTACT
Owner/Borrower	MTHP L.P.
Managing General Partner (.01 percent)	Red Stone Equity Manager LLC
Tax Credit Investor/Limited Partner (99.99 percent)	RSEP Holding LLC
Developer	Interfaith
Architect	Ground Floor Design
General Contractor	To be selected
Relocation Consultant	Jon McMillan, Tall Man Group
Property Management	Interfaith Housing Assistance Corp.

Table 3 – Estimated Permanent Sources and Uses

Financing Sources	Amounts	Financing Uses	Amounts	Per Unit
Permanent loan (Multifamily		Acquisition:Building\$10,900,000		
Mortgage Revenue Bonds)	\$7,580,289	Land 1,600,000		
		Other $+ 128,500$		
		Total acquisition \$12,628,500	\$12,628,500	\$164,006
Seller's carry back financing	\$6,899,733	Construction costs \$3,989,505		
		Contingency <u>+ 390,000</u>		
		Total construction \$4,379,505	\$4,379,505	\$56,877
Operating income during construction	\$180,875	Financing costs	\$651,989	\$8,467
Reserve carryover	\$100,000	Reserves	\$311,473	\$4,045
Four percent tax credit equity	\$6,176,317	Other soft costs	\$436,433	\$5,669
		Developer fee	\$2,404,314	\$31,225
		Relocation costs	\$125,000	\$1,623
Total Development Sources	\$20,937,214	Total Development Costs (TDC)	\$20,937,214	\$271,912

Table 4 - Key Performance Indicators

Development Cost Per Unit	\$20,937,214 ÷ 77 units =	\$271,912
Housing Commission Subsidy Per Unit	$$0 \div 77 \text{ units } =$	\$0
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Gross Building Square Foot Hard Cost	\$4,379,505 ÷ 103,108 sq. ft. =	\$42
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Table 5 - Comparable Development Projects

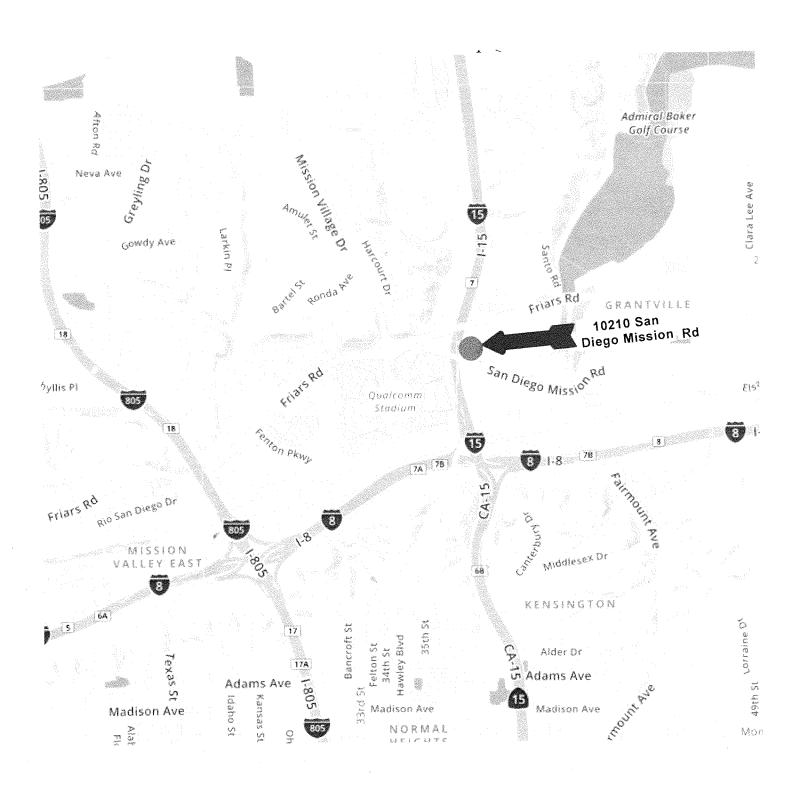
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New Construction Project Name	Year	Unit Mix Construction	Units	Total Development Cost	Cost Per Unit	HC Subsidy Per Unit	Gross Hard Cost Per Sq. Ft.
Proposed Subject – Mission Terrace	2019	37 ones, 15 twos, 24 threes, +1 manager	77	\$20,937,214 (no prevailing wage)	\$271,912	\$0	\$42
Hollywood Palms	2017	44 twos, 28 threes, 21 fours, + 1 manager	94	\$31,680,721 (with prev. wage)	\$337,029	\$0	\$92
Zephyr	2017	79 studios, 5 ones, + 1 manager	85	\$27,225,500 (with prev. wage)	\$320,300	\$35,294	\$328

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Table 6 – Mission Terrace Affordability & Monthly Estimated Rent Table

			CTCAC
Unit Type	AMI	Units	Gross Rents
1-bedroom, 1 bath (464 to 534 sq. ft.)	35%	7	\$702
2-bedrooms, 1 bath (659 to 924 sq. ft.)	35%	3	\$842
3-bedrooms, 1 1/2 baths (1,026 sq. ft.)	35%	5	\$973
Subtotal 30% AMI Units		15	
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1-bedroom, 1 bath (464 to 534 sq. ft.)	60%	15	\$1,203
2-bedrooms, 1 bath (659 to 924 sq. ft.)	60%	9	\$1,444
3-bedrooms, 1 1/2 baths (1,026 sq. ft.)	60%	14	\$1,669
Subtotal 60% AMI Units		38	
Subtotal		76	
3-bedroom, 1 ½ bath, manager's unit	-	1	
Total Units		77	

ATTACHMENT 2 – SITE MAP



ATTACHMENT 3 – COST ESTIMATE REHABILITATION SUMMARY

Professional Associates Construction Services, Inc. 7/1/2019 8:32 Mission Terrace Apartments 10210 San Diego Mission Road San Diego, CA 92108

COST ESTIMATE SUMMARY SHEET

INTERIOR AND EXTERIOR UPGRADES

Description	Quantity	Units	Unit Price	Estimate
Building & Site Rehab	77	EA	\$44,664	\$3,439,126
Community Building Rehab	0	SF	N/A	N/A
Garage Building Rehab	0	EA	N/A	N/A
Contractor General Conditions	8	Months	\$26,315	\$210,517
Contractor Overhead and Profit	\$3,649,643	Percent	8.00%	\$275,130
Contractor Liability Insurance	\$3,714,256	Percent	1.00%	\$37,143
Contractor P&P Bond	\$3,751,399	Percent	1.00%	\$37,514
Contractor's Contingency	\$3,788,913	Percent	3.00%	\$113,667
Total Hard Cost	77	Units	\$53,417	\$4,113,097
Permits	77	Units	\$500	\$38,500
Architectural & Engineering	3.00%	Percent	\$4,113,097	\$123,393
Hard Cost Contingency	\$4,113,097	Percent	10.00%	\$411,310
Construction Management	12	Months	\$9,000	\$108,000
Total Direct Cost	77	EA	\$62,264	\$4,794,300

Note:

Conceptual estimate - plus minus 10% All quantities are approximate

Conceptual Cost - Rehab/Upgrade and Immediate Needs

ABSERVAL CONDITIONS \$210,917	NO	BEADEDTIC:	1141770	LOUANTITY	LINUT BRICE	Upgrade	Immed. Needs	Short Ter
SENERAL CONDITIONS	.NO	DESCRIPTION	UNITS	QUANTITY	UNIT PRICE		ESTIMATE	1 YEAR
Field Supervision	er is a service					Non PW		
Field Supervision					over the control of			
In-House Labor		GENERAL CONDITIONS	\$210,517					
Storage Containers		Field Supervision	Months	8		\$68,000		
Temp Facilities		In-House Labor	Months	8	\$4,500	\$36,000		
Misc. Equipment rentals		Storage Containers	EA	3	\$500	\$1,500		
Temp Toilets		Temp Facilities	Months	8	\$1,500	\$12,000		
SuppliesMisc. Materials		Misc. Equipment rentals	Months	8	\$1,000	\$8,000		
Size defan up		Temp Toilets	Months	8	\$500	\$4,000		
Size defan up		Supplies/Misc. Materials	Months	8	\$2,500	\$20,000		
Clean up units			Months					
Site Security						\$41.017		
DEMOLITION & ABATEMENT			······	1				
Interior demo misc.	25V1,50	joke Goodlay			100,000		A CHARLES	MASK PARKALI
Interior demo misc.	20,000,000	DEMOLITION & ABATEMENT	\$40,000					
SITE WORK					Teeno	1835 000		
SITE WORK						_		
Diging construction debris removal Loads 50 \$550 \$27,500	984924	General extenor demo	Lo		1915,000	[\$15,000]	<u> </u>	10102753524 (AVA)
Diging construction debris removal Loads 50 \$550 \$27,500		F	C1000-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	(d)				
Repair retaining well damage					gg sa khang yalib. Tarra	1007.555		NAME OF STREET
Site erosion control method								
Repair Exterior Stairs							\$7,500	
Waterproofing planetes								
Construct roofs at electrical closets		Repair Exterior Stairs	~~~ ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~					
Landscaping - Upgrade allowance		Waterproofing planters	SF	5500		\$82,500		
Irrigation repairs upgrades		Constrcut roofs at electrical closets	Allow	1 1		\$3,000		
Structural Engineer Consulting		Landscaping - Upgrade allowance	Allow	1	\$25,000	\$25,000		
Sidewalk repairs/ADA - access path of travel LS		Irrigation repairs upgrades	LS	1	\$10,000	\$10,000		
Parking garage restriping		Structural Engineer Consulting	LS	1	\$5,000	\$5,000		
Upgrade property signage		Sidewalk repairs/ADA - access path of travel	LS	1	\$50,000	\$50,000		
Upgrade property signage		Parking garage restriping	EA	96	\$10	\$960		
Install Building numerals			LS	1	\$5,000	\$5,000		***************************************
Conduct annual fire sprinkler inspection			EA	8	\$500	\$4,000		
CONCRETE \$226,400 Concrete Walkway at ADA Parking Areas SF 2500 \$10 \$25,000				1	\$1,500		\$1,500	
Concrete Walkway at ADA Parking Areas	VIII)		25 4 4 4 1 5 1 1 1		Laurieren eta			
Concrete Walkway at ADA Parking Areas		CONCRETE	\$226,400		greatering that a service of			
Curb at ADA Parking to Walkway		Concrete Walkway at ADA Parking Areas		2500	\$10	\$25,000	The state of the s	
Truncated Domes at ADA Parking Area Walkway				_	 			
Replace Walkway from ADA Units to Laundry Room SF 1500 \$25 \$37,500 ADA Parking Stalls SF 1600 \$14 \$22,400 Concrete repairs and seal at parking structures SF 12000 \$8 \$96,000 Repair concrete footing connections EA 20 \$500 \$10,000 Replace damaged concrete threads EA 50 \$300 \$15,000 General concrete repairs SF 1500 \$5 \$7,500 MASONRY \$30,000 Repairs and seal CMU walls SF 12000 \$2.50 \$30,000 METALS \$109,000 Prep, seal and paint steel columns & beams EA 30 \$500 \$15,000 Upgrade Exterior stairs for Code Compliance EA 20 \$3,500 \$70,000 Install closed exterior stair risers EA 20 \$1,200 \$24,000 WOOD & PLASTICS AND COMPOSITES \$67,500 Miscellaneous Dry Rot Repairs LS 1 \$10,000 \$11,000 Baseboard LF 13000 \$1 \$13,000 General framing repairs, roofs etc. EA 8 \$1,500 \$12,000 Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136				 				
ADA Parking Stalls Concrete repairs and seal at parking structures SF 12000 \$8 \$96,000 Repair concrete footing connections EA 20 \$500 \$10,000 Replace damaged concrete threads EA 50 \$300 \$15,000 General concrete repairs SF 1500 \$5 \$7,500 MASONRY Repairs and seal CMU walls SF 12000 \$2.50 \$30,000 Repairs and seal CMU walls SF 12000 \$2.50 \$30,000 METALS Prep, seal and paint steel columns & beams EA 30 \$500 \$15,000 Prep, seal and paint steel columns & beams EA 20 \$3,500 \$70,000 Install closed exterior stairs for Code Compliance Install closed exterior stair risers EA 20 \$1,200 \$24,000 WOOD & PLASTICS AND COMPOSITES Miscellaneous Dry Rot Repairs LS 1 \$10,000 \$10,000 Baseboard LF 13000 \$1 \$13,000 General framing repairs, roofs etc. EA 8 \$1,500 \$12,000 Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136					<u> </u>			
Concrete repairs and seal at parking structures SF 12000 \$8 \$96,000								
Repair concrete footing connections								
Replace damaged concrete threads								
MASONRY \$30,000								
MASONRY					4 			
Repairs and seal CMU walls SF 12000 \$2.50 \$30,000	155-7765	General concrete repairs	SF	1 1500	190	197,500		(Selfgejor) ratherina
Repairs and seal CMU walls SF 12000 \$2.50 \$30,000	102.75				331 ST 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5			
METALS					essentian a rapidi selulu 12. Tarun 22	sananis (stripelitera)		
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Prep, seal and paint steel columns & beams EA 30 \$500 \$15,000 Upgrade Exterior stairs for Code Compliance EA 20 \$3,500 \$70,000 Install closed exterior stair risers EA 20 \$1,200 \$24,000 WOOD & PLASTICS AND COMPOSITES \$67,500 \$67,500 \$10,000 \$10,000 Miscellaneous Dry Rot Repairs LS 1 \$10,000 \$10,000 Baseboard LF 13000 \$1 \$13,000 General framing repairs, roofs etc. EA 8 \$1,500 \$12,000 Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 \$20,000								
Upgrade Exterior stairs for Code Compliance			\$109,000		and with the			
Install closed exterior stair risers			EA					
WOOD & PLASTICS AND COMPOSITES \$67,500 Miscellaneous Dry Rot Repairs LS 1 \$10,000 \$10,000 Baseboard LF 13000 \$1 \$13,000 General framing repairs, roofs etc. EA 8 \$1,500 \$12,000 Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136		Upgrade Exterior stairs for Code Compliance	EA	20	\$3,500	\$70,000		
Miscellaneous Dry Rot Repairs LS 1 \$10,000 \$10,000 Baseboard LF 13000 \$1 \$13,000 General framing repairs, roofs etc. EA 8 \$1,500 \$12,000 Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136		Install closed exterior stair risers	EA	20	\$1,200	\$24,000		
Miscellaneous Dry Rot Repairs LS 1 \$10,000 \$10,000 Baseboard LF 13000 \$1 \$13,000 General framing repairs, roofs etc. EA 8 \$1,500 \$12,000 Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136								
Baseboard		WOOD & PLASTICS AND COMPOSITES	\$67,500					y to pleature.
Baseboard		Miscellaneous Dry Rot Repairs	LS	1	\$10,000	\$10,000		
General framing repairs, roofs etc.				13000		\$13,000		
Finish Carpentry misc. EA 50 \$250 \$12,500 Miscellaneous Rough Carpentry LS 1 \$20,000 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136								
Miscellaneous Rough Carpentry LS 1 \$20,000 \$20,000 THERMAL & MOISTURE PROTECTION \$353,136								
THERMAL & MOISTURE PROTECTION \$353,136								
					17.000			
	58,771,68	THEOMAL & MOISTINE PROTECTION	\$3E3.43C			A Commence of the Commence of		en and a property of the second secon
Elevated deck vvaterproofing SF 57424 \$1.50 \$86,136				1	Ta. 50	Taga 405	T	
		∟levated deck vvaterproofing	l SF	1 5/424	J\$7.5U	J\$86,136		

Conceptual Cost - Rehab/Upgrade and Immediate Needs

	-	·			Upgrade	Immed. Needs	Short Term
S.NO	DESCRIPTION	UNITS	QUANTITY	UNIT PRICE	ESTIMATE	ESTIMATE	1 YEAR
					Non PW		
	New Build-up-Roof	SF	42000	\$6.00	\$252,000		
	Balconies and landings waterproofing	LS	11	\$5,000	\$5,000		
	New Sheet metal/Gutters/Downspouts/Extensions	LF	2500	\$4.00	\$10,000		
				A Color Service Assessed			
	DOORS & WINDOWS	\$525,700					经基本股票债金 建物
	Repair and paint Standard Unit Entry Door & Hardware	EA	42	\$50	\$2,100		
	Repair & paint standard Unit Bedroom Door & Hardware	EA	114	\$50	\$5,700		
	Repair & paint standard Unit Bathroom Door & Hardware	EA	74	\$50	\$3,700		
	Repair & paint standard Unit Closet Door & Hardware	EA	114	\$50	\$5,700		
	Repair & paint standard Utility Closet Door & Hardware	EA	42	\$50	\$2,100		
	ADA Unit Entry Door & Hardware	EA	8	\$1,400	\$11,200		
	ADA Unit Bedroom Door & Hardware	EA	8	\$450	\$3,600		
	ADA Unit Bathroom Door & Hardware	LS	8	\$450	\$3,600		
	ADA Unit Closet Door & Hardware	EA	8	\$400	\$3,200		
	ADA Utility Closet Door & Hardware	EA	8	\$300	\$2,400		
	Repair and paint garage roll-up doors	EA	24	\$100	\$2,400		
	 	EA	2	\$600	\$0	\$1,200	
	Repair broken glass windows			 		91,200	
200000000000000000000000000000000000000	Replace windows including scaffolding	<u>EA</u>	240	\$2,000	\$480,000		5668 (1865) - 1874
SPEEK S	I		T				
	FINISHES	\$456,000		1			ad, Theresia
	Interior Painting Apt, incl doors, trims & ceiling	EA	50	\$1,500	\$75,000		
	Unit Luxury Vinyl Planks - 20 Mil	EA	50	\$3,500	\$175,000		
	Unit Rubber Base	EA	50	\$1,000	\$50,000		
	Unit Drywall Repairs	SF	12000	\$8	\$96,000		
	Prep, seal & paint stairs/landings railing	EA	20	\$2,500	\$50,000		
	Contrasting Stripe at all stair treads and landings	EA	20	\$500	\$10,000	l	
							aranga makan
	SPECIALTIES	\$71,425					
	Exterior Door Numeral Signage	Ea.	77	\$75	\$5,775		
	Medicine cabinets	EA	101	\$200	\$20,200		
	Toilet & Bath accessories	EA	101	\$300	\$30,300		
	Mirrors	EA	101	\$150	\$15,150		
	EQUIPMENT	\$102,200					
	Appliance Labor	EA	69	\$100	\$6,900		
	Standard Unit Range/Oven replace	EA	69	\$550	\$37,950		
	Standard Unit Refrigerators	EA	61	\$750	\$45,750		······································
	ADA Refrigerator	EA	8	\$750	\$6,000		
	ADA Gas Ranges	EA	8	\$550	\$4,400		
	ADA 36" Range Hoods	EA	8	\$150	\$1,200		
994035e, 1	IADA 30 Range Hoods		Selveranie de l'extremen.	paroo Psidenusidelilinisisidel	191,200		
(45,7239)	Leganormo	6070 500					
	FURNISHINGS	\$272,500		les 500	Is175 000	and a superior superi	And the second second second
	Unit Kitchen Cabinets	EA	50	\$3,500	\$175,000		
	Unit Kitchen Countertop	EA	50	\$1,200	\$60,000		
11 T 11 T 11 T 1	Unit Kitchen Cabinet & Countertop Installation	EA	50	\$750	\$37,500		
	1		\$0				
	SPECIAL CONSTRUCTION	\$308,750					
	Laundry Room Upgrades (ADA compliant)	EA	2	\$10,000	\$20,000		
	Units ADA upgrades	EA	8	\$5,000	\$40,000		
	Community room upgrades for ADA accessibility	EA	11	\$30,000	\$30,000		
	ADA unit conversions	EA	8	\$20,000	\$160,000		
	Modify mailboxes for accessibility	EA	1	\$5,000	\$5,000		
	Mod. Existing Fire Extinguisher boxes for accessibility	EA	20	\$250	\$5,000		
	Final Unit Cleaning	EA	50	\$475	\$23,750		
	Site Cleaning and safety protocol	EA	1	\$15,000	\$15,000		,
	Monument Sign	EA	1	\$10,000	\$10,000		
				terio de la compansión de	Section 4 m		
	CONVEYING SYSTEM	\$25,000					
	100011 - 11110 - 010 -1111	WEV, UUU	20		A SECTION OF THE PROPERTY OF THE PARTY OF TH		
		Allow	1	S25 000	1825 000 1	,	
	Upgrade Elevator components Elevator permit and five year load test	Allow EA	1 1	\$25,000 \$2,000	\$25,000 \$0	\$2,000	

Conceptual Cost - Rehab/Upgrade and Immediate Needs

					Upgrade	Immed. Needs	Short Term
.NO	DESCRIPTION	UNITS	QUANTITY	UNIT PRICE	ESTIMATE	ESTIMATE	1 YEAR
					Non PW		
	HVAC SYSTEM	\$45,350					
	Exhaust fan - Humidistat	EA	101	\$350	\$35,350		
	Replace garage inline centrifugal fans	EA	4	\$2,500	\$10,000		
	PLUMBING	\$266,200					
	Plumbing repairs	EA	1	\$15,000	\$15,000		
	Install seismic straps	LS	1	\$300	\$0	\$300	
	Garbage disposal	EA	50	\$125	\$6,250		
*************	Unit kitchen sink and low faucet	EA	50	\$550	\$27,500		
	Unit tub surrounds	EA	69	\$900	\$62,100		
	Unit bath lavatory sink and low flow faucet	EA	117	\$500	\$58,500		
	Unit low flush toilets	EA	117	\$450	\$52,650		
	ADA kitchen sink and low flow faucet	EA	8	\$725	\$5,800		
	ADA unit tubs/showers	EA	8	\$3,000	\$24,000		
*******	ADA unit low flush toilets	EA	12	\$600	\$7,200		
	ADA unit bath lavatory sink and low flow faucet	EA	12	\$600	\$7,200		
			\$0				
	ELECTRICAL	\$222,005					
	ADA rough electrical	EA	8	\$3,500	\$28,000		
	ADA unit kitchen light fixture	EA	8	\$175	\$1,400		
	ADA unit vanity light fixture	EA	8	\$125	\$1,000		
	ADA unit hall light fixture	EA	8	\$90	\$720		*******************
	ADA unit dining room light fixture	EA	8	\$160	\$1,280		
	Unit kitchen light fixture	EA	69	\$500	\$34,500		
	Unit vanity light fixture	EA	109	\$150	\$16,350		
	Unit hall light fixture	EA	69	\$150	\$10,350		
	Unit dining room light fixture	EA	69	\$150	\$10,350		
	ADA Communication Features unit upgrades	EA	3	\$900	\$2,700		
	Replace smoke/CO detectors	EA	159	\$75	\$11,925		
	GFCI outlets	EA	182	\$40	\$7,280	\$200	
	Bedroom light fixture	EA	141	\$150	\$21,150		
	Exterior building light fixtures upgrade	EA	150	\$500	\$75,000		
2004000	I - X - S - S - S - S - S - S - S - S - S						
- A-111-0-0	MISCALENEOUS ITEMS	\$0		Tipe of the second			
				T	T		
	SUBTOTAL Hard Cost Excl General Conditions	T EA	77	\$44.663.97	\$3,439,126	\$12,700	#DIV/01
	Contractors Overhead & Fee	Percent	8,00%	\$3,439,126	\$275,130		on and the second
		Percent	1,00%	\$3,714,256	\$37,143		
	Liability Insurance			 	-		
	P&P Bond	Percent	1.00%	\$3,751,399	\$37,514		
	GC Contingency/Misc.	Percent	3%	\$3,788,913	\$113,667	II	

Subject to a variation of plus minus 10% to 20%

All quantities are approximate

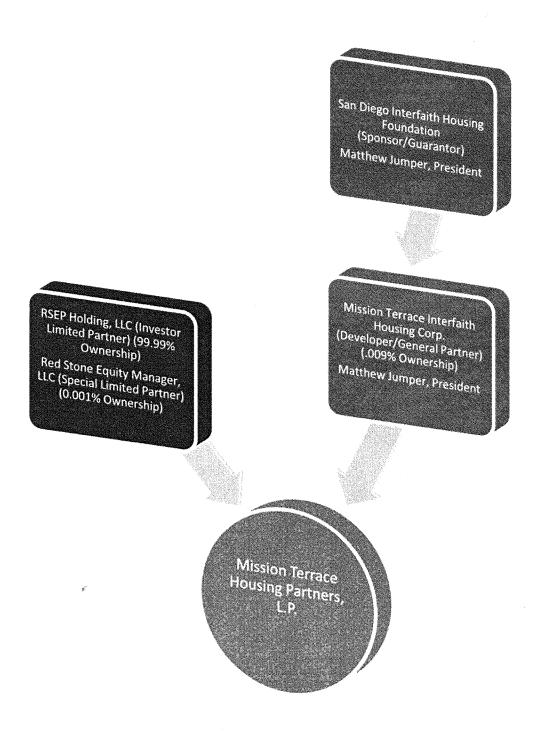
Scope of work can be varied depending on the availability of funds

Scope of work will change once the A/E consultants and GC/Subs walk the project

Not to be used for bidding purposes

Additional scope can be added;

ATTACHMENT 4 – ORGANIZATION CHART



ATTACHMENT 5 – DEVELOPER'S PRO FORMA

Name: Mission Farace	Mission Terrace 10210 San Diego Mission			Craning Comme		Contract of the Contract of th						-		3	ate Benchmarks			
ildings:	O San Diego Mission			Developer: San Diego Inter		faith Housing Foundation	lation			Percent Interests in Distributions	a Dixtributions			Ž	Model Start			1/15/2020
ildings:	<u>.</u>	San Diogo	చ్	Co-Developer	Ų		L		THEORY EAST PROPERTY COME.	TITLE CLAS	1	1 10 4 10		ວັ:	Construction Start			1/15/202
ildings:	Zin Code:		- W	Managing GP TBF	.			0 (00%	0.009%	0.009%	111810FIC	Cash Flow 0.00%	Mesidaa 0.009%	⊒ €	E.I. Close Competion - First Rido	-9		0707/1/5
Total Units: LIHTC Units: Number of Res. Buildings: No Sentered Site: No Construction Type: Gad Market: Family Subsected Total Cand Uniqued Total Cand Type of Cap Financian Assumptions. Cash Non- Financian Assumptions. Cash	San Diego-Carlsbad, California MSA			G-GP										ပြ	Completion - Last Bldg	i gi		1/1/2021
Number of Res. Buildings: No Scautered Site: No Scautered Site: No Market: Subjuding Type: Subjuding Type: Subjuding Type: Subjuding Type: Subjuding Type: Subjuding Type: Subjuding Type of OH Type of OH Namerican Assumptions, Coah Fus	77	-	Lim	ited Partner RS	Limited Partner RSEP Holding, LLC	ر د		%066.66	%066.66	%066.66	%066-66	20066.66	%066.66	ວັ ເ	Construction Term			<u> </u>
Scattered Site: No Accounted Type: Reha Building Type: Reha Market: Type: Subo Tingeled Tenants: Fami Type of GP. Non-Financian Assumption, Coak Fami Financian Assumption, Coak Fami	8 Manager Office	-		Other I.P	i your Eduity i	vianager, L.L.C.		0.00178	0.00129	0.000176	0.001%	0.001%	0.0017a	5 ž	Operations Start Months in First Year			0707/51/1
Construction Type: Rehal Building Type: Grad Market: Subu Targeted Tenants: Fami Type of GP: Non-Financius Assumations, Cash Fin Financius Assumations, Cash Fin Financius Assumations, Cash Fin		Rehab Type:					1	100.000%	%000:001	100.000%	100.000%	100.000%	100.000%	2	Depreciation Start			1/15/2020
Solution (1998). Control of the American Paramia Paper of GP. Non-Financian Assumptions (2014). Financian Assumptions (2014). Financian Assumptions (2014).	Rehabilitation	Rolling Rehab			èic				oroni ari					3	Lease Up Start			1/15/2020
Targeted Tenants: Fami Type of GP: Non- Financian Assumations - Cash Flo	uban	Special Needs:	OI 13x Kate	x Kate	6/17		invesiors is.	invesiors is riscai rear and	12/31/2020					3 5	Lease Up Period 100% OO			1/31/2021
Financina Avamentions - Cash Fla	Family Non-Profit		Updated: Updated By:	X	7/19/2019 Matt Grosz,									콘트	Permanent Loan Closing Date First Tax Credit Month	sing Date ah		7/1/2021
and the state of t	w Waterfall													宻	equired Placed in S	ervice Date	V/N	
						Term	Amortization %	% of Cash Flow	Start Dates	hites)	Cumulative	lye.)	
ncing	Relat	Calculation Type	Lien Ar		Rate		- 1	For Payment	Deductions	Payment	MIP/Fees	Cash Flow %	Fixed Amount	Inflation	ple			Nonrecourse
lst Mortgage LA 2nd 3rd	Loan	Hard-Amort	-	7 560 365 C	4.7031%	11	420		7/1/2021	7/1/2021					Yes	γ _e	Š	§ \$ 2
Asset Management Fee Asset Management Fee	AMF Fee-GP	ww				22 22	180	100% 100%	1/15/2020	4/1/2021			\$5,000	103%	Yes	Yes	žź	2 2 2 2
erred Developer Fee	DDF	Soft-% CF		9	3.0000%	15	180	100%	1/1/2021	1/1/2021					Yes	, s	ž	žź
r Financing	Loan	Solt-% CF	7	6.899,733	4 1960,000	0+	480	100%	1/15/2020	7/1/2021					Yes	Yes	ž	ž ž
11th 13th 14th 15th																		2 2 2 2 2 2 3 2 2 2 2
foln Incentive Management Fee B	IMF	%CE				15	180	100%	2/1/2021	2/1/2021		0%0	-	***************************************	Yes	ŝ	No	ž ž
Fax Credit Cakulation						Equ	Equity Pay-In Assumptions	nptions										
Allocation Year Credit Type DDA/QCT	2019 4% Other	Rehab Credi	3.21% 3.21% 3.21%	Date of Rate 8/1/2019 8/1/2019	l,ocked?	Installment # Benchmark 1st Closing 25% Const 50% Const	Benchmark Closing 25% Construction Completion 50% Construction Completion		Projected Date 1/15/2020	Date Certain 1/15/2020	% of Equity 15.00%	Equity 926.431	⊒ ∞	Monthly Cons Draw# Pre Draw I	Monthly Construction Draws Draw # Projected Date Draw 115/2020		% 0.00% \$	Equiv
LHHC Reservation LHHC Projected Lesser of:	564,175 664,175 664,175	6,641,747	SF Percentage Unit Percentage		100:00%	Post	75% Construction Completion Post Construction Contributions	ompletion mributions			5.		. ,	Draw 2 Draw 3 Draw 4	2/1/2020 3/1/2020 4/1/2020	2/1/2020 3/1/2020 4/1/2020	0.00% 0.00% 0.00%	
Excess Basis (Shortfall) Historic Tax Credits:	U No		Lesser of		100:00%	2nd Con 3rd Perr 4th 8609	2nd Construction Completion 3rd Perm Loun Closing 4th 8609's, 1.15 DSC	tion	1/1/2021 7/1/2021 10/1/2021	1/1/2621 7/1/2021 10/1/2021	6.32% 72.02% 1.62%	390,336 4,447,966 100,000	390,336 1,312,899 100,000	Draw 5 Draw 6 Draw 7	5/1/2020 6/1/2020 7/1/2020	5/1/2020 6/1/2020 7/1/2020	0.00%	
Override Credits:	No					5th Res.	Reserves; Expiration of OLXG	of ODG	4/1/2026		5.04%	311,473		Draw 8 Draw 9	8/1/2020 9/1/2020	8/1/2020 9/1/2020	0.00% 0.00%	
Execss Basis Credits:	No 90%									TOTAL	\$ %00.001	6,176,206	2,404,314	Draw 10 Draw 11	10/1/2020		0.00%	
Comments/Notes						Bass	Base Year DSC Ratic			ວ	Cheek \$			Draw 12 Draw 13	12/1/2020	12/1/2020	0.00% 0.00%	
						N Set	Net Income	1,000,772		E d	From Sources	6,176,207	2,404,314	Draw 14 Draw 15	3/1/2021	2/1/2021	2000%	
						음 우 쪽		\$ (469,312) \$ (23,100)		-	inol Control	000000		Draw 17 Draw 18	5/1/2021 5/1/2021 6/1/2021	\$/1/2021 \$/1/2021 6/1/2021	0.00% 0.00%	
						Bas Base	Base Year NOI Base Year DS	508,360 442,008						Draw 19 Draw 20	7/1/2021 8/1/2021	7/1/2021 8/1/2021	0.00% 0.00%	
						Bas	Base Year DSC Base Year IE Ratio	1.15						Draw 21 Draw 22 Draw 23 Draw 24	9/1/2021 10/1/2021 11/1/2021 12/1/2021	9/1/2021 10/1/2021 11/1/2021 12/1/2021	0.00% 0.00% 0.00% 0.00%	
*********						Bas	Base Year IER	00.00										

S:\Properties - Signed\Mission Terrace, San Diego, CA\Projections\Red Stone Model v7.9 - Mission Terrace 07.19.19 Project Info

S:\Properties - Signed\Mission Terrace, San Diego, CA\Projections\Red Stone Model v7.9 - Mission Terrace 07.19.19 Lease-Up

Sources of Funds						Mission Terrace	rrace
Sources			Sources During Construction	on			
	<u>Total</u> Accrue	Accrued Interest		Total	Rate Ty	Type Term	
lst Mortgage	\$ 7,580,289		Construction Loan 1	10,715,355	5.38% Var	Variable 24	
	1	•	Construction Loan 2				
	1	ı	Construction Loan 3		Z	N/A	
	•	t	Construction Loan 4		Z	N/A	
	1	•	Construction Loan 5		Z	N/A	
	,	·	Construction Loan 6		Z	N/A	
	1	ŧ	Red Stone Bridge Loan		Z	N/A	
Deferred Developer Fee	0	1	Total Cons. Financing \$	10,715,355			
	ł	1			Vari	Variable Interest Rate	
Seller Financing	6,899,733	1			R	Rate Date	******
		ı		Applicable LIBOR		2.4299% 6/3/2019	
-		,			Spread 1.9	1.95%	
	ŧ	1	50% Test: 52.93%		Cushion 1.00%	%0	
		,	Limited Partner Capital Contributions:	ributions:		5.38%	
	į	•	PPC	Credits			
		1	99.99% 0.9300 \$	6,641,747 \$	6,17	6,176,207 Fed LIHTC	
			\$ - %66.66	÷		- Fed Historic	
Accrued interest during construction			\$ - %66.66	٠		- Solar	
Operating Income during construction	180,875		\$ - %66.66	59		- Geothermal	
Grants (reduction of basis)			\$ - %00.0	\$		- State LIHTC	
Reserve Carryover Release	100,000		0.00%	59		- State Historic	
Capital - General Partner	100		Additional Contribution:	\$			
Capital - Limited Partner	6,176,207						
Capital - Special Limited Partner	10			€9	6,17	6,176,207	
Capital - Other							
Total Sources	\$ 20,937,213						
		Notes / Comments	mments				
						ä	page 3
						*	

5:\Properties - Signed\Mission Terrace, San Diego, CA\Projections\Red Stone Model v7.9 - Mission Terrace 07.19.19 Sources

1995 1995	OSES OF FUNDS									Wilssion Lerrace
1,000.00 1,000.00	Uses									
1,000,000,000,000,000,000,000,000,000,0			0000	٥	SIS		on-Dep.	Comments		
11.5 1.5	Land Building Acquisition	4	10 900,000	. I		· .	1.600,000			
1	Other Acquisition Costs		128.500	100,000	10,000,000		28.500	Includes \$100K of acquired in proxements and \$28.	500 of title and escrow for the acquisition	
1	tal S	12,628,500					-	The state of the s		
1,000 1,00	Structures and Rehabilitation		1,784,781	1,784,781	1,784,781					
1,10,100 1,10,100	Site Work		770,000	770,000	770,000	•	•	19 (98) per unit assumption	Hard Cost Contingency Calc:	
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	Personal Property		770,000	770,000	770,000	1		10,000 per unit assumption		
1, 10, 10, 10, 10, 10, 10, 10, 10, 10,	Energy Expenditures		,	,		-				
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	Construction Contingency		390,000	390,000	3905,0003	-		COMPANY OF THE PARTY OF THE PAR		
1,10,100 1,10,100	General Requirements		272,337	272,337	272,337				7	
1,20,000 2,50,000	Builder Profit		224,423	224,423	224,423	•		The state of the s		
Part	Building Permits		30,000	30 000	30 000		•	The state of the s		
1,000,000 1,00	Dending returns		30,000	30,000	30,000	-				
1,10,100 1,10,100	For Found Losis		560,65	560,86	נילט, לנ				1	
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	Demolítica Costs					-	,		н	Construction Contract =
1	Off-Site Work									-
1, 17, 18, 18, 18, 18, 18, 18, 18, 18, 18, 18	CM/Owner's Rep		50,000	50,000	50,000	,			Geothermal Credit Calculation	Solar Credit Calculation
1,10,100 1,10,100	Contractor Instruence		48,869	48,869	698'81		,			Placed in Service Date 5/1/2020
12,000 1	Other 3				-		,			
13,000 1		4,379,505							Geothermal Rebate	Const. Contingency
1,1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0			125,000	125,000	125,000				Adi. Geo System Costs	PV & Solar H2O Costs
1,10,000 1,10,000	Architect- Supervision								The state of the s	Const. Period Interest
1,1000 1	Municipal/Tap Fees								Adj. Geo System Costs	Interest on Bonds
1,100 1,50	Impact Fees									
15,000 21,000 2	Appraisal/Market Study		31,000	31,000	34,080	•	•	Lender and Borrower Appraisal		Cost of Issuance
15,000 27,000 10,000 1	Title and Recording		15,000	15,000	15,000	•				Legal - Construction
10,000 2	Legal	ACTOR NAME AND DESCRIPTION OF THE PERSON OF	135,000	27,000	27,000	108,000		Revised lender legal to \$50K per Matt Jumper 6/5/19	Total Geo Credits	Developer Fee
2,000 2,00	Organizational Legal		•						30%	
10,000 1	Accounting/Cost Cert		20,000	20,000	20,000	,			Non-Depreciable Costs	Adj. System Costs
100 100	Fhase 1/Environmental Soile/Geotoch		10,000	\$ 000	\$ 000		. .	Added per Mail Jumper 4/18/19	Total Non-Denociable	Adi Sustan Costs
1,0,0,0,0 2,	Survey		\$ 000	\$ 000	5 000			STERNA CONTRACTOR AND		Credit % 30%
12,500 2,500 13	Tax Credit Fees		46,053			46,053		The second secon		
13,422 43,422 43,433 43,433 4	Construction Period Taxes/Ins.		25,000	25,000	25,000	,	,			
12,000 10,000 1	Soft Cost Contingency		43,432	45,432	43,432					Total Credits
10,000 1	PNA / Cost Review		12,000	12.000	12,000	•				Non-Depreciable % 50%
125,000 125,	Construction Inspection		10,000	10,000	10,000					Non-Depreciable Costs
102.83 174.601 174.6			125,000	125,000	125 000	,		Increased to \$125K per Matt Jumper on 5/27		Rebate (non-depr)
10,243 10,243 1,44,041 1,		607,485	107 121	100 121	100			The second secon		Total Non-Depreciable
110,553 110,	Cri Capitanzea		174,001	174,001	174,001	- 000 011	-			
bitted 244,884 2,404,314 2,404,414 2,4	CPI Expensed		110,283		•	110,283				
1 1 1 1 1 1 1 1 1 1	Bridge Loan Interest								2000	
10 10 10 10 10 10 10 10	Acerued CPI				-	THE RESERVE AND ADDRESS OF THE PERSON ADDRESS OF THE PERSON AND ADDRESS OF THE PERSON ADDRES			(549,083)	sumplus (shortage)
Fee Subtotal 2,404,314	Subtotal	284,884								
Subtotal 2,444,314 37,132			2,404,314	2,404,314	2,404,344			· · · · · · · · · · · · · · · · · · ·		
10 10 10 10 10 10 10 10		7,404,514	17 157			181 53		I can for based on 6 6 10 CB&T Trees short		
Sublotal 271,052 162,674 162,674	Construction Loan Fees		71,226	71.226	71.226	7,770		Loan fee based on 6 6.19 CB&T Term sheet		
Subtotal 271,952 sion Costs Subtotal \$0,000	Bond Issuance Costs		162,674		162.674		,			
On Costs Subtoral S0,000 S0,000 State Stat		271,052								
Subotal Subo	Rent-Up		,	,	,	•				
Subtotal Subotal Sub	Marketing		,	*						
Subtotal S0,000	Organization		- 000 03			***************************************				
ments Reserves 311,473		50,060	000,00							
National Subtotal 311,473	Replacements Reserves		•		,			The state of the s		
Subtotal 311,773 18,483,078 S. 18,645,752 S. 301,488 S.	Operating Reserves	:	311,473	,			311.473	4 months OERDS		
Subtotal 311,473 20,937,213 S 18,483,078 S 18,645,752 S 301,488 S	TaxInsurance Escrow		•	•	,	,				
Subtotal 311,473 20,937,213 S 18,483,078 S 18,645,752 S 301,488 S	Oher 2		. .					The state of the s		
S 20,937,213 S 20,937,213 S 18,483,078 S 18,645,752 S 301,488 S	Subtotal	311,473								
	S		20,937,213 S		15.752		1.989.973			

Rental Revenue													Mission Terrace	Terrace
Rental Revenue												Rent Calulations		
		ı		=		Tenant	Net Max	Annual	Subsidy	Subsidy	Annual	Achievable	٦	Discount to
Beds Baths	s AMI %	# of Units	Sq. Feet	Paid Ret	Utility All.	Paid Rent	LIHTC	Rental	(Type)	(Amount)	Subsidy	Market Rents	Market M	Max LIHTC
Low Income Revenue	36%	7		207	3.4	899	899	64.117				HUD FMR 2019	27 00%	7000
- -	%05	. 2		1 003	34	696	696	174 420				065 1	39.0%	0.00%
_	%09	15		1,203	34	1,169	1,169	210,420				1,590	26.48%	0.00%
	35%	3		842	49	793	793	28,548	-		_	2,068	61.65%	%00'0
2	20%	e		1,203	49	1,154	1,154	41,544			•	2,068	44.20%	%00'0
2	%09	10		1,444	49	1,395	1,395	167,400	THE PERSON NAMED AND POST OF THE POST OF T			2,068	32.54%	%00'0
3 2	35%	5		936	70	998	903	51,960			•	2,962	70.76%	4.10%
3 2	20%	5		1,338	70	1,268	1,321	76,080			•	2,962	57.19%	4.01%
3 2	%09	13		1,605	70	1,535	1,599	239,460			1	2,962	48.18%	4.00%
											•		***************************************	
											•	i		-
											•			
	Subtotal	76				S	Subtotal	1.045,944				Wtd Avg	43.39%	1.22%
												>		
Market Rate Revenue												Mrkt Rents	Discount	
								•						-
		-						•			Base Year: 2020			
	The second secon									•				
								•		AVS	, . 			
		***************************************		The second secon	***************************************				Ava M	Avg. Subsidy PUPM Avg. Miscellaneous Revenue PUPM	Avg. Subsidy PUPM \$ -			
	Subtotal	0				S	Subtotal	'	ف		•	Wtd Avg	0.00%	
Manager Unit Revenue		-						•		Ė	Trending Assumptions			
										<u>.</u>	0			
	TOTAL	77				_	TOTAL	\$ 1,045,944		γ ₂	Vacancy Rate LIHTC:	2.0%		
										%	Vacancy Rate Market:	2.0%		
										×	Vacancy Rate Rental Subsidy:	2.0%	-	
										>	Vacancy Rate Other Revenue	5.0%	2.0%	
Miscellaneous Revenue	Annual				Commercial Re	venue			Per So. Ft.	%	Rental Revenue Inflation:	102.0%	102.0%	
		Per Unit	PUPM	,, 93	Sq. Ft. of Space					Su.	Subsidy Revenue Inflation:	102.0%		
Item 1	7,500	_	∞	. ~	Annual Revenue	93		5	,	ا ٽ	Other Revenue Inflation:	102.0%		
Item 2			•	, -	Vacancy Factor:	1								
Item 3			٠	ſ						La	Last Date of Subsidy:	1/1/2040		
Item 4					Net Commercial Revenue	1 Revenue	69	·						
Item 5		•	,											
Item 6			-											
Subtotal	7,500	16 (j				1 063 444					
					5	es valina ve	eme nom an		+++'#cn'1 e					
													80	7 30e 5
														1,49

S:\Properties - Signed\Mission Terrace, San Diego, CA\Projections\Red Stone Model v7.9 - Mission Terrace 07.19.19 Rental Revenue

Truck Experience Truck Exper	Operating Expenses		Mission Terrace
Five Expenses Annual Exame Expenses Expens			
Total Viriable Expense Auton Examin Exam		Fixed Expenses	
120 22 120	Anna	Insurance	
Management 120 2 100	17,050	Property Insurance	
Protected Prot	120	Other Insurance	
Minimeter 1, 20, 20 2. 2. 2. 2. 2. 2. 2.	Fees		16,700 S
Present Section 2,400 31 Present Section 2,600 34 Present Section 2,000 34 Present Section 2,000 34 Present Section 2,000 34 Present Section 2,000 34 Present Section 3,000 Present			
Process Control of Cont	2,400	Management Fee	
Properties 2, 200 24 24 25 24 25 25 24 25 25		Percent of Revenues.	200%
Part		Fee/unit/month:	
Control Cont	6,950	Management Fee - Annual	
Color RE Toxos 1200 15 15 15 15 15 15 15	5,700		S 000'09
1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 15 1,200 16 1,200	Other Office Expenses		
Total S	1,200	Real Estate Taxes	
Column C	S 33,420 S	Real Estate Taxes	
1,300 51	Renair and Maintenance	THE SAME PARTY OF THE PARTY OF	- 310
1300 130 1300 1			0 011
1,300 163 18 Total All Expenses: 2 76,310 2 999 2,400 169 1690 1	3,900		
2,000 161 15,000 163 164	1,350	Total Fixed Expenses:	\$ 016,97
1,000 468 Replacement Reserve 1,000 390 Replacement Reserve 71/2021 2,100 300 390 Reserve 71/2021 2,100 300 390 Reserve 71/2021 2,100 300 390 Reserve 71/2021 2,100 300 300 34	12,400		
1,500 169 169 180 18	36,000	Total All Expenses:	469,312 S
Services 30,000 390 Replacement Reserve 71/12021 23,100 30	13,000		
Figure RR Figure Reserve - Annual Figure R Figure RR Fig	30,000	Replacement Reserve	
Total S 107,400 S 1.2400 3.10 1.05 1	8,400		
Total S 107,450 S 1,395 Replacement Reserve - Annual Expense & RR Fephacement Reserve Inflation:	2,400	Red Stone RR	
Pepplacement Reserve - Annual	\$ 107,450 \$	Lender RR	a distribution of the control of the
Total Expense & Ray Total Variable Expenses Total Variable Expen		Replacement Reserve - Annual	
1,500 240 267 268 268 268 269 2	Payroll	Total	23,100 S
Total Expense & RR Total Expenses & RR Subminance 63,162 885 Sasand Insurance 63,162 885 Sasand Insurance 63,162 885 Sasand Insurance 1,170 15 Sabarat Sab	41,560		
Trending Assumptions Expense Summary Trending Assumptions Expense Summary Trending Assumptions	43,640	Total Expenses & RR	s
Sever Annual Annual Per Unit Expense Inflation: Sever 22,000 286 Administrative 33,300 432 RE Tax Inflation: Sever 15,000 286 Administrative 60,000 779 Replacement Reserve Inflation: Sever 15,000 779 Maintenance 1,260 1,260 1,260 Inities - - - Replacement Reserve Inflation: 16,700 217 Annual Expenses: 8 97,000 779 1,245 1,260 1,260 Annual Expenses: 8 97,000 8 1,260 1,260 217 2,007 Annual Expenses: 8 392,402 8 ,096 8 469,312 8 6,095 8 469,312 8 6,095	68,162		
Total S 154,532 S 2,007 Advertising & Promotion Par Unit Par Unit Expense Inflation: Expense Infla	1,170	Expense Summary	Trending Assumptions
Advertising & Promotion 120 2 RE Tax Inflation: Administrative 33,300 432 Mgmt Fee Inflation: Administrative 33,300 432 Mgmt Fee Inflation: Administrative 33,300 779 Management Fee 60,000 779 Replacement Reserve Inflation: Sewer 60,000 779 Management Fee 107,450 1,260 Management Fee 60,000 779 Replacement Reserve 16,700 2,17 Isolal Variable Expenses: S 392,402 S 5,096 Total Expense & RR S 492,412 S 6,595 Administrative Administrative 120 23,100 779 Replacement Reserve 1,260 2,160 300 Total Variable Expenses: S 392,402 S 5,096 Total Expense & RR S 492,412 S 6,595 Administrative 120 120 2,100 1,260 Mgmt Fee Inflation: Represeded to the properties of the	S 154,532 S		Per Unit Expense Inflation:
Administrative 33,300 432 Mgmt Fee Inflation: Administrative 33,300 432 Mgmt Fee Inflation: Administrative 35,000 779 Replacement Reserve Inflation: Replacement Reserve 10,700 1,260 1			2 RE Tax Inflation;
15,000 286 Management Fee 60,000 779 Replacement Reserve Inflation: 15,000 195 Utilities 97,000 1,260	Utilities		432 Mgmt Fee Inflation:
15,000 195 196 1	22,000		779 Replacement Reserve Inflation:
Sever 60,000 779 Maintenance 107,450 1,395	15,000		
Payroll (Salaries) 154,532 2,007 Insurance	000'09		
Total Variable Expenses: S 392,402 S 5,096 S 1,266 C 1 2 1 7 RE Tax Sub Variable & Fixed S 469,312 & 6,095 C 12 1	Other Utilities		
S 97,000 S 1,260 RE Tax 210 3	General		
Sub Variable & Fixed \$ 469,312 \$ 6,095 Replacement Reserve 23,100 300 S 392,402 \$ 5,096 Total Expense & RR \$ 492,412 \$ 6,395	S 000'16 S	RE Tax	210 3
S 392,402 S 5,096 Replacement Reserve 23,100 300 Total Expense & RR \$ 492,412 S 6,395		ble & Fixed \$ 2	9 \$
\$ 392,402 \$ 5,096 Total Expense & RR \$ 492,412 \$ 6,395			
0396 6	S 392,402 S	64)	S
			Dage 6

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Flow of Funds				****************			Mission Teri
Sources	Cons. Period	1/1/2021	7/1/2021	10/1/2021	4/1/2026	Thereafter	Total
Ist Mortgage	-		7,580,289	-	-	•	- 7,580,289
	-		-	-		-	: :
	-	-	-	.		-	
		-	-		-	*	•
	-	-	•		-	*	-
Deferred Developer Fee	-	-				-	0 0
-	*	•			•	-	
Seller Financing	6,899,733		-	-	-		- 6,899,733
	*				-		
			-	*	*	•	
******	•			-	-	*	
	· · · · · · · · · · · · · · · · · · ·		-		-	-	
	-	-	-	-	-	-	* *
Total Construction Financing	\$ 10,715,355	•	(10,715,355)	-	-	_	- (0)
Accrued interest during construction Degrating Income during construction	180,875			-	•		- 180,875
irants (reduction of basis)	160,675			-	*	•	- 100,075
leserve Carryover Release	100,000	-	*	*		-	- 100,000
Capital - General Partner	100	200 776	1 112 066	100,000	311 471	-	- 100 - 6,176,207
Capital - Limited Partner Capital - Special Limited Partner	926,432 10	390,336	4,447,966	100,000	311,473		- 6,176,207
Capital - Other		-			-	-	-
Fotal	S 18,822,504 S	390,336 S	1,312,899 \$	100,000 \$	311,473 S	- S	0 \$ 20,937,213
T							
Jses and	1,600,000			<u> </u>		•	- 1,600,000
Juilding Acquisitior	10,900,000	-	-		-	-	- 10,900,000
Other Acquisition Costs	128,500	-	-	-	-		- 128,500
tructures and Rehabilitation	1,784,781	*	-		-	-	- 1,784,781 - 770,000
ite Work ersonal Property	770,000 770,000		-	-		*	- 770,000 - 770,000
nergy Expenditures	-	-	•	*	-	*	• •
onstruction Contingency	390,000	-	•	•	-		- 390,000
ieneral Requirements uilder Profit	272,337 224,423	-		-	*	-	- 272,337 - 224,423
luilder Overhead	224,423			*	_	*	- 221,123
Building Permits	30,000	*	-	-	*	•	- 30,000
&P Bond Costs	39,095		-	*	*	*	- 39,095
Environmental Remediation Demolition Costs	-			-	•		
Off-Site Work	*	-	-	•	-	-	-
M/Owner's Rep	50,000	-	-		-	-	- 50,000
Contractor Insruance Other 3	48,869	-		-	.	-	- 48,869
Architect - Design	125,000	-	-	-	-	-	- 125,000
rchitect- Supervisior		-	•	*	-	*	-
Aunicipal/Tap Fees			-	*	+	*	* *
mpact Fees appraisal/Market Study	31,000			-	-	*	- 31,000
itle and Recording	15,000	-	~	*	-	*	- 15,000
egal	135,000	-	-		-		- 135,000
Prganizational Legal	70.000		-		<u> </u>	*	- 20,000
ecounting/Cost Cert hase I/Environmenta	20,000 10,000	<u>-</u>	-			-	- 10,000
oils/Geotech	5,000	*	-		*	*	- 5,000
urvey	5,000	-		•	-	•	- 5.000 - 46,053
ax Credit Fees Construction Period Taxes/Ins	46,053 25,000	•	-	-	-	-	- 46,053 - 25,000
off Cost Contingency	43,432		-		-		- 43,432
NA / Cost Review	12,000		-	-	-	•	- 12,000
onstruction Inspectior emporary Relocation	10,000 125,000	-		•			- 10,000 - 125,000
PI Capitalized	174,601				-	-	- 174,601
PI Expensed	110,283	*	-		-	*	- 110,283
redevelopment Interest	*	-		*	-	-	
ridge Loan Interest	-	*	-	-	*	*	
eveloper Fee	601,078	390,336	1,312,899	100,000	-	-	0 2.404,314
erm Loan Fees	37,152	~	-	-	*	-	- 37,152
Construction Loan Fees	71,226	-	-	•	-		- 71,226 - 162,674
Sond Issuance Costs tent-Up	162,674		<u>.</u>	-		-	- 102.074
Aarketing	-			*	•		-
Organization		•	-	*		-	
yndication Costs	50,000	<u> </u>		-		-	- 50,000
Replacements Reserves Operating Reserves		-		-	311,473	-	- 311,473
F			-	-		•	* *
ax/Insurance Escrow	-						
Tax/Insurance Escrow Other I Other 2					-	-	

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S:\Properties - Signed\Mission Terrace, San Diego, CA\Projections\Red Stone Model v7.9 - Mission Terrace 07.19.19 Cash Flow

Projected 15 Yr Cash Flow																	Mission	Mission Terrace
	2020	3021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	20%	2033	3036	2037
Revenues Gross LHITC Rental Revenue	784,464	1,066,863	1,088,200	1,109,964	1,132,163	1.154,807	1,177,903	1,201,461	1,225,490	1,250,000	1,275,000	1,300,500	1,326,510	1,353,040	1,380,101	1,407,703	1,435,857	1,464,574
Gross Market Rental Revenue Less: Vacaneies	(39.223)	(53,343)	(\$1.43g)	(\$5,198)	(\$6,608)	(57,740)	(58.895)	(60,003)	(61,275)	(62.500)	(63,750)	(65,025)	((6,325)	(67.652)	(69.005)	. (70,385)	. (71,793)	(73,229)
Net Rental Revenues Rental Subside (Net)	745,241	1,013,520	1,033,790	1.054,466	1,075,555	1,097,066	1,119,008	1,141,388	1,164,216	1,187,500	1,211,250	1,235,475	1,260,184	1,285,388	1,311,096	1,337,318	1.364,064	1,391,345
Other Recence (Net)	5,369	7.270	7,416	7,564	217,7	078.7	8,027	8.188	8,351	8.518	8,689	8,862	0,000	9,220	904.6	9.593	9,785	186.6
Commercial Revenue (Net) Other																		
Effective Gross Income	S 019'05L S	S 067,020,1	1,041,206 \$	1.062,030 \$	1,083,271 \$	1,164,936 \$	1,127,035 \$	1,149,575 \$	s <i>1</i> 95'221'1	1,196,018 \$	s 6666121	1,244,337 S	1269224 \$	1.294,609 S	1,320,501 S	S 1169FE1	1,373,849 S	1,401,326
Expenses	305 575	671 17W	000, 917	980 801	659 (FT	100.51	045-854	5157 CS1.	197 083	300 115	351 265	371 813	550.471	750 725	503 513	050 113	0000000	185 817
Insurance	16,700	17,201	717.71	18.249	18.796	19,360	19,941	20,539	21,155	21,790	2,43	23,117	23,810	24,525	25,260	26,018	26,799	27,603
Management Fee Real Estate Taxes - Total	45,002	61,200 216	62,424 223	63.673 229	64,946 236	66.245 243	67,570 251	68,921 258	70,300 266	71,706 274	73,140	74,603 291	76,093 299	77,617 308	79,169 318	80,752 727	33.7	84,015 347
Other / RE Tax Abatement Project Operating Exp.	S 787,787 S	482,792 \$	496,663 S	5 10.939 \$	\$25,630 \$	540,750 \$	556.310 S	572,723 S	\$ M8,885	605,765 S	(23,221 S	641.186 S	S 979,689	678.705 \$	(98.290) \$	718.417	739,193 \$	760.545
NOI Before Replacement Reserves	393.122	537,998	54,543	\$51,091	557,640	564,186	527,072	577.252	583,763	590,253	596.718	603,151	609,548	615,903	622,211	628,464	634,656	640,783
Replacement Reserves		11,550	23,793	24,507	25,242	25.9%	26.779	27,583	28,410	29.262	30,140	31,044	31,976	32,935	33,923	14,941	35,989	37,069
Net Operating Income	S 393,122 S	526,448 \$	\$ 050,750 \$	S H85'925	\$ 865,555	\$ 781,863	\$ 43,946 \$	\$ 699,645	\$ 655,353	\$ 166'095	\$ 66,577 \$	S72,107 S	\$ 517,573	582,968 \$	588,288 \$	\$ 523,523 \$	\$ 799,865	663,712
Plus Other Cash Sources:																		
Interest on Reserve Acets.		. ,	231	707	1,197	1,702	6,894	6.765	7,316	7,884	8,470	9,072	6,850	7,489	8,148	8.827	9,525	6,949
Total Other Cash Sources	,		231	707	1,197	1,702	H(8'9	6,765	7.316	7,884	8,470	9,072	058'9	7,489	8,148	8,827	9,525	6169
Available Cash Flow	S 393,122 S	526.448 S	520,981 S	\$ 162,728	533.595 \$	5.09,889 \$	550,840 S	S FEF-955	S62,669 S	568.875 S	S 245,047 S	\$ 621.185	581,423 S	590,457 \$	S 98796 S	662,350 \$	608,192 S	199'019
Cash Requirements/Waterfall:																		
Operating Income as a Source	(180,875)	•						, .				•			•		•	•
1st Mortgage DSC	•	(221,004)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)	(442,008)
2nd 3rd																		. ,
4th LP Asset Management Fee		(10,150)	(5.305)	(5.464)	(5,628)	(5,797)	(1763)	(6,150)	. (6.335)	(6,525)	(6.721)	(6,923)	(7.131)	(7.345)	(7,565)			• •
GP Asset Management Fee		(10,300)	(10,609)	(10.927)	(11.255)	(593)	(11.941)	(12,293)	(12.668)	(13.048)	(13,439)	(13.842)	(14,257)	(14,685)	(15.126)		, ,	• •
Deferred Developer Fee	•	9	•	•	•	•							•					,
Selfer Financing		(284.994)	(63,059)	(68,892)	(74.704)	(80,491)	(90:920)	(176,347)	(859'101)	(107.294)	(112,879)	(118,406)	(121,027)	(416,419)	(131,737)	(160,342)	(166,184)	(168,653)
12th			٠.															
13th																		
15th	•				,				•							•		•
Ioth Incentive Management Fee														٠ .			٠.	' '
Nei Cash Flow	\$ 212,247 \$	S 0	\$ (0)	\$ 0	S 0	\$ (0)	\$ (0)	S O	\$ (0)	\$ (0)	S 0	\$ (0)	\$ (0)	S 0	\$ (0)	\$ (0)	\$ (0)	o
Funded from Reserves Funded by Operating Guarantees	1 3	1 4	. 0			. 0	. 0	1 1	. 0	. 0		, 0	0	. ,	. 0	. 0	- 6	
Cash for Distributions	S 212,247 S	\$ 0	s .	5 0	\$ 0	\$.	S	\$ 0	s .	s.	S 0	\$.	s .	\$ 0	s ·	\$.	5 -	0
Limited Partner Distribution	•		,				,	•								•		•
Cash Flow to Fund	S 212,226 S	\$ 0 \$	\$ 700010	2 0 5	\$ 000000	2	\$ 500 610	\$ 000000	\$ 200011	\$ - 500	\$ 0	\$ 200 010	\$ 200010	S 0 Sec. 116	3 800 010	\$ 30000	S . 800 010	D Second
Collinant						1				, , , ,			1					
Debt Service Coverage Ratio DSCR Ali Hard Debt Income to Expense Ratio	5	2,2,2	1.18 2.00	<u> </u>	885	<u> </u>	គួគួន	113	8 2 3	<u> </u>	8 # F F F	112	<u> </u>	558	F F 8	338	135	255

March Marc		2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
To Years	NOI before Rep. Reserves	393.122	537,998	544,543	551,091	357,640	564,186	570.725	577.252	583,763	590,253	812'965	603,151	815'609	615.903	622,211	628,464	634,656
S			. 1	231	707	1.197	1,702	+68'9	6,765	7,316	7,884	8,470	9,072	0,850	7,489	8,148	8,827	9,525
Hearth H	Total	- S	5 - 5	231	1	\$ 161.1	1,702 \$	\$ +68'9	6,765 \$	7,316 \$	7,884 \$	8,470 \$	9,072 \$	8 058'9	7,489 \$	8,148 \$	8.827 \$	9.525
Fee (5,000)	Partnership Deductions Interest Limitation Adjustment	,		•	•		•	•	•	•		•		•	ı	•	F	
Fee	Construction Loan Interest 1st Mortgage	1 1	(177,833)	(352,567)	(348,269)	(343,764)	(339,043)	- (334,095)	(328,909)	(323,474)	(317,775)	(311.807)	(305,551)	(298,993)	(292,120)	. (284,917)	. (277,368)	(269,45
Fee	2nd 3rd						• •		• • •	· • •								
Ft. (10,207)	4th LP Asset Management Fee	- (5,000)	(5.150)	(5,305)	(5,464)	(5,628)	. (5.797)	(5.971)	(6.150)	(6,335)	(6,525)	(6,721)	(6,923)	(7.131)	(7,345)	- (7,565)		
Fet (275,989) (287,029) (287,110) (206,072) In Fet (228,0389) (287,029) (287,110) (206,072) S (1,841,775) (720,610) (655,591) (660,732) In Fund (1,841,775) (720,610) (690,759) (688,876) S (1,841,775) S (720,610) (690,759) (688,876) S (1,841,775) S (2,562,385) S (6,253,144) S (3,942,020) S (1,841,775) S (2,562,385) S (2,253,144) S (3,942,020) S (1,841,775) S (2,562,385) S (2,553,144) S (2,542,020) S (1,841,775) S (2,562,385) S (2,553,144) S (2,552,020) S (1,841,775) S (2,562,385) S (2,553,144) S (2,552,020) S (1,841,775) S (2,562,385) S (2,552,144) S (2,552,144) S (1,841,775) S (2,562,385) S (2,552,385)	GP Asset Management Fee		(10,300)	(10,609)	(10,927)	(11,255)	(11.593)	(11.941)	(12,299)	(12,668)	(13,048)	(13.439)	(13.842)	(14,257)	(14,685)	(15,126)		
C275,989 C287,029 C287,110 C296,072	Deferred Developer Fee							•	•	•		•	•		•	•	• •	
State Stat	Seller Financing	(275,989)	(287,029)	(287,110)	(296,072)	(305,160)	(314,378)	(323.733)	(333,046)	(342,529)	(352,163)	(361,958)	(371.921)	(382,062)	(392,503)	(403.147)	(414.003)	(454,14
ss 1871/17 1873/17 1660,732) 1660,732 1873/17 178368 1860,011 1800,011	11th 12th	• •										, ,	. ,					
ss) 26,00,000 (480,312) (655,591) (660,732) (6	13th 14th					. ,												
1,871,75 1,871,75 1,872,176 1,609 1,109 1,609 1,109 1,609 1,109 1,109 1,109 1,109 1,	15th		•														,	
1.877,176 1.860,732 1.660,732 1.660,732 1.660,732 1.671,176 1.660,732 1.66	Incentive Management Fee						· .							[
1,872,176 728,593 568,402 568,402 1,609 1,	Total	(280,989)	(480,312)	(655,591)	(660,732)	(665.807)	(670.811)	(675,740)	(680,404)	(900'589)	(689,513)	(693.925)	(698.237)	(702,443)	(706.653)	(710,755)	(691,371))9'(69)
1.954.035	Depreciation	1,873.176	738,593	568,402	568,402	568,402	568,402	590,621	603.952	589,732	581,200	581,200	603,236	613.898	595,700	584,781	584.781	5,609
200 200		1.954,093	778,368	580,011	580,011	580,011	580,011	602,229	615.560	601,340	592,809	592,809	614,845	625.507	607,308	596,389	593,319	618,0
Park(Loss)		\$ (1.841,959)	(720,682)	(690.828)	(688.945)		\$ (156.189)		R					(711,552)	(690,569)	(676.786)	(647,400)	
10 L.P. (1,841,775) (720,610) (690,759) (688,876)				•			•				,	į	,					
10 Fund	Pre-Admission Income/(Loss) *use as loss override	,	•		•	•	•	•	,		•		•	•		•	•	
10 Fund 5 (1.841,775) \$ (720,610) \$ (690,759) \$ (688,876)	Initial Income/(Loss) to L.P.	(1,841,775)	(720,610)	(690,759)	(988,876)	(586,912)	(684.865)	(700,280)	(711.876)	(695,198)	(684,116)	(681.478)	(700.789)	(711,480)	(690,500)	(676,718)	(647,335)	(667.4;
10 Fund S (1.841,775) S (2.562,385) S (600,750) S (6088,870)	Loss Reallocations to G.P.					,								•		4	,	
\$ (1.841,775) \$ (2.562,385) \$ (3.253,144) \$ (3.942,020) 2020 2021 2022 2023 \$ 2020 2021 2022 2023 \$ 498,131 \$ 664,175 \$ 664,175 \$ 664,175 \$ 664,108 \$ 664	Total Income/(Loss) to Fund		l l	(690,759)	(688.876)	(686,912) \$	(684,865)	(700,280) \$	ij.	\$ (861,866)	\$ (911,489)	(681,478) \$	Ħ	Đ.	1	(676,718)	(647,335)	1
2020 2021 2022 2023 2024 2025 2024 2025 2027 2027 2028 2029 2029 2029 2021 2022 2023 2024 2025 2024 2025	Cumulative	\$ (1.841,775)	\$ (2,562,385)	3 (3,253,144) \$		(4,628,932) \$	s (767,515,5)	(6.014.077) S () \$ (6.725.953)	7,421,151) \$ (8.105,267) \$	(8,786,745) \$	(9,487,534) \$.	(10,199,014) \$	\$ (10,889,514) \$	(11,566,232) \$	(12,213,567) \$	(12.881,0
Strong S	Tax Credits	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
10 Vents S S S S S S S S S	Federal LIHTC Credits to the Fund		664,175 664,108	664,175										(e) ·	(0)	6) '		
Typess S S S S S S S S S		so so		, .		, ,		, , s s		, , N N				94.55		, ,	, ,	
Years S			, ,			44		, ,		, ,		, ,	, ,	1 1				
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Replacements Reserves																				
Interest Start	7/1/2021	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Balance at beginning of year	!			11,550	35,343	59,850	85,092	111,091	26,779	54,362	82,772	112,034	142,175	31,044	63,020	95,955	129,878	164,819	35,989	73.058
Deposit from initial uses	2021	٠	•			,		•				,	,	,	,	,	•	•	,	,
Current year interest income	2.00%	٠	•	231	707	1,197	1,702	2,222	536	1.087	1,655	2,241	2,843	621	1,260	1,919	2.598	3,296	720	1,461
Current year deposit from operations		,	11.550	23,793	24,507	25.242	25,999	26.779	27.583	28.410	29.262	30.140	31.044	31.976	32.935	33.923	34.941	35.989	37.069	38 181
cess interest income included in C/F	Yes	•	•	(231)	(707)	(1,197)	(1.702)	(2,222)	(536)	(1.087)	(1,655)	(2,241)	(2,843)	(621)	(1,260)	(1,919)	(2,598)	(3.296)	(720)	(1.461)
cess expenditures made from account				-	٠		•	(111,091)	,				(142,175)		,			(164,819)		
End of Year Balance		•	11.550	35,343	59,850	85,092	111,091	26,779	54,362	82.772	112,034	142,175	31,044	63,020	95,955	129,878	164,819	35,989	73,058	111,239
Operating Reserves																			!	
merest Start	4/1/2026	2020	2021	2022	2023	2024	2025	2026	2027		2029	<u>2030</u>	2031	2032	2033	2034	2035	2016	2037	2038
Balance at beginning of year		•	•				,			7.3		73				311,473	311,473	311,473	311,473	311,473
Deposit from initial uses	7/18/1995	•	•	•			٠	311,473	,	1		,					•			•
Current year interest income	2.00%	•	•	•	ı		•	4,672	6,229	6,229	6.229	6,229	6,229	6.229	6,229	6,229	6.229	6,229	6,229	6.229
Current year deposit from operations		•	•	•			•	•			•	•			,			•		•
Less interest income included in C/F	Yes	•	•	•	•			(4,672)	(6.229)	(6,229)	(6,229)	(6.229)	(6,229)	(6,229)	(6.229)	(6,229)	(6,229)	(6.229)	(6,229)	(6,229)
End of Year Balance						1	initial and a second	311,473	311,473	311,473	311.473	311.473	311,473	311,473	311,473	311,473	311,473	311,473	311,473	311,473
Tay Business Decease																				
Inferest Start	1/1/2021	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Balance at beginning of year					. 	.].	١.	.	. 	 		-	
Deposit from initial uses	2021	٠	•		•			٠	•	•	,	,					•	٠		•
Current year interest income	2,00%	•	•	•	•	•				,	•			,		•	•	•		•
Current year deposit from operations		•	•	•		•											•			•
Less interest income included in C/F	Yes	•	•	•		,											,			•
ress expenditures made from account	1					-			-		-				+		*	-		
End of Year Balance		•	•	•	•	•				,	٠	1						1	,	•
Other 1																				
Interest Start	1/1/2021	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2011	2034	2035	2036	2037	2038
Balance at beginning of year		•	•	•		•	•	•			•	•			•			٠	٠	•
Deposit from initial uses	2021	• •														•				•
Current year denocit from operations	0.00.4	•	•	•		•	•													
s interest income included in C/F	Yes					. ,									. ,					
Less expenditures made from account		,	,	٠	٠	•	٠	•	,	•	•	٠	•		•	•			•	•
End of Year Balance		•	•				1		ı	ı								'	,	'
Other 2																				
Interest Start	7/1/2021	2020	2021	2022	2023	202-1	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038
Balance at beginning of year			•				,	,		,	,	,		,		r				•
Deposit from initial uses	2021	•	•	•					,	,		,					•	•	•	•
Current year interest income	2.00%	•	•	•									•					•		•
Current year deposit from operations	Vec								. ,						• ,	. ,				
Less expenditures made from account		٠	•	•	,						,									•
End of Year Balance		,						,									Application of the second seco	Octobra de Caracteria de Carac		
																				;
																				page 11

Depreciation	Depreciation and Amortization																Mission	Mission Terrace
Amortizable Expenses	ypenses	***************************************																
	2020	Start Date Amor	Amort Period.	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034
	Title and Recording Legal Organizational Lega.	7/1/2021 11/2021/7	504 204 204	1 ()	3,176	6.353	6,353	6,353	6,353	6,353	6,353	6,353		6,353	6,353	6,353	6.353	6,353
	Accounting/Cost Cert Tax Credit Fees	1/1/2020	<u>8</u> 8 :	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070	3,070
	CPI Expensed Perm Loan Fees Rent-Un	1/15/2020 7/1/2021 1/15/2020	204 2	77,847	32,436 1,093	2,185	2,185	2,185	2,185	2,185	2,185	2,185	2,185	2,185	2,185	2,185	2,185	2,185
	Marketing Organization	1/15/2020	130					. ,							, , ,			
	Other 1 Other 2	1/15/2020	n,	٠.										, ,		, ,		
	Other 3 Other 4															, ,		
	Total		'n	80,917 \$	39,776 \$	11.609 \$	11,609 \$	\$ 609.11	11.609 \$	11.609 \$	11.609 \$	11.609 \$	11,609 \$	\$ (0)9'11	\$ 609711	11,609 \$	\$ 609'11	11,609
Depreciation														***************************************				
0.00% 100.00%	0.00% Fax Exempt Use property 100.00% Non-TE Use property		No	Interest Limitation:	Bon	Bonus Depreciation - PP Bonus Depreciation - SW	#.≱	Yes			Ш	Bones D	Bonus Depreciation Percentage, if appli 100% (1%	age, if applicable (1%	33			
	; ;	Dep. Life			Basis	2021		2022	Basis	2023	Basis	2020	2021	2022	2023 Total	Total Depreciable Basis	Ø	18,645,752
	Residential Real Property Building Acquisition Residential Real Property Building Acquisition	30 30 30	5,828,073		5,146,870	11.69% 0.00% 11.69% 0.00%		0.00% 0.00% 0.00%		0.00% 0.00% 0.00%		v - v - i	7 ° 5 5 5 5		Less C	Less Historie Credits Less Grants Less Dev Fee allocated to Lanc Less Other	эпк	
150% 100% 100%	150% Sie Work 100% Sie Work 100% Sie Work 100% Sie Work - Ti: Use 150% Personal Property	20 20 7	796,839	88.31% 88.31% 88.31% 88.31%	703,702	%69 1 69% 1 69% 1 69%		0.00% 0.00% 0.00%		0.00% 0.00% 0.00%		65 65 65 65	200 200 200 200 200 200 200 200 200 200	0.5 0.5 0.5 0.5	0.5 Net D. 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5	red dep. for eash basis lepreciable Basis	ig S	18,645,752
1009: 2009: 1009:	6 Personal Property Personal Property - TE Us	120	796,839 - \$ 18,645,752		703,702 - \$ 17,778,275	11.69% 11.69% 11.69% \$	93,137	0.00% 0.00% 0.00%		0.00%	• • • • • • • • • • • • • • • • • • • •	0.5 0.5 0.5	0.5 0.5	0.5 0.5 0.5	0.5 0.5 0.5			
ē	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037
Princed in Serivce Building Site Work Personal Prop.	703,771 703,702 703,702	71 545,696 32	545,6%	545,696	545,696	545,696	545,6%	545,696	545,6%	545,696	545,696	545,696	545,6%	545,6%	545,696	545,696	545,696	545,696
Placed in Serivee	2021																	
Building Site Work Personal Prop.		- 6,623 - 93,137 - 93,137	22,707	22,707		22.707	22,707	22.707	22,707	22,707	22,707	22,707	22,707	22,707	22,707	22,707	22,707	22,707
Placed in Serivoe Building Site Work Personal Prop.	2022		1 1 1															, , ,
Placed in Serivee Building Site Work Personal Prop.	2023																	
						,				•	•	,					•	•
Rep. Reserves Rep. Reserves Rep. Reserves	2026 2031 2036						22,218	35,549	21,329	12,798	12,798	6,399 28,435	45,496	27,298	16,379	16.379	8,189	52.742
Total Depreciation	n \$ 1,873,176	\$ 6.65,857 \$ 57	568,402 \$	568,402 \$	568,402 \$	568,402 \$	590,621 \$	603,952 \$	589,732 \$	581,200 \$	581,200 \$	603,236 \$	\$ 868,519	\$ 95,700 \$	584,781 \$	584,781 \$	609,556 \$	621,145
Override	ş							•	,	•					,		,	•
Total Deperectation	sn <u>\$ 1,873,176</u>	76 \$ 738,593 \$	568,402 \$	568,402 \$	568,402 \$	568,402 \$	590,621 \$	603,952 \$	589,732 \$	581,200 \$	581,200 \$	603,236 \$	613,808 \$	595,700 \$	584,7N1 S	584,781 S	\$ 955'609	621,145
																		page 12

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Limited Partner Capital Account	oital Acc	unt															Mission	Mission Terrace
-	L	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036
Captial Account % 99.99% Beginning Balance Contributions Distributions	_	\$ - \$ 926,431 (212,226)	(1,127,570) \$ 4,938,302 (0)	3,090,122 S	2,399,36	1,710,486	S 1,023,574 S	338,709 \$ 311,473	s (860,05) - (0)	(761,974) S ((1,457,172) \$	(761,974) \$ (1,457,172) \$ (2,141,288) \$ (2,822,766) \$ (3,523,535) \$ (4,235,635) \$ (4,925,536) \$ (5,602,534) \$ (6,249,289)	(2,822,766) \$	(3,523,555) \$	(4,235,035) \$	(4,925,536) \$	(5,602,254)	(6,249,589)
Energy Credits Historic Credits Excess Business Interest	r ipa																	1 1 (
		714.205	3,810,732	3,090,122	2,399,362	1,710,486	1,023,574	650,182	(\$6,098)		(1,457,172)			(3,523,555)	(4,235,036)	(4,925,536)	(5.602,254)	(6,249,589)
Income/(Losses) to L.P. Reallocation of losses to G.P.		(1,841.775)	(720.610)	(690,759)	(688,876)	(686,912)	(684,865)	(700,280)	(711,876)	(695,198)	(684,116)	(681,478)	(700,789)	(711,480)	(690,500)	(676,718)	(647,335)	(667,451)
Total Incomc/(Losses) to L.P.	, 1	(1,841,775)	(720,610)	(690,759)	(988'846)	(686,912)	(684,865)	(700,280)	(711,876)	(695,198)	(684,116)	(681,478)	(700,789)	(711,480)	(690,500)	(676.718)	(647,335)	(667,451)
Year End Balance		s (1,127,570) \$	3,090,122 S	2,399,363 \$	1,710,486 \$	1,023,574 \$	338,709 S	\$ (860,05)	(761,974) \$ (1,457,172)	t .	S (2,141,288) S	\$ (2,822,766) \$	(3,523,555) \$	(4,235,035)	\$ (4,925,536) \$	\$ (5,602,254) \$	S (6,249,589) s	\$ (6.917,040)
Basis Calculation Capital Account Balance before losses Minimum Gain] re losses	714,205	3,810,732	3,090,122	2,399,362	1,710,486	1.023,574	650,182 207,387	(50,098) 907,656	(761,974) (1,591,246	(1,457,172)	(2,141,288) 2,933,625	(2.822,766)	(3,523,555) 4,393,759	(4.235,036) 5,072,652	(4,925.536) 5,737,762	(5,602,254) 6,376,559	(6.249,589)
Deficit Restoration Obligation Maximum Loss Allocation	' -	1,914,205	3.810,732	3,090,122	2,399,362	1,710,486	1,023,574	857,569	857,557	829,272	806.582	792,337	871,120	870,203	837,616	812,226	774.306	868,286
Nonrecourse Debt Analysis 1st Mortgage	100%	•	7,537,118	7,447,677	7,353,938	7,255,694	7,152,729	7,044,816	6,931,717	6,813,183	6,688,952	6,558,751	6,422,294	6.279,279	6,129,391	5,972,300	5,807,660	5,635,108
3rd Arh	3 8 8							у т				• •						F 1
LP Asset Management Fee	%%			. ,			,											•
	%%					, ,			. ,			, ,) f					
Juh Seller Financing	%001 100%	7,175,722	7.177,757	7,401,808	7,628,988	7,859,444	8,093,331	8,326,144	8,563,213	8,804,084	9,048,953	9,298,032	9,551,547	9,812,582	10,078,666	0.350,076	10,603,737	10.861,702
	38					i i					, ,							
	%%									1 1							• •	
15th	%			. ,														• •
	‰ 	,	•	,	,	•		,		,	•			•	•	,		•
IE O	, Yes		(11,550)	(35,343)	(59,850)	(85,092)	(111,091)	(26,779)	(54,362)	(82,772)	(112,034) (311,473)	(142,175) (311,473)	(31,044)	(63,020)	(95,955)	(129,878)	(164,819)	(35,989)
	Yes			• •	• •				. ,				• •					• •
Other 2	R	s 7,175,722 \$	\$ 14,703,324 S	S 14,814,141 S	\$ 14,923,075 S	\$ 15,030,045 \$	\$ 15,134,968 \$ 1	\$ 15,032,706 \$	\$ 15,129,094 \$ 1	\$ 15.223,021 \$ 1	\$ 15,314,396 \$	\$ 15,403,134 \$	\$ 15.631,322 \$	\$ 15,717,366 \$	\$ 15,800,627 \$	\$ 15.881,023 \$	\$ 15,935,103	\$ 16,149,347
Net Book Value of Assets Initial Depreciable Cost	_	18,645,752				45,752												18,645.752
Land Other non-depreciable costs																1.600,000	1,600,000	1,600,000
Additions to depreciable basis Tax Credit Basis Reduction											55,546			126,633		126,633	126,633	209,042
Accumulated Depreciation	1	(1,873,176)	(2,611,768)	(3,180,171)	(3,748,573)	(4,316,976)	(4,885,378)	(5,475,999)	(6,079,950)	(6,669,682)	(7.250,882)	(7.832.082)	(8.435,319)	(9.049.217)	(9,644.917)	(10,229,698)	(10.814,479)	(11,424,034)
Net Book Value		S 18,372,577 S	\$ 17,633,984 \$	\$ 17,065,582 \$	\$ 16,497,179 \$	\$ 15,928,777 \$	\$ 15,360,374 \$ 1	\$ 14,825,299 \$	\$ 14,221,348 \$ 1	\$ 13,631,616 \$ 1	\$ 13,050,416 \$	\$ 12,469,215 \$	\$ 11,937,066 \$	\$ 11,323,168 \$	\$ 10,727,468 \$	\$ 10,142,687 \$	\$ 906,755,906	\$ 9,030,760
Minimum Gain	į.		•	٠	'	,	٠	207.407	907.746	1,591,405	2.263.981	2.263.981 2.933.919 3.694.256 4.394.198 5.073.159 5.738.336 6.71.72.755 6.70.72.705 6.71.77.705	3.694.256	4.394.198	5.073,159		6.377,197	7.118.586
C.F. Minimum Can		e	9	n	n		a		0.00,100	6 0F2,18C,1	6 CC1:CO2:7	e	מ מפסילה מיל	6 (61),020,1	6 700'710'C		o Acciarcia	f / 6 / 1 - 7 / 6 / 1 - 7 / 6 / 1 - 7 / 6 / 1 - 7 / 6 / 1 - 7 / 6 / 1 - 7 / 6 / 6 / 1 - 7 / 6 / 6 / 6 / 6 / 6 / 6 / 6 / 6 / 6 /
																		2000
																		F. 33 W.

S:\Properties - Signed\Mission Terrace, San Diego, CA\Projections\Red Stone Model v7.9 - Mission Terrace 07.19.19Capital Account

Mission Terrace	% Total		w Benefits	1																			6 5	
Σ	Projected 0.00%	-	Benefits Flow	929,421	929,421 815,436	929,421 815,436 809,167	929,421 815,436 809,167 808,772	929,421 815,436 809,167 808,772 808,360	929,421 815,436 809,167 808,772 808,360 807,930	929,421 815,436 809,167 808,772 808,360 807,930 811,167	929,421 815,436 809,167 808,772 808,360 807,930 811,167	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166	929,421 815,436 809,167 808,772 808,772 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005 142,111	929,421 815,436 809,167 808,772 808,772 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005 142,111 135,940	929,421 815,436 809,167 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005 142,111 135,940	929,421 815,436 809,107 808,772 808,360 807,930 811,167 813,602 810,100 807,772 309,137 147,166 149,411 145,005 142,111 135,940
	Projected		Credits	•																				
	ax Projected		Credits	1																				
	rojected Federal Tax	S	Credits No	1			1 1 1 1																	
	Projected Projected		Tax Credits Cree																					
	Projected P	ax	Credits 1a	498,081	498,081 664,108	498,081 664,108 664,108	498,081 664,108 664,108 664,108	498,081 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 166,027	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 166,027	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108	498,081 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108 664,108
	Projected	Benefits	21.00%	431,340	431,340 151,328	431,340 151,328 145,059	431,340 151,328 145,059 144,664	431,340 151,328 145,059 144,664 144,252	431,340 151,328 145,059 144,664 144,252 143,822	431,340 151,328 145,059 144,664 144,252 143,822 147,059	431,340 151,328 145,059 144,664 144,252 143,822 147,059 149,494	431,340 151,328 145,059 144,664 144,252 143,822 147,059 149,494	431,340 151,328 145,059 144,664 144,522 143,822 147,059 149,494 145,992	431,340 151,328 145,059 144,664 144,252 143,822 147,059 149,494 145,992 143,664 143,664	431,340 15,059 145,059 144,664 144,252 143,822 147,059 149,494 145,992 143,604 143,110	431,340 151,328 145,059 144,664 144,562 143,822 147,059 149,494 145,992 143,664 143,110 147,166 149,411	431,340 151,328 145,059 144,664 144,625 143,822 147,059 149,494 145,992 143,664 143,100 147,166 143,110 143,110	431,340 151,328 145,059 144,664 144,564 147,059 147,059 149,494 145,992 143,664 143,110 147,166 143,110 147,166 143,111	431,340 151,328 145,059 144,664 144,525 143,822 147,059 149,494 145,992 143,664 143,100 147,166 143,110 143,110 143,110 143,110 143,110 143,110 143,110 143,110 143,110 143,110 143,110	431,340 151,328 145,059 144,664 144,525 143,822 147,059 149,494 145,992 143,664 143,110 147,166 149,411 143,644	431,340 151,328 145,059 144,664 144,564 143,822 147,059 149,494 145,992 143,664 143,110 147,166 149,411 145,005	431,340 151,328 145,059 144,664 144,252 147,059 149,494 145,992 143,664 143,110 145,092 143,641 145,005 145,005 145,005 145,005 145,005	431,340 115,228 145,059 144,564 144,252 143,822 147,059 149,494 145,992 143,604 145,902 143,604 145,005 145,005 145,005 145,005 142,111 135,940	431,340 151,328 145,059 144,664 144,252 147,059 147,059 145,992 145,992 143,664 143,110 147,106 149,411 145,005 149,411 135,940 142,111 135,940 142,111 135,940 142,111 135,940 142,111 135,940
ule	Deduct	•	100.00%	5) 212,226	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212	212		
Lower Tier Benefits Schedule	Drojected	Taxable	Contribution Income (Loss)	(1,841,775)	_	D		D			.	5			5	5	5	5	5	5	5	(1)	(15)	(3)
Fier Ben		Equity	Contribution	926,431	926,431 4,938,302	926,431 4,938,302	926,431 4,938,302	926,431 4,938,302	926,431 4,938,302	926,431 4,938,302 - - 311,473	926,431 4,938,302 - - 311,473	926,431	926,431	926,431	926,431	926,431	926,431	926,431	926,431	926,431	926,431	926,431 4,938,302	926,431	926,431 4,938,302 - 311,473 311,473 6,176,206 6,176,206

ATTACHMENT 6 HOUSING COMMISSION MULTIFAMILY HOUSING REVENUE BOND PROGRAM SUMMARY

General Description: The multifamily housing bond program provides below-market financing (based on bond interest being exempt from income tax) for developers willing to set aside a percentage of project units as affordable housing. Multifamily housing revenue bonds are also known as "private activity bonds" because the projects are owned by private entities, often including nonprofit sponsors and for-profit investors.

Bond Issuer: Housing Authority of the City of San Diego. There is no direct legal liability to the City, the Housing Authority or the Housing Commission in connection with the issuance or repayment of bonds. There is no pledge of the City's faith, credit or taxing power nor of the Housing Authority's faith and credit. The bonds do not constitute a general obligation of the issuer because security for repayment of the bonds is limited to specific private revenue sources, such as project revenues. The developer is responsible for the payment of costs of issuance and all other costs under each financing.

Affordability: Minimum requirement is that at least 20% of the units are affordable at 50% of Area Median Income (AMI). Alternatively, a minimum of 10% of the units may be affordable at 50% AMI with an additional 30% of the units affordable at 60% AMI. The Housing Commission requires that the affordability restriction be in place for a minimum of 15 years. Due to the combined requirements of state, local, and federal funding sources, projects financed under the Bond Program are normally affordable for 30-55 years and often provide deeper affordability levels than the minimum levels required under the Bond Program.

Rating: Generally "AAA" or its equivalent with a minimum rating of "A" or, under conditions that meet IRS and Housing Commission requirements, bonds may be unrated for private placement with institutional investors (typically, large banks). Additional security is normally achieved through the provision of outside credit support ("credit enhancement") by participating financial institutions that underwrite the project loans and guarantee the repayment of the bonds. The credit rating on the bonds reflects the credit quality of the credit enhancement provider.

Approval Process:

• Inducement Resolution: The bond process is initiated when the issuer (Housing Authority) adopts an "Inducement Resolution" to establish the date from which project costs may be reimbursable from bond proceeds (if bonds are later issued) and to authorize staff to work with the financing team to perform a due diligence process. The Inducement Resolution does not represent any commitment by the Housing Commission, Housing Authority, or the developer to proceed with the financing.

• TEFRA Hearing and Resolution (Tax Equity and Fiscal Responsibility Act of 1982): To assure that projects making use of tax-exempt financing meet appropriate governmental purposes and provide reasonable public benefits, the IRS Code requires that a public hearing be held and that the issuance of bonds be approved by representatives of the governmental unit with jurisdiction over the area in which the project is located (City Council). This process does not make the City financially or legally liable for the bonds or for the project.

[Note: Members of the City Council may be asked to take two actions at this stage in the bond process---one in their capacity as the City Council (TEFRA hearing and resolution) and another as the Housing Authority (bond inducement). Were the issuer (Housing Authority) a more remote entity, the TEFRA hearing and resolution would be the only opportunity for local elected officials to weigh in on the project.]

- Application for Bond Allocation: The issuance of these "private activity bonds" (bonds for projects owned by private developers, including projects with nonprofit sponsors and for-profit investors) requires an allocation of bond issuing authority from the State of California. To apply for an allocation, an application approved by the Housing Authority and supported by an adopted inducement resolution and by proof of credit enhancement (or bond rating) must be filed with the California Debt Limit Allocation Committee (CDLAC). In addition, evidence of a TEFRA hearing and approval must be submitted prior to the CDLAC meeting.
- Final Bond Approval: The Housing Authority retains absolute discretion over the issuance of bonds through adoption of a final resolution authorizing the issuance. Prior to final consideration of the proposed bond issuance, the project must comply with all applicable financing, affordability, and legal requirements and undergo all required planning procedures/reviews by local planning groups, etc.
- Funding and Bond Administration: All monies are held and accounted for by a third party trustee. The trustee disburses proceeds from bond sales to the developer in order to acquire and/or construct the housing project. Rental income used to make bond payments is collected from the developer by the trustee and disbursed to bond holders. If rents are insufficient to make bond payments, the trustee obtains funds from the credit enhancement provider. No monies are transferred through the Housing Commission or Housing Authority, and the trustee has no standing to ask the issuer for funds.

Bond Disclosure: The offering document (typically a Preliminary Offering Statement or bond placement memorandum) discloses relevant information regarding the project, the developer, and the credit enhancement provider. Since the Housing Authority is not responsible in any way for bond repayment, there are no financial statements or summaries about the Housing Authority or the City that are included as part of the offering document. The offering document includes a paragraph that states that the

Housing Authority is a legal entity with the authority to issue multifamily housing bonds and that the Housing Commission acts on behalf of the Housing Authority to issue the bonds. The offering document also includes a paragraph that details that there is no pending or threatened litigation that would affect the validity of the bonds or curtail the ability of the Housing Authority to issue bonds. This is the extent of the disclosure required of the Housing Authority, Housing Commission, or the City. However, it is the obligation of members of the Housing Authority to disclose any material facts known about the project, not available to the general public, which might have an impact on the viability of the project.

ATTACHMENT 7 - DEVELOPER'S DISCLOSURE STATEMENT

DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) Statement for Public Disclosure

Name of CONTRACTOR: San Diego Interfaith Housing Foundation

1.

Address and Zip Code: 7956 Lester Ave., Lemon Grove, CA 91945 2. 3. Telephone Number: 619-668-1532 Ext. 313 4. Name of Principal Contact for CONTRACTOR: Matthew B. Jumper Federal Identification Number or Social Security Number of CONTRACTOR: 95-2593136 5. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status 6. indicated below and is organized or operating under the laws of California as: A corporation (Attach Articles of Incorporation) 🔀 A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary evidence verifying current valid nonprofit or charitable status) A partnership known as: Check one: General Partnership (Attach statement of General Partnership) Limited Partnership (Attach Certificate of Limited Partnership) A business association or a joint venture known as: (Attach joint venture or business association agreement) A Federal, State or local government or instrumentality thereof. Other (explain) If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization: 7. February 28, 1969 Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current 8. officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below: a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more

b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the

board of trustees or board of directors or similar governing body. SEE ATTACHED LIST

than 10% of any class of stock.

- c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
- d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
- e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10%.(Attach extra sheet if necessary)

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name: San Diego Interfaith Housing Foundation	Guarantor - See attached list of Board of Directors
Address: 7956 Lester Ave., Lemon Grove, CA 91945	
Name:	
Address:	
Name:	
Address:	

- 9. Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? NO If yes, please explain in detail.
- 10. Is it anticipated that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months?
 NO If yes, please explain in detail.
- 11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8 which gives such person or entity more than a computed 10% interest in the CONTRACTOR (for example, more than 20% of the stock in a corporation which holds 50% of the stock of the CONTRACTOR or more than 50% of the stock in the corporation which holds 20% of the stock of the CONTRACTOR): **NOT APPLICABLE**

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name:	
Address:	
Name:	
Address:	
Name:	
Address:	

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above: **NOT APPLICABLE**

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name:	
Address:	
Name:	
Address:	
Name:	
Address:	

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of whatever nature? If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity. Mission Terrace Interfaith Housing Corporation

Name and Address	Relationship to CONTRACTOR	
Name: See attached Organizational Chart of affiliated Interfaith entities	Shares the same Board Directors – See list already provided in 8.b.	
Address:		
Name:		
Address:		
Name:		
Address:		

- 14. Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position. See 2017 & 2018 Audits and recent YTD IncomeExpense Statement and Balance Sheet
- 15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

Please see earlier RedStone document provided, which is titled: "Sources of Funds"

- 16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:
 - a. In banks/savings and loans:

Name:

Address:

Amount: \$

	Description		Market Value (S)	Mortgages or Liens (S
	Mission To	errace Apartments	FORTHCOMING	a) \$837, 757
				b) \$2,873,312
Na	ames and addresse	s of bank references, and name of c	contact at each reference:	
	N	ame and Address	Contact	Name
Ì		ifornia Bank & Trust	Steve Herman, Sr. VP	& Manager
		entury Park East, Ste. 120	310-407-6181	
	Los Aı	ngeles, CA 90067		
	Name:			
	Address:			
	Name:			
	Address:			
01	as the CONTRAC ther interested part	TOR or any of the CONTRACTOR ies been adjudged bankrupt, either No	R's officers or principal members voluntary or involuntary, within t	, shareholders or investor the past 10 years?
lf	yes, give date, plac	ce, and under what name. NOT AP	PLICABLE	
Ha fe	as the CONTRAC	TOR or anyone referred to above ast 10 years?	as "principals of the CONTRAC	TOR" been convicted of
] Yes	⊠ No		
1.0	yes, give for each o	case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. At	tach any explanation dee

b. By loans from affiliated or associated corporations or firms:

Amount: \$ 4,564,211 (Estimated)

Address: 7956 Lester Avenue, Lemon Grove, CA 91945

Mission Terrace Associates, LP (Seller Note)

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond:

Type of Bond	Project Description	Date of Completion	Amount of Bond	Action on Bond
CMFA Multi-Family Housing Revenue Bond 2013Series A	DP-DM Housing Partners, L.P. 82 Units, Scattered Site Rehabilitation	8/2013	\$8,225,516	NONE
Multi-Family Housing Revenue Bond 2010Series G	Orange Villas, L.P. 18 Units, Scattered Site Rehabilitation & New Construction	4/2009	\$2,808,171	NONE
Multi-Family Housing Revenue Bond 2007Series D	Redwood Villas Sr. Housing Partner, L.P. 92 Units, Rehabilitation	5/2008	\$2,470,000	NONE
Multi-Family Housing Revenue Bond 2007Series E	Redwood Villas Sr. Housing Partner, L.P. 92 Units, Rehabilitation	5/2008	\$3,580,000	NONE

- 21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information: **NOT APPLICABLE:** We will contract with a 3rd party builder/general contractor. Unknown at this time.
 - a. Name and addresses of such contractor or builder:

Name and Address	Affiliation
Name:	
Address:	
Name:	
Address:	
Name:	
Address:	

1	Name.		
	Address:		
b.	Has such contracto enter into a contract	r or builder within the last 10 years ever failed to t after an award has been made, or failed to comp	o qualify as a responsible bidder, refused to lete a construction or development contract?
	Yes	⊠ No	
	If yes, please explai	in, in detail, each such instance:	
c.		nstruction or development work performed by su_NOT APPLICABLE AT THIS TIME	ch contractor or builder during the last three
	General description	of such work: NOT APPLICABLE AT THIS	ГІМЕ

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation. (Attach extra sheet if necessary) **NOT APPLICABLE AT THIS TIME**

Project Name			
Project Owner Contact Information			
Contact Information	Name	Address	
Project Location			
Project Details			
Bonding Company			
Involved	Name	Amount of Contract	
Change Order Details			
Change Order Cost			مناهد و فرد و والمناور و و و المناور و و المناور و و المناور و و و و و و و و و و و و و و و و و و
Litigation Details			
No.	Location/Date	Outcome Details	

d. Construction contracts or developments now being performed by such contractor or builder: **NOT APPLICABLE AT THIS TIME**

Identification of Contract or Development	Location	Amount	Date to be Completed

e. Outstanding construction-contract bids of such contractor or builder: NOT APPLICABLE AT THIS TIME

Awarding Agency	Amount	Date Opened

22.	Provide a detailed and complete statement regarding equipment, experience, financial capacity, and other resource available to such contractor or builder for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor: NOT APPLICABLE AT THIS TIME			
23.	Does any member of the governing body of the San Diego Housing Commission ("SDHC"), Housing Authority of the City of San Diego ("AUTHORITY") or City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of the SDHC, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor?			
	☐ Yes No			
	If yes, explain:			
24.	Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows: San Diego Interfaith Housing Foundation has been dedicated to providing, operating, sustaining and advocating for quality, safe, affordable housing for low and moderate income persons that fosters diverse community and life enrichment for 50 years. It has developed 1,435 units in the City/County of San Diego to date.			
25.	Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any construction-related litigation?			
	☐ Yes ☐ No			
	If yes, explain:			
26.	State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the following coverage's: List the amount of coverage (limits) currently existing in each category:			
	a. General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)] See Comprehensive Attachment			
	Check coverage(s) carried: Comprehensive Form Premises - Operations Explosion and Collapse Hazard Underground Hazard Products/Completed Operations Hazard Contractual Insurance Broad Form Property Damage Independent Contractors Personal Injury			
	See:			
Kett	tering Rose Insurance Company			

Kettering Rose Insurance Company 3545 Camino Del Rio South, Ste. A San Diego, CA 92108 619 291 7777 phone -and-

HUB International Insurance Services Inc. 9855 Scranton Road Suite 100, San Diego, CA 92121 858.255.3261 License #0757776

b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

Comprehensive Form

Owned

Hired

Non-Owned

- c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)] See Attachment
- d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)] See Attachment
- e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s) See Attachment from 26.a. above
- f. Other (Specify) [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)]
- 27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the SDHC setting forth the provisions of this nondiscrimination clause.
- 28. The CONTRACTOR warrants and certifies that it will not without prior written consent of the SDHC, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of the SDHC, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.
- 29. CONTRACTOR warrants and certifies that no member, commissioner, councilperson, officer, or employee of the SDHC, the AUTHORITY and/or the CITY, no member of the governing body of the locality in which the PROJECT is situated, no member of the government body in which the SDHC was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.

30.	List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received
by or in	sposed upon CONTRACTOR for safety violations from any and all government entities including but not limited
to, the C	City of San Diego, County of San Diego, the State of California, the United States of America and any and all
division	s and departments of said government entities for a period of five (5) years prior to the date of this statement. If
none, pl	ease state: NONE

Government Complaint	Entity	Making	Date	Resolution
and the state of t				

31.	Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing
	a federal, state, or local government project because of a violation of law or a safety regulation?

If yes, please explain, in detail,

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the License has ever been revoked: NONE

Government Agency	License Description	License Number	Date Issued (Original)	Status (Current)	Revocation (Yes/No)

33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to. DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the SDHC. NO FACTORS, FACTS or CONDITIONS IMPEDE San Diego Interfaith Housing Foundation's ability to successfully complete its purposes stated herein.

- Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability 34. to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with the SDHC. With a management team led by President Matthew B. Jumper, San Diego Interfaith Housing Foundation has provided quality, safe, affordable housing for low and moderate income persons in the City/County of San Diego for 50 years, successfully developing 1,435 units.
- List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, SALES of Real Property to, the SDHC, AUTHORITY and/or the CITY within the last five (5) years:

Date	Entity Involved (i.e. City SDHC, etc)	Status (Current, delinquent, repaid, etc.)	Dollar Amount
3/15/2017	SDHC RE: Palm Terrace Apts.	Repaid	\$2,741,192
to describe the second		A CONTRACTOR OF THE CONTRACTOR	22.000

				AND		
36.		- ·	•	R, and/or have any of the icense Board (CSLB)?	ne proposed subcontract	ors, been
	Yes	⊠ No				
	If yes, explain:					
37.	Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?					
	Yes	⊠ No				
	If yes, explain:					
88.	List three local	references that would l	be familiar with your p	revious construction pro	ject:	

- - 1. Name: Charles Davis, Urban West Development Address: 3427 Evergreen Road Bonita CA 91902

Phone: 619-944-8466

Project Name and Description: Iowa Street Senior Apartments, New Construction, 120 Units (North Park)

2. Name: Jon McMillan, The Tall Man Group Inc.

Address: 9548 Vista Aleta Valley Center CA 92082

Phone: 760-212-2322

Project Name and Description: C4 Apartments, Scattered Site Rehabilitation, 35 Units (Coronado)

3. Name: Brian Wardwell, Sun Country Builders

Address: 3156 Lionshead Avenue, Carlsbad, CA 92010

Phone: 760-630-8042

Project Name and Description: Iowa Street Senior Apartments, New Construction, 120 Units (North Park)

39. Give a brief statement regarding equipment, experience, financial capacity and other resources available to the Contractor for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment and the general experience of the Contractor. Led by SDIHF President Matthew B. Jumper since 1992, he has guided development of award winning communities such as: Brookview Village in Poway, Mission Terrace in Mission Valley, Redwood Villa in Oak Park, Metro Villas in City Heights, Renaissance at North Park in North Park, Cornerstone Court in El Cajon, Lillian Place in East Village, Coronado Seniors, 525 Orange and Orange Villas in Coronado, Brighton Place in Poway, and Iowa Street Seniors in North Park. Drawing upon substantial knowledge and experience involving affordable housing finance & construction, for over 27 years SDIHF has exercised care and prudent construction capabilities in pooling available local resources for successful project completions.

40. Give the name and experience of the proposed Construction Superintendent.

Name	Experience
To Be Determined	We will contract with a 3 rd party builder/general contractor. Unknown at this time.

CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("SDHC"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information", if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of the SDHC, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information", if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of the SDHC, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to the SDHC, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this 21st day of May, 20 19, at San Diego, California.

CONTRACTOR

Signature

Title

CERTIFICATION

		OEIGH IOMHON
Scen	Dies	Interfaith

The CONTRACTOR, Housing Foundation, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

Mar. I face	
By: //////	By:
Title: Mesident	Title:
Dated: 5/21/19	Dated:

WARNING: 18 U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

JURAT

State of California
County of <u>San Diego</u>
Subscribed and sworn to (or affirmed) before me on this 21 day of May
by Matthew 8. Jumper personally known to me or proved to me on the basis of
satisfactory evidence to be the person(s) who appeared before me.

SEAL

KRISTIN REI MATSUTANI
COMM. #2240581
Notary Public - California
San Diego County
y Comm. Expires Apr. 30, 2022

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. FINANCIAL STATEMENTS - INCOME TAX BASIS MARCH 31, 2017 AND 2016



Leaf& Cole, LLP
Certified Public Accountants
A Partnership of Professional Corporations

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. FINANCIAL STATEMENTS - INCOME TAX BASIS MARCH 31, 2017 AND 2016

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Independent Auditor's Report

To the Board of Directors San Diego Interfaith Housing Foundation, Inc. 7956 Lester Avenue Lemon Grove, California 91945

We have audited the accompanying financial statements of San Diego Interfaith Housing Foundation, Inc., which comprise the statements of assets, liabilities, and net assets—income tax basis, as of March 31, 2017 and 2016, and the related statements of revenues, expenses, and changes in net assets—income tax basis and cash flows – income tax basis for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the basis of accounting as described in Note 2; this includes determining that the income tax basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of San Diego Interfaith Housing Foundation, Inc. as of March 31, 2017 and 2016 and its revenues, expenses, and changes in net assets and cash flows for the years then ended in accordance with the basis of accounting San Diego Interfaith Housing Foundation, Inc. uses for income tax purposes described in Note 2.

Basis of Accounting

We draw attention to Note 2 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the basis of accounting San Diego Interfaith Housing Foundation, Inc. uses for income tax purposes, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Leafacole LLP

San Diego, California July 7, 2017

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - INCOME TAX BASIS MARCH 31, 2017 AND 2016

ASSETS

		<u>2017</u>		2016
Assets: (Notes 2, 3, 4, 5, 6, 7 and 8)				
Cash and cash equivalents	\$	1,756,339	\$	1,405,198
Investments		5,244,362		4,829,317
Prepaid expenses		39,269		884
Ground lease receivable - Related party		56,250		36,250
Accrued interest receivable - Related parties		2,364,793		2,018,777
Accounts receivable - Related parties		15,042,926		14,660,984
Investment in partnerships		547,528		650,131
Notes receivable - Related parties		8,021,434		8,071,685
Property and equipment, net		1,536,013		1,543,643
	-		_	
TOTAL ASSETS	\$_	34,608,914	\$_	33,216,869
LIABILITIES AND NI	ET ASSETS			
Liabilities: (Notes 2, 4 and 9)				
Accounts payable and accrued expenses	\$	19,742	\$	23,096
Accrued interest payable		2,500		2,750
Note payable		500,000		500,000
Share of deficiency in partnerships		1,195,035		933,649
Total Liabilities		1,717,277		1,459,495
			-	
Contingencies (Note 11)				
<u>Unrestricted Net Assets</u> (Note 2)		32,891,637	<u></u>	31,757,374
TOTAL LIABILITIES AND NET ASSETS	\$_	34,608,914	\$	33,216,869

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS - INCOME TAX BASIS FOR THE YEARS ENDED MARCH 31, 2017 AND 2016

		<u> 2017</u>		<u>2016</u>
Revenue and Support:				
	\$	866,399	\$	364,127
Partnership management fees		143,455		125,539
Refunds and rebates		106,771		-
Residual receipts revenue		87,458		82,958
Residential services fee		66,624		52,749
Ground lease income		45,000		45,000
Contributions:				
Related parties		300,000		150,620
Other		17,500		17,500
Miscellaneous income		1,982		19,002
Developer fees		-		666,127
Total Revenue and support		1,635,189	-	1,523,622
			_	
				
Expenses:				
Program Services:				
Donations		79,863		65,296
Affordable housing		24,613		23,570
Total Program Services		104,476	-	88,866
Supporting Services:				
Management and general		32,461		40,831
Total Supporting Services		32,461		40,831
Total Supporting Services		32,401		40,831
Total Expenses		136,937		129,697
•			_	,
Change in Unrestricted Net Assets Before (Loss) Income From Partnerships		1,498,252		1,393,925
(Loss) Income From Investment in Partnerships (Note 10)		(363,989)		73,902
Change in Unrestricted Net Assets		1,134,263		1 467 927
change in Omestileted 110t /1550t5		1,134,403		1,467,827
Unrestricted Net Assets at Beginning of Year	3	1,757,374		30,289,547
Third county county and a county and a county of the count				
UNRESTRICTED NET ASSETS AND END OF YEAR	$\frac{3}{2}$	2,891,637	\$	31,757,374

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. STATEMENTS OF CASH FLOWS - INCOME TAX BASIS FOR THE YEARS ENDED MARCH 31, 2017 AND 2016

	<u>2017</u>		<u>2016</u>
Cash Flows From Operating Activities:			
Change in unrestricted net assets	\$ 1,134,263	\$	1,467,827
Adjustments to reconcile change in unrestricted net assets			
to net cash provided by operating activities:			
Depreciation	20,525		20,398
Unrealized and realized (gains) losses on investments	(415,045)		218,776
(Income) Loss from investment in partnerships	363,989		(73,902)
(Increase) Decrease in:			
Prepaid expenses	(38,385)		(519)
Ground lease receivable - Related party	(20,000)		-
Accrued interest receivable - Related parties	(346,016)		(210,883)
Increase (Decrease) in:			, , ,
Accounts payable and accrued expenses	(3,354)		(9,405)
Accrued interest payable	(250)		2,750
Net Cash Provided by Operating Activities	 695,727		1,415,042
Cash Flows From Investing Activities:			
Purchase of investments, net	_		(153,006)
Increase in accounts receivable - Related parties	(381,942)		(2,641,166)
Repayment of notes receivable - Related parties	50,251		109,306
Net Cash Used in Investing Activities	 (344,586)		(2,684,866)
Cash Flows From Financing Activities:			
Proceeds from note payable	 		500,000
Net Cash Provided by Financing Activities	 -		500,000
Net Increase (Decrease) in Cash and Cash Equivalents	351,141		(769,824)
Cash and Cash Equivalents at Beginning of Year	 1,405,198	******	2,175,022
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 1,756,339	\$	1,405,198

Note 1 - Organization:

San Diego Interfaith Housing Foundation, Inc. (the "Corporation") is a not-for-profit corporation. Its mission is to sponsor and assist in the development of quality low cost, single and multi-family housing for low income and handicapped persons in the greater San Diego metropolitan area.

Note 2 - Significant Accounting Policies:

Accounting Method

The Corporation prepares its financial statements on the accounting basis used for federal income tax purposes. Under the basis of accounting used for income tax purposes, assets and liabilities as well as revenue and expenses are reported in accordance with the rules and regulations established under the Internal Revenue Code ("IRC"), which is comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Consequently, certain expenditures and property and equipment may be expensed and depreciated in different periods and at different methods and recovery periods than those required by accounting principles generally accepted in the United States of America ("U.S. GAAP").

Financial Statement Presentation

The financial statements present information regarding the financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Estimates

The preparation of financial statements in conformity with the income tax basis of accounting requires management to make estimates and assumptions, that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Risks and Uncertainties

The Corporation invests in various types of investment securities which are exposed to various risks, such as interest rate, market, and credit risks. Investments have been reported at fair value based upon quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the statements of assets, liabilities and net assets - income tax basis.

Note 2 - Significant Accounting Policies: (Continued)

Capitalization and Depreciation

The Corporation capitalizes all expenditures in excess of \$5,000 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as unrestricted unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted. Absent donor stipulations regarding how long those donated assets must be maintained, the Corporation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Corporation reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Buildings 39 years
Building equipment - Portable 5 - 7 years
Improvements 10 - 15 years

Depreciation totaled \$20,525 and \$20,398 for the years ended March 31, 2017 and 2016, respectively.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property or equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the Corporation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Revenues from developer fees, partnership management fees, and other revenues are recognized in the period in which the related work is performed in accordance with the terms of the partnership and other agreements in place for each related party. Accounts receivable - related parties is recorded when revenue earned exceeds the cash received. Unearned revenue is recorded when cash received exceeds the revenue earned.

Donated Services and Support

The Corporation utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the years ended March 31, 2017 and 2016, did not meet the requirements above; therefore, no amounts were recognized in the financial statements.

Note 2 - Significant Accounting Policies: (Continued)

Allocated Expenses

The Corporation allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support service are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized, and estimates made by Corporation's management.

Income Taxes

The Corporation is a public charity and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Corporation believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Corporation is not a private foundation.

The Corporation's Return of Organization Exempt from Income Tax for the years ended March 31, 2017, 2016, 2015 and 2014 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three to four years after the returns were filed.

Concentration of Credit Risk

The Corporation maintains its cash and investments in bank deposit accounts and brokerage accounts which, at times, may exceed federally insured limits. The Corporation has not experienced any losses in such accounts. The Corporation believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

For purposes of the statements of cash flows - income tax basis, the Corporation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Subsequent Events

The Corporation has evaluated subsequent events through July 7, 2017, which is the date the financial statements are available for issuance, and concluded that there were no events or transactions that needed to be disclosed.

Note 3 - Investments:

Investments consist of the following at March 31:

		<u>2017</u>		<u> 2016</u>
Mutual funds:				
Income funds	\$	3,172,986	\$	2,838,987
Blended funds		1,022,463		1,021,314
Growth funds	_	1,048,913		969,016
Total Investments	\$	5,244,362	\$_	4,829,317

2017

Note 3 - Investments: (Continued)

The following schedule summarizes the investment income and its classification in the statement of revenues, expenses and changes in net assets - income tax basis for the years ended March 31:

	<u>2017</u>	<u>2016</u>
Interest and dividends	\$ 602,093	\$ 582,903
Unrealized and realized gains (losses) on investments	 264,306	 (218,776)
Total Investment Income	\$ 866,399	\$ 364,127

Note 4 - Ground Lease Receivable - Related Party:

The Corporation has entered into a lease agreement with Redwood Villa Senior Housing Partners, L.P. ("Redwood"), a related party, for 75 years commencing September 1, 2007. The lease calls for annual payments of \$45,000 from distributions of cash flow as defined in Redwood's partnership agreement. Ground lease income totaled \$45,000 for the years ended March 31, 2017 and 2016. Ground lease receivable - related party totaled \$56,250 and \$36,250 at March 31, 2017 and 2016, respectively.

Note 5 - Accounts Receivable - Related Parties:

In addition to management and resident services, the Corporation has provided development services with respect to various projects in which the Corporation has a partner interest. The Corporation has the following receivables from these projects for funds that have been advanced in relation to development or for contracted services provided as follows at March 31:

	<u>2017</u>		<u>2016</u>
Iowa Street Senior Housing Partners, L.P.	\$ 4,065,420	\$	4,047,626
Mountain View Villas, L.P.	3,754,538		3,854,538
220 Quince, L.P.	2,309,243		2,297,543
Redwood Villa Senior Housing Partners, L.P.	1,175,100		1,244,202
Renaissance Senior Housing Partners, L.P.	1,160,498		1,191,908
Lillian Place, L.P.	1,113,784		1,091,304
1360 Melody, L.P.	803,530		882,530
Brookview Senior Housing Partners, L.P.	61,132		35,601
Orange Villas, L.P.	14,146		14,146
Mission Terrace Associates	43,421		1,586
DP-DM Housing Partners, L.P.	16,391		_
Interfaith Development Corporation	61,474		-
Palm Terrace Interfaith Housing Corporation	389,512		-
Pacific Vista Las Flores, L.P.	9,454		-
Brighton Avenue, L.P.	52,471		-
525 Orange Avenue, L.P.	6,149		-
Metro Villas Housing Partners, L.P.	 6,663		_
Total Accounts Receivable - Related Parties	\$ 15,042,926	\$_	14,660,984

Note 6 - Investment in Partnerships:

The Corporation owns partner interests in limited partnerships accounted for on the equity method. The following are the balances in the Corporation's partnership tax basis capital accounts at March 31:

		2017		<u>2016</u>
Mountain View Villas, L.P. Mission Terrace Associates 1360 Melody L.P. Orange Villas, L.P.	\$ \$_	365,563 110,725 71,240 (1,195,035) (647,507)	\$ 	235,070 382,048 33,013 (933,649) (283,518)
Financial Statement Presentation: Investment in Partnerships Share of deficiency in partnerships Note 7 - Notes Receivable - Related Parties:	\$ 	2017 547,528 (1,195,035) (647,507)	\$ \$_	2016 650,131 (933,649) (283,518)
Note receivable - related parties consist of the following at March 31:				
		<u>2017</u>		<u>2016</u>
The subordinated note receivable from Redwood Villa Senior Housing Partners, L.P., a related party, bears interest at 5.09% and matures in October 2052. The note is secured by a subordinated deed of trust with principal and interest payable from distributions of cash flow as defined in the partnership agreement. Accrued interest totaled \$2,152,183 and \$1,925,639 at March 31, 2017 and 2016, respectively.	\$	4,450,765	\$	4,450,765
The subordinated note receivable from DP-DM Housing Partners, L.P., a related party, bears interest at 5% and matures in June 2053. The note is secured by a short form deed of trust with assignment of rents with principal and interest payable from distributions of cash flow as defined in the partnership agreement. Accrued interest totaled \$147,343 and \$55,832 at March 31, 2017 and 2016, respectively.		1,830,226		1,830,226
(Continued)				

Note 7 - Notes Receivable - Related Parties: (Continued)		
	<u>2017</u>	<u> 2016</u>
The subordinated note receivable from DP-DM Housing Partners, L.P., a related party, bears interest at 5% and matures in June 2053. The note is secured by a short form deed of trust with assignment of rents. Principal and interest were payable from distributions of cash flow as defined in the partnership agreement. The note was amended on August 1, 2014. Principal and interest are now payable in annual payments of \$109,941 unless the California Community Reinvestment Corporation has determined that the net income to debt services ratio of DP-DM Housing Partners, L.P. for the prior year has fallen below 1.15 to 1.00. Accrued interest totaled \$65,267 and \$37,306 at March 31, 2017 and 2016, respectively. Total Notes Receivable Note 8 - Property and Equipment:	\$ <u>1,740,443</u> \$ <u>8,021,434</u>	\$ 1,790,694 \$ 8,071,685
Property and equipment consist of the following at March 31:		
	<u>2017</u>	2016
Land Buildings Building equipment - Portable Improvements Subtotal Less: Accumulated depreciation Property and Equipment, Net	\$ 1,205,000 435,000 54,078 107,974 1,802,052 (266,039) \$ 1,536,013	\$ 1,205,000 435,000 41,183 107,974 1,789,157 (245,514) \$ 1,543,643
Note payable consists of the following at March 31:		
Unsecured note payable to Wells Fargo Community Improvement Holdings. The note bears interest at a fixed rate of 2% annually, with interest only payments due quarterly, maturing on November 19, 2019. The note terms can be extended two additional years at a modified interest rate. Accrued interest totaled \$2,500 and \$2,750 at	<u>2017</u>	<u>2016</u>
interest rate. Accrued interest totaled \$2,500 and \$2,750 at March 31, 2017 and 2016, respectively.	\$ 500,000	\$500,000

Note 9 - Note Payable: (Continued)

Future principal payments on notes payable are as follows:

Years Ended March 31	
2018	\$ -
2019	-
2020	 500,000
	\$ 500,000

Note 10 - Related Party Transactions:

The Corporation receives developer fees, partnership management fees, residual receipts revenue, income (loss) from investment in partnerships, residential services fees, and contributions from entities which have a common Board of Directors. In addition, the Corporation received interest on developer fees receivable from Redwood Villa Senior Housing Partners, L.P., a related party, totaling \$45,366 and \$47,482 for the years ended March 31, 2017 and 2016, respectively, which is included in investment income. San Diego Interfaith Housing Foundation, Inc. earned the following amounts for the years ended March 31:

			2017		
	Partnership Management Fees	Developer Fees	Residual Receipts Revenue	Income (Loss) from Investment in Partnerships	Residential Service Fees
1360 Melody, L.P.	\$ -	\$ -	\$ -	\$ 38,227	\$ -
525 Orange Avenue, L.P.	6,149	-	-	<u>-</u>	-
Brighton Avenue, L.P.	16,883	-	-		35,590
Brookview Senior Housing Partners, L.P.	25,531	•	-		•
Coronado Senior Housing Partners, L.P.	-	-	-		-
Del Prado Interfaith Housing Corporation	-	-	-	-	
Delta Manor Interfaith Housing Corporation	_	•	-	-	_
DP-DM Housing Partners, L.P.	16,391	-		-	-
Iowa Street Senior Housing Partners, L.P.	· •	-	-	-	=
Lillian Place, L.P.	9,459	-	-		31,034
Metro Villas Housing Partners, L.P.	6,667	-	-	_	, <u>.</u>
Mission Terrace Associates	32,921		-	(271,323)	-
Mountain View Villas, L.P.	•	-	-	130,493	-
Orange Villas, L.P.	=	-	-	(261,386)	-
Pacific Vista Las Flores, L.P.	9,454	-	-	`	-
Palm Terrace Interfaith Housing Corporation	-		87,458	-	
Presioca Villa Interfaith Housing Corporation	-	-	· •		-
Redwood Villa Senior Housing Partners, L.P.	-		-	-	-
Renaissance Senior Housing Partners, L.P.	20,000	-		-	
Total	\$ 143,455	\$	\$ 87,458	\$ (363,989)	\$ 66,624

Note 10 - Related Party Transactions: (Continued)

			2016		
	Partnership Management Fees	Developer Fees	Residual Receipts Revenue	Income (Loss) from Investment in Partnerships	Residential Service Fees
1360 Melody, L.P.	\$ -	\$ -	S -	\$ 48,900	S -
525 Orange Avenue, L.P.	5,971	-	=	, <u>.</u>	-
Brighton Avenue, L.P.	16,391		3	-	39,543
Brookview Senior Housing Partners, L.P.	24,847		-		- · · · · · · · ·
Coronado Senior Housing Partners, L.P.	-	-	5,045	-	-
DP-DM Housing Partners, L.P.	15,914	216,127			
Iowa Street Senior Housing Partners, L.P.	-	450,000	-	115,783	-
Lillian Place, L.P.	9,184	-	-	•	13,206
Metro Villas Housing Partners, L.P.	6,667	-	_	=	, <u>-</u>
Mission Terrace Associates	17,386	-	-	(64,273)	•
Mountain View Villas, L.P.	-	-	-	229,900	-
Orange Villas, L.P.	-	-	-	(256,408)	-
Pacific Vista Las Flores, L.P.	9,179	-	-	` -	-
Palm Terrace Interfaith Housing Corporation	-	-	77,910	-	-
Presioca Villa Interfaith Housing Corporation	-	-	-	-	-
Redwood Villa Senior Housing Partners, L.P.	-	-	•		•
Renaissance Senior Housing Partners, L.P.	20,000	-	-	•	-
Total	\$ 125,539	\$ 666,127	\$ 82,958	\$ 73,902	\$ 52,749

Note 11 - Litigation:

Legal claims and lawsuits arise from time to time in the normal course of business. The Corporation's management and legal counsel estimate that the potential claims against the Corporation not covered by insurance, resulting from such litigation would not materially affect the operations or financial condition of the Corporation.

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. FINANCIAL STATEMENTS - INCOME TAX BASIS MARCH 31, 2018 AND 2017



SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. FINANCIAL STATEMENTS - INCOME TAX BASIS MARCH 31, 2018 AND 2017

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Independent Auditor's Report

To the Board of Directors
San Diego Interfaith Housing Foundation, Inc.

We have audited the accompanying financial statements of San Diego Interfaith Housing Foundation, Inc., which comprise the statements of assets, liabilities, and net assets - income tax basis, as of March 31, 2018 and 2017, and the related statements of revenues, expenses, and changes in net assets - income tax basis and cash flows – income tax basis for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the basis of accounting San Diego Interfaith Housing Foundation uses for income tax purposes; this includes determining that the income tax basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of San Diego Interfaith Housing Foundation, Inc. as of March 31, 2018 and 2017 and its revenues, expenses, and changes in net assets and cash flows for the years then ended in accordance with the basis of accounting San Diego Interfaith Housing Foundation, Inc. uses for income tax purposes described in Note 2.

Correction of Error

As discussed is Note 12 to the financial statements, certain errors resulting in understatement of amounts previously reported for Investment in Partnerships and revenue as of March 31, 2017, were discovered by management during the current year. Accordingly, amounts reported for Investment in Partnerships and Income (loss) from Investments in Partnerships have been restated in the 2017 financial statements now presented, and an adjustment has been made to unrestricted net assets as of March 31, 2017, to correct the error. Our opinion is not modified with respect to that matter.

Basis of Accounting

We draw attention to Note 2 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the basis of accounting San Diego Interfaith Housing Foundation, Inc. uses for income tax purposes, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Leaficole LLP

San Diego, California July 6, 2018

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - INCOME TAX BASIS MARCH 31, 2018 AND 2017

ASSETS

		<u>2018</u>		<u>2017</u>
Assets: (Notes 2, 3, 4, 5, 6, 7 and 8)				
Cash and cash equivalents	\$	3,963,455	\$	1,756,339
Investments		5,497,365		5,244,362
Prepaid expenses		119,999		39,269
Ground lease receivable - Related party		56,250		56,250
Accounts receivable - Related parties		14,572,446		15,042,926
Accrued interest receivable - Related parties		2,565,153		2,364,793
Notes receivable - Related parties		7,998,515		8,021,434
Investment in partnerships		1,037,165		732,689
Property and equipment, net		1,745,819		1,536,013
	_		•	
TOTAL ASSETS	\$_	37,556,167	\$_	34,794,075
LIABILITIES AND NET ASSET	ΓS			
Liabilities: (Notes 2, 6 and 9)				
Accounts payable and accrued expenses	\$	11,650	\$	19,742
Accrued interest payable		2,500		2,500
Note payable		500,000		500,000
Share of deficiency in partnerships		1,464,495		1,195,035
Total Liabilities		1,978,645		1,717,277
Contingencies (Note 11)				
<u>Unrestricted Net Assets</u> (Notes 2 and 12)	(()	35,577,522	_	33,076,798
TOTAL LIABILITIES AND NET ASSETS	\$	37,556,167	\$	34,794,075

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS - INCOME TAX BASIS FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

		<u> 2018</u>	2	017
Revenue and Support:				
Developer fees	\$	1,350,000	\$	-
Investment income		698,029	8	66,399
Partnership management fees		170,386	1	43,455
Residual receipts revenue		76,373		87,458
Residential services fees		67,865		66,624
Ground lease income		45,000		45,000
Miscellaneous income		2		1,982
Refunds and rebates		_	1	06,771
Contributions:				
Related parties		156,767	3	00,000
Other		20,000		17,500
Total Revenue and Support		2,584,422		35,189
		······································		
Expenses:				
Program Services:				
Donations		62,450		79,863
Affordable housing		27,704		24,613
Total Program Services		90,154		04,476
-	-		F1111111111111111111111111111111111111	
Supporting Services:				
Management and general		28,560		32,461
Total Supporting Services	-	28,560		32,461
0				
Total Expenses		118,714	13	36,937
Change in Unrestricted Net Assets Before Income From Partnerships		2,465,708	1.49	98,252
		, ,	-,	-,
Income (Loss) From Investment in Partnerships (Note 10)		35,016	(12	78,828)
	*******			-,,
Change in Unrestricted Net Assets		2,500,724	1.31	9,424
0		_,000,,	,,,,,	,,
Unrestricted Net Assets at Beginning of Year		33,076,798	31.75	7,374
5 5		, , , . ~		.,- , ,
UNRESTRICTED NET ASSETS AT END OF YEAR (Note 12)	\$	35,577,522	\$ 33,07	6,798
()	-	,,		- ,

SAN DIEGO INTERFAITH HOUSING FOUNDATION, INC. STATEMENTS OF CASH FLOWS - INCOME TAX BASIS FOR THE YEARS ENDED MARCH 31, 2018 AND 2017

	<u>2018</u>			<u>2017</u>	
Cash Flows From Operating Activities:					
Change in unrestricted net assets	\$	2,500,724	\$	1,319,424	
Adjustments to reconcile change in unrestricted net assets					
to net cash provided by operating activities:					
Depreciation		20,194		20,525	
Unrealized and realized (gains) losses on investments		(79,867)		(264,306)	
(Income) loss from investment in partnerships		(35,016)		178,828	
(Increase) Decrease in:					
Prepaid expenses		(80,730)		(38,385)	
Ground lease receivable - Related party		-		(20,000)	
Accrued interest receivable - Related parties		(200,360)		(346,016)	
Increase (Decrease) in:		,		, , ,	
Accounts payable and accrued expenses		(8,092)		(3,354)	
Accrued interest payable		_		(250)	
Net Cash Provided by Operating Activities	_	2,116,853		846,466	
Cash Flows From Investing Activities:					
Purchase of investments, net		(173,136)		(150,739)	
Decrease (increase) in accounts receivable - Related parties		470,480		(381,942)	
Repayment of notes receivable - Related parties		22,919		50,251	
Purchase of property and equipment		(230,000)		(12,895)	
Net Cash Provided by (Used in) Investing Activities		90,263		(495,325)	
Net Increase in Cash and Cash Equivalents		2,207,116		351,141	
Cash and Cash Equivalents at Beginning of Year		1,756,339		1,405,198	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	3,963,455	\$_	1,756,339	

Note 1 - Organization:

San Diego Interfaith Housing Foundation, Inc. (the "Corporation") is a not-for-profit corporation. Its mission is to sponsor and assist in the development of quality low cost, single and multi-family housing for low income and handicapped persons in the greater San Diego metropolitan area.

Note 2 - Significant Accounting Policies:

Accounting Method

The Corporation prepares its financial statements on the accounting basis used for federal income tax purposes. Under the basis of accounting used for income tax purposes, assets and liabilities as well as revenue and expenses are reported in accordance with the rules and regulations established under the Internal Revenue Code ("IRC"), which is comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Consequently, certain expenditures and property and equipment may be expensed and depreciated in different periods and at different methods and recovery periods than those required by accounting principles generally accepted in the United States of America ("U.S. GAAP").

Financial Statement Presentation

The financial statements present information regarding the financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Estimates

The preparation of financial statements in conformity with the income tax basis of accounting requires management to make estimates and assumptions, that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Risks and Uncertainties

The Corporation invests in various types of investment securities which are exposed to various risks, such as interest rate, market, and credit risks. Investments have been reported at fair value based upon quoted prices in active markets for identical investments that the investment manager has the ability to access at the measurement date. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and such changes could materially affect the amounts reported in the statements of assets, liabilities and net assets - income tax basis.

Note 2 - Significant Accounting Policies: (Continued)

Capitalization and Depreciation

The Corporation capitalizes all expenditures in excess of \$5,000 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as unrestricted unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted. Absent donor stipulations regarding how long those donated assets must be maintained, the Corporation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Corporation reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Buildings 39 years
Building equipment - Portable 5 - 7 years
Improvements 10 - 15 years

Depreciation totaled \$20,194 and \$20,525 for the years ended March 31, 2018 and 2017, respectively.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property or equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

Revenue Recognition

Contributions are recognized when the donor makes a promise to give to the Corporation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Revenues from developer fees, partnership management fees, and other revenues are recognized in the period in which the related work is performed in accordance with the terms of the partnership and other agreements in place for each related party. Accounts receivable - related parties is recorded when revenue earned exceeds the cash received. Unearned revenue is recorded when cash received exceeds the revenue earned.

Donated Services and Support

The Corporation utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the years ended March 31, 2018 and 2017, did not meet the requirements above; therefore, no amounts were recognized in the financial statements.

Note 2 - Significant Accounting Policies: (Continued)

Allocated Expenses

The Corporation allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support service are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized, and estimates made by the Corporation's management.

Income Taxes

The Corporation is a public charity and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Corporation believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Corporation is not a private foundation.

The Corporation's Return of Organization Exempt from Income Tax for the years ended March 31, 2018, 2017, 2016 and 2015 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three to four years after the returns were filed.

Concentration of Credit Risk

The Corporation maintains its cash and investments in bank deposit accounts and brokerage accounts which, at times, may exceed federally insured limits. The Corporation has not experienced any losses in such accounts. The Corporation believes it is not exposed to any significant credit risk on cash and cash equivalents.

Cash and Cash Equivalents

For purposes of the statements of cash flows - income tax basis, the Corporation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

Subsequent Events

The Corporation has evaluated subsequent events through July 6, 2018, which is the date the financial statements are available for issuance, and concluded that there were no events or transactions that needed to be disclosed.

Reclassification

The Corporation has reclassified certain prior year information to conform with the current year presentation.

Note 3 - Investments:

Investments are measured at fair value and consist of the following at March 31:

	<u> 2018</u>	2017
Mutual funds:		-
Income funds	\$ 3,329,313	\$ 3,172,986
Blended funds	1,103,796	1,022,463
Growth funds	1,064,256	1,048,913
Total Investments	\$ 5,497,365	\$ 5,244,362

The following schedule summarizes the investment income and its classification in the statements of revenues, expenses and changes in net assets - income tax basis for the years ended March 31:

	<u>2018</u>		<u>2017</u>
Interest and dividends Unrealized and realized gains (losses) on investments	\$ 618,162 79,867	\$	602,093 264,306
Total Investment Income	\$ 698,029	\$_	866,399

Note 4 - Ground Lease Receivable - Related Party:

The Corporation has entered into a lease agreement with Redwood Villa Senior Housing Partners, L.P. ("Redwood"), a related party, for 75 years commencing September 1, 2007. The lease calls for annual payments of \$45,000 from distributions of cash flow as defined in Redwood's partnership agreement. Ground lease income totaled \$45,000 for the years ended March 31, 2018 and 2017. Ground lease receivable - related party totaled \$56,250 and \$56,250 at March 31, 2018 and 2017, respectively.

Note 5 - Accounts Receivable - Related Parties:

In addition to management and resident services, the Corporation has provided development services with respect to various projects in which the Corporation has a partnership interest. The Corporation has the following receivables from these projects for funds that have been advanced in relation to development or for contracted services provided as follows at March 31:

	<u>2018</u>	<u>2017</u>
Mountain View Villas, L.P.	\$ 3,754,538	\$ 3,754,538
Iowa Street Senior Housing Partners, L.P.	3,718,592	4,065,420
Escondido Senior Housing Corporation	2,429,243	2,309,243
Renaissance Senior Housing Partners, L.P.	1,078,974	1,160,498
Redwood Villa Senior Housing Partners, L.P.	1,054,800	1,175,100
Lillian Place, L.P.	1,016,261	1.113.784

Note 5 - Accounts Receivable - Related Parties: (Continued)

		2018		2017
1360 Melody, L.P.	\$	759,542	\$	803,530
Palm Terrace Interfaith Housing Corporation		313,562		389,512
Brighton Avenue, L.P.		150,059		52,471
Interfaith Development Corporation		66,644		61,474
Brookview Senior Housing Partners, L.P.		63,565		61,132
C4, L.P.		47,493		_
Pacific Vista Las Flores, L.P.		39,846		9,454
Mission Terrace Associates		38,412		43,421
DP-DM Housing Partners, L.P.		17,757		16,391
Metro Villas Housing Partners, L.P.		6,877		6,663
525 Orange Avenue, L.P.		6,377		6,149
Orange Villas, L.P.		5,090		14,146
Horton House Interfaith Housing Corporation		3,797		-
Presioca Villa Interfaith Housing Corporation		486		_
220 Quince, L.P.		336		_
Coronado Senior Housing Partners, L.P.		195		-
Total Accounts Receivable - Related Parties	\$ 1	4,572,446	\$1	15,042,926

Note 6 - Investment in Partnerships:

The Corporation owns partnership interests in limited partnerships accounted for on the equity method. The following are the balances in the Corporation's partnership tax basis capital accounts at March 31:

	<u>2018</u>	<u>2017</u>
Mountain View Villas, L.P.	\$ 666,762	\$ 365,563
Mission Terrace Associates 1360 Melody L.P.	274,610 95,793	295,886 71,240
Orange Villas, L.P.	(1,464,495)	,
	\$ (427,330)	\$ (462,346)
	<u>2018</u>	<u>2017</u>
Financial Statement Presentation:		
Investment in partnerships	\$ 1,037,165	\$ 732,689
Share of deficiency in partnerships	(1,464,495)	(1,195,035)
	\$(427,330)	\$ (462,346)

Note 7 - Notes Receivable - Related Parties:

Note receivable - related parties consist of the following at March 31:

		2018	2017
The subordinated note receivable from Redwood Villa Senior Housing Partners, L.P., a related party, bears interest at 5.09% and matures in October 2052. The note is secured by a subordinated deed of trust. Principal and interest payable from distributions of cash flow as defined in the partnership agreement. Accrued interest totaled \$2,378,727 and \$2,152,183 at March 31, 2018 and 2017, respectively.	\$	4,450,765	\$ 4,450,765
The subordinated note receivable from DP-DM Housing Partners, L.P., a related party, bears interest at 5% and matures in June 2053. The note is secured by a short form deed of trust with assignment of rents. Principal and interest are payable from distributions of cash flow as defined in the partnership agreement. Accrued interest totaled \$122,305 and \$147,343 at March 31, 2018 and 2017, respectively.		1,830,226	1,830,226
The subordinated note receivable from DP-DM Housing Partners, L.P., a related party, bears interest at 5% and matures in June 2053. The note is secured by a short form deed of trust with assignment of rents. Principal and interest were payable from distributions of cash flow as defined in the partnership agreement. The note was amended on August 1, 2014. Principal and interest are now payable in annual payments of \$109,941 unless the California Community Reinvestment Corporation has determined that the net income to debt services ratio of DP-DM Housing Partners, L.P. for the prior year has fallen below 1.15 to 1.00. Accrued interest totaled \$64,121 and \$65,267 at March 31, 2018 and 2017, respectively. Total Notes Receivable	\$ <u></u>	1,717,524 7,998,515	\$ 1,740,443 8,021,434
Note 8 - Property and Equipment:			
Property and equipment consist of the following at March 31:			
		2018	<u>2017</u>
Land Buildings Building equipment - Portable Improvements Construction in progress Subtotal	\$	1,205,000 435,000 54,078 107,974 230,000 2,032,052	\$ 1,205,000 435,000 54,078 107,974 - 1,802,052
Less: Accumulated depreciation Property and Equipment, Net	\$ <u></u>	(286,233) 1,745,819	\$ (266,039) 1,536,013

Note 9 - Note Payable:

Note payable consists of the following at March 31:

	<u>2018</u>	<u> 2017</u>
Unsecured note payable to Wells Fargo Community Improvement		
Holdings. The note bears interest at a fixed rate of 2% annually, with		
interest only payments due quarterly, maturing on November 19, 2019.		
The note terms can be extended two additional years at a modified		
interest rate. Accrued interest totaled \$2,500 and \$2,500 at March 31,		
2018 and 2017, respectively.	\$ 500,000	\$ 500,000

Future principal payments on the note payable are as follows:

Years Ended March 31	
2019	\$ -
2020	500,000
	\$ 500,000

Note 10 - Related Party Transactions:

In addition to the ground lease (Note 4), the Corporation receives developer fees, partnership management fees, residual receipts revenue, income (loss) from investment in partnerships, residential services fees, and contributions from entities which have a common Board of Directors. In addition, the Corporation received interest on developer fees receivable from Redwood Villa Senior Housing Partners, L.P., a related party, totaling \$40,856 and \$45,366 for the years ended March 31, 2018 and 2017, respectively, which is included in investment income. San Diego Interfaith Housing Foundation, Inc. earned the following amounts for the years ended March 31:

			2018		
	Partnership Management Fees	Developer Fees	Residual Receipts Revenue	Income (Loss) from Investment in Partnerships	Residential Service Fees
1360 Melody, L.P.	\$ -	\$ -	\$ -	\$ 24,553	s -
525 Orange Avenue, L.P.	6,334	-	-	-	-
Brighton Avenue, L.P.	17,389	-	1	-	34,267
Brookview Senior Housing Partners, L.P.	26,233	-	-	-	· •
DP-DM Housing Partners, L.P.	16,883	-	-	-	-
Iowa Street Senior Housing Partners, L.P.	-	1,350,000		-	-
Lillian Place, L.P.	9,745		-	~	33,598
Metro Villas Housing Partners, L.P.	6,671	-	-	-	, -
Mission Terrace Associates	57,393		-	(21,276)	-
Mountain View Villas, L.P.	_		-	301,199	
Orange Villas, L.P.	-	-	-	(269,460)	-
Pacific Vista Las Flores, L.P.	9,738	-	-	• •	-
Palm Terrace Interfaith Housing Corporation	-	-	76,373		-
Renaissance Senior Housing Partners, L.P.	20,000	-	· -	-	-
Total	\$ 170,386	\$ 1,350,000	\$ 76,373	\$ 35,016	\$ 67,865

Note 10 - Related Party Transactions: (Continued)

	2017								
	Partnership Management Fees	Deve Fe		*****	Residual Receipts Revenue	fron	come (Loss) n Investment Partnerships		Residential Service Fees
1360 Melody, L.P.	\$ -	\$	-	\$	_	S	38,227	s	_
525 Orange Avenue, L.P.	6,149		-		-		,	•	~
Brighton Avenue, L.P.	16,883		_		_		_		35,590
Brookview Senior Housing Partners, L.P.	25,531		-		_				,
DP-DM Housing Partners, L.P.	16,391		_		-		-		•
Iowa Street Senior Housing Partners, L.P.	· -		-		-		_		_
Lillian Place, L.P.	9,459		-		-				31,034
Metro Villas Housing Partners, L.P.	6,667		-		-		_		-
Mission Terrace Associates	32,921		-		-		(86,162)		-
Mountain View Villas, L.P.	_ ·		_		-		130,493		
Orange Villas, L.P.	-		-		-		(261,386)		_
Pacific Vista Las Flores, L.P.	9,454		-		_		. , ,		-
Palm Terrace Interfaith Housing Corporation	· -		-		87,458		_		_
Renaissance Senior Housing Partners, L.P.	20,000		-		-		-		-
Total	\$ 143,455	\$	-	<u></u>	87,458	<u>\$</u>	(178,828)	s	66,624

Note 11 - Litigation:

Legal claims and lawsuits arise from time to time in the normal course of business. The Corporation's management and legal counsel estimate that the potential claims against the Corporation not covered by insurance, resulting from such litigation would not materially affect the operations or financial condition of the Corporation.

Note 12 - Prior Period Adjustment:

The Corporation owns a partnership interest in Mission Terrace Associates accounted for on the equity method. The income (loss) from investment in partnerships used to value the investment in partnerships was understated by \$185,161 and is summarized as follows:

		Ir	ncome (Loss) From		
	vestment in artnerships		nvestment in Partnerships		Unrestricted Net Assets
As Previously Reported, March 31,2017 Adjustment	\$ 547,528 185,161	\$	(363,989) 185,161	\$	32,891,637 185,161
As Restated, March 31, 2017	\$ 732,689	\$	(178,828)	\$_	33,076,798

Balance Sheet

Period = Mar 2019

Book = Accrual

	Book = Accrual	Current Balance
1000-0000	ASSETS	
1001-0000	CURRENT ASSETS	
100-0000	CASH and CASH EQUIVALENT	
110-0000	Checking-Operations	4,448,289.24
112-0000	Savings	999.47
.140-0000	Petty Cash-Property/MJ	300.00
160-0000	Investment-Fidelity	5,359.11
163-0000	Investment-UB MM	403,262.21
165-0000	Cetera	5,619,600.08
190-0000	TOTAL CASH and CASH EQUIVALENT	10,477,810.11
300-0000	ACCOUNTS RECEIVABLE	, ,
330-0000	Recievables-Other/Advances	32,870.65
337-0000	Receivable-ResServ/Exhibit Fee	166,788.34
338-0000	Receivable-Dev Fee Interest RV	19,294.75
340-0000	Receivable-Partnership Management Fee	432,460.67
345-0000	Developer Fees Receivable-Lillian	272,749.50
347-0000	Developer Fees Receivable-Redwood	695,143.00
348-0000	Developer Fees Receivable-Renaissance	619,029.00
349-0000	TOTAL ACCTS RECEIVABLE	2,238,335.91
499-0000	TOTAL CURRENT ASSETS	12,716,146.02
500-0000	FIXED ASSETS	, .,
501-0000	PROPERTY	
580-0000	FURNITURE/FIXTURES and EQUIPMENT	
585-0000	Building Improvements	78,609.21
587-0000	Furnishings & Appliances	18,604.00
595-0000	Office Equipment	22,579.03
599-0000	TOTAL FURNITURE/FIXTURES and EQUIPM	119,792.24
500-0000	ACCUMULATED DEPRECIATION	,
505-0000	A/D Buildings	-148,720.08
506-0000	A/D Building Improvements	-93,566.33
545-0000	A/D Furniture & Fixtures	-43,946.66
590-0000	TOTAL ACCUMULATED DEPRECIATION	-286,233.07
599-0000	TOTAL PROPERTY	-166,440.83
700-0000	INVESTMENTS	,
701-0000	REAL ESTATE	
15-0001	N/R-RVA Ground Lease	11,250.00
15-0002	N/R- RV IHC	84,563.44
15-0004	N/R-Lillian Place	594,064.86
15-0005	N/R Iowa Street	2,710,941.80
15-0006	N/R-RVSHP LP	4,450,765.00
15-0007	N/R-Accrued Interest RVSHP	2,338,940.38
15-0008	N/R-Melody LP	735,530.48

Page 1 of 3

Balance Sheet

Period = Mar 2019

Book = Accrual

		Current Balance
1715-0009	N/R DP	1,598,693.48
1715-0010	N/R DM	1,830,225.39
1715-0011	N/R MVV	3,654,537.79
1715-0012	N/R-Interest-DP	-1,145.94
1715-0013	N/R-Interest-DM	-65,568.32
1715-0014	N/R Escondido	2,454,243.00
1715-0016	N/R - VLF	30,000.00
1715-0017	N/R-C4	25,264.53
1715-0018	N/R-MT Redevelopment	10,500.00
1715-0019	N/R-IDC	2,491,474.06
1715-0020	N/R-Chula Vista	19,137.07
1715-0021	N/R - PT	238,140.44
1729-0000	TOTAL REAL ESTATE INVESTMENTS	23,211,557.46
1760-0000	INVESTMENTS-Land for Lease	
1760-0002	Investment in Iowa Sr	12,895.17
1760-0005	Investment in C4	99.00
1766-0000	Investment-LP OVL	-427,330.00
1768-0000	Investment-Redwood Villa	890,000.00
1769-0000	Investment-Lester	315,000.00
1770-0000	Investments-Lemon Grove	29,364.65
1771-0000	Investments-Building Lemon Grove	435,000.00
1779-0000	TOTAL INVESTMENTS-Land for Lease	1,254,929.82
1798-0000	TOTAL INVESTMENTS	24,466,487.28
1799-0000	TOTAL FIXED ASSETS	24,300,145.45
1800-0000	OTHER ASSETS	
1999-0000	TOTAL ASSETS	37,016,291.47
2000-0000	LIABILITIES and EQUITY	
2001-0000	LIABILITIES	
2002-0000	CURRENT LIABILITIES	
2003-0000	ACCOUNTS PAYABLE	
2010-0000	Accounts Payable - Trade	6,812.02
2020-0000	Accounts Payable - Other	2,495.00
2029-0000	TOTAL ACCOUNTS PAYABLE	9,307.02
2299-0000	TOTAL CURRENT LIABILITIES	9,307.02
2300-0000	LONG TERM LIABILITIES	
2301-0000	LONG TERM DEBT	
2375-0000	Bank Line of Credit	500,000.00
2399-0000	TOTAL LONG TERM DEBT	500,000.00
2899-0000	TOTAL LONG TERM LIABILITIES	500,000.00
2999-0000	TOTAL LIABILITIES	509,307.02
3000-0000	EQUITY	
3100-0000	CAPITAL	

San Diego Interfaith Housing Foundation (021sdihf)

Balance Sheet

Period = Mar 2019

Book = Accrual

		Current Balance
3410-0000	Special Limited Partner	-100.00
3499-0000	TOTAL CAPITAL	-100.00
3800-0000	RETAINED EARNINGS	
3810-0000	Retained Earnings - Prior Years	35,577,522.56
3820-0000	Retained Earnings - Current Year	929,561.89
3899-0000	TOTAL RETAINED EARNINGS	36,507,084.45
3900-0000	TOTAL EQUITY	36,506,984.45
3999-0000	TOTAL LIABILITIES and EQUITY	37,016,291.47

San Diego Interfaith Housing Foundation (321sdihf)

Income Statement

Period = Mar 2019 Book = Accrual

		Book = Accrual			
4000 0000	DEVENHE	Period to Date	%	Year to Date	%
4000-0000	REVENUE				
4001-0000	RENTAL INCOME				
4944-0000	OTHER REVENUE				
4945-0000	Miscellaneous Income	0.00	0.00	2.40	0.00
4975-0000	Donations	150,000.00	54.92	462,834.76	44.04
4991-0000	Developer Fees Income	0.00	0.00	292,855.00	27.86
4992-0000	Asset Management Fee	33,302.44	12.19	76,919.61	7.32
4995-0000	Ground Lease Revenue	3,750.00	1.37	45,000.00	4.28
4996-0000	Partnership Management Fee	42,032.73	15.39	129,387.20	12.31
4997-0000	Residual Receipts Income	9,248.00	3.39	9,249.00	0.88
4998-0000	Resident Service Mgmt Fee	34,811.00	12.74	34,811.00	3.31
4999-0000	TOTAL OTHER REVENUE	273,144.17	100.00	1,051,058.97	100.00
5999-0000	TOTAL REVENUE	273,144.17	100.00	1,051,058.97	100.00
6000-0000	EXPENSES				
6001-0000	OPERATING EXPENSES				
6024-0000	Landscaping				
6024-0001	Landscape Supplies	0.00	0.00	3,950.00	0.38
6024-9999	Total Landscaping	0.00	0.00	3,950.00	0.38
6055-0000	Property and Liability Insurance	407.52	0.15	407.52	0.04
6110-0000	Real Estate Taxes	0.00	0.00	1,081.00	0.10
6215-0000	Common Area Repairs/Appliances	0.00	0.00	1,435.00	0.14
6216-0000	Total Repairs/Appliances	0.00	0.00	1,435.00	0.14
6340-0000	TOTAL OPERATING EXPENSES	407.52	0.15	6,873.52	0.65
6350-0000	UTILITIES		0125	0,075.52	0.03
6385-0000	Telephone-Utilities	0.00	0.00	3,229.19	0.31
6390-0000	TOTAL UTILITIES	0.00	0.00	3,229.19	0.31
7170-0000	Meetings/Meals	3,647.55	1.34	6,890.99	0.66
7171-0000	Entertainment	293.19	0.11	2,832.37	0.27
7175-0000	Auto & Mileage	0.00	0.00	14.00	0.00
7215-0000	Computers - Support and Consultants	0.00	0.00	615.00	0.06
7260-0000	Office Supplies	0.00	0.00	71.86	0.00
7270-0000	Postage	16.10	0.01	69.22	0.01
7275-0000	Dues and Subscriptions	0.00	0.00	5,199.00	
7310-0000	Legal	0.00	0.00	528.00	0.49
7315-0000	Audit & Accounting	0.00	0.00		0.05
7320-0000	Consulting	0.00	0.00	8,650.00	0.82
7355-0000	Bank Charges	0.00	0.00	27,000.00	2.57
7365-0000	Charitable Contributions			3.00	0.00
7370-0000	Employee Gifts	6,970.00	2.55	190,793.57	18.15
7410-0000	• •	83.64	0.03	380.83	0.04
7415-0000	Misc tax, license, permits TOTAL ADMINISTRATIVE	275.00	0.10	470.00	0.04
		11,285.48	4.13	243,517.84	23.17
7419-0000	TAXES AND INSURANCE				
7440-0000	Taxes	0.00	0.00	150.00	0.01
7445-0000	Insurance-Property and Liability	0.00	0.00	1,165.50	0.11
7499-0000	TOTAL TAXES AND INSURANCE	0.00	0.00	1,315.50	0.13
8000-0000	FINANCIAL EXPENDITURES				
8010-0000	Interest Expense	0.00	0.00	10,000.27	0.95
8510-0000	Interest Income	-35,064.72	-12.84	-107,167.12	-10.20
8530-0000	Change in Market Value	-4,382.80	-1.60	-79,720.98	-7.58
8540-0000	Dividends Reinvested	0.00	0.00	115,993.10	11.04
8599-0000	TOTAL FINANCIAL INC(-)/EXP(+)	-30,681.92	-11.23	-133,438.97	-12.70
8600-0000	TOTAL EXPENSES	-18,988.92	-6.95	121,497.08	11.56
9990-0000	NET INCOME	292,133.09	106.95	929,561.89	88.44

SAN DIEGO INTERFAITH HOUSING FOUNDATION

Board of Directors

Name	Title	Address	Interest/Compensation
SMYTH, GREGORY	CHAIRMAN	7956 Lester Avenue	0%/\$0/Volunteer
JAH HIL ONLOOM		Lemon Grove, CA 91945	
	VICE CHAIR	7956 Lester Avenue	0%/\$0/Volunteer
TCHANG-FROST,	VICE CHAIR	Lemon Grove, CA 91945	
<u>GENEVIEVE</u>	The second secon	Lemon Grove, CA 31343	The same services of the same services and the same services are same services are same services and the same services are same services and the same services are same services and the same services are same services a
KOHN, STEVEN	SECRETARY	7956 Lester Avenue	0%/\$0/Volunteer
		Lemon Grove, CA 91945	and the second s
CARDATED ID LOADED	TREASURER	7956 Lester Avenue	0%/\$0/Volunteer
GARDNER JR, J DAVID	INCASUNEN	Lemon Grove, CA 91945	
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GAZE, JUDY	Member	7956 Lester Avenue	0%/\$0/Volunteer
GAZE, JOUI		Lemon Grove, CA 91945	
DALL DOCED!	Member	7956 Lester Avenue	0%/\$0/Volunteer
BALL, ROGER L.	INTERIORI	Lemon Grove, CA 91945	
and a second control of the second control o			
BRUNSON,DOUG	Member	7956 Lester Avenue	0%/\$0/Volunteer
		Lemon Grove, CA 91945	
BALESTRERI, TRUDY	Member	7956 Lester Avenue	0%/\$0/Volunteer
DALESTKERI, TROUT	With the second	Lemon Grove, CA 91945	
ADIEDIKA	Member	7956 Lester Avenue	0%/\$0/Volunteer
ADLER,KAI	Mellinei	Lemon Grove, CA 91945	Final Commence
· ····································	Committee of the Commit		The second secon
HALL, MIKE	Member	7956 Lester Avenue	0%/\$0/Volunteer
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District Director

Internal Revenue Service

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In reply refer to: XA-E0-72-762

| Code 421: 11:03:EE

тел. :213--688--4553

San Diego Interfaith Housing Foundation, 2100 Charter Oil Building, San Diego, California 92101

Purpose: Charitable

File Returns with Internal Revenue Service Center: Philadelphia, Pa.

Accounting Period Ending: December 31.

ng the control of property and the control of the c

Address Inquiries to District Director of Internal Revenue: Los Angeles, Calif.

Gentlemen:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exception, we have determined you are exampt from Federal income tax under section 501(c)(3) of the Internal Revenue Code.

We have further determined you are not a private foundation within the meaning of section 509(a) of the Code, because you are an organization described in section 509(a)(2)______.

You are not liable for social security (FICA) taxes unless you file a waiver of exemution certificate as provided in the Federal Insurance Contributions Act. You are not liable for the taxes imposed under the Tederal Unemployment Act(MUTA).

Since you are not a private foundation, you are not subject to the excise taxes under Chapter 12 of the Code. However, you are not automatically exempt from other Federal excise taxes.

Donors may deduct contributions to you as provided in section 170 of the Code. Formests, legicles, dovices, transfers, or gifts to you or For your use are deductible for Federal estate and gift tax purposes under section 2055, 2106, and 2522 of the Code.

If your purposes, character, or method of operation is changed, you must let us know so we can consider the effect of the change on your exempt status. Also, you must inform us of all changes in your name or address.

If your gross receipts each year are normally more than \$5,000, you are required to file Form 990, Return of Organization Exempt From Income Tax, by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, for failure to file a return on time.

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code. If you are subject to this tax, you must file an income tax return on Form 990-T. In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

You need an employer identification number even if you have no employees. If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it. Please use that number on all returns you file and in all correspondence with the Internal Revenue Service.

Please keep this determination letter in your permanent records.

Sincerely yours,

District Director

()()()

This letter amends and up-dates our determination letter of November 10, 1970.



NCHISE TAX BOARD

1025 P STREET SACRAMENTO, CALIFORNIA 95814

> San Diego Interfaith Housing Foundation 2100 Charter Oil Building San Diego, CA 92101

December 9, 1970

In reply refer to: L:JCS:lc

Purpose: charitable

Report Required: return or report

Form of Organization: corporation

Accounting Period Ending: December 31

Private Foundation: no

Gentlemen:

Based on the information submitted and provided your present operations continue unchanged or conform to those proposed in your application, you are exempt from State franchise or income tax under Section 23701d, Revenue and Taxation Code. Any change in operation, character or purpose of the organization must be reported immediately to this office so that we may determine the effect on your exempt status. Any change of name or address also must be reported.

You are required to file an annual information return, report or statement, as indicated above, on or before the 15th day of the 5th month after the close of your accounting period.

State franchise or income tax returns are not required unless you have income subject to the unrelated business income tax under Section 23731 of the Code. If you have such income, Form 109 must be filed annually by the 15th day of the 3rd month following the close of your accounting period.

Contributions made to you are deductible by donors as provided by Sections 17214, 17215, 17216 and 24357 of the Code.

Organizations incorporating and foreign corporations qualifying to do business in California have 30 days to complete incorporation or qualifying. This approval will expire unless incorporation or qualification is completed within 30 days.

Exemption from federal income or other taxes and other state taxes requires separate applications.

Very truly yours,

emis C Steur

James C. Stewart

Counsel

Secretary of State (Corp)

Registrar of Charitable Trusts

FTB 4206 (1-70)

HOUSING AUTHORITY OF

THE CITY OF SAN DIEGO

RESOLUTION NUMBER HA	
DATE OF FINAL PASSAGE	

A RESOLUTION OF THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO SETTING FORTH ITS OFFICIAL INTENT TO ISSUE MULTIFAMILY HOUSING REVENUE BONDS OR NOTES TO FINANCE MISSION TERRACE APARTMENTS AND AUTHORIZING RELATED ACTIONS

WHEREAS, pursuant to Chapter 1 of Part 2 of Division 24 of the Health and Safety Code of the State of California, as amended (Act), the Housing Authority of the City of San Diego (Authority) is authorized to issue revenue bonds or notes for the purpose of financing the acquisition, rehabilitation and equipping of multifamily affordable rental housing and for the provision of capital improvements in connection with and determined necessary to the multifamily affordable rental housing; and

WHEREAS, San Diego Interfaith Housing Foundation, as sponsor (SDIH) has requested that the Authority issue and sell multifamily housing revenue bonds or notes (Bonds) pursuant to the Act for the purpose of making a loan to Mission Terrace Housing Partners, L.P., a California limited partnership, or another limited partnership to be formed by SDIH (Borrower), to be used by the Borrower to finance the acquisition, rehabilitation and equipping of a multifamily affordable rental housing development located at 10210 San Diego Mission Road, San Diego, CA 92108 (parcel # 434-031-11 and 434-031-08), as more fully identified in Exhibit A hereto (Project); and

WHEREAS, as a part of financing the Project, the Authority desires to reimburse the Borrower, but only from Bond proceeds, for expenditures (Reimbursement Expenditures) made in connection with the Project within the period from the date 60 days prior to the adoption of this Resolution to the date of issuance of the Bonds; and

WHEREAS, sections 1.103-8(a)(5) and 1.150-2 of the United States Treasury Regulations require the Authority to declare its reasonable official intent to reimburse prior expenditures for the Project with proceeds of a subsequent tax-exempt borrowing; and

WHEREAS, the Authority wishes to declare its intention to authorize the issuance of Bonds for the purpose of financing costs of the Project (including reimbursement of the Reimbursement Expenditures, when so requested by the Borrower upon such terms and conditions as may then be agreed upon by the Authority, the Borrower and the purchaser of the Bonds) in an aggregate principal amount not to exceed \$12,000,000 as set forth in Exhibit A; and

WHEREAS, section 146 of the Internal Revenue Code of 1986 limits the amount of multifamily housing mortgage revenue bonds that may be issued in any calendar year by entities within a state and authorizes the governor or the legislature of a state to provide the method of allocation within the state; and

WHEREAS, Chapter 11.8 of Division 1 of Title 2 of the California Government Code governs the allocation of the state ceiling among governmental units in the State of California having the authority to issue private activity bonds; and

WHEREAS, section 8869.85 of the California Government Code requires a local agency desiring an allocation of the state ceiling to file an application with the California Debt Limit Allocation Committee (CDLAC) for such allocation, and the CDLAC Committee has certain policies that are to be satisfied in connection with any such allocation; NOW, THEREFORE,

BE IT RESOLVED, by the Board of Commissioners of the Housing Authority of the City of San Diego, as follows:

- Section 1. Findings and Determinations.
 - (a) The above recitals, and each of them, are true and correct. The Authority

hereby determines that it is necessary and desirable to provide financing to the Borrower for the Project (including reimbursement of the Reimbursement Expenditures) by the issuance and sale of Bonds pursuant to the Act in aggregate principal amount not to exceed \$12,000,000, as set forth in Exhibit A, subject to authorization of the issuance of the Bonds by resolution of the Authority at a meeting to be held for such purpose. The expected date of issue of the Bonds is within eighteen (18) months of the later of the date the first Reimbursement Expenditure was made and the first date the Project is placed in service and, in no event, later than three years after the date of the first Reimbursement Expenditure.

- (b) Proceeds of the Bonds to be used to reimburse for Project costs are not expected to be used directly or indirectly to pay debt service with respect to any obligation or to be held as a reasonably required reserve or replacement fund with respect to an obligation of the Authority or any entity related in any manner to the Authority, or to reimburse any expenditure that was originally paid with the proceeds of any obligation, or to replace funds that are or will be used in such manner.
- (c) As of the date hereof, the Authority has a reasonable expectation that the Bonds will be issued to reimburse Project costs. This Resolution is consistent with the budgetary and financial circumstances of the Authority, as of the date hereof. The Bonds will be repaid solely from proceeds of the Bonds and amounts paid by the Borrower. No other moneys are, or are reasonably expected to be, reserved, allocated on a long-term basis, or otherwise set aside by the Authority (or any related party) pursuant to its budget or financial policies to repay the Bonds.
- Section 2. <u>Declaration of Official Intent.</u> This Resolution is being adopted by the Authority for purposes of establishing compliance with the requirements of section 1.103-8(a)(5)

and section 1.150-2 of the Treasury Regulations. In such regard, the Authority hereby declares its official intent to use proceeds of indebtedness to reimburse the Reimbursement Expenditures. This action is taken expressly for the purpose of inducing the Borrower to undertake the Project, and nothing contained herein shall be construed to signify that the Project complies with the planning, zoning, subdivision and building laws and ordinances applicable thereto or to suggest that the Authority, the City of San Diego (City) or any officer or agent of the City will grant any such approval, consent or permit that may be required in connection with the acquisition, rehabilitation and equipping of the Project, or that either the Authority or the City will make any expenditure, incur any indebtedness, or proceed with the financing of the Project.

Section 3. <u>Applications to CDLAC.</u> The officers and/or the program managers of the Authority are hereby authorized and directed to apply to CDLAC for an allocation from the state ceiling of private activity bonds to be issued by the Authority for the Project in an amount not to exceed \$12,000,000, and to take any and all other actions as may be necessary or appropriate in connection with such application, including but not limited to the payment of fees, the posting of deposits and the provision of certificates, additional applications to CDLAC (if necessary), and any such actions heretofore taken by such officers and program managers are hereby ratified, approved and confirmed.

- Section 4. Effective Date. This Resolution shall take effect immediately upon its adoption.
- Section 5. <u>Approval of Bond Counsel and Financial Advisor.</u> The financing team of Kutak Rock LLP, as bond counsel (Bond Counsel) and PFM Financial Advisors, LLC, as financial advisor, is approved for this Project.
- Section 6. <u>Authority of President & Chief Executive Officer of Housing Commission</u>. The President & Chief Executive Officer of the Housing Commission, or designee, is hereby authorized to execute

(HA-2020-5)

all necessary documents, in a form approved by its General Counsel and/or Bond Counsel, and to perform

such acts as are necessary to implement the approvals provided for in this Resolution.

Section 7. Environmental. The Project is categorically exempt from the provisions of the

California Environmental Quality Act (CEQA) pursuant to State of California CEQA Guidelines section

15301 for Class 1 Existing Facilities and no exception to the application of a categorical exemption set forth

in CEQA Guidelines section 15300.2 applies to the Project.

APPROVED: MARA W. ELLIOTT, General Counsel

By: _

Marguerite E. Middaugh Deputy General Counsel

MEM:jdf 07/01/19

Or.Dept: Housing Authority

Doc. No. 2041717

Companion to R-2020-118

EXHIBIT A

DESCRIPTION OF PROJECT

Mission Terrace Apartments Name:

10210 San Diego Mission Road, San Diego, CA 92108 (parcel # 434-031-11 and 434-031-08) Location:

Number of Units: 77 units (including 1 manager unit)

\$10,000,000 Maximum Bond Amount:



REPORT TO THE CITY COUNCIL

DATE ISSUED: September 4, 2019 **REPORT NO:** CCR19-010

ATTENTION: City Council President and Members of the City Council

For the Agenda of October 1, 2019

SUBJECT: Tax Equity & Fiscal Responsibility Act Public Hearing – Mission Terrace

COUNCIL DISTRICT: 7

REQUESTED ACTION

That the San Diego City Council (City Council) hold a Tax Equity and Fiscal Responsibility Act (TEFRA) public hearing and adopt a resolution approving the issuance of Multifamily Housing Revenue Bonds in an amount up to \$12,000,000 to facilitate Mission Terrace Housing Partners L.P.'s (MTHP) acquisition with rehabilitation of the Mission Terrace Apartments, which consist of 76 rental housing units that will remain affordable for 55 years and one manager's unit, located at 10210 San Diego Mission Road, San Diego.

SUMMARY

The Housing Authority of the City of San Diego intends to issue up to \$12,000,000 of Multifamily Housing Revenue Bonds to facilitate the acquisition and new construction of a multifamily rental housing project in the city of San Diego described in the Notice of Public Hearing.

In order for interest on the Bonds to be tax-exempt, section 147(f) of the Internal Revenue Code of 1986 requires that the Bonds be approved by the City Council as the applicable elected representative of the City after public hearing following reasonable public notice.

Respectfully submitted,

Approved by,

Jeff Davis

Leff Davis

J.P. Correia

J. P. Correia

Senior Real Estate Project Manager

Executive Vice President & Chief of Staff

Real Estate Division San Diego Housing Commission

Hard copies are available for review during business hours at the security information desk in the main lobby and the fifth floor reception desk of the San Diego Housing Commission offices at 1122 Broadway, San Diego, CA 92101 and at the Office of the San Diego City Clerk, 202 C Street, San Diego, CA 92101. You may also review complete docket materials in the "Governance and Legislative Affairs" section of the San Diego Housing Commission website at www.sdhc.org

RESOLUTION NUMBER R			
D. ED. OF FRANK D. 66 - 65			
DATE OF FINAL PASSAGE			

A RESOLUTION OF THE COUNCIL OF THE CITY OF SAN DIEGO PURSUANT TO SECTION 147(f) OF THE INTERNAL REVENUE CODE OF 1986 APPROVING THE ISSUANCE OF BONDS OR NOTES BY THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO FOR MISSION TERRACE APARTMENTS

WHEREAS, the Housing Authority of the City of San Diego (Authority) intends to issue not to exceed \$12,000,000 aggregate principal amount of multifamily housing revenue bonds or notes (Bonds) to finance the acquisition, rehabilitation and equipping of a multifamily rental housing project in the City of San Diego (City) described in the Notice of Public Hearing attached as Exhibit A hereto (Project); and

WHEREAS, in order for interest on the Bonds to be tax-exempt, section 147(f) of the Internal Revenue Code of 1986 requires that the Bonds be approved by the City Council as the applicable elected representative after a public hearing following reasonable public notice; and

WHEREAS, one or more notice(s) of a public hearing with respect to the proposed issuance of the Bonds were timely published in accordance with said section 147(f); and

WHEREAS, the public hearing was held October 1, 2019, and an opportunity was provided for interested persons to express their views on the issuance of the Bonds and on the nature and location of the Project; NOW, THEREFORE,

BE IT RESOLVED, by the City Council of the City of San Diego that this City Council, as the applicable elected representative under section 147(f) of the Code, approves a plan of financing for the issuance of the Bonds (together with a like amount of refunding obligations) by the Authority.

BE IT FURTHER RESOLVED, that the City does not warrant the creditworthiness of the Bonds or guarantee, in any way, the payment of the Bonds. No moneys of the City will be pledged or applied to the repayment of the Bonds.

APPROVED: MARA W. ELLIOTT, City Attorney Marguerite E. Middaugh **Deputy City Attorney** MEM:jdf 07/01/19 Or.Dept: Housing Authority Doc. No.: 2041718 Companion to HA-2020-5 I hereby certify that the foregoing Resolution was passed by the Council of the City of San Diego, at this meeting of . ELIZABETH S. MALAND, City Clerk Approved: ____(date) Kevin Faulconer, Mayor Vetoed: _____(date) Kevin Faulconer, Mayor

EXHIBIT A

NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that the City Council of the City of San Diego on Tuesday, October 1, 2019, at the hour of 2:00 pm or as soon thereafter as the matter may be heard, at the City Council Chambers, 12th floor, 202 "C" Street, San Diego, California, will hold a public hearing in accordance with Section 147(f) of the Internal Revenue Code of 1986 with respect to the proposed issuance by the Housing Authority of the City of San Diego, pursuant to a plan of financing, of its tax-exempt multifamily housing revenue bonds or notes, in the maximum amount set forth below (together with a like amount of refunding obligations) in order to finance the acquisition, construction, rehabilitation and equipping of the multifamily rental housing development described in the following table (Project):

<u>Name</u>	<u>Location</u>	Number <u>of Units</u>	Maximum <u>Bond Amount</u>
Mission Terrace	10210 San Diego Mission Rd,	77	\$12,000,000
Apartments	San Diego, CA 92108	(including	
	(parcel # 434-031-11	1 manager	
	and 434-031-08)	unit)	

The owner of the Project is expected to be Mission Terrace Housing Partners, L.P., a California limited partnership, or another limited partnership to be formed by San Diego Interfaith Housing Foundation (SDIHF). SDIHF or an affiliate will operate the Project when complete. Seventy-six of the residential units in the Project are to be income and rent restricted and will be occupied by low or very low-income tenants at affordable rents.

Notice is further given that at said hearing, all interested parties will have an opportunity to be heard on the question of whether or not such multifamily housing revenue bonds or notes should be issued. Written comments may also be submitted prior to the hearing, c/o Mr. Joe Correia, Sr. Real Estate Project Manager, San Diego Housing Commission, 1122 Broadway Street, Suite 300, San Diego, California 92101.

Dated: Sept. 17, 2019 CITY COUNCIL OF THE CITY OF SAN DIEGO



The City of San Diego **Item Approvals**

Item Subject: Preliminary Bond Authorization for Mission Terrace Apartments.

Contributing Department	Approval Date
DOCKET OFFICE	09/10/2019

Approving Authority	Approver	Approval Date
HOUSING COMMISSION FINAL DEPARTMENT APPROVER	MARSHALL, SCOTT	09/04/2019
EXECUTIVE VICE PRESIDENT	DAVIS, JEFF	09/12/2019
CITY ATTORNEY	MIDDAUGH, MARGUERITE	09/13/2019