

# **REPORT TO THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO**

DATE ISSUED: September 4, 2019

#### **REPORT NO:** HAR19-039

- **ATTENTION:** Chair and Members of the Housing Authority of the City of San Diego For the Agenda of October 1, 2019
- SUBJECT: Preliminary Bond Authorization for Grant Heights Apartments and Winona Apartments

#### **COUNCIL DISTRICTS:** 8 and 9

#### **REQUESTED ACTION**

Take the initial steps for the Housing Authority of the City of San Diego to issue up to \$9,000,000 of tax-exempt Multifamily Housing Revenue Bonds to facilitate a to-be-formed limited partnership's acquisition with rehabilitation of two separate apartment complexes that are proposed to be combined into a single project to be called Grant Heights II, to be composed of: Grant Heights Apartments, located at 2651-2663 J Street, and Winona Apartments, located at 3845 Winona Avenue, San Diego, which consists of 41 combined rental housing units that will remain affordable for 55 years, and one manager's unit.

#### **STAFF RECOMMENDATION**

That the Housing Authority of the City of San Diego (Housing Authority) take the following actions as described in this report.

- Approve the following steps to issue Housing Authority tax-exempt Multifamily Housing Revenue Bonds to facilitate a to-be-formed limited partnership's acquisition with rehabilitation of two separate apartment complexes that are proposed to be combined into a single project to be called Grant Heights II, to be composed of: Grant Heights Apartments, located at 2651-2663 J Street, and Winona Apartments, located at 3845 Winona Avenue, San Diego, which consists of 41 combined rental housing units that will remain affordable for 55 years, and one manager's unit:
  - a. Issue a bond inducement resolution (Declaration of Official Intent) for up to \$9,000,000 in Multifamily Housing Revenue Bonds for the acquisition and rehabilitation of Grant Heights II by a to-be-formed limited partnership;
  - b. Authorize an application (and subsequent applications if necessary) to the California Debt Limit Allocation Committee (CDLAC) for an allocation of authority to issue tax-exempt Multifamily Housing Bonds in an amount up to \$9,000,000 for Grant Heights II. Issuance of the bonds will require Housing Authority approval at a later date;
  - c. Approve a bond financing team of Quint & Thimmig L.L.P. as Bond Counsel, and PFM Group as Bond Financial Advisor;

2) Authorize the San Diego Housing Commission's (Housing Commission) President & CEO, or designee, to execute any and all documents that are necessary to effectuate the transaction and implement these approvals in a form approved by the General Counsel and the Bond Counsel, and to take such actions as are necessary, convenient and/or appropriate to implement these approvals upon advice of the General Counsel and/or the Bond Counsel; and

#### **SUMMARY**

A Development Summary is at Attachment 1.

Table 1 – Development Details			
Addresses	Grant Heights: 2651-2663 J Street, San Diego		
	Winona: 3845 Winona Avenue, San Diego		
Council Districts	Grant Heights: 8		
	Winona: 9		
Community Plan Areas	Grant Heights: Southeastern San Diego Community Plan and		
-	Grant Hill Historic District (Grant Hill neighborhood).		
	Winona: Mid-City Communities Plan (City Heights neighborhood).		
Co-developers	Urban League of San Diego County (Urban League) and		
	San Diego Community Housing Corporation (SDCHC)		
Development Type	Acquisition with rehabilitation.		
Construction Type	Type V		
Parking Type	Grant Heights: 28 parking surface spaces		
(42 spaces total)	Winona: 14 parking spaces (two surface and 12 tuck-under garage spaces)		
Housing Type	Multifamily		
Lot Sizes	Grant Heights: .58 acres, 25,265 square feet		
	Winona: .31 acres, 13,504 square feet		
Units (42-units total)	Grant Heights: 27 units affordable, plus one manager's unit		
	Winona: 14 units affordable, no manager's unit		
Density	Grant Heights: 48.3 dwelling units per acre (28 units ÷ .58 acres).		
	Winona: 24.1 dwelling units per acre (14 units ÷ .31 acres).		
Affordable Unit Mix	Grant Heights: 10 one-bedrooms (545 to 617 sq. ft.),		
	17 two-bedrooms (741 to 743 sq. ft.), and one manager's unit.		
	Winona: 9 one-bedrooms (533 sq. ft.), 4 two-bedrooms (693 to 939 sq. ft.),		
	1 three-bedroom (936 sq. ft.), and no manager's unit.		
Gross Building Area	Grant Heights: 19,496 square feet.		
(28,422 sq. ft. total)	Winona: 8,926 square feet.		
Net Rentable Area	Grant Heights: 18,646 square feet.		
(27,397 sq. ft. total)	Winona: 8,751 square feet.		

 Table 1 – Development Details

#### The Developments

Grant Heights is an existing 28-unit family rental complex located at 2651-2663 J Street. Winona is an existing 14-unit family rental complex located at 3845 Winona Avenue. The two properties are located approximately five miles apart (Attachment 2 - Site Maps). SDCHC and Urban League would like to form a strategic alliance by combining the ownership of these two existing rental properties into a single new to-be-formed limited partnership. The co-developers are proposing to combine the two properties, with a 50 percent pay down on the existing Grant Heights Housing Commission loan.

Combining the two properties may promote economies of scale and may mitigate the impact of issuance costs that are inherent in seeking bond issuance allocations and tax credit allocations. Obtaining a bond issuance allocation from CDLAC will enable the co-developers to apply for 4 percent tax credits.

Grant Heights was constructed in 1973 and was renovated in 2002 using tax credit funds and Housing Commission funds. It consists of 28 apartments in two two-story and two three-story walkup buildings, on approximately .58 acres. It is located south of Market Street, north of Imperial Avenue, near 30<sup>th</sup> Street. In February 2002, the Housing Commission provided an \$867,279 residual receipts 55-year subordinate loan to UHGH L.P., an affiliate of Urban League, with affordability restrictions that will remain in effect until 2057. The Grant Heights units are encumbered/benefited by a Section 8 Housing Assistance Payment contract with the U.S. Department of Housing and Urban Development.

Winona was constructed in 1986. It consists of 14 apartments in two two-story and two three-story walkup buildings, on approximately .31 acres. It is located north of El Cajon Boulevard, east of Fairmount Avenue, near Euclid Avenue. In July 1997, the Housing Commission provided a \$181,753 residual receipts subordinate loan to SDCHC, with 55 years of affordability restrictions. In July 2005, SDCHC fully paid off the Housing Commission's loan. Although Winona's original loan was paid off, the Housing Commission's original loan affordability restrictions remain in effect until July 18, 2052.

#### Co-developers' Requests

The co-developers are requesting Housing Commission approval to:

- a) Allow the ownership transfer of both properties into a single new combined project (to be called Grant Heights II, to be owned by a to-be-formed limited partnership;
- b) Allow the to-be-formed limited partnership to assume the existing Grant Heights loan, with a 50 percent pay down on the loan's balance;
- c) Request that the Housing Authority apply for and obtain a CDLAC allocation to issue up to \$9,000,000 of tax-exempt Multifamily Housing Revenue Bonds for the proposed acquisition with rehabilitation of both properties; and
- d) Have the co-developers complete a rehabilitation of the two properties.

No additional Housing Commission cash loan funds are requested for the proposed acquisition with rehabilitation.

#### The Properties

Grant Heights is owned by UHGH L.P. (Urban League is the controlling general partner of UHGH L.P.). The apartments are a mix of one-bedroom, and two-bedroom units, with a community building and two laundry rooms. It is a wood-frame construction, on a concrete slab, with exterior painted stucco. Adjacent to the development's north, south, and east are residential uses. Grant Hill Neighborhood park is nearby to the east. Directly to the west is the Kimbrough Elementary School. The 32<sup>nd</sup> & Commercial trolley station is approximately one mile away.

Winona is owned by SDCHC. These apartments are a mix of one-bedroom, two-bedroom, and threebedroom units, with a laundry room. It is a wood-frame construction, on a concrete slab, with exterior painted stucco. Adjacent to the development's north and south are single-family residential uses. To the east are multifamily residential uses. To the west are single-family and multifamily residential uses.

#### Building Conditions/Proposed Rehabilitation Work

Both apartment complexes are in need of rehabilitation work to address immediate and long-term capital needs, to extend useful life and maintain marketability. The scope of the proposed rehabilitation includes: seismic risk analysis, site improvements, repairs to stairs/railings, exterior façade and walls, roof replacement, carpet replacement, appliances, cabinets, countertops, drywall repairs, painting, reglazing bathtubs, vinyl blinds, laundry room improvements, electrical and plumbing improvements, and Americans with Disabilities Act of 1990 improvements. On July 17, 2019, Partner Engineering and Science Inc. completed Property Condition Reports for the two properties. A summary of the estimated scope of rehabilitation work is at Attachments 3A and 3B. The co-developers' pro forma currently estimates rehabilitation costs at \$3,160,000 (\$75,240 per unit) including a 10 percent contingency.

#### <u>Appraisal</u>

On July 29, 2019, Kinetic Valuation Group appraised Grant Heights at \$7,200,000 and appraised Winona at \$2,590,000.

#### Prevailing Wages

Prevailing wages are not applicable because neither federal nor state funds will be utilized.

#### Relocation

As of June 2019, there were no vacant units at either property. The co-developers do not anticipate any permanent relocation of tenants. However, rehabilitation work will necessitate that the tenants may need to be temporarily relocated while work is taking place in their unit. Relocation will comply with the Federal Uniform Relocation Act. Overland Pacific & Cutler Inc. will be the relocation consultant. The co-developers' pro forma budgets \$149,000 for temporary relocation (42 units estimated at \$2,000 per unit = \$84,000 plus \$65,000 for consultant's costs).

#### Accessibility

The California Tax Credit Allocation Committee (CTCAC) requires wheelchair accessibility in 10 percent of the units, with an additional 4 percent of the units accessible to residents with visual and/or hearing impairment.

#### Project Sustainability

The Grant Heights II combined development will be rehabilitated in conformance with CTCAC's minimum energy efficiency standards for rehabilitation projects, which require demonstrating at least 10 percent post-rehabilitation improvement in energy efficiency over existing conditions.

#### Development Team

Both SDCHC and Urban League are 501(c)(3) nonprofits. Urban League was founded in 1953. Its focus includes: employment, on-the-job training, youth education, housing counseling, health outreach for the elderly, and workforce re-entry. It develops, preserves, and maintains affordable housing. SDCHC was founded in 1994. It is dedicated to developing affordable housing that offers services designed to assist residents in achieving upward economic mobility. SDCHC's mission is to increase, preserve, and improve quality affordable housing opportunities for working families in San Diego. In addition to Winona, SDCHC currently owns and operates apartments that utilized Housing Commission loans, as follows:

- Hacienda Townhomes, at 350 17<sup>th</sup> Street, San Diego, a 51-unit apartment complex, with a \$748,197 Housing Commission loan that was funded in 1992.
- Oceanview Apartments, at 3992 Oceanview Boulevard, San Diego, a four-unit complex with three loans totaling \$504,450. It was purchased from the nonprofit HOPE CDC in 2009.

During the tax-credit compliance period, the combined Grant Heights II project will be owned by a tobe-formed single-asset limited partnership. An organization chart is at Attachment 4.

Tuble 2 Development Features				
ROLE	FIRM/CONTACT			
Owner/Borrower	To-be-formed tax credit limited partnership			
General Partners (.01 percent)	Urban League and SDCHC			
Tax Credit Investor/Limited Partner (99.99 percent)	To be selected			
Developers	Urban League and SDCHC			
Architect	Basis Architecture & Consulting			
Property Management	To be selected by the co-developers			
General Contractor	To be selected			
Relocation Consultant	Overland Pacific & Cutler Inc.			
Construction/Permanent Lender	To be selected			

Table 2 - Development Team Summary
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#### FINANCING STRUCTURE

The Housing Commission's existing loan for Grant Heights will not be increased with additional direct cash loan funds for the proposed acquisition with rehabilitation. The Grant Heights existing residual receipts loan is estimated at \$1,302,830 (\$867,279 principal plus \$435,551 accrued interest to estimated closing). The Grant Heights loan will have a 50 percent pay down on the loan's balance as of the estimated closing date (currently estimated at \$651,415). The proposed pay down amount may be revised, depending upon final development revenues and costs, as approved by the President & CEO or his designee. The Housing Commission's Grant Heights 2002 original loan terms are summarized as follows: 3 percent simple interest per annum, with payments of 50 percent of all residual receipts, the loan due in 55 years, with 27 units restricted at 45 to 50 percent of San Diego Area Median Income (AMI) as defined by the U.S. Department of Housing and Urban Development (HUD). The Grant Heights II proposed combined 42-unit project has an estimated total development cost of \$16,938,294 (\$403,293 per unit). Proposed financing will include a combination of sources including: 4 percent tax credits, tax-exempt Multifamily Housing Revenue Bond financing, seller carryback financing, a deferred developer's fee, and the Housing Commission's proposed carryback loan financing. The co-developers' pro forma is included as Attachment 5 and is summarized below.

Table 5 – Estimated 1 el manent Sources and Oses				
Financing Sources	Amounts	Financing Uses	Amounts	Per Unit
		Acquisition: Building \$8,980,000		
Permanent loan (Multifamily		Land <u>+ 810,000</u>		
Housing Revenue Bonds)	\$3,289,000	Total acquisition \$9,790,000	\$9,790,000	\$233,095
Housing Commission		Construction costs \$2,872,800		
carryback loan on		Contingency $+$ 287,280		
Grant Heights original financing	668,640	Total construction \$3,160,080	3,160,080	75,240
Operating income during construction	75,000	Financing costs	940,174	22,385
Operating reserve transfer	125,000	Reserves	256,858	6,116
Seller (Urban Housing)				
contribution/carryback	5,547,721	Other soft costs	599,182	14,266
Seller (SDCHC) carryback financing	1,441,539	Developer fee	1,980,000	47,143
Deferred developer fee	580,000	Permits & Fees	63,000	1,500
4 percent tax credits equity	5,211,394	Relocation costs	149,000	3,548
Total Development Cost	\$16,938,294	Total Development Cost (TDC)	\$16,938,294	\$403,293

#### Developer Fee

\$1,980,000 – Gross developer fee

- 580,000 – Minus deferred developer fee

\$1,400,000 – Net cash developer fee (paid from development sources)

On April 25, 2017, the Housing Authority approved the "Request for Approval of Updated Developer Fees" (HAR17-011). That report approved certain developer fee guidelines for multifamily loans and bond issuances; its Attachment 1 stated: "Developer Fee [for] 4% tax credits, in project costs: 15% eligible basis...." The proposal is a \$1,980,000 total developer fee that complies with HAR17-011.

#### Development Cost Key Performance Indicators

Housing Commission staff has identified development cost performance indicators, which were used to evaluate the proposed development and make a funding recommendation. The key performance indicators listed in Table 4 are commonly used by real estate industry professionals and affordable housing developers.

Development Cost Per Unit	\$16,938,294 ÷ 42 units =	\$403,293
Housing Commission Subsidy Per Unit	\$668,640 ÷ 42 units =	\$15,920
Acquisition/Land Cost Per Unit	\$9,790,000 ÷ 42 units =	\$233,095
Gross Building Square Foot Hard Cost		
(combined for two sites)	\$3,160,080 ÷ 28,422 sq. ft. =	\$111
Net Rentable Square Foot Hard Cost		
(combined for two sites)	\$3,160,080 ÷ 27,397 sq. ft. =	\$115

**Table 4 - Key Performance Indicators** 

#### Project Comparison Chart

Multiple factors and variables influence the cost of developing multifamily affordable housing, including but not limited to project location, site conditions, environmental factors, land use approval process, community involvement, construction type, design requirements/constraints, economies of scale, City fees, developer experience and capacity, and the mission and goals of the organization developing the project. Similar construction-type developments (completed or approved) over the previous two years are listed in Table 5. These developments are similar in terms of size, target population, and rehabilitation/construction type and are provided as a comparison to the proposed Grant Heights II combined development.

Table 5 - Comparable Development Trojects							
New Construction Project Name	Year	Unit Mix Construction	Units	Total Development Cost	Cost Per Unit	HC Subsidy Per Unit	Gross Hard Cost Per Sq. Ft.
Proposed Subject – Grant Heights II	2019	19 ones, 21 twos, 1 three, + 1 manager	42	\$16,938,294 (no prevailing wage)	\$403,293	\$15,920	\$111
Harbor View	2018	24 twos, 35 threes, + 1 manager	60	\$12,096,464 (no prev. wage)	\$201,608	\$0	\$39
Parkside	2018	5 ones, 29 twos, 5 threes, + 1 manager	40	\$10,668,798 (no prev. wage)	\$266,720	\$48,556	\$97
Casa Puleta	2017	11 twos, 26 threes, 16 fours, + 1 manager	54	\$10,797,804 (no prev. wage)	\$328,691	\$0	\$28

**Table 5 - Comparable Development Projects** 

#### Proposed Housing Bonds

The Housing Commission utilizes the Housing Authority's tax-exempt borrowing status to pass on lower interest rate financing (and make 4 percent low-income housing tax credits available) to developers of affordable rental housing. The Housing Authority's ability to issue bonds is limited under the U.S. Internal Revenue Code. To issue bonds for a development, the Housing Authority must first submit an application to the CDLAC for a bond allocation. Prior to submitting applications to CDLAC, developments are brought before the Housing Commission, Housing Authority, and City Council. Housing Authority Bond inducement resolutions must be obtained prior to CDLAC application submittal, and a City Council Tax Equity and Fiscal Responsibility Act (TEFRA) resolution must be secured no later than 30 days after application submittal. These actions do not obligate the Housing Authority to issue bonds.

The co-developers plan to submit a bond application to CDLAC on October 11, 2019, and to obtain a bond allocation at CDLAC's December 11, 2019 meeting. If necessary, staff will submit additional applications to CDLAC to secure a bond allocation for the development.

The co-developers will be seeking a CDLAC bond allocation of approximately \$9,000,000. The codevelopers propose to issue the bonds through a tax-exempt private placement bond issuance. The bonds will meet all requirements of the Housing Commission's Multifamily Housing Revenue Bond Program policy and will fully comply with the City's ordinance on bonds disclosure. The up to \$9,000,000 bond allocation that will be sought from CDLAC is approximately 5.6 percent higher than the estimated \$8,500,000 amount for which the Grant Heights II combined development is being underwritten. This increased amount represents a bond contingency to account for possible increases in the bond amount due to increases in construction costs, and/or changes in the assumed interest rate, and/or the loss of other planned funding sources. The bond amount that is ultimately issued will be based upon development costs, revenues, and interest rates prevailing at the time of bond issuance. The co-developers propose that the bonds will be used for acquisition, rehabilitation, and permanent financing.

If approved by third-party financing sources, Housing Commission staff will return later to both the Housing Commission and Housing Authority for approval of the final bond amount. A general description of the Multifamily Housing Revenue Bond Program and the actions that must be taken by

the Housing Authority and by the City Council to initiate and finalize proposed financings are described in Attachment 6.

Staff recommends assigning Quint & Thimmig L.L.P. as Bond Counsel and the PFM Group as Financial Advisor to work on the development. The proposed financing team members have been selected in accordance with the existing policy for the issuance of bonds. Financial Advisors and Bond Counsels are selected in accordance with the Housing Commission's Bond Issuance and Post-Issuance Compliance Policy (No. PO300.301).

#### AFFORDABLE HOUSING IMPACT

As shown in Table 6 (below), the Housing Commission's existing loan and existing bonds restrict 41 units, at Grant Heights and Winona Apartments to households with incomes ranging from 45 to 60 percent of AMI.

Unit Type	AMI	Units	CTCAC Gross Rents
Grant Heights: 1-bedroom, 1 bath (550 square feet)	45%	6	\$902
Grant Heights: 2-bedrooms, 1 bath (721-743 square feet)	45%	7	\$1,083
Subtotal 45% AMI Units		13	
Grant Heights: 1-bedroom, 1 bath (545-617 square feet)	50%	4	\$1,003
Grant Heights: 2-bedrooms, 1 bath (721-743 square feet)	50%	10	\$1,203
Winona: 1-bedroom, 1 bath (553 square feet)	50%	9	\$1,003
Winona: 2-bedrooms, 1 bath (693-939 square feet)	50%	4	\$1,203
Winona 3-bedrooms, 1 <sup>1</sup> / <sub>2</sub> baths (936 square feet)	50%	1	\$1,391
Subtotal 50% AMI Units		28	
2-bedroom Manager's Unit (721 square feet)	-	1	
Total Units		42	

#### Table 6 – Affordability & Monthly Estimated Rent Table

The Housing Commission loans' original 55-year affordability restrictions will remain in effect:

- On February 12, 2002, Grant Heights received an \$867,279 residual receipts loan that included 55 years of affordability restrictions that will remain in effect until 2057, on 27 units at 45 to 50 percent of AMI.
- On July 16, 1997, Winona received a \$181,753 residual receipts loan that included 55 years of affordability restrictions that will remain in effect until 2051, on 14 units at 50 percent of AMI.

As shown in Table 7 (below), under the proposed actions the properties' rent and occupancy restrictions will be extended by an additional 18 years on Grant Heights and an additional 23 years on Winona.

Table 7 – Estimated Current and Troposed Terms of Anordability Kestrictions				
	Amounts	Current	Restrictions	Restrictions
Current Public Funding	Owed	Restricted Units	Current Term	Proposed Term
Grant Heights:			Original Term:	Proposed
Housing Commission's			55 years:	Affordability Term -
original 2002 loan	\$867,279	13 units at 45 percent AMI	Feb 2002 to	55 years:
Estimated accrued interest	+435,551	+14 units at 50 percent AMI	Feb 2057	Feb 2020 to
Estimated total 2002 loan	\$1,302,830	27 units restricted		Feb 2075
Winona:			Original Term:	Proposed
Housing Commission's		14 units restricted	55 years:	<u>Affordability Term</u> –
original 1997 loan	\$0: paid off	at 50 percent AMI	July 1997 to	55 years:
			July 2052	Feb 2020 to Feb 2075
Grant Heights:		13 units at 45 percent AMI	Original Term:	
CTCAC original 2002		+14 units at 50 percent AMI	55 years	No change
tax-credits		27 units restricted	2002 to 2057	_
Grant Heights II:				Estimated Term:
CTCAC estimated		13 units at 45 percent AMI		55 years
proposed		+28 units at 60 percent AMI		Feb 2020
tax-credits allocation	\$5,209,410	41 units restricted	n/a	to Feb 2075

Table 7 – Estimated Current and Proposed Terms of Affordability Rest
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#### FISCAL CONSIDERATIONS

No Housing Commission new direct cash loan funds are proposed with this report's actions. Under this report's proposal, the to-be-formed limited partnership will be providing a 50 percent pay down of the Housing Commission's existing Grant Heights outstanding loan amount at escrow closing/bond issuance.

Estimated funding sources:

Bond Issuance Fee - \$22,500 (.0025 bond issuer fee x \$9,000,000)

Estimated funding uses:

Rental Housing Finance Program Administration - \$22,500

Approval of the bond inducement and TEFRA resolutions does not commit the Housing Authority to issue the bonds. The bonds would not constitute a debt of the City. If bonds are ultimately issued for the development, the bonds will not financially obligate the City, the Housing Authority, nor the Housing Commission because security for the repayment of the bonds will be limited to specific private revenue sources of the development. Neither the faith and credit nor the taxing power of the City, or the Housing Authority, would be pledged to the payment of the bonds. The co-developers are responsible for the payment of all costs under the financing, including the Housing Commission's .0025 Bond amount issuer fee (estimated at \$22,500 with a \$9,000,000 Bond issue) and the Housing Commission's ongoing annual bonds administration fee (estimated as \$10,000 at permanent financing conversion), as well as the Housing Commission's Bond Counsel and Financial Advisor fees.

Estimated Development Schedule

The estimated development timeline is as follows.

Milestones	Estimated Dates
Housing Authority preliminary actions consideration	• October 1, 2019
City Council IRS-required TEFRA hearing	• October 1, 2019
• CDLAC bond application & CTCAC tax credit application	• October 11, 2019
CDLAC bond & CTCAC tax credit allocation meetings	• December 11, 2019
<ul> <li>Housing Commission proposed final bond authorization</li> </ul>	• January 2020
<ul> <li>Housing Authority proposed final bond authorization</li> </ul>	• January 2020
<ul> <li>Estimated bond issuance and escrow closing</li> </ul>	• February 2020
• Estimated start of rehabilitation	• February 2020
Estimated completion of rehabilitation	• June 2020

#### STATEMENT FOR PUBLIC DISCLOSURE

The co-developers Statements for Public Disclosure are at Attachments 7 and 8.

#### **COMMUNITY PARTICIPATION and PUBLIC OUTREACH EFFORTS**

The co-developers anticipate taking informational presentations to the two community planning groups in September 2019.

#### **KEY STAKEHOLDERS and PROJECTED IMPACTS**

Stakeholders include: Urban League and SDCHC as the co-developers, residents of the Grant Heights Apartments and the Winona Apartments, the Southeastern San Diego community, the Mid-City community, and the Housing Commission as a lender. The property rehabilitation is expected to have a positive impact on the community because it will preserve and improve existing affordable housing.

#### **ENVIRONMENTAL REVIEW**

The proposed rehabilitation is categorically exempt from the requirements of the California Environmental Quality Act (CEQA) pursuant to Section 15301 of the State CEQA Guidelines because Grant Heights and Winona are existing facilities and the proposed actions do not involve expansion of the existing use. The project meets the criteria set forth in CEQA Section 15301(a), which allows for exterior and interior alterations of existing facilities. Processing under the National Environmental Policy Act (NEPA) is not required as there are no federal funds involved with this action.

Respectfully submitted,

J. P. Correia

J.P. Correia Sr. Real Estate Project Manager Real Estate Division

Approved by,

Jeff Davis

Jeff Davis Executive Vice President & Chief of Staff San Diego Housing Commission

Attachments: 1) Development Summary

- 2) Site Maps
- 3) Rehabilitation Scope of Work Summaries A) Grant Heights
  - A) Grant Heig B) Winona
- 4) Organization Chart
- 5) Co-developers' Project Pro Forma

#### 6) Multifamily Housing Revenue Bond Program

7) Developer's Disclosure Statement: Urban League

8) Developer's Disclosure Statement: SDCHC

Hard copies are available for review during business hours at the security information desk in the main lobby and at the fifth floor reception desk of the San Diego Housing Commission offices at 1122 Broadway, San Diego, CA 92101 and at the Office of the San Diego City Clerk, 202 C Street, San Diego, CA 92101. You may also review complete docket materials in the "Governance & Legislative Affairs" section of the San Diego Housing Commission website at <u>www.sdhc.org</u>.

## ATTACHMENT 1 – DEVELOPMENT SUMMARY

Table 1 – Development Details				
Addresses	Grant Heights: 2651-2663 J Street, San Diego			
	Winona: 3845 Winona Avenue, San Diego			
Council Districts	Grant Heights: 8			
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	Winona: Mid-City Communities Plan (City Heights			
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Co-developers	Urban League of San Diego County (Urban League) and			
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Affordable Unit Mix	Grant Heights: 10 one-bedrooms (545 to 617 sq. ft.),			
	17 two-bedrooms (741 to 743 sq. ft.), and one manager's unit.			
	Winona: 9 one-bedrooms (533 sq. ft.), 4 two-bedrooms (693 to 939 sq.			
	ft.), 1 three-bedroom (936 sq. ft.), and no manager's unit.			
Gross Building Area	Grant Heights: 19,496 square feet.			
(28,422 sq. ft. total)	Winona: 8,926 square feet.			
Net Rentable Area	Grant Heights: 18,646 square feet.			
(27,397 sq. ft. total)	Winona: 8,751 square feet.			

#### Table 1 – Development Details

ROLE	FIRM/CONTACT
Owner/Borrower	To-be-formed tax credit limited
Managing General Partner (.01 percent)	partnership
Administrative General Partner	Urban League
Tax Credit Investor/Limited Partner (99.99	SDCHC
percent)	To be selected
Developers	Urban League and SDCHC
Architect	Basis Architecture & Consulting
Property Management	To be selected by the co-developers
General Contractor	To be selected
Relocation Consultant	Overland Pacific & Cutler Inc.
Construction/Permanent Lender	To be selected

 Table 2 - Development Team Summary

<u>1 able 3 – E</u>	simaleu rei	manent Sources and Uses		
Financing Sources	Amounts	Financing Uses	Amounts	Per Unit
		Acquisition: Building \$8,980,000		
Permanent loan (Multifamily		Land <u>+ 810,000</u>		
Housing Revenue Bonds)	\$3,289,000	Total acquisition \$9,790,000	\$9,790,000	\$233,095
Housing Commission		Construction costs \$2,872,800		
carry back loan on		Contingency $+$ 287,280		
Grant Heights original financing	668,640	Total construction \$3,160,080	3,160,080	75,240
Operating income during construction	75,000	Financing costs	940,174	22,385
Operating reserve transfer	125,000	Reserves	256,858	6,116
Seller (Urban Housing)				
contribution/carryback	5,547,721	Other soft costs	599,182	14,266
Seller (SDCHC) carry back financing	1,441,539	Developer fee	1,980,000	47,143
Deferred developer fee	580,000	Permits & Fees	63,000	1,500
4 percent tax credits equity	5,211,394	Relocation costs	149,000	3,548
Total Development Cost	\$16,938,294	Total Development Cost (TDC)	\$16,938,294	\$403,293

Table 3 – Estimated Permanent Sources and Uses

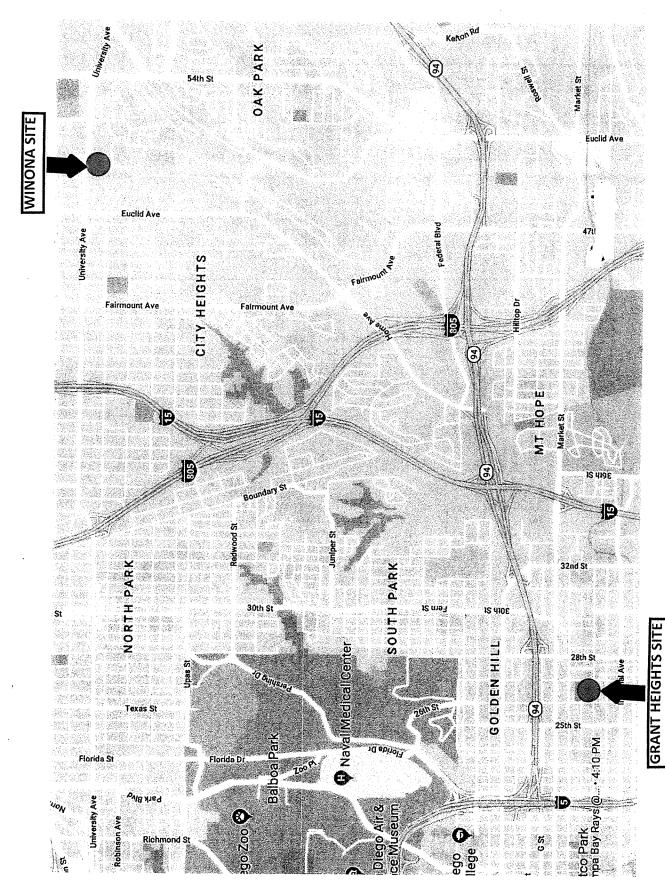
· · · · · · · · · · · · · · · · · · ·		
Development Cost Per Unit	\$16,938,294 ÷ 42 units =	\$403,293
Housing Commission Subsidy Per Unit	\$668,640 ÷ 42 units =	\$15,920
Acquisition/Land Cost Per Unit	\$9,790,000 ÷ 42 units =	\$233,095
Gross Building Square Foot Hard Cost		
(combined for two sites)	\$3,160,080 ÷ 28,422 sq. ft. =	\$111
Net Rentable Square Foot Hard Cost		
(combined for two sites)	\$3,160,080 ÷ 27,397 sq. ft. =	\$115

New Construction Project Name	Year	Unit Mix Construction	Units	Total Development Cost	Cost Per Unit	HC Subsidy Per Unit	Gross Hard Cost Per Sq. Ft.
Proposed Subject – Grant Hts./Winona	2019	19 ones, 21 twos, 1 three, + 1 manager	42	\$16,938,294 (no prevailing wage)	\$403,293	\$15,920	\$111
Harbor View	2018	24 twos, 35 threes, + 1 manager	60	\$12,096,464 (no prev. wage)	\$201,608	\$0	\$39
Parkside	2018	5 ones, 29 twos, 5 threes, + 1 manager	40	\$10,668,798 (no prev. wage)	\$266,720	\$48,556	\$97
Casa Puleta	2017	11 twos, 26 threes, 16 fours, + 1 manager	54	\$10,797,804 (no prev. wage)	\$328,691	\$0	\$28

 Table 5 - Comparable Development Projects

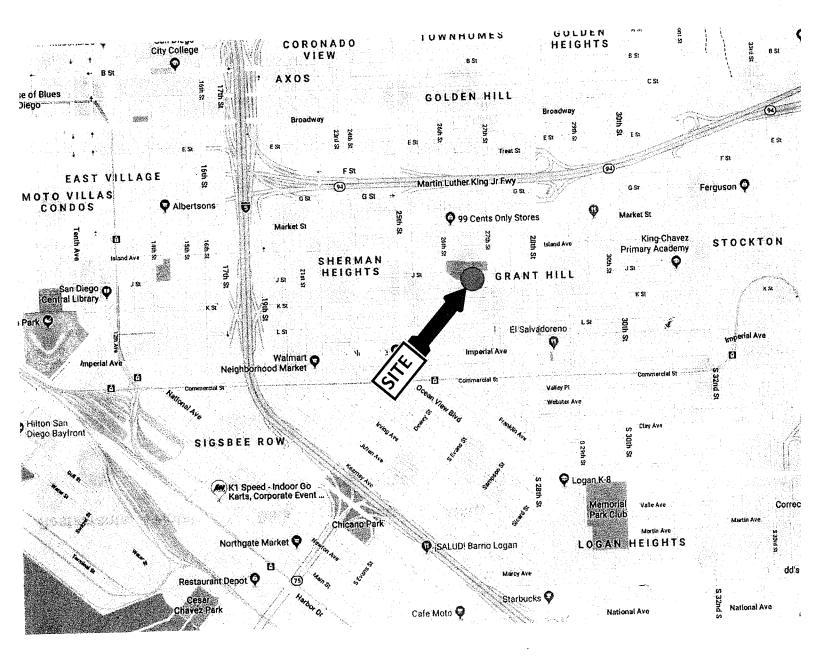
Unit Type	AMI	Units	CTCAC Gross Rents
Grant Heights: 1-bedroom, 1 bath (550 square feet)	45%	6	\$902
Grant Heights: 2-bedrooms, 1 bath (721-743 square feet)	45%	7	\$1,083
Subtotal 45% AMI Units		13	
Grant Heights: 1-bedroom, 1 bath (545-617 square feet)	50%	4	\$1,003
Grant Heights: 2-bedrooms, 1 bath (721-743 square feet)	50%	10	\$1,203
Winona: 1-bedroom, 1 bath (553 square feet)	50%	9	\$1,003
Winona: 2-bedrooms, 1 bath (693-939 square feet)	50%	4	\$1,203
Winona 3-bedrooms, 1 ½ baths (936 square feet)	50%	1	\$1,391
Subtotal 50% AMI Units		28	
2-bedroom Manager's Unit (721 square feet)	-	1	
Total Units		42	

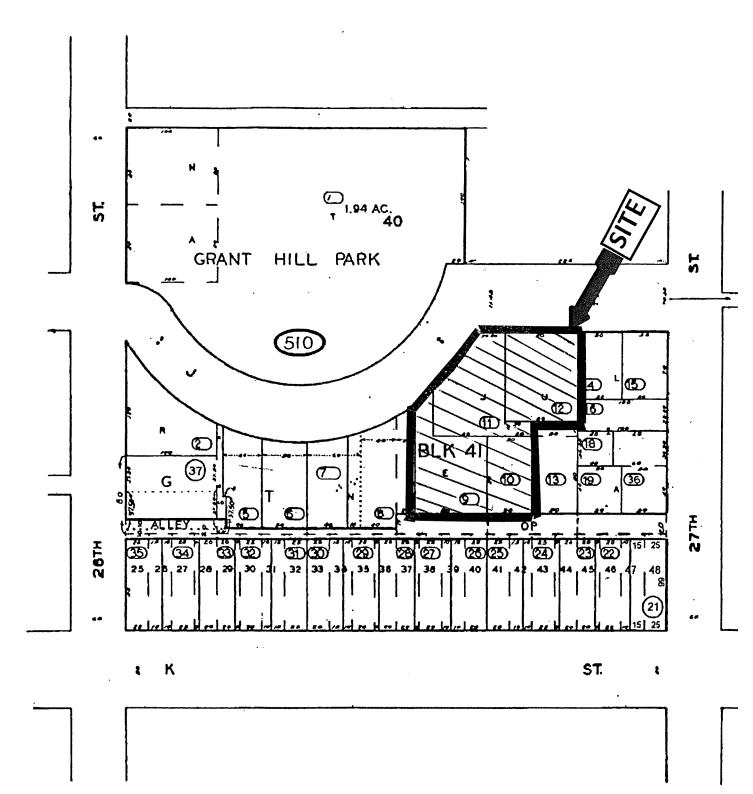
### ATTACHMENT 2A – BOTH SITES MAP



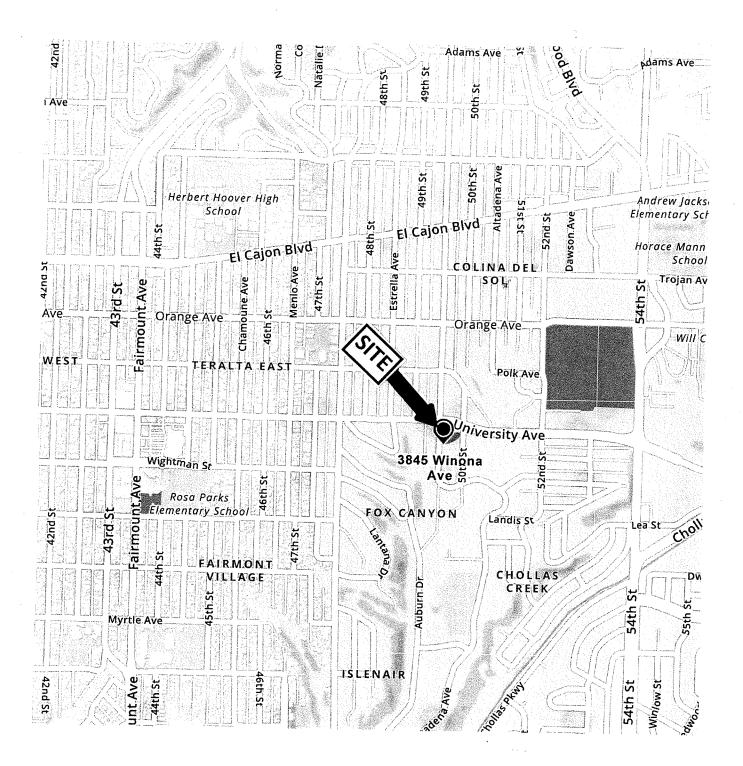
-Page 1 of 5-

### ATTACHMENT 2B - GRANT HEIGHTS MAPS

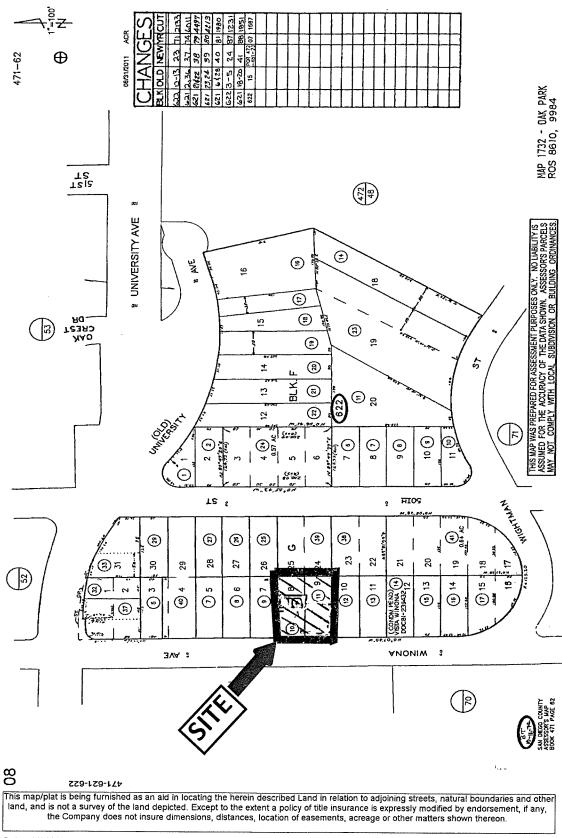




**ATTACHMENT 2C – WINONA MAPS** 



### ATTACHMENT 2C - WINONA MAPS continued



Order: 112161 Doc: 471-62 MAP ASSESSOR Page 1 of 1 Requested By: Michael Moore , Printed: 6/27/2019 4:16 PM

### ATTACHMENT 3A GRANT HEIGHTS REHABILIATION SCOPE OF WORK SUMMARY

.

	Date: 6/13/2019	N			Unit Br	Unit Breakdown
	Grant Heights/Winona Scattered Sites Project San Diego, CA				19 22 1	1 Bedroom 2 Bedroom 3 Bedroom
	Non-Prevailing Wage Project	tt.			42	
	Address	Description		Quantity	Unit Cost	Total Price
7 7	2651-2663 J Street 3845 Winona Avenue	Grant Heights Winona		28 14	\$ 58,761.96 \$ 56,138.64	\$ 1,645,335.00 \$ 785,941.00
			TOTAL	42		\$ 2,431,276.00
	Total Construction Cost, Before Fees	e Fees		\$2,431,276.00		
	Per Unit Based on Hard Costs			\$57,887.52		
	General Requirements	6%		¢14E 076 E6		
	Overhead	2%		548,675,57		
	Profit	6%		\$145.876.56		
	Insurance	1.35%		\$32,822.23		
	Bond	1.15%		\$27,959.67		
	Grand Total			\$2,832,436.54		
	Cost Per Unit			\$67,438.97		

Grant Heights & Winona - Budget #2 061319 Cover Page

<b>Proje</b> Grant 2651- San Di	<b>Project Information</b> Grant Heights 2651-2663 J Street San Diego, CA 92102	NPRG-Non	I	Uni 10 28 28	Unit Mix 1 Bed/1 Bath 2 Bed/1 Bath Total Units
Date:	Date: 6/13/2019	CONSTRUCTION			
Allow	Allowance			Non-Prevaili	Non-Prevailing Wage Project
γ/N	I Trade Item	Description of Work	Qty	Unit Cost	Line Total
	Division 2	Division 2 - Site Work			
	Demolition	Demo Standard Units (with Abatement); Includes Tile Countertops	25	\$2,350.00	\$58,750.00
≻	Demolition	Allowance - Demo ADA Units (with Abatement)	m	\$4,500.00	\$13,500.00
	Demolition	Demo Gutters & Stucco "Crown" at Roof Line of Buildings	1	\$12,000.00	\$12,000.00
	Demolition	Demo Existing Tile Flooring in Kitchen, Dining and Bath	28	\$1,600.00	\$44,800.00
≻	Asbestos Abatement	Allowance - Air Clearance Testing	1	\$8,000.00	\$8,000.00
۲	Soil Treatment/Termite	Allowance - Interior Terifoam and Subterranean Termite Treatment	1	\$20,000.00	\$20,000.00
۲	Asphalt Pave/Surface/Stripe	Allowance - Parking Lot Asphalt Selective R & R, Crackfill and Restripe (Includes ADA Parking)		\$22,000.00	\$22,000.00
۲	Landscaping & Irrigation	Allowance - Landscaping and Irrigation Upgrades	ц	\$20,000.00	\$20,000.00
7	Landscaping & Irrigation	Allowance - Tree Trimming	-1	\$10,000.00	\$10,000.00
				Div 2 Total	\$209,050.00
	Division 3	Division 3 - Concrete			
۲	Concrete	Allowance - General Concrete Repairs - Outside of P.O.T. Replacement	FT	\$5,000.00	\$5,000.00
≻	Concrete	Allowance - ADA Path-of-Travel Improvements	Ч	\$18,000.00	\$18,000.00
۲	Concrete	Allowance - Structural Stair Footings	4	\$4,000.00	\$16,000.00
				Div 3 Total	\$39,000.00
	Division 4	Division 4 - Masonry			
۲	Retaining Wall	Allowance - Structural Repair of CMU Stem Wall Bldg. 2655	1	\$32,000.00	\$32,000.00
≻	Retaining Wall	Allowance - Structural Observation and Seismic Report	1	\$10,000.00	\$10,000.00
				Div 4 Total	\$42,000.00
	Division 5 - Metals	- Metals			
۲	Steel Stairs & Precast Steps	Allowance - Replace Existing Stairs with Steel Stringers/Trex Treads Bldg 2663, 2651	4	\$25,800.00	\$103,200.00
۲	Railings and Handrails		Ч	\$10,000.00	\$10,000.00
>	Ornamental Iron (Fence/Rail) Allowance - Site Fencing	Allowance - Site Fencing Repairs and Modifications		\$5,000.00	\$5,000.00
				Div 5 Total	\$118,200.00

<b>Proj</b> i Gran 2651 San [	<b>Project Information</b> Grant Heights 2651-2663 J Street San Diego, CA 92102	NFRG-ICON	1	Uni 10 18 28	Unit Mix 1 Bed/1 Bath 2 Bed/1 Bath Total Units
Date	Date: 6/13/2019				
Allo	Allowance			NON-Prevail	ivon-Prevailing wage Project
γ/N	N Trade Item	Description of Work	Qty	Unit Cost	Line Total
	Division 6	Division 6 - Woods & Plastics			
7	Rough Carpentry	Allowance - Accessible Unit Reframing	ĉ	\$3,000.00	\$9,000.00
	Cabinets	Install New Cabinets in Unit Kitchens and Bathrooms with Hardware	28	\$2,750.00	\$77,000.00
	Finish Carpentry	Install Quartz Countertops in Kitchens and Bathrooms	28	\$850.00	\$23,800.00
				Div 6 Total	\$109,800.00
	Division 7	Division 7 - Waterproof/Insulation/Roof			
≻	Waterproofing	Allowance - Install New Waterproof Membrane and Coating Balconies, Water Test	7	\$3,000.00	\$3,000.00
≻	Stucco & Exterior Plaster	Allowance - Exterior Stucco Repairs		\$25,000.00	\$25,000.00
	Roofing - Flat & Membrane	Overlay Roof with Polyiso Insulation(R-Value 5.7) & New 60 Mil TPO Roof	1	\$72,404.00	\$72,404.00
	Gutters & Downspouts	Gutter and Downspout Replacement		\$30,649.00	\$30,649.00
				Div 7 Total	\$131,053.00
	Division 8	Division 8 - Doors/Hardware/Glass/Glaze			
	Doors	Replace Entry Door Hardware - Lever and Deadbolt, Weatherstripping, Sweep & Threshold	28	\$785.00	\$21,980.00
	Doors	Replace Entry Door Hardware - Lever and Deadbolt on Security Door	28	\$335.00	\$9,380.00
≻	Doors	Allowance - Selective Interior and Closet Door Replacements	~	\$4,000.00	\$4,000.00
≻	Doors	Allowance - Replace Leasing Office & Common Area Doors & Hardware - ADA Compliant		\$7,500.00	\$7,500.00
	Windows	Replace Windows and Patio Doors with Vinyl Retrofit Dual Pane Low E	-	\$92,860.00 Div 8 Total	\$92,860.00 \$135,720.00

Proje	Project Information			Unit	Unit Mix
Grant 2651-	Grant Heights 2651-2663 J Street			10 18	1 Bed/1 Bath 2 Bed/1 Bath
San E	San Diego, CA 92102			28	Total Units
Date:	Date: 6/13/2019			Non-Prevaili	Non-Prevailing Wage Project
Allov	ance				
N / Y	V Trade Item	Description of Work	Qty	Unit Cost	Line Total
	Divisio	Division 9 - Drywall/Floor/Ceiling/Paint			
	Drywall	General Drywall Repairs - Standard Units	25	\$550.00	\$13,750.00
≻	Drywall	Allowance - Unit Drywall - Accessible Units	ε	\$1,450.00	\$4,350.00
	Vinyl Flooring	Install Vinyl Plank in Standard Units, No Bedrooms - 8 mil	25	\$2,450.00	\$61,250.00
	Vinyl Flooring	Install Vinyl Plank Throughout Entire Unit - Accessible Units - 12 mil	ε	\$4,215.00	\$12,645.00
	Vinyl Flooring	Install 4" Cove Base and Rubber Transitions in Kitchens and Bathrooms	25	\$305.00	\$7,625.00
۲	Vinyl Flooring	Allowance - Overlay Community Rooms and Office with LVP and Base - 18 mil	4	\$8,000.00	\$8,000.00
	Carpet	Install Carpet In Bedrooms	46	\$575.00	\$26,450.00
	Final Clean	Clean Up and Supplies	28	\$475.00	\$13,300.00
	Painting	Paint Kitchens and Bathrooms - Standard Units	25	\$1,025.00	\$25,625.00
	Painting	Paint Existing Linen Cabinets	28	\$225.00	\$6,300.00
	Painting	Paint Unit Complete - Accessible Units	ŝ	\$2,300.00	\$6,900.00
	Exterior Painting	Exterior - Powerwash, Paint Building, Building Metals, Site Fence - 3 Color Scheme	28	\$1,985.00	\$55,580.00
	Tub Reglaze	Reglaze Existing Tubs and Shower Surrounds	25	\$595.00	\$14,875.00
				Div 9 Total	\$256,650.00
	Divisio	Division 10 - Specialties			
≻	Signage	Allowance - Install New Building and Site Signage (Excludes Monument Signage)	н	\$10,000.00	\$10,000.00
	Signage	Install New Unit Signage	28	\$74.00	\$2,072.00
≻	Mailboxes	Allowance - Install New Pedestal Mounted Mailboxes and Parcel Lockers	28	\$175.00	\$4,900.00
	Bath Accessories	Install New Toilet Paper Holders	28	\$37.00	\$1,036.00
	Bath Accessories	Install New Towel Bars	28	\$44 <b>.</b> 00	\$1,232.00
	Bath Accessories	Install New Towel Rings	28	\$39.00	\$1,092.00
	Bath Accessories	Install New Curved Shower Curtain Rods, Curtain and Rings	28	<b>\$168.00</b>	\$4,704.00
	Bath Accessories	Install New Surface Mounted Medicine Cabinets	28	\$165.00	\$4,620.00
				Div 10 Total	\$29,656.00

Proje	Project Information			Inu	Unit Mix
Gran 2651-	Grant Heights 2651-2663 J Street			10 18	1 Bed/1 Bath 2 Bed/1 Bath
San L	San Diego, CA 92102		ł	28	Total Units
Date:	Date: 6/13/2019				
Allov	Allowance			Non-Prevaili	Non-Prevailing Wage Project
γ/N	N Trade Item	Description of Work	Qty	Unit Cost	Line Total
	Division	Division 11 - Equipment			
	Appliances	Install New Energy Star Refrigerator - BLK/WHT	28	\$785.00	\$21,980.00
	Appliances	Install New Gas Ranges - BLK/WHT	28	\$625.00	\$17,500.00
	Appliances	Install New Grease Shields at Ranges	56	\$50.00	\$2,800.00
	Appliances	install New Ducted Range Hood - BLK/WHT	28	\$191.00	\$5,348.00
				Div 11 Total	\$47,628.00
	Division	Division 12 - Furnishings			
	Blinds and Shades	Install New Vinyl Window Blinds with Standard Box Valance	28	\$395.00	\$11,060.00
				Div 12 Total	\$11,060.00
	Division	Division 13 - Owner Specialties			
7	Laundry Room	Allowance - Laundry Room Improvements (Flooring, Paint, Washer Boxes, Light Fixtures)		\$5,500.00	\$5,500.00
7	Community Building	Allowance - Leasing Office and Common Room Improvements	1	\$27,500.00	\$27,500.00
7	Community Building	Allowance - Common Area Bathroom Reconfiguration and Modifications	2	\$3,000.00	\$6,000.00
7	Unit Upgrades	Allowance - Accessible Unit Improvements	ŝ	\$25,000.00	\$75,000.00
			esso. 1	Div 13 Total	\$114,000.00
	Division	Division 14 - Elevators & Handling Systems			
7	Wheelchair Lifts	Allowance - Wheelchair Lift Modernization (Equipment, Controls, Accessibility)	-	\$40,000.00 Niv:14 Total	\$40,000.00 \$40,000.00
					00'000'0+¢

woll	llowance			Non-Prevaili	Non-Prevailing Wage Project
N	Trade Item	Description of Work	Qty	Unit Cost	Line Total
	Division	Division 15 - Fire Protection/Plumbing/HVAC			
	Plumbing & Hot Water	1/4 Turn Angle Stops: All Sinks and Toilets	140	\$52.00	\$7,280.00
	Plumbing & Hot Water	Install New Kitchen Sink, Faucet, P-Trap Assembly and Supply Lines	28	\$915.00	\$25,620.00
	Plumbing & Hot Water	Remove and Install New Garbage Disposal	28	\$190.00	\$5,320.00
	Plumbing & Hot Water	Install New ADA Lo Flo Toilets	28	<b>\$515.00</b>	\$14,420.00
	Plumbing & Hot Water	Install New Bathroom Faucet, Drop-in Sink and Supply Lines	28	\$565.00	\$15,820.00
	Plumbing & Hot Water	Install New Low Flo Showerheads	25	\$72.00	\$1,800.00
	Plumbing & Hot Water	Install New Tub/Shower Valve and Trim - Overflow Plate, Drain Stopper, Handles	25	\$681.00	\$17,025.00
	Plumbing & Hot Water	Install New Grab Bars and Backing at ADA Unit Bathrooms	£	\$299.00	\$897.00
≻	Plumbing & Hot Water	Allowance - Common Area Bathroom Finish & Fixture Replacements	2	\$3,000.00	\$6,000.00
≻	Plumbing & Hot Water	Allowance - Common Area Mop Sink and Fixtures	1	\$2,100.00	\$2,100.00
≻	Plumbing & Hot Water	Allowance - Accessible Plumbing Reconfiguration and Fixtures, Tub/Shower	ε	\$5,800.00	\$17,400.00
	Plumbing & Hot Water	Replace Gas Water Heaters, Expansion Tanks and Recirculating Pumps - Standard EFF	4	\$13,350.00	\$53,400.00
≻	Plumbing & Hot Water	Allowance - Install Seismic Gas Valve at Master Meter	7	\$5,000.00	\$5,000.00
	HVAC	Allowance - Inspect, Clean, Service and Replace Cover	28	\$650.00	\$18,200.00
	HVAC	Allowance - Remove and Replace Existing HVAC System at Leasing Office/Community Room	1	\$8,000.00	\$8,000.00
	HVAC	Install New Humidistat Fan in Bathrooms with Light and Humidity Control	28	\$525.00	\$14,700.00
				Div 15 Total	\$212,982.00

Project Information Grant Heights 2651-2663 J Street San Diego, CA 92102

1 Bed/1 Bath 2 Bed/1 Bath Total Units

NOOLOGIA Solution Sol

Unit Mix

san biego, CA 32102 Date: 6/13/2019

Allo Y/1

Grant 2651-	Grant Heights 2651-2663 J Street			10 18	1 Bed/1 Bath 2 Bed/1 Bath
San D	San Diego, CA 92102			28	Total Units
Date:	Date: 6/13/2019				
Allow	Allowance			Non-Prevail	ivon-Prevailing wage Project
Y/N	I Trade Item	Description of Work	Qty	Unit Cost	Line Total
	Divisi	Division 16 - Electrical			
	Electrical	Install New Hardwired Smoke/CO2 Combo	28	\$110.00	\$3,080.00
	Electrical	Install New 10 Year Battery Smoke Detectors in Bedrooms	46	\$90.00	\$4,140.00
	Electrical	Replace Existing GFCI in Kitchen	84	\$90.00	\$7,560.00
	Electrical	Relocate & Replace Existing GFCI in Bathroom	28	\$200.00	\$5,600.00
	Electrical	Install New Electrical Switches, Receptacles, Cable & Phone Plates in Units	28	\$425.00	\$11,900.00
	Electrical	Add Receptacle for Gas Range	28	<b>\$185.00</b>	\$5,180.00
	Electrical	Add Receptacle for Refrigerator	28	\$185.00	\$5,180.00
	Electrical	Add Receptacle for Range Hood	28	\$185.00	\$5,180.00
	Electrical	Provide and Install Kitchen LED Fixture	28	\$225.00	\$6,300.00
	Electrical	Provide and Install Ceiling Fan w/ LED Light Kit in Dining Rooms-Assumes Fan Rated Box	28	\$300.00	\$8,400.00
	Electrical	Provide and Install Bathroom Vanity LED Fixture	28	\$160.00	\$4,480.00
	Electrical	Provide and Install Living Room Wall Sconce Fixture	10	\$135.00	\$1,350.00
	Electrical	Provide and Install Hallway Light Fixture	28	\$135.00	\$3,780.00
	Electrical	Remove Heat Lamp in Bathroom, Install LED Bulb & Trim	28	\$87.00	\$2,436.00
	Electrical	Replace Existing Door Bell Chime & Button	28	\$130.00	\$3,640.00
	Electrical	Replace/Relocate Interior Subpanels Including AFCI Breakers	28	\$1,670.00	\$46,760.00
	Electrical	Audio Visual Upgrades in AV Units	2	\$1,785.00	\$3,570.00
۲	Electrical	Allowance - Common Building, Site and Community Area Lighting		\$12,000.00	\$12,000.00
≻	Security Access & Surveil	<b>Security Access &amp; Surveilfance</b> Allowance - Install/Upgrade Entry Call Box & Fob Access		\$8,000.00	\$8,000.00
				Div 16 Total	\$148,536.00

Unit Mix

**Project Information** 

<b>Proje</b> Grant 2651- San D	<b>Project Information</b> Grant Heights 2651-2663 J Street San Diego, CA 92102	NFRG-ICON	ł	Uni 10 28 28	Unit Mix 1 Bed/1 Bath 2 Bed/1 Bath Total Units
Date:	Date: 6/13/2019			}	
Allow	Allowance			Non-Prevail	Non-Prevailing Wage Project
V/V	V Trade Item	Description of Work	Qty	Unit Cost	Line Total
		Total Construction Hard Costs			\$1,645,335.00
		General Condition		6%	\$98,720.10
		Overhead		2%	\$32,906.70
		Profit		6%	\$98,720.10
		Bond (other fees)		1.35%	\$22,212.02
		Liability Insurance (other fees)		1.15%	\$18,921.35
				Grand Total	\$1,916,815.27
		Total Cost Per Unit		28	\$68,457.69
	Excludes Permits, Security, and Section 3 Hiring	, and Section 3 Hiring			
	<u>ALTERNATES</u>				
≻	Sewer & Drainage	Allowance - Camera and Hydrojet Waste Lines	1	\$5,000.00	\$5,000.00
	Vinyl Flooring	Furniture Manipulation for New Flooring - Standard Units	26	<b>\$475.00</b>	\$12,350.00
7	Electrical	Allowance - Bury CCTV & Electrical Conduit On Exteriors of Buildings	m	\$7,000.00	\$21,000.00

-Page 8 of 15-

ATTACHMENT 3B	
WINONA REHABILIATION SCOPE OF WORK SUN	MMARY

Proje	Project Information			Uni	Unit Mix
Winona 3845 Wi San Dieg	Winona 3845 Winona Avenue San Diego, CA 92105	NPRG-ICON		9 3 2 1 2 <sub>E</sub>	1 Bed/1 Bath 2 Bed/1 Bath (693) 2 Bed/1 Bath (939)
		CONSTRUCTION			3 Bed/2 Bath
Date:	Date: 6/13/2019		T	14	Total Units
			-non-	-Prevailin	Non-Prevailing Wage Project
Allowa Y / N	Allowance Y / N Trade Item	Description of Work	Otv Llnit	I Init Cost	line Total
		Division 2 - Site Work		1007	
	Demolition	Demo Standard Units (with Abatement)	12 \$2,	\$2,100.00	\$25,200.00
≻	Demolition	Allowance - Demo ADA Units (with Abatement)	2 \$4,	\$4,500.00	00.000,6\$
	Demolition	Demo Gutters & Downspouts at Courtyard	1 \$2,!	\$2,500.00	\$2,500.00
≻	Asbestos Abatement	Allowance - Air Clearance Testing	1 \$5,(	\$5,000.00	\$5,000.00
≻	Soil Treatment/Termite	Allowance - Interior Terifoam and Subterranean Termite Treatment	1 \$11,	\$11,210.00	\$11,210.00
۲	Asphalt Sealcoat	Allowance - Restripe Parking Area with ADA Parking Signage	1 \$1,	\$1,950.00	\$1,950.00
≻	Fences & Gates	Allowance - Perimeter Fence Replacement/Repairs at Front of Property	1 \$12,(	\$12,000.00	\$12,000.00
≻	Landscaping & Irrigation	Allowance - Landscaping and Irrigation Upgrades	1 \$14,(	\$14,000.00	\$14,000.00
			Div	Div 2 Total	\$80,860.00
	Division	Division 3 - Concrete			
≻	Concrete	Allowance - General Concrete Repairs - Outside of P.O.T. Replacement	1 \$5,(	\$5,000.00	\$5,000.00
≻	Concrete	Allowance - ADA Path-of-Travel Improvements	1 \$4,!	\$4,500.00	\$4,500.00
			DIV	Div 3 Total	\$9,500.00
	Division	Division 4 - Masonry			
		N/A			\$0.00
			Div	Div 4 Total	\$0.00
	Division	Division 5 - Metals			
۲	Railings & Handrails	Allowance - Stair Railings and Extension Replacement	1 \$30,(	\$30,000.00	\$30,000.00
7	Railings & Handrails	Allowance - Install New Cane Detection at Stair Risers	3 \$2,5	\$2,500.00	\$7,500.00
> :	Railings & Handrails	Allowance - Remove and Replace Metal Window Guards, Egress Release as Required	1 \$5,5	\$5,500.00	\$5,500.00
~	Metal Trash Enclosure Door.	Metal Trash Enclosure Doors Allowance - Dumpster Enclosure Gates		\$4,500.00	\$4,500.00
			DIV	Div 5 Total	\$47,500.00

Grant Heights & Winona - Budget #2 061319 Winona

<b>Project</b> Winona 3845 Wi	<b>Project Information</b> Winona 3845 Winona Avenue		0 M	Unit Mix 1 Bed/1 Bath 2 Bed/1 Bath (693)	Bath ith (693)
San D	San Diego, CA 92105			2 Bed/1 Bath (939) 3 Bed/2 Bath	th (939) Bath
Date.	0-1-5/13/2010	- under Kalkowa	14	Total Units	Jnits
המובי			Non-Pre	Non-Prevailing Wage Project	Project
Allow: Y / N	Allowance Y / N Trade Item	Description of Work	Qtv Unit Cost	st Line Tota	otal
		Division 6 - Woods & Plastics			
۲	Rough Carpentry	Allowance - ADA Unit Reframing	2 \$3,000.00		\$6,000.00
	Rough Carpentry	Full Building Roofing Fascia Replacement	1 \$9,250.00		\$9,250.00
	Cabinets	Install New Cabinets in Unit Kitchens, Bathrooms & Hall Linens with Hardware	14 \$4,636.00		\$64,904.00
	Finish Carpentry	Install Quartz Countertops in Kitchens and Bathrooms	14 \$1,611.00		\$22,554.00
			Div 6 Total		\$102,708.00
	Division	Division 7 - Waterproof/Insulation/Roof			
7	Waterproofing	Allowance - Install New Desert Crete Decking System on Walk Decks, Water Test	1 \$18,900.00		\$18,900.00
7	Stucco & Exterior Plaster	Allowance - Exterior Stucco Repairs	1 \$5,000.00		\$5,000.00
	Roofing - Shingles	Tear Off Existing Roofs & Install 25 Year GAF Shingles, Flashings & Attic Ventilation	1 \$70,409.00		\$70,409.00
7	Roofing - Shingles	Allowance - Decking Replacement	1 \$5,000.00		\$5,000.00
	Gutters & Downspouts	Gutter and Downspout Replacement	1 \$9,152.00		\$9,152.00
			Div 7 Tota		\$108,461.00
	Division	Division 8 - Doors/Hardware/Glass/Glaze			
	Doors	Replace Entry Door Hardware - Lever and Deadbolt, Weatherstripping, Sweep & Threshold	14 \$785.00		\$10,990.00
	Doors	Replace Entry Door Hardware - Lever and Deadbolt on Security Door	14 \$335.00		\$4,690.00
۲	Doors	Allowance - Selective Interior and Closet Door Replacement	1 \$2,500.00		\$2,500.00
	Windows	Replace Windows with Vinyl Retrofit Dual Pane Low E	1 \$56,590.00		\$56,590.00
			Div 8 Total		\$74,770.00

Proje	Project Information			_	Unit Mix
Winona 3845 Wi	Winona 3845 Winona Avenue			თ ო	1 Bed/1 Bath 2 Bed/1 Bath (693)
San L	San Diego, CA 92105	う		1	2 Bed/1 Bath (939)
		CONSTRUCTION		1	3 Bed/2 Bath
	0100/01/0100	where the second se		14	Total Units
בפוע	ETDZ/ET/D.			Non-Preva	Non-Prevailing Wage Project
Allov	Allowance				
γ/ N	N Trade Item	tem Description of Work	Qty	Unit Cost	Line Total
		Division 9 - Drywall/Floor/Ceiling/Paint			
	Drywall	General Drywall Repairs - Standard Units	12	\$550.00	\$6,600.00
۲	Drywall	Allowance - Unit Drywall - Accessible Units	2	\$1,450.00	\$2,900.00
	Vinyl Flooring	Install Vinyl Plank in Standard Units; Excludes Bedrooms - 8 mil	12	\$2,450.00	\$29,400.00
	Vinyl Flooring	Install Vinyl Plank Throughout Entire Unit - Accessible Units - 12 mil	2	\$4,215.00	\$8,430.00
	Vinyl Flooring	Install 4" Cove Base and Rubber Transitions in Kitchens and Bathrooms	12	\$305.00	\$3,660.00
	Carpet	Install Carpet In Bedrooms	20	\$575.00	\$11,500.00
	Final Clean	Clean Up and Supplies	15	\$475.00	\$7,125.00
	Painting	Paint Kitchens and Bathrooms - Standard Units	12	\$1,125.00	\$13,500.00
	Painting	Paint Unit Complete - Accessible Units	2	\$2,300.00	\$4,600.00
	<b>Exterior Painting</b>	Exterior - Powerwash, Paint Building, Building Metals, Site Fence - 3 Color Scheme	14	\$1,985.00	\$27,790.00
	Tub Reglaze	Reglaze Existing Tubs and Shower Surrounds	13	\$595.00	\$7,735.00
				Div 9 Total	\$123,240.00
		Division 10 - Specialties			
≻	Signage	Allowance - Install New Building and Site Signage	€	\$3,500.00	\$3,500.00
	Signage	Install New Unit Signage	14	\$74.00	\$1,036.00
≻	Mailboxes	Allowance - Install New Mailboxes and Parcel Lockers	14	\$175.00	\$2,450.00
	Bath Accessories	Install New Toilet Paper Holders	15	\$37.00	\$555.00
	Bath Accessories	Install New Towel Bars	15	\$44.00	\$660.00
	Bath Accessories	Install New Towel Rings	15	\$39.00	\$585.00
	Bath Accessories		15	\$168.00	\$2,520.00
	Bath Accessories	Install New Semi-Recessed Medicine Cabinets	15	\$165.00	\$2,475.00
				Div 10 Total	\$13,781.00

Grant Heights & Winona - Budget #2 061319 Winona

<b>Project Information</b> Winona 3845 Winona Avenue San Diego, CA 92105			0 m t t t	Unit Mix 1 Bed/1 Bath 2 Bed/1 Bath (693) 2 Bed/1 Bath (939) 3 Bed/2 Bath Total Units
Date: 6/13/2019			Non-Prevail	Non-Prevailing Wage Project
Allowance Y / N Trade Item	m Description of Work	Qty	Unit Cost	Line Total
	Division 11 - Equipment			
Appliances	Install New Energy Star Refrigerator - BLK/WHT	14	\$785.00	\$10,990.00
Appliances	Install New Electric Ranges - BLK/WHT	14	\$685.00	\$9,590.00
Appliances	Install New Grease Shields at Ranges	14	\$50.00	\$700.00
Appliances	Install New Ducted Range Hood - BLK/WHT	14	\$191.00	\$2,674.00
			Div 11 Total	\$23,954.00
	Division 12 - Furnishings			
Blinds and Shades	Install New Vinyl Window Blinds with Standard Box Valance	14		\$5,810.00 \$5,810.00
				00'0T&(cč
	Division 13 - Owner Specialties			
Y Laundry Room	Allowance - Laundry Room Improvements (Flooring, Paint, Washer Boxes, Light Fixtures)	1	\$5,500.00	\$5,500.00
Y Unit Upgrades	Allowance - Accessible Unit Improvements	0	\$25,000.00 Div 13 Total	\$50,000.00 \$55,500.00

12 of 15

Project Information				Unit Mix
Winona			თ	1 Bed/1 Bath
3845 Winona Avenue			ť	2 Bed/1 Bath (693)
San Diego, CA 92105			Ч	2 Bed/1 Bath (939)
	C O N S T N U C T I O N		1	3 Bed/2 Bath
		-	14	Total Units
Date: 6/13/2019				
			Non-Prevai	Non-Prevailing Wage Project
Y / N Trade Item	Description of Work	Otv	Unit Cost	Line Total
	Division 15 - Fire Protection/Plumbing/HVAC			
Plumbing & Hot Water	1/4 Turn Angle Stops: All Sinks and Toilets	75	\$52.00	\$3,900.00
Plumbing & Hot Water	Install New Kitchen Sink, Faucet, P-Trap Assembly and Supply Lines	14	\$915.00	\$12,810.00
Plumbing & Hot Water	Remove and Install New Garbage Disposal	14	\$190.00	\$2,660.00
Plumbing & Hot Water	Install New ADA Lo Flo Toilets	15	<b>\$515.00</b>	\$7,725.00
Plumbing & Hot Water	Install New Bathroom Faucet, Drop-in Sink and Supply Lines	13	\$565.00	\$7,345.00
Plumbing & Hot Water	Install New Low Flo Showerheads	13	\$72.00	\$936.00
Plumbing & Hot Water	Install New Tub/Shower Valve and Trim - Overflow Plate, Drain Stopper, Handles	13	\$681.00	\$8,853.00
Plumbing & Hot Water	Install New Grab Bars and Backing at Accessible Unit Bathrooms	2	\$299.00	\$598.00
Y Plumbing & Hot Water	Allowance - ADA Plumbing Reconfiguration and Fixtures, Tub/Shower	2	\$5,800.00	\$11,600.00
Plumbing & Hot Water	Replace Gas Water Heater, Expansion Tank and Recirculating Pumps - Standard EFF	4	\$13,350.00	\$13,350.00
Y Plumbing & Hot Water	Allowance - Install Seismic Gas Valve at Master Meter	4	\$5,000.00	\$5,000.00
HVAC	Replace Existing Electric Wall Heaters & Thermostats	34	\$595.00	\$20,230.00
HVAC	Install New Humidistat Fan in Bathrooms with Light and Humidity Control	15	\$525.00	\$7,875.00
			Div 15 Total	\$102,882.00

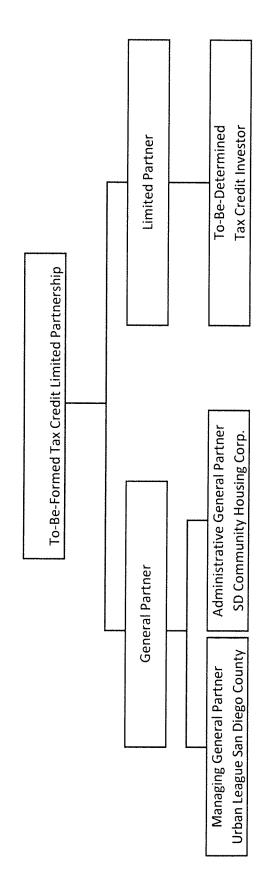
Grant Heights & Winona - Budget #2 061319 Winona

Project Information				Unit Mix
Winona 3845 Winona Avenue 525 Diozo CA 0210E	N R R G - I C O N		י, עסרכי	1 Bed/1 Bath 2 Bed/1 Bath (693) 2 Bod/1 Both (030)
Jail Diego, CA JZIUJ				2 beu/ 1 bau (200) 3 Bed/2 Bath
	well Editory	I	14	Total Units
Date: 6/13/2019			Non-Prevail	Non-Prevailing Wage Project
Allowance				
Y / N Trade Item	Description of Work	Qty	Unit Cost	Line Total
Divi	Division 16 - Electrical			
Electrical	Install New Hardwired Smoke/CO2 Combo	14	\$110.00	\$1,540.00
Electrical	Install New Hardwired Smoke Detectors in Bedrooms	20	\$90.00	\$1,800.00
Electrical	Replace Existing GFCI in Kitchen	14	\$90.00	\$1,260.00
Electrical	Replace Existing GFCI in Bathroom	14	\$90.00	\$1,260.00
Electrical	Install New Electrical Switches, Receptacles, Cable & Phone Plates in Units	14	<b>\$425.00</b>	\$5,950.00
Electrical	Add Receptacle for Range Hood	14	\$185.00	\$2,590.00
Electrical	Add New Countertop GFI Receptacle Per Code in Kitchen	14	\$200.00	\$2,800.00
Electrical	Provide and Install Kitchen LED Fixture	14	\$225.00	\$3,150.00
Electrical	Provide and Install Ceiling Fan with LED Light Kit in Dining Rooms-Assumes Fan Rated Box	14	\$300.00	\$4,200.00
Electrical	Provide and Install Bathroom Vanity LED Fixture	15	\$160.00	\$2,400.00
Electrical	Provide and Install Hallway Light Fixture	24	\$135.00	\$3,240.00
Electrical	Audio Visual Upgrades in AV Units		\$1,785.00	\$1,785.00
Y Electrical	Allowance - Common Building and Community Area Lighting		\$5,000.00	\$5,000.00
			Div 16 Total	\$36,975.00

Grant Heights & Winona - Budget #2 061319 Winona

Unit Mix         9       1 Bed/1 Bath         3       2 Bed/1 Bath (693)         1       2 Bed/1 Bath (939)         1       3 Bed/2 Bath         1       3 Bed/2 Bath         1       7 Bed/2 Bath	Non-Prevailing Wage Project Qty Unit Cost Line Total	ruction Hard Costs \$785,941.00 General Condition 6% \$47,156.46 Overhead 2% \$15,718.82 Profit 6% \$47,156.46 80nd (other fees) 1.35% \$10,610.20 1.15% \$9,038.32 Grand Total \$915,621.26	Total Cost Per Unit     14     \$65,401.52       1     \$3,000.00     \$3,000.00       1     \$3,000.00     \$5,700.00       12     \$475.00     \$5,700.00       1     \$16,000.00     \$16,000.00
	Description of Work	Total Construction Hard Costs General Condition Overhead Profit Bond (other fees) Liability Insurance (other fees)	era and Jet Waste Lines ulation for New Flooring - Standard Units ite Common Storage/Bike Rack Area Under Building
<b>Project Information</b> Winona 3845 Winona Avenue San Diego, CA 92105 Date: 6/13/2019	Allowance Y / N Trade Item		Excludes Permits, Security, and Section 3 Hiring ALTERNATES Y Sewer & Drainage Allowance - Cam Vinyl Flooring Furniture Manip Y Community Building Allowance - Crea

# **ATTACHMENT 4 – ORGANIZATION CHART**



### **Grant Heights & Winona Apartments**

Modeling Assumption Overview

#### Physical Details ~ Outstanding Financing ~ Hypothetical Valuation

Project	Address	Units	QCT or DDA	Outstanding SDHC Principal (1)	Outstanding SDHC Interest	Outstanding SDCHC Principal & Interest	Reserves
Grant Heights	2661 J Street	28	Yes	867,279	470,000	1,337,279	125,000
Winona	3845 Winona Avenue	14	Yes	-	-	-	-
	Totals	42		867,279	470,000	1,337,279	125,000

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Schedule					
Pre Construction Start Date			2/11/2019		
Pre Construction Period (Days)		344			
Construction Period Start		1/21/2020			
Construction Period Schedule (Days)		180			
Construction Period End		7/19/2020			
Conversion Period (Days)		180			
Conversion		1/15/2021			
Total Days			704		
Financing Sources - C	onstruction and	Permanent Peric	od		
Sources of Financing- Construction	n Period		Sources of Financing - Permanent Period		
Private Activity Bonds		8,500,000	Private Activity Bonds		3,289,000
Low Income Housing Tax Credits		781,709	Low Income Housing Tax Credits		5,211,394
San Diego Housing Commission		668,640	San Diego Housing Commission		668,640
Seller Contribution/Carryback-ULS	DC	4,398,435	Seller Contribution/Carryback-ULSDC		5,547,721
Seller Carryback Note- SDCHC		1,441,539	Seller Carryback Note- SDCHC		1,441,539
Deferred Developer Fee		650,000	Deferred Developer Fee		580,000
Reserve Transfer		125,000	Reserve Transfer		125,000
Operating Income During Construct	tion	75,000	Operating Income During Construction		75,000
Total		16,640,322	Totał		16,938,293
Pay In Schedules: Equ	ity ~ Deferred C	osts ~ Developer	Fee		
Costs Deferred Until Conversion			Cash Developer Fee Pay-In Schedule		
Replacement Reserve Transfer		125,000	Developer Fee	1,980,000	
LIHTC Equity at Closing		15%	Closing	50%	
LIHTC Equity at Construction Com	pletion	80%	Completion/Certificate of Occupancy	45%	
			Conversion/8609	5%	
Relocation					
Relocation Consultant Cost- Relocation Plan/Coordination/Benefits			\$149,000		
Permanent Relocation Assumption			Zero- LURA's for both projects		
Permanent Relocation Negotiated Settlement Amount			Zero- LURA's for both projects		
Temporary Relocation Costs			~2-weeks at \$2000 stipend per unit		
General Underwriting					
Underwriting					
Underwriting Interest Rate	5.25%		Operating Expenses (Per Unit)	\$6 750	
•	5.25% 35		Operating Expenses (Per Unit) Replacement Reserve (Per Unit)	\$6,750 \$350	
Interest Rate			Replacement Reserve (Per Unit)	\$350	
Interest Rate Term (Years) DSCR	35		Replacement Reserve (Per Unit) Income Escalator	\$350 2.0%	
Interest Rate Term (Years)	35 1.15		Replacement Reserve (Per Unit) Income Escalator Expense Escalator	\$350 2.0% 3.0%	
Interest Rate Term (Years) DSCR Tax Credit Pricing	35 1.15 \$0.94		Replacement Reserve (Per Unit) Income Escalator Expense Escalator Vacancy Factor Year 1	\$350 2.0% 3.0% 5.0%	
Interest Rate Term (Years) DSCR Tax Credit Pricing Applicable Fraction	35 1.15 \$0.94 100% 0.125%		Replacement Reserve (Per Unit) Income Escalator Expense Escalator Vacancy Factor Year 1 Vacancy Factor Year 2+	\$350 2.0% 3.0% 5.0% 5.0%	
Interest Rate Term (Years) DSCR Tax Credit Pricing Applicable Fraction Annual Issuer Fee	35 1.15 \$0.94 100%		Replacement Reserve (Per Unit) Income Escalator Expense Escalator Vacancy Factor Year 1	\$350 2.0% 3.0% 5.0%	

# Grant Heights & Winona Apartments Sources & Uses of Funds Summary

		USES		
•			-	
•	• •		\$	9,790,000
\$	781,709	Construction	\$	3,160,080
\$	668,640	Building Permit Fees	\$	63,000
\$	4,398,435	Architect & Engineer	\$	198,500
\$	1,441,539	Consultant Fees	\$	237,500
\$	650,000	Title/Tax/Insurance	\$	104,522
\$	125,000	Syndication	\$	50,000
\$	75,000	Marketing/Furnishing	\$	40,000
		Soft Cost Contingency	\$	150,000
		Relocation	\$	84,000
		Developer Fee	\$	1,980,000
		TCAC & CDLAC Fees	\$	87,220
		Financing Costs	\$	475,000
		Bond Issuance	\$	220,500
	16 640 200		¢	16,640,322
	\$ \$ \$	\$ 781,709 \$ 668,640 \$ 4,398,435 \$ 1,441,539 \$ 650,000 \$ 125,000 \$ 75,000	<ul> <li>\$ 8,500,000</li> <li>\$ 781,709</li> <li>Construction</li> <li>\$ 668,640</li> <li>\$ Building Permit Fees</li> <li>\$ 4,398,435</li> <li>\$ Architect &amp; Engineer</li> <li>\$ 1,441,539</li> <li>\$ Consultant Fees</li> <li>\$ 650,000</li> <li>\$ 125,000</li> <li>\$ Syndication</li> <li>\$ 75,000</li> <li>\$ Marketing/Furnishing</li> <li>\$ Soft Cost Contingency</li> <li>\$ Relocation</li> <li>Developer Fee</li> <li>\$ TCAC &amp; CDLAC Fees</li> <li>\$ Financing Costs</li> <li>\$ Bond Issuance</li> </ul>	\$8,500,000Acquisition\$\$781,709Construction\$\$668,640Building Permit Fees\$\$4,398,435Architect & Engineer\$\$1,441,539Consultant Fees\$\$1,441,539Consultant Fees\$\$125,000Title/Tax/Insurance\$\$75,000Marketing/Furnishing\$\$75,000Syndication\$\$75,000Fee\$\$Cost Contingency\$\$Soft Cost Contingency\$\$TCAC & CDLAC Fees\$\$Financing Costs\$\$Bond Issuance\$

PERMANENT FINANCING			
SURCES		USES	
Private Activity Bonds	\$ 3,289,000	Acquisition	\$ 9,790,000
Low Income Housing Tax Credits	\$ 5,211,394	Construction	\$ 3,160,080
San Diego Housing Commission	\$ 668,640	Building Permit Fees	\$ 63,000
Seller Contribution/Carryback-ULSDC	\$ 5,547,721	Architect & Engineer	\$ 198,500
Seller Carryback - SDCHC	\$ 1,441,539	Consultant Fees	\$ 237,500
Developer Fee Contribution	\$ 580,000	Title/Tax/Insurance	\$ 104,522
Reserve Transfer	\$ 125,000	Syndication	\$ 50,000
Operating Income During Construction	\$ 75,000	Marketing/Furnishing	\$ 40,000
		Soft Cost Contingency	\$ 150,000
		Relocation	\$ 84,000
		Developer Fee	\$ 1,980,000
		TCAC & CDLAC Fees	\$ 87,220
		Construction Origination	\$ 475,000
		Permanent Financing Costs	\$ 41,113
		Reserves	\$ 256,858
		Bond Issuance	\$ 220,500
TOTAL SOURCES	\$ 16,938,293	TOTAL USES	\$ 16,938,293

# Grant Heights & Winona Apartments Development Budget

#### USE OF FUNDS

		TOTAL	ELIGIBLE COSTS		PER UN
QUESTION ACQUISITION COSTS		10162			FERON
Land	= s		\$\$°\$`\$`\$`\$\$\$\$\$\$		19,28
Buildings Total Acquisition Costs	\$	8,980,000 9,790,000	\$ 8,980,000 \$ 8,980,000		213,810 233,095
es l'obara					
CONSTRUCTION General Contract					
General Requirements	S 5	2,520,000 126,000	\$ 2,520,000 \$ 126,000	\$ \$	60,000 3,000
Contractor Overhead	5	50,400	\$ 50,400	ŝ	1,200
Contractor Profit Subtotal Construction		176,400	\$ 176,400	_ \$	4,200
Contingency	\$ \$	2,872,800 287,280	\$ 2,872,800 \$ 287,280	\$ \$	68,400 6,840
Total Construction Costs	\$	3,160,080	\$ 3,160,080		75,240
NRECTOOS IS BUILDING PERMITS, FEES, & PUBLIC WORKS					
Planning and Building Permits Subtotal Building Permits & Public Works	<u>s</u>	63,000 63,000	\$ 63,000 \$ 63,000		1,500 1,500
ARCHITECT & ENGINEER	·			•	1,000
Architect	s	150,000	\$ 150,000	\$	3,571
Engineering Specov Audit	S	35,000	\$ 35,000	s	833
Energy Audit Total Architect & Engineering Fees	<u> </u>	13,500	\$ 13,500 \$ 198,500	- \$ 5	321 4,726
ONSULTANT FEES	•	,50,500	- 100,000	÷	4,720
Appraisal	\$	10,000	\$ 10,000	\$	238
Market Study	\$	7,500	\$ 7,500	\$	179
Relocation Consultant Environmental Phase 1	\$ \$	65,000 2,500	\$ 65,000	5	1,548
Physical Needs Assessment	s	2,500	\$ 2,500 \$ 5,000	\$ \$	60 119
Construction Management	5	50,000	\$ 50,000	\$	1,190
Financial Consultant Accounting & Cost Certification	s s	65,000	\$ 65,000	s	1,548
Other Fees/Reproduction Mailings	\$ \$	30,000 2,500	\$ 30,000 \$ 2,500	\$ \$	714 60
Total Consultant Fees	\$	237,500	\$ 237,500	ŝ	5,655
SCROW & TITLE Acquisition & Construction	5	20,000	Haini para sera da sia g	\$	476
Conversion	\$	10,000		\$	238
Total Title/Recording	\$	30,000	\$ -	\$	714
ROPERTY TAX				\$ 5	
Property Tax	<u>s</u>	5,000	\$ 5,000	ŝ	119
Total Property Tax	\$	5,000	\$ 5,000	s	119
SURANCE & BONDING	-				
Insurance Performance Bond	s s	33,181	\$ 36.341	e	057
Total Insurance	\$	36,341 <b>69,522</b>	\$ 36,341 \$ 36,341	5	865 1,655
ISCELANEOOUS LEGAL				s s	-
Tax Credit Syndication	<u>s</u>		<u> nahán keletetetetetet</u>	s	1,190
Total Legal Fees	\$	50,000	\$-	\$	1,190
IARKETING/FURNISHING Marketing Property/Property Mgmt. Start-Up	s	15,000		¢	257
Furnishing	5 5			\$ \$	357 595
Total Marketing Fees	\$	40,000	\$ -	\$	952
OFT COST CONTINGENCY					
Soft Cost Contingency Total Soft Cost Contingency	\$	150,000	\$ 150,000 \$ 150,000	s s	3,571 3,571
ELOCATION COSTS		,		•	5,571
Temporary Relocation Costs	\$	84,000		s	2,000
Permanent Relocation Subsidy	<u> </u> \$			5	-
Total Tenant Relocation Fees	S	84,000	\$	\$	2,000
ESERVES Lease Up Reserves	s	_ 1	en e	s	
Operating Reserves	\$			5 5	6,116
Total Lease-Up Reserves	\$		\$ -	\$	6,116
Total Lease-op Reserves					
DLAC & TCAC FEES					
DLAC & TCAC FEES CDLAC & TCAC FEES	ş			s	1,667
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees	\$	17,220		\$	410
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees		17,220	\$ -		
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS	<u>\$</u> \$	17,220 87,220	s -	s s s s	410 2,077 -
CDLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees NSTRUCTION FINANCE COSTS Construction Interest	<u>s</u> s	17,220 87,220 390,000	\$ - \$ 312,000	s s s s s	410 2,077 - - 9,286
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS	<u>\$</u> \$	17,220 87,220 390,000	s -	s s s s	410 2,077 -
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS Construction Interest Origination	5 \$ \$ \$	17,220 87,220 390,000 85,000 41,113	\$ - \$ 312,000 \$ 85,000	s s s s s	410 2,077 - - 9,286
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS Construction Interest Origination Permanent Origination Total Construction Finance Costs DND ISSUANCE	\$ \$ \$ \$ \$ <b>\$</b>	17,220 87,220 390,000 85,000 41,113 516,113	\$ - \$ 312,000 \$ 85,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	410 2,077 - 9,286 2,024 12,288
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS Construction Interest Origination Permanent Origination Total Construction Finance Costs DND ISSUANCE Attorney Costs	\$ \$ \$ \$ \$ \$	17,220 87,220 390,000 85,000 41,113 516,113 170,000	\$ - \$ 312,000 \$ 85,000	\$ \$ \$ \$ \$ \$ \$ \$	410 2,077 - 9,286 2,024 12,288 4,048
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees ONSTRUCTION FINANCE COSTS Construction Interest Origination Permanent Origination Total Construction Finance Costs OND ISSUANCE Attorney Costs SDCHC Attorney Costs Issuance Fee	\$ \$ \$ \$ \$ <b>\$</b>	17,220 87,220 390,000 85,000 41,113 516,113	\$ - \$ 312,000 \$ 85,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	410 2,077 - 9,286 2,024 12,288
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS Construction Interest Origination Permanent Origination Total Construction Finance Costs DND ISSUANCE Altorney Costs SDCHC Attorney Costs Issuance Fee Total Issuance Fee	\$ \$ \$ \$ \$ \$ \$ \$	17,220 87,220 390,000 85,000 41,113 516,113 170,000 5,000 45,500	\$ - \$ 312,000 \$ 85,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	410 2,077 - 9,286 2,024 12,288 4,048 119
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees DNSTRUCTION FINANCE COSTS Construction Interest Origination Permanent Origination Total Construction Finance Costs DND ISSUANCE Attorney Costs SDCHC Attorney Costs Issuance Fee Total Issuance Fee EVELOPER FEE	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	17,220 87,220 390,000 85,000 41,113 516,113 170,000 5,000 45,500 220,500	\$ - \$ 312,000 \$ 85,000 \$ 397,000 \$ -	****	410 2,077 - 9,286 2,024 12,288 4,048 119 1,083 5,250
DLAC & TCAC FEES CDLAC & TCAC FEES Monitoring Fees Total TCAC Fees ONSTRUCTION FINANCE COSTS Construction Interest Origination Permanent Origination Total Construction Finance Costs OND ISSUANCE Attorney Costs SDCHC Attorney Costs Issuance Fee	\$ \$ \$ \$ \$ \$ \$	17,220 87,220 390,000 85,000 41,113 516,113 170,000 45,500 220,500 1,980,000	\$ - \$ 312,000 \$ 397,000 \$ 397,000 \$ - \$ - \$ 1,980,000	****	410 2,077 - 9,286 2,024 12,288 4,048 119 1,083

# Grant Heights & Winona Apartments Rent & Expense Assumptions

UNIT MIX BY ASSET

Asset	1 BR @ 45%	1 BR @ 50%	2 BR @ 45%	2 BR @ 50%	3 BR @ 50%	Manager	Total
Grant Heights	6	4	7	10	0	1	28
Winona	-	9	-	4	1	0	14
Totals	6	13	7	14	1	1	42

#### AREA AMI (PMSA SD)

AMI	1.0	1.5	2.0	2.5	3.0	3.5	4.0	4,5	5.0	5.5	6.0
30%	22,470	24,075	25,680	27,285	28,890	30,495	32,100	33,390	34,680	35,970	37,260
35%	26,215	28,088	29,960	31,833	33,705	35,578	37,450	38,955	40,460	41,965	43,470
40%	29,960	32,100	34,240	36,380	38,520	40,660	42,800	44,520	46,240	47,960	49,680
45%	33,705	36,113	38,520	40,928	43,335	45,743	48,150	50,085	52,020	53,955	55,890
50%	37,450	40,125	42,800	45,475	48,150	50,825	53,500	55,650	57,800	59,950	62,100
55%	41,195	44,138	47,080	50,023	52,965	55,908	58,850	61,215	63,580	65,945	68,310
60%	44,940	48,150	51,360	54,570	57,780	60,990	64,200	66,780	69,360	71,940	74.520

Per HUD Notice 2018

#### MAX RENT LEVELS - TOAC

Maximum Rents	30%	35%	40%	45%	50%	55%	60%
1 Bedroom	601	702	802	902	1,003	1,103	1,203
2 Bedroom	722	842	963	1,083	1,203	1,324	1,444
3 Bedroom	634	973	1,113	1,252	1,391	1,530	1,669

UTILITY ALLOWANCE SCHEDULE

Tenant Utility		1 Bed	2 Bed	3 Bed
Space Heating (Electric		22	26	29
Cooking (Electric)		7	11	22
Other Electric		27	38	48
	Total Electric	56	75	99

# WINONA ADJUSTED NET RENTS AFTER UTILITY ALLOWANCE

Maximum Rent	30%	35%	40%	45%	50%	55%	60%
1 Bedroom	545	646	746	846	947	1047	1147
2 Bedroom	647	767	888	1008	1128	1249	1369
3 Bedroom	735	973	1113	1252	1292	1530	1669

Grant Heights - HAP Contract Post UA Adjustment

Туре	TOTAL UNITS	AMI	RENT
1 Bedroom HAP	6	45%	1.102
1 Bedroom HAP	2	50%	1,107 :
1 Bedroom HAP	2	50%	1,134
2 Bedroom HAP	7	45%	1,332
2 Bedroom HAP	Э	50%	1.332
2 Bedroom HAP	1	50%	1,342
2 Bedroom HAP- Mgr	4	n/a	

Туре	TOTAL UNITS	AMI	RENT
1 Bedroom	9	50%	94
2 Bedroom	4	50%	1,12
3 Bedroom	1	50%	1.29

### GROSS POTENTIAL RENTS

Туре	AMI	45% HAP	50% HAP	50%	Manager	MONTHLY	ANNUAL
Studio		-	-	-	-	-	-
1 Bedroom		6,612	4,482	8,523	-	19.617	235,404
2 Bedroom		9,324	13,330	4,512	-	27,166	325,992
3 Bedroom		-	-	1,292	-	1,292	15,504
						48,075	576,900

ADDITIONAL INCOME		APPLICABLE FRACT	ION
Misc Tenant Fees @ \$5 pupm	2,520	Units:	42
Tennant Contributions	-	Affordable Units:	41
Other- Laundry Income @ \$8.00 pupm	4,032	Manager	1
TOTAL	\$ 6,552	Applicable Fraction	100%
LOAN SIZING			
Loan Sizing		Gross Income	576,900
Rate	5.25%	Less Vacancy	(28,845)
Term	35	Other Income	6,552
DSCR	1.15	Total Income	554,607
Loan Sizing Vacancy Factor	5.0%	Operating Expense	(283,490)
Annual Expenses	34,440	Resident Services	(10,000)
Annual Issuer Fee	10,000	Annual Issuer Fee	(10,000)
Annual Reserves	14,700	Reserves	(14,700)
		NOI	236,417
		Present Value	\$3,289,850
		Round To	3.289,000
		PMT	\$205,527

Grant Heights & Winona Apartments Eligible Basis and Threshold Basis Limits

ELIGIBLE BASIS CALCULATION			
Total Eligible Basis	Ф	Acquisition 8,980,000 \$	Construction 6,227,421
Deduct From Eligible Basis All Grant Proceeds Used to Finance Cost in Eligible Basis	ю	<del>ن</del>	1
BMIR Federal Financing of Costs in 9% Eligible Basis	• <del>\$</del>	· ·	
Non-Qualified Non-Recourse Financing	Ф	· 69	1
Non-Qualifying Portion of Higher Quality Units	<del>6</del>	↔ '	ı
Historic Credit (residential portion only)	s S	<del>بع</del> ۱	1
l otal menglole Amounts   Total Flinible Basis Amount Voluntarily Evoluded	φ. V	• •	F
TOTAL BASIS REDUCTION	÷ \$	<del>,</del> ,	1 1
		*****	
TOTAL REQUESTED UNADJUSTED ELIGIBLE BASIS	\$	8,980,000 \$	6,227,421
130% Boost		ı	1,868,226
Total Adjusted ELIGIBLE BASIS	¢	8,980,000	8,095,647
Applicable Fraction		100%	100%
	\$	8,980,000 \$	8,095,647
I otal Credit Reduction	ക	y	ł
TOTAL ADJUSTED QUALIFIED BASIS	\$	8,980,000 \$	8,095,647
Applicable Percentage		3.25%	3.25%
Subtotal Annual Credit	\$	291,850 \$	263,109
10 Year Credit Allocation	θ		2,63
Limited Partner Interest		. 0	
I UTAL INVESTOR LIMITED PARTNER TAX CREDITS ILP Credit Purchase Price	×9	2,915,582   \$ \$0.04	2,628,454
	\$	2,740,647 \$	2,47
Combined Credits		⊢	5,211,394

hts & Winona Apartments	
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Grant Heights 8	<b>Operating Proforma</b>

Rental Assumptions Rent Inc./Year Op. Cost Inc./Year Reserves Inc./Year

Rent Inc.Year         2.5%           Reserves inc.Year         3.5%           Op. Cost Inc.Year         3.5%           Op. Cost Inc.Year         3.0%           Vac. Year 1         3.0%           Vac. Year 1         5.0%           Vac. Year 2         5.0%	Gross Residential Rents Other Income Total Residential Income Residential Vacancy Effective Gross Income	Operating Expenses Operating Expenses Resident Services Annual Bond Administration Fee Reserves Net Operating Income	Debt Service Coverage Ratio Conventional Available Cash Flow	Assel Management Fees Investor Limited Partner Asset Management Fee GP Asset Management Fee AVAILABLE CASH FLOW	Housing Commission 50% Developer 50%	LOAN AMORTIZATION VEAR	CONVENTIONAL Entrest APR 525% Amoritation (Years) 35 Loan Amount \$ 3,289,000 P81 INTEREST PRINCIPAL REMAINING PRINCIPAL	PUBLIC LENDER - San Diego Housing Commission Interest- Compounding AFR 3, 00% Amoritzation (Years) 55 Laan Amount 668,640 Beginning Balance INTEREST Payment REMAINING PRINCIPAL	Seller Carryback 2019 2.74% Compounding AFR May 2019 2.74% Term 55 Loan Armount 1,441,539 Begiming Balance 1,441,539 Regiming Balance 2.74% Loan Armount 1.441,539 Regiming Balance 2.74% Loan Carryback 2.74%
-	576,900 6,552 583,452 (28,845) 584,607	(283,490) (10,000) (10,000) (14,700) 236,417	1,15 (205,527) 30,890	5,000 20,000 5,890	2,945 2,945	-	205,527 171,870 33,657 3,255,343	658,640 20,059 2,945 665,754	1,441,539 39,498 1,473 1,473
8	591,323 6,749 598,071 (29,566) 568,505	(293,412) (10,250) (10,000) (14,700) 250,333	(205,527) 44,866	5,150 20,600 19,116	9,558 9,558	c	205,527 170,060 35,467 3,219,877	685, 754 20,059 9,556 696, 255	1,479,564 40,540 4,779 1,515,325
n	606,106 6,951 613,057 (30,305) <b>582,751</b>	(303,682) (10,506) (10,000) (14,700) 254,370	(205,527) 48,843	5,305 21,218 22,320	11,160 11,160	۴	205,527 168,153 37,374 3,182,503	696,255 20,059 11,160 705,154	1,515,325 41,520 5,580 1,551,265
4	621,258 7.160 628,418 (31,063) 597,355	(314,310) (10,769) (10,000) (14,700) 258,344	(205,527) 52,818	5,464 21,855 25,499	12,750 12,750	Y		705,154 20,059 12,750 712,463	1,551,265 42,505 6,375 1,587,395
υ	636,790 7,374 644,164 (31,839) 612,325	(325,311) (11,038) (10,000) (14,700) 262,313	(205,527) 56,786	5,628 22,510 28,649	14,324 14,324	Ľ	205,527 164,025 41,502 3,101,616	712,463 20,059 14,324 718,198	1,587,395 43,495 7,162 1,623,727
۵	652,709 7,596 660,305 (32,635) 627,669	(336,697) (11,314) (10,000) (14,700) 266,272	(205,527) 60,745	5,796 23,185 31,764	15,882 15,882	u	205,527 205,527 161,792 43,734 3,057,882	718,198 20,059 15,882 722,376	1,623,727 44,490 7,941
~	669,027 7,823 676,851 (33,451) 643,399	(348,482) (11,597) (10,000) (14,700) 270,218	(205,527) 64,691	5,970 23,881 34,839	17,420 17,420	•	205,527 159,440 46,087 3,011,795	722,376 20,059 17,420 725,015	1,660,277 45,492 8,710 1,697,058
ω	685,753 8,058 693,811 (34,288) 659,523	(360,678) (11,887) (10,000) (14,700) 274,145	(205,527) 68,618	6,149 24,597 37,871	18,936 18,936		205,527 156,962 48,565 2,963,230	725,015 20,059 18,936 726,139	1,697,058 46,499 9,468 1,734,090
თ	702,897 8,300 711,197 (35,145) 676,052	(373,302) (12,184) (10,000) (14,700) 278,049	(205,527) 72,523	6,334 25,335 40,853	20,427 20,427	c	205,527 154,350 51,177 2,912,053	726,139 20,059 20,427 725,771	1,734 090 47,514 10,213
5	720,469 8,549 729,018 (36,023) 692,994	(386,368) (12,489) (10,000) (14,700) 281,927	(205,527) 76,400	6,524 26,095 43,781	21,890 21,890		205,527 151,597 53,929 2,858,123	725,771 20,059 21,890 723,940	1,771,391 48,556 10,945 1,808,982
1	738,481 8,805 747,286 (36,924) 710,362	(399,891) (12,801) (10,000) (14,700) 285,771	(205,527) 80,245	6,720 26,878 46,647	23,323 23,323		205,527 205,527 148,697 56,830 2,801,293	723,940 20,059 23,323 720,676	1,808,982 49,566 11,662 1,846,386

-Page 6 of 9-

26	1,069,540 13,718 1,083,259 (53,477) 1,029,782	(669,956) (18,539) (10,000) (14,700) 335,125	(205,527) 129,599	- 41,876 87,723	43,862 43,862	26	205,527 80,835 124,692 1,471,633	488,000 14,640 43,862 458,778	2,404,492 65,883 21,931 2,448,444
25	1,043,454 13,319 1,056,773 (52,173) 1,004,600	(647,301) (18,087) (10,000) (14,700) 332,599	(205,527) 127,073	- 40,656 86,417	43,208 43,208	25	205,527 87,199 118,328 1,596,325	515,736 15,472 43,208 488,000	2,361,394 64,702 21,604 2,404,492
24	1,018,004 12,931 1,030,935 (50,900) <b>980,035</b>	(625,411) (17,646) (10,000) (14,700) <b>329,923</b>	(205,527) 124,396	- 39,472 84,925	42,462 42,462	24	205,527 93,238 112,289 1,714,653	541,940 16,258 42,462 515,736	2,319,082 63,543 21,231 2,361,394
23	993,175 12,554 1,005,729 (49,659) <b>956,070</b>	(604,262) (17,216) (10,000) (14,700) <b>327,108</b>	(205,527) 121,581	- 38,322 83,259	41,629 41,629	33	205,527 98,969 106,558 1,826,941	566,572 16,997 41,629 541,940	2,277,493 62,403 20,815 2,319,082
22	968,951 12,189 981,139 (48,448) 932,692	(583,828) (16,796) (10,000) (14,700) <b>324,164</b>	(205,527) 118,637	- 37,206 81,431	40,715 40,715	22	205,527 104,407 101,120 1,933,499	589,600 17,688 40,715 566,572	2,236,569 61,282 20,358 2,277,493
21	945,318 11,834 957,151 (47,266) 909,886	(564,085) (16,386) (10,000) (14,700) 321,100	(205,527) 115,573	- 36,122 79,451	39,726 39,726	21	205,527 109,568 95,959 2,034,619	610,996 18,330 39,726 589,600	2,196,255 60,177 19,863 2,236,569
20	922,261 11,489 933,750 (46,113) <b>887,637</b>	(545,010) (15,987) (10,000) (14,700) 317,927	(205,527) 112,400	- 35,070 77,330	38,665 38,665	50	205,527 114,466 91,061 2,130,578	630,739 18,922 38,665 610,996	2, 156, 499 59,088 19, 333 2, 196, 255
19	899,767 11,154 910,921 (44,988) 865,933	(526,580) (15,597) (10,000) (14,700) 314,653	(205,527) 109,127	- 34,049 75,078	37,539 37,539	6	205,527 119,113 86,414 2,221,639	648, 813 19,464 37,539 630,739	2,117,256 58,013 18,769 2,156,499
18	877,822 10,829 888,651 (43,891) 844,760	(508,773) (15,216) (10,000) (14,700) 311,287	(205,527) 105,761	- 33,057 72,704	36,352 36,352	18	205,527 123,523 82,003 2,308,053	665,209 19,956 36,352 648,813	2,078,481 56,950 18,176 2,117,256
17	856,411 10,514 866,925 (42,821) 824,105	(491,568) (14,845) (10,000) (14,700) 307,837	(205,527) 102,310	- 32,094 70,216	35,108 35,108	17	205,527 127,709 77,818 2,390,056	680,258 20,059 35,108 665,209	2,040,136 55,900 17,554 2,078,481
16	835,523 10,208 845,731 (41,776) 803,955	(474,945) (14,483) (10,000) (14,700) <b>304,310</b>	(205,527) 98,783	- 31,159 67,624	33,812 33,812	16	205,527 131,680 73,647 2,467,874	694,010 20,059 33,812 680,258	2,002,182 54,860 16,906 2,040,136
15	815,145 9,910 825,055 (40,757) 784,298	(458,884) (14,130) (10,000) (14,700) 300,714	(205,527) 95,187	7,563 30,252 57,373	28,686 28,686	15	205,527 135,449 70,078 2,541,721	702,637 20,059 28,086 694,010	1,962,746 53,779 14,343 2,002,182
14	795,263 9,622 804,885 (39,763) 765,122	(443,366) (13,785) (10,000) (14,700) 297,056	(205,527) 91,529	7,343 29,371 54,816	27,408 27,408	14	205,527 139,026 66,501 2,611,799	709,986 20,059 27,408 702,637	1,923,739 52,710 13,704 1,962,746
13	775,866 9,342 785,208 (38,793) 746,415	(428,373) (13,449) (10,000) (14,700) 293,342	(205,527) 87,815	7,129 28,515 52,171	26,085 26,085	13	205,527 142,420 63,107 2,678,300	716,012 20,059 26,085 709,986	1,885,129 51,653 13,043 1,923,739
12	756,943 9,070 766,012 (37,847) 728,165	(413,887) (13,121) (10,000) (14,700) 289,578	(205,527) 84,051	6,921 27,685 49,446	24,723 24,723	12	205,527 145,641 59,886 2,741,407	720,876 20,059 24,723 716,012	1, 846, 886 50,605 12,361 1, 885, 129

41	1,549,013 21,373 1,570,386 (77,451) 1,492,936	(1,122,411) (26,851) (10,000) (14,700) 345,825	345,825	65,241 280,584	280,584 41			2,633,106 72,147 140,292 2,564,961
40	1,511,233 20,750 1,531,983 (75,562) 1,456,421	(1,084,455) (26,196) (10,000) (14,700) 347,267	347,267	<b>63,341</b> 283,926	283,926 40			2,701,060 74,009 141,963 2,633,106
39	1,474,373 20,146 1,494,519 (73,719) 1,420,801	(1,047,782) (25,557) (10,000) (14,700) 348,318	348,318	61,496 286,823 	286,823 39			2,768,611 75,860 143,411 2,701,060
38	1,438,413 19,559 1,457,972 (71,921) 1,386,051	(1,012,350) (24,933) (10,000) (14,700) <b>349,001</b>	349,001	59,705 289,297	264,297 38			2,835,565 77,694 144,648 2,768,611
37	1,403,330 18,990 1,422,319 (70,166) 1,352,153	(978,116) (24,325) (10,000) (14,700) 349,337	349,337	57,966 291,371	1/2'162 37			2,901,743 79,508 145,686 2,835,565
36	1,369,102 18,436 1,387,538 (68,455) 1,319,083	(945,040) (23,732) (10,000) (14,700) <b>349,344</b>	349,344	56,277 293,067 145,107	-47,900 36		140,880 4,226 145,107	2,896,363 79,360 73,980 2,901,743
35	1,335,709 17,899 1,353,609 (66,785) 1,286,823	(913,082) (23,153) (10,000) (14,700) 349,042	(205,527) 143,515	54,638 54,638 88,877 88,877	44 4.0 35	205,527 5,727 199,800 0	179,921 5,398 44,438 140,880	2,840,745 77,836 22,219 2,896,363
34	1,303,131 17,378 1,320,509 (65,157) 1,255,353	(882,205) (22,589) (10,000) (14,700) <b>348,448</b>	(205,527) 142,921	53,047 69,875 44,937		205,527 15,924 199,602 199,600	218,309 6,549 44,937 179,921	2,786,854 76,360 22,469 2,840,745
33	1,271,347 16,872 1,288,219 (63,567) 1,224,652	(852,372) (22,038) (10,000) (14,700) 347,580	(205,527) <b>142,054</b>	- 51,502 90,552 45,276	33	205,527 25,601 179,926 389,402	255,908 7,677 45,276 218,309	2,734,565 74,927 22,638 2,786,854
32	1,240,339 16,381 1,256,719 (62,017) 1, <b>194,702</b>	(823,547) (21,500) (10,000) (14,700) 346,455	(205,527) 140,928	50,002 90,927 45,463	40,400 <b>32</b>	205,527 34,784 170,743 569,328	292,593 8,778 45,463 255,908	2,683,762 73,535 22,732 2,732
31	1,210,087 15,903 1,225,990 (60,504) 1, <b>165,486</b>	(795,698) (20,976) (10,000) (14,700) <b>345,088</b>	(205,527) 139,561	48,545 91,016 45,508	31 31	205,527 43,498 162,029 740,070	328,253 9,848 45,508 292,533	2,634,335 72,181 22,754 2,683,762
30	1,180,572 15,440 1,196,013 (59,029) 1,136,984	(768,790) (20,464) (10,000) (14,700) 343,494	(205,527) 137,967	- 47,131 90,836 45,418 45,418	2 <b>6</b>	205,527 51,768 153,759 902,099	362,788 10,884 45,418 328,253	2,586,182 70,861 22,709 2,634,335
29	1,151,778 14,991 1,166,768 (57,589) 1,109,180	(742,793) (19,965) (10,000) (14,700) 341,687	(205,527) 136,160	- 45,759 90,402 45,201	58	205,527 59,615 145,912 1,055,858	396, 105 11, 863 45, 201 362, 788	2,539,208 69,574 22,586,182
28	1,123,686 14,554 1,138,240 (56,184) 1,082,055	(717,674) (19,478) (10,000) (14,700) <b>339,681</b>	(205,527) 134,155	44,426 89,729 44,864	28	205,527 67,062 138,465 1,201,770	428,126 12,844 44,864 396,105	2,493,324 68,317 22,432 2,539,208
27	1,096,279 14,130 1,110,409 (54,814) 1,055,595	(693,405) (19,003) (10,000) (14,700) 337,490	(205,527) 131,963	- 43,132 88,831 88,831 44,416 44,416	22	205,527 74,129 131,398 1,340,235	458,778 13,763 44,416 428,126	2,448,444 67,087 22,208 2,493,324

55	2,188,715 32,328 2,221,044 (109,436) 2,111,608	(1,816,840) (37,939) (10,000) (14,700) 270,068	270,068	98,682 171,386 171,386 -	ŝ	 1,795,393 49,194 85,693 1,758,894
54	2,135,332 31,387 2,166,719 (106,767) <b>2,059,952</b>	(1,755,401) (37,014) (10,000) (14,700) 279,851	- 279,851 -	95,808 184,043 - 184,043	ž	 1,837,079 50,336 92,022 1,795,393
53	2,083,251 30,473 2,113,723 (104,163) 2,009,561	(1,696,039) (36,111) (10,000) (14,700) 288,821	288,821	93,018 195,804 - 195,804	ទ	 1,883,376 51,605 97,902 1,837,079
52	2,032,440 29,585 2,062,025 (101,622) 1,960,403	(1,638,685) (35,230) (10,000) (14,700) 297,017	297,017 -	90,308 206,709 - 206,709	52	 1,933,746 52,985 103,354 1,883,376
51	1,982,868 28,723 2,011,591 (99,143) 1,912,448	(1,583,271) (34,371) (10,000) (14,700) 304,477	304,477	87,678 216,799 - 216,799	2	 1,987,683 54,463 108,399 1,933,746
50	1,934,505 27,887 1,962,392 (96,725) 1,865,667	(1,529,730) (33,533) (10,000) (14,700) 311,237	311,237	85,124 226,112 - 226,112	5	 2,044,714 56,025 113,056 1,987,683
49	1,887,322 27,075 1,914,397 (94,366) 1,820,031	(1,478,000) (32,715) (10,000) (14,700) 317,330	317,330	82,645 234,685 - 234,685	64	 2,104,396 57,660 117,343 2,044,714
48	1,841,290 26,286 1,867,576 (92,065) 1,775,512	(1,428,020) (31,917) (10,000) (14,700) 322,792	322,792	80,238 242,554 - 242,554	4.6	 2,166,316 59,357 121,277 2,104,396
47	1,796,381 25,520 1,821,901 (89,819) 1,732,082	(1,379,729) (31,139) (10,000) (14,700) 327,653	327,653	77,901 249,752 - 249,752	47	 2,230,088 61,104 124,876 2,166,316
46	1,752,566 24,777 1,777,343 (87,628) 1,689,715	(1,333,072) (30,379) (10,000) (14,700) 331,943	331,943	75,632 256,312 - 256,312	46	 2,295,351 62,893 128,156 2,230,088
45	1,709,821 24,055 1,733,876 (85,491) 1,648,385	(1,287,992) (29,638) (10,000) (14,700) 335,693	335,693	/3,429 262,264 - 262,264	45	 2,361,770 64,713 131,132 2,295,351
44	1,668,118 23,355 1,691,473 (83,406) 1,608,067	(1,244,437) (28,915) (10,000) (14,700) 338,930		71,290 267,640 - 267,640	4	 2,429,035 66,556 133,820 2,361,770
43	1,627,432 22,674 1,650,107 (81,372) 1,568,735	(1,202,354) (28,210) (10,000) (14,700) 341,681	341,681	09,214 272,467 - 272,467	ĉ.	 2,496,854 68,414 136,233 2,429,035
42	1,587,739 22,014 1,609,753 (79,387) 1,530,366	(1, 161, 695) (27, 522) (10,000) (14, 700) 343, 971	- 343,971 - 67 100	276,773 276,773 - 276,773	42	 2,564,961 70,280 138,386 2,496,854

-Page 9 of 9-

# ATTACHMENT 6 HOUSING COMMISSION MULTIFAMILY HOUSING REVENUE BOND PROGRAM SUMMARY

General Description: The multifamily housing bond program provides below-market financing (based on bond interest being exempt from income tax) for developers willing to set aside a percentage of project units as affordable housing. Multifamily housing revenue bonds are also known as "private activity bonds" because the projects are owned by private entities, often including nonprofit sponsors and for-profit investors.

Bond Issuer: Housing Authority of the City of San Diego. There is no direct legal liability to the City, the Housing Authority or the Housing Commission in connection with the issuance or repayment of bonds. There is no pledge of the City's faith, credit or taxing power nor of the Housing Authority's faith and credit. The bonds do not constitute a general obligation of the issuer because security for repayment of the bonds is limited to specific private revenue sources, such as project revenues. The developer is responsible for the payment of costs of issuance and all other costs under each financing.

Affordability: Minimum requirement is that at least 20% of the units are affordable at 50% of Area Median Income (AMI). Alternatively, a minimum of 10% of the units may be affordable at 50% AMI with an additional 30% of the units affordable at 60% AMI. The Housing Commission requires that the affordability restriction be in place for a minimum of 15 years. Due to the combined requirements of state, local, and federal funding sources, projects financed under the Bond Program are normally affordable for 30-55 years and often provide deeper affordability levels than the minimum levels required under the Bond Program.

Rating: Generally "AAA" or its equivalent with a minimum rating of "A" or, under conditions that meet IRS and Housing Commission requirements, bonds may be unrated for private placement with institutional investors (typically, large banks). Additional security is normally achieved through the provision of outside credit support ("credit enhancement") by participating financial institutions that underwrite the project loans and guarantee the repayment of the bonds. The credit rating on the bonds reflects the credit quality of the credit enhancement provider.

Approval Process:

• Inducement Resolution: The bond process is initiated when the issuer (Housing Authority) adopts an "Inducement Resolution" to establish the date from which project costs may be reimbursable from bond proceeds (if bonds are later issued) and to authorize staff to work with the financing team to perform a due diligence process. The Inducement Resolution does not represent any commitment by the Housing Commission, Housing Authority, or the developer to proceed with the financing.

• TEFRA Hearing and Resolution (Tax Equity and Fiscal Responsibility Act of 1982): To assure that projects making use of tax-exempt financing meet appropriate governmental purposes and provide reasonable public benefits, the IRS Code requires that a public hearing be held and that the issuance of bonds be approved by representatives of the governmental unit with jurisdiction over the area in which the project is located (City Council). This process does not make the City financially or legally liable for the bonds or for the project.

[Note: Members of the City Council may be asked to take two actions at this stage in the bond process---one in their capacity as the City Council (TEFRA hearing and resolution) and another as the Housing Authority (bond inducement). Were the issuer (Housing Authority) a more remote entity, the TEFRA hearing and resolution would be the only opportunity for local elected officials to weigh in on the project.]

- Application for Bond Allocation: The issuance of these "private activity bonds" (bonds for projects owned by private developers, including projects with nonprofit sponsors and for-profit investors) requires an allocation of bond issuing authority from the State of California. To apply for an allocation, an application approved by the Housing Authority and supported by an adopted inducement resolution and by proof of credit enhancement (or bond rating) must be filed with the California Debt Limit Allocation Committee (CDLAC). In addition, evidence of a TEFRA hearing and approval must be submitted prior to the CDLAC meeting.
- Final Bond Approval: The Housing Authority retains absolute discretion over the issuance of bonds through adoption of a final resolution authorizing the issuance. Prior to final consideration of the proposed bond issuance, the project must comply with all applicable financing, affordability, and legal requirements and undergo all required planning procedures/reviews by local planning groups, etc.
- Funding and Bond Administration: All monies are held and accounted for by a third party trustee. The trustee disburses proceeds from bond sales to the developer in order to acquire and/or construct the housing project. Rental income used to make bond payments is collected from the developer by the trustee and disbursed to bond holders. If rents are insufficient to make bond payments, the trustee obtains funds from the credit enhancement provider. No monies are transferred through the Housing Commission or Housing Authority, and the trustee has no standing to ask the issuer for funds.

Bond Disclosure: The offering document (typically a Preliminary Offering Statement or bond placement memorandum) discloses relevant information regarding the project, the developer, and the credit enhancement provider. Since the Housing Authority is not responsible in any way for bond repayment, there are no financial statements or summaries about the Housing Authority or the City that are included as part of the offering document. The offering document includes a paragraph that states that the Housing Authority is a legal entity with the authority to issue multifamily housing bonds and that the Housing Commission acts on behalf of the Housing Authority to issue the bonds. The offering document also includes a paragraph that details that there is no pending or threatened litigation that would affect the validity of the bonds or curtail the ability of the Housing Authority to issue bonds. This is the extent of the disclosure required of the Housing Authority, Housing Commission, or the City. However, it is the obligation of members of the Housing Authority to disclose any material facts known about the project, not available to the general public, which might have an impact on the viability of the project.



# SAN DIEGO HOUSING

COMMISSION

# ATTACHMENT 7 URBAN LEAGUE OF SAN DIEGO COUNTY G DEVELOPER'S DISCLOSURE STATEMENT

# DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) Statement for Public Disclosure

- 1. Name of CONTRACTOR: <u>Urban League San Diego County</u>
- 2. Address and ZIP Code: 4305 University Avenue Suite 360, San Diego CA 92105
- 3. Telephone Number: <u>619-266-6247</u>
- 4. Name of Principal Contact for CONTRACTOR: Ray King
- 5. Federal Identification Number or Social Security Number of CONTRACTOR: <u>95-1772854</u>
- 6. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:
  - A corporation (Attach Articles of Incorporation)
  - X A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary

evidence verifying current valid nonprofit or charitable status)

A partnership known as:

(Name)

Check one:

- General Partnership (Attach Statement of General Partnership)
- Limited Partnership (Attach Certificate of Limited Partnership)
- A business association or a joint venture known as:

(Attach joint venture or business association agreement)

- A Federal, State or local government or instrumentality thereof.
- Other (explain)
- 7. If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization: 1953
- 8. Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:
  - a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10 percent of any class of stock.
  - b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the board of trustees or board of directors or similar governing body.

Please see attached list of board members and officers

- c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
- d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
- e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10 percent.(Attach extra sheet if necessary)

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name: n/a	
Address:	
	-
Name:	
Address:	
Name:	
Address:	

- Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? If yes, please explain in detail.
   No
- Is it *anticipated* that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail. No
- 11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8, which gives such person or entity more than a computed 10 percent interest in the CONTRACTOR (for example, more than 20 percent of the stock in a corporation that holds 50 percent of the stock of the CONTRACTOR, or more than 50 percent of the stock in the corporation that holds 20 percent of the stock of the CONTRACTOR):

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name: N/A	
Address:	
Name:	
Address:	
Name:	
Address:	

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above:

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name:	
Address:	
Name:	
Address:	
Name:	
Address:	

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of any nature? If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

Name and Address	Relationship to CONTRACTOR
Name: National Urban League	Affiliate
Address: 80 Pine Street, 9th Floor	
New York, NY 10005	
Name:	
Address:	
Name:	
Address:	

Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement, as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

# On file with the San Diego Housing Commission

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

The contractor proposes to assign an existing Housing Commission loan to a to-be-formed tax-credit limited partnership, multifamily housing revenue bonds, conventional loan, seller contribution, seller carryback loan, developer fee contribution, existing reserves and income during construction.

16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:

The Contractor is utilizing local public funding, low income housing tax credits, private activity bonds to finance the project. Urban League San Diego will be partnering with the San Diego Community Housing Corporation which will fund the majority of predevelopment expenses.

- a. In banks/savings and loans: N/A
   Name:
   Address: Amount:
- b. By loans from affiliated or associated corporations or firms: N/A

Name:

Address:

Amount: \$

c. By sale of readily salable assets/including marketable securities:

Description	Market Value (\$)	Mortgages or Liens (\$)

17. Names and addresses of bank references, and name of contact at each reference:

Contact Name
Steve Herman
Larry Reed
Tosha Blackshear

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years?

🗌 Yes 🛛 🖾 No

If yes, give date, place, and under what name.

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years?

Yes No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR, including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond: <u>N/A</u>

Type of Bond	Project Description	Date of Completion	Amount of Bond	Action on Bond

- 21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information: N/A
  - a. Name and addresses of such contractor or builder: N/A

Name and Address	Affiliation
Name:	
Address:	
Name:	
Address:	
Name:	
Address:	

b. Has such contractor or builder within the last 10 years ever failed to qualify as a responsible bidder, refused to enter into a contract after an award has been made, or failed to complete a construction or development contract?

Yes No

If yes, please explain, in detail, each such instance:

c. Total amount of construction or development work performed by such contractor or builder during the last three (3) years: \$\_\_\_\_\_

General description of such work:

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation. (Attach extra sheet if necessary)

Project Name		
Project Owner		
<b>Contact Information</b>	Name	Address
Project Location		
Project Details		
Bonding Company		
Involved	Name	Amount of Contract
Change Order Details		
Change Order Cost		
Litigation Details		
Litigation Details	Location/Date	Outcome Details

d. Construction contracts or developments now being performed by such contractor or builder:

Location	Amount	Date to be Completed
	Location	Location Amount

e. Outstanding construction-contract bids of such contractor or builder:

Awarding Agency	Amount	Date Opened

	•	
_		
1		
-		

Provide a detailed and complete statement regarding equipment, experience, financial capacity, and other resources 22. available to such contractor or builder for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:

The Urban League San Diego County team brings diverse experience and leadership within the communities the projects are locate in. In collaboration with the San Diego Community Housing Corporation, the Urban League San Diego County will assist with public outreach, project coordination and relationship management.

Does any member of the governing body of SDHC, Housing Authority of the City of San Diego ("AUTHORITY") or 23. City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of SDHC, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor?

**Yes** No No

If yes, explain:

- Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the 24. financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows: N/A
- Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any 25. construction-related litigation?

No No **Yes** 

If yes, explain:

- State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the 26. following coverage's. List the amount of coverage (limits) currently existing in each category:
  - a. General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form  $\square$
- $\square$ Premises - Operations
- Explosion and Collapse Hazard
- Underground Hazard
- Products/Completed Operations Hazard
- Contractual Insurance

- Broad Form Property Damage
- Independent Contractors
- Personal Injury
- b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form
- Owned
- ☐ Hired
- Non-Owned
- c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)]
- d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)] N/A
- e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)] N/A
- f. Other (Specify) [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)] N/A
- 27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by SDHC setting forth the provisions of this nondiscrimination clause.
- 28. The CONTRACTOR warrants and certifies that it will not, without prior written consent of SDHC, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of SDHC, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.
- 29. CONTRACTOR warrants and certifies that no member, Commissioner, Councilperson, officer, or employee of SDHC, the AUTHORITY and/or the CITY, and no member of the governing body of the locality in which the PROJECT is situated, no member of the governing body in which SDHC was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has, during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.

30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none, please state: N/A

Government Complaint	Entity	Making	Date	Resolution

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation?

🗌 Yes 🛛 🖾 No

If yes, please explain, in detail,

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America, which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the license has ever been revoked: <u>N/A</u>

Government Agency	License Description	License Number	Date Issued (Original)	Status (Current)	Revocation (Yes/No)

- 33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with SDHC. N/A
- 34. Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with SDHC.

Contractor has been in business for approximately 65-years and has a track record of owning and managing housing in the City of San Diego. Applicant currently owns one of the subject asset and has extensive history and knowledge to ensure that the project is completed successfully.

35. List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, and SALES of Real Property to SDHC, AUTHORITY and/or the CITY within the last five (5) years:

Entity Involved (i.e. City SDHC, etc)	Status (Current, delinquent, repaid, etc.)	Dollar Amount
SDHC	Current	\$1,274,210
	· ·	(i.e. City SDHC, etc.) etc.)

36. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, been the subject of a complaint filed with the Contractor's State License Board (CSLB)?

🗌 Yes 🛛 🖾 No

If yes, explain:

37. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?

🗌 Yes 🛛 🖾 No

If yes, explain:

- 38. List three local references that would be familiar with your previous construction projects:
  - Name: Ms. Mi Yeong Lee Address: 1122 Broadway, Suite 300, San Diego Phone: 619-578-7536 Project Name and Description: Grant Heights
  - Name: Steve Herman Address: 1900 Avenue of the Stars, Suite 2350, Los Angeles Phone: 310-407-6181 Project Name and Description: Grant Heights
  - Name: Wilmer Cooks Address: 12900 4<sup>th</sup> Avenue #101, San Diego Phone: 619-298-9292 Project Name and Description: Grant Heights

- 39. Give a brief statement regarding equipment, experience, financial capacity and other resources available to the CONTRACTOR for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment and the general experience of the CONTRACTOR. N/A
- 40. Give the name and experience of the proposed Construction Superintendent.

Name	Experience
TBD	Urban League of San Diego County to competitively bid the project to three qualified general contractors. Name of superintendent not known at this time

# CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("SDHC"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information," if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of SDHC, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information," if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of SDHC, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to SDHC, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this $15^{th}$ c	lay of <u>May</u>	. 2019, at San Diego, California.
CONTRACTOR	N,	
By: Ray King	M	
Signature		0
President & C	EO	
Title		

# CERTIFICATION

The CONTRACTOR, <u>Urban League San Diego County</u>, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

By: Ray King Title: President & CEC Dated: \_ 5/15/2019

WARNING: 18 U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

# JURAT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of San

Subscribed and sworn to (or affirmed) before me on this  $20^{\text{T}}$  day of May, 20, 1

Karmari by

personally known to me or proved to me on the basis of

satisfactory evidence to be the person(s) who appeared before me.

NC -

CRUZ PEINADO Notary Public - California San Diego County Commission # 2229409 My Comm. Expires Jan 29, 2022

Signature of Notal



# Urban Leage San Diego County Board Members & Officers

# **Officers**

Gustavo Bidart, Chair Civic San Diego

Larry Reed, Vice Chair Citizens Business Bank

Christopher Wilson, Board Secretary Alliance San Diego

> Sandra Speed, Board Treasurer Wells Fargo Bank (Ret.)

Ray King, President & CEO Urban League of San Diego County

# **Members**

Dr. Robert Lee Brown, UC San Diego Sylvester Sac Carreathers, Prolacta Bioscience Zeeda Daniele, New American Funding Liliana Garcia-Rivera, Diamond Business Association Carla Holland, Southwestern College Christophe Nayve, Esq., University of San Diego Delphine Pruitt, Bank of the West



Leaf & Cole, LLP Certified Public Accountants

# **TABLE OF CONTENTS**

	Page
Independent Auditor's Report	1 - 2
Balance Sheets	3
Statements of Operations	4
Statements of Changes in Partners' Equity (Deficit)	5
Statements of Cash Flows	6
Notes to Financial Statements	7 - 15
Supplementary Information: Schedules of Project Operating Expenses Supplementary Balance Sheet Data Supplementary Profit and Loss Data Supplementary Equity Data Supplementary Cash Flow Data Supplementary Reserve Accounts, Surplus Cash and Fixed Asset Data	16 17 - 18 19 - 21 22 23 - 24 25 - 26



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# **Independent Auditor's Report**

To the Partners Urban Housing Grant Heights, L.P. c/o Hallmark Asset Management

# **Report on the Financial Statements**

We have audited the accompanying financial statements of Urban Housing Grant Heights, L.P., FHA Project No. 129-44084, which comprise the balance sheets as of December 31, 2018 and 2017, and the related statements of operations, changes in partners' equity (deficit), and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Partners Urban Housing Grant Heights, L.P.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Urban Housing Grant Heights, L.P., as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Other Matters**

# Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information on pages 16 to 26 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects in relation to the financial statements as a whole.

Leaf Cole LLP

San Diego, California March 27, 2019

# URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 BALANCE SHEETS DECEMBER 31, 2018 AND 2017

ASSETS						
	<u>2018</u>	<u>2017</u>				
Investment in Real Estate: (Notes 2 and 5)						
Land and land improvements	\$ 615,019	\$ 615,019				
Buildings	1,918,701	1,918,701				
Furnishings	123,319	123,319				
Less: Accumulated depreciation	(1,564,943)	(1,487,711)				
Net Investment in Real Estate	1,092,096	1,169,328				
Other Assets: (Notes 2, 3 and 4)						
Cash and cash equivalents	73,791	30,934				
Accounts receivable	6,280	9,315				
Due from related parties	-	75,000				
Prepaid expenses	2,166	1,935				
Restricted deposits:						
Replacement reserve	88,053	76,772				
Operating reserve	70,071	63,549				
Section 8 reserve	-	41,244				
Tenant security deposits	9,067	9,063				
Total Other Assets	249,428	307,812				
TOTAL ASSETS	\$	\$1,477,140				
LIABILITIES AND PARTNERS' EQUITY						
Liabilities: (Notes 2, 4, 5 and 7)						
Mortgages payable, net	\$ 1,294,436	\$ 1,306,469				
Accrued interest payable - Amortized debt	1,910	1,983				
Accrued interest payable - Residual receipts debt	406,931	388,751				

Accounts payable and accrued expenses 50,405 25,093 Prepaid rents 1,291 3,904 Due to related parties 19,365 3,550 Tenant security deposits 9,887 9,062 **Total Liabilities** 1,738,812 1,784,225 Partners' Equity (Deficit) (Note 1 and 6) (442,701) (261,672) TOTAL LIABILITIES AND PARTNERS' EQUITY 1,341,524 1,477,140 \$ \$

# URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 STATEMENTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		<u>2018</u>	<u>2017</u>
Income:			
Gross potential rents	\$	406,672	\$ 398,220
Less: Vacancy loss		(2,409)	 (11,130)
Total Rental Income		404,263	387,090
Interest income		442	318
Other income:			
Miscellaneous tenant charges		4,958	54
Laundry and vending income		2,148	 2,236
Total Income	-	411,811	 389,698
<b>Operating Expenses:</b>			
Operating and maintenance		198,616	171,153
Administrative		90,782	91,795
Utilities		32,616	27,813
Taxes and insurance		16,029	16,009
Marketing and leasing		8,660	1,156
Total Operating Expenses	_	346,703	 307,926
Net Operating Income Before Partnership			
and Financial Expenses		65,108	 81,772
Partnership and Financial Expenses:			
Mortgage interest - Residual receipt debt		26,408	26,392
Mortgage interest - Amortized debt		23,900	24,755
Partnership management fee		19,365	3,550
Total Partnership and Financial Expenses		69,673	 54,697
Net (Loss) Income Before Depreciation		(4,565)	27,075
Depreciation		77,232	 84,720
NET LOSS	\$_	(81,797)	\$ (57,645)

# URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 STATEMENTS OF CHANGES IN PARTNERS' EQUITY (DEFICIT) FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		Managing General <u>Partner</u>	2	Administrative General <u>Partner</u>		Limited <u>Partner</u>		Syndication <u>Costs</u>		<u>Total</u>
Partners' Equity (Deficit) at December 31, 2016	\$	(113,721)	\$	364	\$	(15,170)	\$	(75,500)	\$	(204,027)
Net loss		(38,429)		(3)		(19,213)		-		(57,645)
Transfer of interest	-	(109,883)		-	-	34,383	-	75,500	-	-
Partners' Equity (Deficit) at December 31, 2017		(262,033)		361		-		-		(261,672)
Net loss		(81,793)		(4)		-		-		(81,797)
Distributions	-	(99,232)	-		-	-	-	-		(99,232)
PARTNERS' EQUITY (DEFICIT) AT DECEMBER 31, 2018	\$_	(443,058)	\$	357	\$_		\$_		\$_	(442,701)

# URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		<u>2018</u>		<u>2017</u>
Cash Flows From Operating Activities:	<b></b>	(01 505)	÷	
Net loss	\$	(81,797)	\$	(57,645)
Adjustments to reconcile net loss to net				
cash provided by operating activities:				
Depreciation		77,232		84,720
Amortization of debt issuance costs		572		572
(Increase) Decrease in:				
Accounts receivable		3,035		47,398
Prepaid expenses		(231)		(708)
Tenant security deposits		(4)		(1,015)
Increase (Decrease) in:				
Accrued interest payable		18,107		12,983
Accounts payable and accrued expenses		25,312		2,510
Bank overdraft		-		(1,793)
Prepaid rents		(2,613)		(2,999)
Due to related parties		15,815		(17,120)
Tenant security deposits		825		1,018
Net Cash Provided by Operating Activities		56,253		67,921
Cash Flows From Investing Activities:				
Due (from) related parties		-		(75,000)
Net deposits to replacement reserve		(11,281)		(11,270)
Net (deposits to) withdrawals from operating reserve		(6,522)		42,205
Net withdrawals from Section 8 reserve		41,244		18,832
Net Cash Provided by (Used in) Investing Activities		23,441		(25,233)
Cash Flows From Financing Activities:				
Payments on mortgages payable		(12,605)		(11,754)
Distributions		(24,232)		(;·- ·) -
Net Cash Used in Financing Activities		(36,837)	teriore data	(11,754)
	<u></u>	(		(
Net Increase in Cash and Cash Equivalents		42,857		30,934
		,		20,921
Cash and Cash Equivalents at Beginning of Year		30,934		_
cush and cush Equivalence at Beginning of Your				
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	73,791	\$	30,934
······································	-		- <u>-</u>	
Supplemental Disclosure of Cash Flow Information:				
Cash paid for mortgage interest	\$	31,629	\$	37,592
Cash paid for taxes	\$	800	\$	800
r r	Ψ_===	300	Ψ	000
Supplementary Non-Cash Investing and Financial Transactions:				
Distributions funded with due from related party	\$	75,000	\$	-
Ensurements funded with due from folded party	°—		Ý	

# Note 1 - Organization:

Urban Housing Grant Heights, L.P., (the "Partnership") was formed as a limited partnership under the laws of the State of California on May 10, 2000 for the purpose of operating a rental housing project (the "Project"). The Project consists of 28 units, and is located in San Diego, California. The property was placed in service in February 2002.

The Project is regulated by HUD as to rent charges and operating methods. The Regulatory Agreement limits annual distributions of net operating receipts of "surplus cash" available at the end of each year. The Project was eligible for Low-Income Housing Tax Credits established under the program described in Section 42 of the Internal Revenue Code.

The Partnership had a Managing General Partner, Urban League of San Diego County, A California Nonprofit Corporation, which had a .005% interest, an Administrative General Partner, Housing Southern California, LLC, a California Limited Liability Company, which had a .005% interest, and one Limited Partner, NEF Assignment Corporation, an Illinois Not-For-Profit Corporation, which had a 99.99% interest.

Effective April 30, 2017, the Partnership has two General Partners, a Managing General Partner, Urban League of San Diego County, a California Nonprofit Corporation which has a 99.995% interest and an Administrative General Partner, Housing Southern California, LLC, a California Limited Liability Company, which has a .005% interest.

All profits and losses and distributable cash flows as defined by the Partnership Agreement, were distributable .005% to the Managing General Partner, .005% to the Administrative General Partner and 99.99% to the Limited Partner. Effective April 30, 2017 all profits and losses and distributable cash flows as defined by the Partnership Agreement, are distributable 99.995% to the Managing General Partner and .005% to the Administrative General Partner.

# Note 2 - Significant Accounting Policies:

# **Accounting Method**

The Partnership's books are maintained on the accrual basis of accounting, which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and, accordingly, reflect all significant receivables, payables, and other liabilities.

# **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Note 2 - Significant Accounting Policies: (Continued)

# Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). The Partnership had no financial instruments at December 31, 2018 and 2017.

# **Capitalization and Depreciation**

The Partnership's investment in real estate is recorded at cost. Improvements are capitalized, while expenditures for maintenance and repairs are charged to expense as incurred. Upon disposal of depreciable property, the appropriate property accounts are reduced by the related costs and accumulated depreciation.

Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives. The estimated service life of the assets for depreciation purposes may be different than their actual economic useful lives.

	Method	Estimated Life			
Land improvements	MACRS	15 years			
Buildings	Straight-line	27.5 years			
Furnishings	MACRS	7 years			

Depreciation totaled \$77,232 and \$84,720 for the years ended December 31, 2018 and 2017, respectively.

## **Impairment of Real Estate**

The Partnership reviews its investment in real estate for impairment whenever events or changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the future net undiscounted cash flows expected to be generated by the rental property and any estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of real estate exceeds the fair value of such property. There were no impairment losses recognized in 2018 or 2017.

# Note 2 - Significant Accounting Policies: (Continued)

# **Debt Issuance Costs**

Debt issuance costs are incurred in order to obtain permanent financing for the Project. Debt issuance costs are amortized on a straight-line basis over the term of the related loan, which approximates the interest method. Unamortized deferred financing costs are presented as a direct reduction from the carrying value of the related obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of mortgage interest and totaled \$572 and \$572 for the years ended December 31, 2018 and 2017, respectively.

# **Allowance for Doubtful Accounts**

Bad debts are recognized on the allowance method based on management's evaluation of outstanding accounts receivable. Management believes that all accounts receivable were fully collectible; therefore, no allowance for doubtful accounts receivable was recorded at December 31, 2018 and 2017.

# **Deferred Revenue and Prepaid Rents**

Laundry payments received in advance are classified as liabilities until earned. Advanced laundry payments are earned and recognized as revenue over the term of the laundry contract. Rental payments received in advance are deferred and classified as liabilities until earned.

# **Revenue Recognition**

Rental revenue attributable to residential leases is recorded when due from residents, generally upon the first day of each month. Leases are for periods of up to one year, with rental payments due monthly. Other revenue includes fees for late payments, cleaning, damages, laundry facilities and other charges and is recorded when earned. Rental income is shown at its maximum gross potential. Vacancy loss is shown as a reduction in rental income. Rental units occupied by employees are included in rental income and as an expense of operations.

# **Housing Assistance Payments Contract**

The Partnership entered into a housing assistance payment contract with the Department of Housing and Urban Development ("HUD"). Contract #CA33M000077 expires on May 31, 2037. The amount earned on the contract totaled \$229,218 and \$210,724 for the years ended December 31, 2018 and 2017, respectively, and is included in rental income."

# **Allowable Distributions**

Under the Regulatory Agreement, semi-annual distributions of surplus cash may be distributed to the partners provided that there is no default under the Regulatory Agreement. Distributions totaled \$99,232 and \$-0- for the years ended December 31, 2018 and 2017, respectively.

# Note 2 - Significant Accounting Policies: (Continued)

# Income Taxes

No provision or benefit for income taxes has been included in these financial statements since taxable income (loss) passes through to, and is reportable by, the partners individually. A provision for state income taxes of \$800 has been paid for the year ended December 31, 2018 as required for all California Limited Partnerships. The Partnership believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements.

The Partnership's tax returns for the years ended December 31, 2018, 2017, 2016 and 2015 are subject to examination by the Internal Revenue Service and State taxing authorities, generally three or four years after the returns were filed.

# **Concentrations**

The Partnership's operations are concentrated in the multifamily real estate market. In addition, the Partnership operates in a heavily regulated environment. The operations of the Partnership are subject to the administrative directives, rules and regulations of federal, state and local regulatory agencies. Such administrative directives, rules and regulations are subject to change by an act of congress or an administrative change. Such changes may occur with little notice or inadequate funding to pay for the related cost, including the additional administrative burden, to comply with a change.

# Cash and Cash Equivalents

For purposes of the statements of cash flows, the Partnership considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Certificates of deposit may be redeemed without significant penalty and are considered cash and cash equivalents, regardless of maturity. Cash is defined as cash in demand deposit accounts as well as cash on hand. Not included as cash are funds restricted as to their use, regardless of liquidity, such as replacement reserve, operating reserve, Section 8 reserve and tenant security deposits. The Partnership occasionally maintains cash on deposit at a bank in excess of the Federal Deposit Insurance Corporation limit. The Partnership has not experienced any losses in such accounts.

# Subsequent Events

In preparing these financial statements, the Partnership has evaluated events and transactions for potential recognition or disclosure through March 27, 2019, the date the financial statements were available to be issued.

# **Reclassification**

The Partnership has classified certain prior year information to conform with the current year presentation.

#### Note 3 - Restricted Deposits:

According to the Partnership and loan agreements, the Partnership is required to maintain certain reserves. The following shows the activity in such accounts during 2018 and 2017.

#### **Replacement Reserve**

The Partnership is required to fund a replacement reserve in an annual amount of \$11,200.

	<u>2018</u>	<u>2017</u>
Balance, Beginning of Year	\$ 76,772	\$ 65,502
Add: Monthly deposits	11,200	11,200
Interest income	81	 70
Balance, End of Year	\$ 88,053	\$ 76,772

#### **Operating Reserve**

The Partnership is required to fund an operating reserve in an initial amount of \$56,000 and annually in an amount equal to 2% of gross rent collections until the end of the tax compliance period.

	<u>2018</u>	2017
Balance, Beginning of Year Add: Monthly deposits	\$ 63,549 6,455	, ,
Interest income	67	78
Less: Withdrawals Service charge		· (50,000) · (10)
Balance, End of Year	\$ 70,071	\$ 63,549

#### Note 3 - Restricted Deposits: (Continued)

#### Section 8 Reserve

The Partnership was required to fund a Section 8 reserve in the initial amount of \$50,000 until the end of the compliance period in accordance with the provisions of the Partnership Agreement and the Section 8 Account Funding and Disbursement Agreement. Restricted funds were to be held by the Partnership and the Limited Partner to be used in the event that the Section 8 contract is not renewed. Any excess funds remaining in the Section 8 reserve at the end of the compliance period have been released from the Section 8 reserve in accordance with the Partnership Agreement.

	Limited Partner <u>Reserve</u>	F	artnership <u>Reserve</u>	Total
Balance at December 31, 2016	\$ 23,817	\$	36,259	\$ 60,076
Add: Monthly deposits	-		6,012	6,012
Interest income	136		30	166
Less: Withdrawals	-		(25,000)	(25,000)
Service charge	-		(10)	 (10)
Balance at December 31, 2017	 23,953		17,291	 41,244
Add: Monthly deposits	-		5,010	5,010
Transfers	(24,232)		24,232	-
Interest income	279		10	289
Less: Withdrawals	-		(46,532)	(46,532)
Service charge	-		(11)	(11)
Balance at December 31, 2018	\$ 	\$		\$ 

#### **Tenant Security Deposits**

The Partnership is required to hold security deposits in a separate bank account in the name of the Project. The amount held by the Partnership totaled \$9,067 and \$9,063 at December 31, 2018 and 2017, respectively.

#### Note 4 - Transactions With Affiliates and Related Parties:

The Managing General Partner is entitled to a partnership management fee according to the Partnership Agreement, subject to specific terms. The partnership management fee totaled \$19,365 and \$3,550 for the years ended December 31, 2018 and 2017, respectively.

The Managing General Partner is also entitled to a incentive management fee according to the Partnership Agreement, subject to specific terms. There were no incentive management fees earned for the years ended December 31, 2018 and 2017.

#### **Managing General Partner Advance**

The Partnership Agreement provides for various obligations of the Managing General Partner, including their obligation to provide funds for any development and operating deficits.

#### Note 4 - Transactions With Affiliates and Related Parties: (Continued)

#### Managing General Partner Advance (Continued)

The Partnership had advanced the Managing General Partner \$-0- and \$75,000 at December 31, 2018 and 2017, respectively to pursue the refinancing of the property, which is included in due from related parties.

Amounts due to related parties are as follows at December 31:

		<u>2018</u>		<u>2017</u>
Partnership management fee Total Due to Related Parties	\$ \$	19,365 19,365	\$ \$	3,550 3,550
<u>Note 5 - Mortgages Payable:</u>				
Mortgages payable consist of the following at December 31:				
The mortgage note payable to Berkadia Commercial Mortgage was funded on June 2, 2003 in the original amount of \$451,000 and bears interest at 7% per annum. Monthly principal and interest payments are payable in the amount of \$3,001 through June 1, 2033.		<u>2018</u>		<u>2017</u>
Collateralized by investment in real estate. Accrued interest totaled \$1,910 and \$1,983 at December 31, 2018 and 2017, respectively.	\$	327,414	\$	340,019
The mortgage note which was originated on February 12, 2002, is held by the San Diego Housing Commission and bears interest at 3% per annum. Principal and interest are payable from residual receipts, calculated annually. Principal and accrued interest are due February 2057. Collateralized by investment in real estate. Accrued interest totaled \$406,931 and \$388,751 at December 31, 2018 and 2017, respectively.		867,279		867,279
The promissory note payable which was originated in February 2002 is held by Neighborhood National Bank, for the Affordable Housing Program (AHP) in the original amount of \$108,000. The note is noninterest bearing as long as all compliance requirements of the note are met. Principal is due no later than at the expiration of the retention		001,219		007,277
period. Collateralized by investment in real estate. Total Mortgages Payable Less: Unamortized debt issuance costs Total, Net	\$	108,000 1,302,693 (8,257) 1,294,436		108,000 1,315,298 (8,829) 1,306,469

Debt issuance costs total \$17,171, less accumulated amortization of \$8,914 and \$8,342 at December 31, 2018 and 2017, respectively.

#### Note 5 - Mortgages Payable: (Continued)

The future principal payments on the mortgages payable are as follows:

Years Ended December 31		
2019	\$ 13,5	15
2020	14,4	92
2021	15,5	40
2022	16,6	63
2023	17,8	68
Thereafter	1,224,6	15
Total	\$1,302,6	93

#### Note 6 - Distribution of Operating Cash Flows/Surplus Cash:

In accordance with the Partnership Agreement, cash flow shall be distributed annually as follows:

- a. To repay any accrued and unpaid interest and unpaid principal on loans made by the General Partners.
- b. To the General Partners (in the order of loans made, with earlier loans repaid in full before subsequent loans are repaid) to repay any amounts treated as loans to the Partnership (without interest) by the General Partners and not yet repaid.
- c. \$20,000 noncumulative plus fifty percent (50%) of Cash Flow to the Managing General Partner as a Partnership Management Fee.
- d. Payment of an Incentive Management Fee, if any, to the Managing General Partner equal to thirty-three percent (33%) of the balance on a noncumulative basis.
- e. Payment of residual receipts loans to the Project in the agreed upon priority and percentage of cash available.
- f. Remaining cash flow is to be distributed as described in Note 1.

#### Note 7 - Management Fees:

Hallmark Asset Management earned management fees as follows for the years ended December 31:

	<u>2018</u>	<u>2017</u>
Accrued Management Fee Payable, Beginning of Year	\$ 2,941	\$ 2,183
Management fees earned	24,633	25,817
Management fees paid	 (23,312)	(25,059)
Accrued Management Fee Payable, End of Year	\$ 4,262	\$ 2,941
(Included in accounts payable and accrued expenses)		

(Included in accounts payable and accrued expenses)

#### Note 8 - Federal Financial Assistance:

Following is a schedule of federal financial assistance for the year ended December 31, 2018:

U.S. Department of HUD	Expenditures
Section 8 - Housing Assistance Payments	\$229,218

### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY SCHEDULES OF PROJECT OPERATING EXPENSES FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

		<u>2018</u>	<u>2017</u>
Administrative Expenses:			
Property management fees	\$	24,633	\$ 25,817
Rent free unit		15,436	15,115
Telephone		12,821	10,160
Professional fees - Accounting		10,855	10,555
Management consultants		6,801	9,883
Office supplies		6,454	5,858
Bookkeeping		6,013	6,105
Bad debts		4,392	3,501
Other administrative:			
Administrative services		3,377	4,801
Total Administrative Expenses	\$	90,782	\$ 91,795
<u>Utilities Expenses:</u>			
Water	\$	11,745	\$ 9,332
Sewer		8,771	7,053
Gas		8,032	7,822
Electricity		4,068	3,606
Total Utilities Expenses	\$	32,616	\$ 27,813
•			 
<b>Operating and Maintenance Expenses:</b>			
Repairs	\$	113,210	\$ 82,927
Contracts		63,843	64,966
Maintenance supplies and materials		11,876	12,267
Trash removal		7,528	5,771
Decorating and painting		1,291	4,160
Exterminating		868	1,062
Total Operating and Maintenance Expenses	\$	198,616	\$ 171,153
Taxes and Insurance Expenses:			
Property and liability insurance	\$	7,936	\$ 7,428
Other taxes, licenses, permits and insurance	·	7,102	7,004
Real estate taxes		991	1,577
Total Taxes and Insurance Expenses	\$	16,029	\$ 16,009
<b>A</b>	-		 
Marketing and Leasing Expenses:			
Credit checks/concessions	\$	8,660	\$ 1,156
Total Marketing and Leasing Expenses	\$	8,660	\$ 1,156

### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY BALANCE SHEET DATA DECEMBER 31, 2018

## ASSETS

Current Assets:		
1120 Cash - Operations	\$	73,791
1130 Tenant accounts receivable		6,280
1200 Prepaid expenses		2,166
1100T Total Current Assets		82,237
Deposits Held in Trust:		
1191 Tenant security deposits held in trust		9,067
Restricted Deposits:		
1320 Replacement reserve		88,053
1330 Other reserve		70,071
1300T Total Restricted Deposits		158,124
Fixed Assets:		
1410 Land and land improvements		615,019
1420 Buildings		1,918,701
1460 Furnishings		123,319
1400T Total Fixed Assets		2,657,039
1495 Less: Accumulated depreciation	(	(1,564,943)
1400N Net Fixed Assets		1,092,096
1000T Total Assets	\$	1,341,524

#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY BALANCE SHEET DATA (CONTINUED) DECEMBER 31, 2018

## LIABILITIES AND PARTNERS' EQUITY

## Current Liabilities:

2110 Accounts payable - Operations	\$ 42,983
2113 Accounts payable - Entity	19,365
2116 Accounts payable - section 8 and other	3,160
2123 Accrued management fee payable	4,262
2131 Accrued interest payable - First mortgage	1,910
2170 Current portion of first mortgage payable	13,515
2210 Prepaid revenue	1,291
2122T Total Current Liabilities	 86,486
Other Liabilities:	
2191 Tenant security deposits payable	 9,887
Long-Term Liabilities:	
2310 Notes payable	867,279
2320 First mortgage payable	305,642
2324 Other loans and notes payable	108,000
2332 Accrued interest - Notes payable	406,931
2300T Total Long-Term Liabilities	 1,687,852
2000T Total Liabilities	1,784,225
Partners' Equity:	
3130 Partners' equity (deficit)	 (442,701)
2033T Total Liabilities and Partners' Equity	\$ 1,341,524
Supplementary Information Related to the Balance Sheet Data:	

#### Supplementary Information Related to the Balance Sheet Data:

Account 1330 - Other reserves:	
Operating reserve	\$ 70,071
Total Other Reserves	\$ 70,071
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#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY OF PROFIT AND LOSS DATA FOR THE YEAR ENDED DECEMBER 31, 2018

Revenues:	
Rental Revenue:	
5120 Rent revenue - Gross potential	\$ 177,454
5121 Tenant assistance payments	229,218
5100T Total Revenue	406,672
Vacancies:	
5220 Vacancies - Apartments	(2,409)
5152N Net Rental Revenue	404,263
Financial Revenue:	
5410 Financial revenue - Project operations	294
5440 Revenue from investments - Replacement reserve	81
5490 Revenue from investments - Miscellaneous	67
5400T Total Financial Revenue	442
Other Revenue:	
5910 Laundry and vending revenue	2,148
5920 Tenant charges	4,958
5900T Total Other Revenue	7,106
5000T Total Revenues	411,811
Expenses:	
Administrative Expenses:	
6204 Management consultants	6,801
6250 Other renting expenses	8,660
6311 Office expenses	19,275
6320 Management fee	24,633
6331 Administrative rent free unit	15,436
6350 Audit expense	10,855
6351 Bookkeeping fees/Accounting services	6,013
6370 Bad debts	4,392
6390 Miscellaneous administrative expenses	3,377
6263T Total Administrative Expenses	99,442

(Continued)

#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY PROFIT AND LOSS DATA (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2018

#### Expenses: (Continued) **Utilities Expense:** \$ 6450 Electricity 4.068 6451 11,745 Water 8,032 6452 Gas 8,771 6453 Sewer 6400T 32,616 **Total Utilities Expense Operating and Maintenance Expenses:** Supplies 11,876 6515 175,717 6520 Contracts 6525 7,528 Garbage and trash removal 6546 Heating/cooling repairs and maintenance 314 3,181 6570 Vehicle and maintenance equipment operation and repairs 6500T Total Operating and Maintenance Expenses 198,616 **Taxes and Insurance:** 6710 Real estate taxes 991 7.936 6720 Property and liability insurance 6721 Fidelity bond insurance 2,161 6790 4,941 Miscellaneous taxes, licenses, permits and insurance 6700T 16,029 Total Taxes and Insurance **Financial Expenses:** 23,900 6820 Interest on first mortgage payable 26,408 6830 Interest on notes payable 6800T 50,308 **Total Financial Expenses** 6000T Total Cost of Operations Before Depreciation 397,011 5060T Profit (Loss) Before Depreciation 14,800 **Depreciation:** 6600 Depreciation expense 77,232 5060N Operating Profit or Loss (62, 432)**Corporate or Mortagor Revenue/Expenses:** 7190 Other expenses 19,365 19,365 7100T Net Entity Expenses 3250 Profit or Loss (Net Income or Loss) (81,797)

### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY PROFIT AND LOSS DATA (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2018

## Supplementary Information Related to the Profit and Loss Data:

	evenue from investments - Miscellaneous:	<b>.</b>	
	e - Operating reserve	\$	67
Total Reven	ue From Investments - Miscellaneous	\$	67
	iscellaneous taxes, licenses, permits and insurance:		
	actice liability insurance	\$	2,305
Licenses			1,836
Franchise tax e	xpense		800
Total Misce	Ilaneous Taxes, Licenses, Permits and Insurance	\$	4,941
<u>Account 7190 - Ot</u> Partnership mar Total Other	nagement fee	\$ \$	19,365 19,365
S1000-010	Total first mortgage (or bond) principal payments required during the audit year (12 monthly payments). This applies to all direct loans, amortizing HUD-helds, and fully insured first mortgages.	\$	12,605
S1000-020	Total of 12 monthly deposits in the audit year into the Replacement Reserve account, as required by the Regulatory Agreement, even if payments may be temporarily suspended or reduced.	\$	11,200
S1000-030	Replacement Reserves, or Residual Receipts and Releases which are included as expense items on the Profit and Loss statement.	\$	
S1000-040	Profit Improvement Reserve releases under the Flexible Subsidy Program that are included as expense items on the Profit and Loss Statement.		None

### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY EQUITY DATA FOR THE YEAR ENDED DECEMBER 31, 2018

S1100-010	Partners' Equity (Deficit) at December 31, 2017	\$ (261,672)
3250	Net loss	(81,797)
S1200-420	Distributions	(24,232)
S1100-020	Other changes in equity - distribution funded with due from related party	 (75,000)
3130	Partners' Equity (Deficit) at December 31, 2018	\$ (442,701)

#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY CASH FLOW DATA FOR THE YEAR ENDED DECEMBER 31, 2018

## **Cash Flows From Operating Activities:**

S1200-010	Rental receipts	\$	388,017
S1200-020	Interest receipts		442
S1200-030	Other operating receipts		7,106
S1200-040	Total Receipts	_	395,565
S1200-050	Administrative		(57,912)
S1200-070	Management fee		(23,312)
S1200-090	Utilities		(31,711)
S1200-110	Operating and maintenance		(179,309)
S1200-120	Real estate taxes		(991)
S1200-140	Property insurance		(8,167)
S1200-150	Miscellaneous taxes and insurance		(7,102)
S1200-160	Tenant security deposits		821
S1200-180	Interest on first mortgage		(23,401)
S1200-190	Interest on note payable		(8,228)
S1200-230	Total Disbursements		(339,312)
S1200-240	Net Cash Provided by Operating Activities		56,253
6 I D			
	From Investing Activities:		(11 201)
	Net deposits to replacement reserve		(11,281)
S1200-255	Net withdrawals from other reserves		34,722
S1200-350	Net Cash Provided by Investing Activities	<u> </u>	23,441
Cash Flows	From Financing Activities:		
S1200-360	Principal payments - First mortgage		(12,605)
S1200-420	Distributions		(24,232)
S1200-460	Net Cash Used in Financing Activities		(36,837)
Net Increase	in Cash and Cash Equivalents		42,857
Cash at Beg	inning of Year		30,934
Cash at End	of Year	\$	73,791

(Continued)

#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY CASH FLOW DATA (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2018

	ion of Net Loss to Net Cash by Operating Activities:	
3250	Profit or Loss (Net income or loss)	\$ (81,797)
	Adjustments to reconcile net loss to net	
	cash provided by operating activities:	
6600	Depreciation	77,232
S1200-486	Amortization of debt issuance costs	572
	(Increase) Decrease in:	
S1200-490	Tenant accounts receivable	(560)
S1200-500	Accounts receivable - Other	3,595
S1200-520	Prepaid expenses	(231)
S1200-530	Tenant security deposits held in trust	(4)
	Increase (Decrease) in:	
S1200-540	Accounts payable - Operations	20,831
S1200-560	Accrued liabilities	4,481
S1200-570	Accrued interest payable	18,107
S1200-580	Tenant security deposits payable	825
S1200-590	Prepaid revenue	(2,613)
S1200-605	Entity/construction liability accounts	 15,815
S1200-610	Net Cash Provided by Operating Activities	\$ 56,253

#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY DATA REQUIRED BY HUD FOR THE YEAR ENDED DECEMBER 31, 2018

#### **Reserve Accounts Data**

#### **Schedule of Reserve for Replacements:**

1320P	Balance, December 31, 2017	\$ 76,772
1320DT	Add: Total monthly deposits	11,200
1320INT	Interest income	81
1320	Balance, December 31, 2018	\$ 88,053

#### Surplus Cash and Fixed Asset Data

#### Computation of Surplus Cash, Distributions, and Residual Receipts - Annual:

Cash: S1300-010 S1300-040	Cash Total Cash	\$ <u>82,858</u> 82,858
Current Obl	igations:	
S1300-050	Accrued mortgage interest payable	1,910
S1300-075	Accounts payable - Operations	42,983
S1300-100	Accrued expenses	7,422
2210	Prepaid revenue	1,291
2191	Tenant security deposits payable	9,887
S1300-140	Total Current Obligations	63,493
S1300-150	Surplus Cash (Deficiency)	\$19,365

#### Computation of Surplus Cash, Distributions, and Residual Receipts - Mid-Year:

<u>None</u>

#### URBAN HOUSING GRANT HEIGHTS, L.P. F.H.A. PROJECT NO. 129-44084 SUPPLEMENTARY DATA REQUIRED BY HUD (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2018

#### **Fixed Asset Data:**

		 Balance December 31, 2017	Ē	Additions	De	letions	D	Balance ecember 31, 2018
1410	Land and land improvements	\$ 615,019	\$	-	\$	_	\$	615,019
1420	Buildings	1,918,701		-		-		1,918,701
1460	Furnishings	 123,319		-	*****	-		123,319
1400T	Total Fixed Assets	\$ 2,657,039	\$	-	\$	<del>.</del>	\$	2,657,039
1495	Accumulated Depreciation	\$ 1,487,711	\$	77,232	\$	+	\$	1,564,943
1400N	Net Book Value	\$ 1,169,328					\$	1,092,096

### Schedule of Additions to Fixed Assets:

<u>None</u>

### **Schedule of Deletions to Fixed Assets:**

<u>None</u>

## ATTACHMENT 8 SAN DIEGO SAN DIEGO COMMUNITY HOUSING CORPORATION HOUSING DEVELOPER'S DISCLOSURE STATEMENT

## DEVELOPERS/CONSULTANTS/SELLERS/CONTRACTORS/ ENTITY SEEKING GRANT/BORROWERS (Collectively referred to as "CONTRACTOR" herein) Statement for Public Disclosure

- 1. Name of CONTRACTOR: San Diego Community Housing Corporation
- 2. Address and ZIP Code: 6160 Mission Gorge Road

COMMISSION

- 3. Telephone Number: <u>619-876-4222</u>
- 4. Name of Principal Contact for CONTRACTOR: Ted Miyahara
- 5. Federal Identification Number or Social Security Number of CONTRACTOR: <u>33-0661980</u>
- 6. If the CONTRACTOR is not an individual doing business under his own name, the CONTRACTOR has the status indicated below and is organized or operating under the laws of California as:

A corporation (Attach Articles of Incorporation)

A nonprofit or charitable institution or corporation. (Attach copy of Articles of Incorporation and documentary

evidence verifying current valid nonprofit or charitable status)

A partnership known as:

(Name)

Check one:

- General Partnership (Attach Statement of General Partnership)
- Limited Partnership (Attach Certificate of Limited Partnership)
- A business association or a joint venture known as:

(Attach joint venture or business association agreement)

- A Federal, State or local government or instrumentality thereof.
- Other (explain)
- 7. If the CONTRACTOR is not an individual or a government agency or instrumentality, give date of organization: <u>10/24/94</u>
- 8. Provide names, addresses, telephone numbers, title of position (if any) and nature and extent of the interest of the current officers, principal members, shareholders, and investors of the CONTRACTOR, other than a government agency or instrumentality, as set forth below:
  - a. If the CONTRACTOR is a corporation, the officers, directors or trustees, and each stockholder owning more than 10 percent of any class of stock.
  - b. If the CONTRACTOR is a nonprofit or charitable institution or corporation, the members who constitute the board of trustees or board of directors or similar governing body.

Please see attached list of board members and officers

- c. If the CONTRACTOR is a partnership, each partner, whether a general or limited, and either the percent of interest or a description of the character and extent of interest.
- d. If the CONTRACTOR is a business association or a joint venture, each participant and either the percent of interest or a description of the character and extent of interest.
- e. If the CONTRACTOR is some other entity, the officers, the members of the governing body, and each person having an interest of more than 10 percent.(Attach extra sheet if necessary)

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest	
Name: n/a		
Address:		
Name:		
Address:		
Name:		
Address:		

9. Has the makeup as set forth in Item 8(a) through 8(e) changed within the last twelve (12) months? If yes, please explain in detail.

Yes. Horace Brown was a previous board member and stepped down from board due to work commitments and volunteer work that required his attention.

- Is it *anticipated* that the makeup as set forth in Item 8(a) through 8(e) will change within the next twelve (12) months? If yes, please explain in detail. <u>No</u>
- 11. Provide name, address, telephone number, and nature and extent of interest of each person or entity (not named in response to Item 8) who has a beneficial interest in any of the shareholders or investors named in response to Item 8, which gives such person or entity more than a computed 10 percent interest in the CONTRACTOR (for example, more than 20 percent of the stock in a corporation that holds 50 percent of the stock of the CONTRACTOR, or more than 50 percent of the stock in the corporation that holds 20 percent of the stock of the CONTRACTOR):

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name: N/A	
Address:	
Name:	
Address:	
Name:	
Address:	

12. Names, addresses and telephone numbers (if not given above) of officers and directors or trustees of any corporation or firm listed under Item 8 or Item 11 above:

Name and Address	Position Title (if any) and percent of interest or description of character and extent of interest
Name:	
Name:	
Address:	
Name:	
Address:	

13. Is the CONTRACTOR a subsidiary of or affiliated with any other corporation or corporations, any other firm or any other business entity or entities of any nature? If yes, list each such corporation, firm or business entity by name and address, specify its relationship to the CONTRACTOR, and identify the officers and directors or trustees common to the CONTRACTOR and such other corporation, firm or business entity.

Name and Address	Relationship to CONTRACTOR	
Name: Occupational Training Services	Separate nonprofit organization with same board of directors	
Address: 6160 Mission Gorge Road #204		
San Diego, CA 92120		
Name:		
Address:		
Name:		
Address:		

Provide the financial condition of the CONTRACTOR as of the date of the statement and for a period of twenty-four (24) months prior to the date of its statement, as reflected in the <u>attached</u> financial statements, including, but not necessarily limited to, profit and loss statements and statements of financial position.

On file with the San Diego Housing Commission

15. If funds for the development/project are to be obtained from sources other than the CONTRACTOR's own funds, provide a statement of the CONTRACTOR's plan for financing the development/project:

The contractor proposes to assign an existing Housing Commission loan to a to-be-formed tax-credit limited partnership, multifamily housing revenue bonds, conventional loan, seller contribution, seller carryback loan, developer fee contribution, existing reserves and income during construction.

16. Provide sources and amount of cash available to CONTRACTOR to meet equity requirements of the proposed undertaking:

The Contractor is utilizing local public funding, low income housing tax credits, private activity bonds to finance the project. Sand Diego Community Housing Corporation will seek a predevelopment loan or finance predevelopment expenditures with its own funds. Please see attached financial statements on file with the Housing Commission; San Diego Community Housing Corporation has sufficient cash and cash equivalents to finance predevelopment activities and provide lender/investor guarantees.

a. In banks/savings and loans: N/A
 Name:
 Address: Amount:

b. By loans from affiliated or associated corporations or firms:  $\underline{N/A}$ 

Name: Address:

Amount: \$

c. By sale of readily salable assets/including marketable securities:

Description	Market Value (\$)	Mortgages or Liens (\$)

17. Names and addresses of bank references, and name of contact at each reference:

Name and Address	Contact Name		
Name: Torrey Pines Bank	Ryan Vertigan		
Address: 8379 Center Drive			
La Mesa, CA 91942			
Name: Wells Fargo	Sam Pustilnik		
Address: 9360 Clairemont Mesa Boulevard			
San Diego, CA 92123			
Name: Neighborhood National Bank	Jose Ibanez		
Address: 3511 National Avenue			
San Diego, CA 92113			

18. Has the CONTRACTOR or any of the CONTRACTOR's officers or principal members, shareholders or investors, or other interested parties been adjudged bankrupt, either voluntary or involuntary, within the past 10 years?

🗌 Yes 🛛 🖾 No

If yes, give date, place, and under what name.

19. Has the CONTRACTOR or anyone referred to above as "principals of the CONTRACTOR" been convicted of any felony within the past 10 years?

Yes No

If yes, give for each case (1) date, (2) charge, (3) place, (4) court, and (5) action taken. Attach any explanation deemed necessary.

20. List undertakings (including, but not limited to, bid bonds, performance bonds, payment bonds and/or improvement bonds) comparable to size of the proposed project which have been completed by the CONTRACTOR, including identification and brief description of each project, date of completion, and amount of bond, whether any legal action has been taken on the bond: <u>N/A</u>

Type of Bond	Project Description	Date of Completion	Amount of Bond	Action on Bond
			,,,,,,,,	

- 21. If the CONTRACTOR, or a parent corporation, a subsidiary, an affiliate, or a principal of the CONTRACTOR is to participate in the development as a construction contractor or builder, provide the following information: N/A
  - a. Name and addresses of such contractor or builder: N/A

Name and Address	Affiliation
Name:	
Address:	
Name:	
Address:	
Name:	
Address:	

b. Has such contractor or builder within the last 10 years ever failed to qualify as a responsible bidder, refused to enter into a contract after an award has been made, or failed to complete a construction or development contract?

Yes No

If yes, please explain, in detail, each such instance:

c. Total amount of construction or development work performed by such contractor or builder during the last three
 (3) years: \$\_\_\_\_\_

General description of such work:

List each project, including location, nature of work performed, name, address of the owner of the project, bonding companies involved, amount of contract, date of commencement of project, date of completion, state whether any change orders were sought, amount of change orders, was litigation commenced concerning the project, including a designation of where, when and the outcome of the litigation. (Attach extra sheet if necessary)

Project Name		
Project Owner		
Contact Information	Name	Address
Project Location		
Project Details		
Bonding Company		
Involved	Name	Amount of Contract
Change Order Details		
Change Order Cost		
Litigation Details	Location/Date	Outcome Details

## d. Construction contracts or developments now being performed by such contractor or builder:

Identification of Contract or Development	Location	Amount	Date to be Completed

e. Outstanding construction-contract bids of such contractor or builder:

Awarding Agency	Amount	Date Opened

22. Provide a detailed and complete statement regarding equipment, experience, financial capacity, and other resources available to such contractor or builder for the performance of the work involved in the proposed project, specifying

particularly the qualifications of the personnel, the nature of the equipment, and the general experience of the contractor:

The SDCHC team brings hands-on experience and expertise in deal structuring and negotiation, project management, finance, design, construction, property management and asset management. Our experience allows us to develop synergies across multiple segments of our industry and capitalize on in-house expertise across a wide range of project types. Staff also specializes in government financing programs which involves complex rules and regulations set by local, state and federal agencies.

23. Does any member of the governing body of SDHC, Housing Authority of the City of San Diego ("AUTHORITY") or City of San Diego ("CITY"), to which the accompanying proposal is being made or any officer or employee of SDHC, the AUTHORITY or the CITY who exercises any functions or responsibilities in connection with the carrying out of the project covered by the CONTRACTOR's proposal, have any direct or indirect personal financial interest in the CONTRACTOR or in the proposed contractor?

🗌 Yes 🛛 🕅 No

If yes, explain:

- 24. Statements and other evidence of the CONTRACTOR's qualifications and financial responsibility (other than the financial statement referred to in Item 8) are attached hereto and hereby made a part hereof as follows: <u>N/A</u>
- 25. Is the proposed CONTRACTOR, and/or are any of the proposed subcontractors, currently involved in any construction-related litigation?

🗌 Yes 🛛 🖾 No

If yes, explain:

- 26. State the name, address and telephone numbers of CONTRACTOR's insurance agent(s) and/or companies for the following coverage's. List the amount of coverage (limits) currently existing in each category:
  - a. General Liability, including Bodily Injury and Property Damage Insurance [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form
- Premises Operations
- Explosion and Collapse Hazard
- Underground Hazard
- Products/Completed Operations Hazard
- Contractual Insurance
- Broad Form Property Damage
- Independent Contractors
  - ] Personal Injury

b. Automobile Public Liability/Property Damage [Attach certificate of insurance showing the amount of coverage and coverage period(s)]

Check coverage(s) carried:

- Comprehensive Form
- Owned
- Hired
- Non-Owned
- c. Workers Compensation [Attach certificate of insurance showing the amount of coverage and coverage period(s)] See attached
- d. Professional Liability (Errors and Omissions) [Attach certificate of insurance showing the amount of coverage and coverage period(s)] N/A
- e. Excess Liability [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)] See attached
- f. Other (Specify) [Attach certificate(s) of insurance showing the amount of coverage and coverage period(s)] N/A
- 27. CONTRACTOR warrants and certifies that it will not during the term of the PROJECT, GRANT, LOAN, CONTRACT, DEVELOPMENT and/or RENDITIONS OF SERVICES discriminate against any employee, person, or applicant for employment because of race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. The CONTRACTOR will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, age, sexual orientation, marital status, color, religion, sex, handicap, or national origin. Such action shall include, but not be limited to the following: employment, upgrading, demotion or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The CONTRACTOR agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by SDHC setting forth the provisions of this nondiscrimination clause.
- 28. The CONTRACTOR warrants and certifies that it will not, without prior written consent of SDHC, engage in any business pursuits that are adverse, hostile or take incompatible positions to the interests of SDHC, during the term of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT and/or RENDITION OF SERVICES.
- 29. CONTRACTOR warrants and certifies that no member, Commissioner, Councilperson, officer, or employee of SDHC, the AUTHORITY and/or the CITY, and no member of the governing body of the locality in which the PROJECT is situated, no member of the governing body in which SDHC was activated, and no other public official of such locality or localities who exercises any functions or responsibilities with respect to the assignment of work, has, during his or her tenure, or will for one (1) year thereafter, have any interest, direct or indirect, in this PROJECT or the proceeds thereof.
- 30. List all citations, orders to cease and desist, stop work orders, complaints, judgments, fines, and penalties received by or imposed upon CONTRACTOR for safety violations from any and all government entities including but not limited to, the City of San Diego, County of San Diego, the State of California, the United States of America and any and all

divisions and departments of said government entities for a period of five (5) years prior to the date of this statement. If none, please state: N/A

Entity	Making	Date	Resolution
6			
	Entity	Entity Making	Entity Making Date

31. Has the CONTRACTOR ever been disqualified, removed from or otherwise prevented from bidding on or completing a federal, state, or local government project because of a violation of law or a safety regulation?

Yes	🛛 No

If yes, please explain, in detail,

32. Please list all licenses obtained by the CONTRACTOR through the State of California and/or the United States of America, which are required and/or will be utilized by the CONTRACTOR and/or are convenient to the performance of the PROJECT, DEVELOPMENT, LOAN, GRANT, CONTRACT, or RENDITION OF SERVICES. State the name of the governmental agency granting the license, type of license, date of grant, and the status of the license, together with a statement as to whether the license has ever been revoked: <u>N/A</u>

License Description	License Number	Date Issued (Original)	Status (Current)	Revocation (Yes/No)
	License Description	License Description License Number	Licongo Decomption Licongo Number	Licongo Deceminition Licongo Number

- 33. Describe in detail any and all other facts, factors or conditions that may adversely affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, SALES of Real Property to, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with SDHC. N/A
- 34. Describe in detail, any and all other facts, factors or conditions that may favorably affect CONTRACTOR's ability to perform or complete, in a timely manner, or at all, the PROJECT, CONTRACT, DEVELOPMENT, repayment of the LOAN, adherence to the conditions of the GRANT, or performance of consulting or other services under CONTRACT with SDHC.

Contractor has been in business for approximately 25-years and has a track record of producing affordable housing throughout the County of San Diego. Applicant currently owns one of the subject asset and has extensive history and knowledge to ensure that the project is completed successfully.

35. List all CONTRACTS with, DEVELOPMENTS for or with, LOANS with, PROJECTS with, GRANTS from, and SALES of Real Property to SDHC, AUTHORITY and/or the CITY within the last five (5) years:

Date	Entity Involved (i.e. City SDHC, etc)	Status (Current, delinquent, repaid, etc.)	Dollar Amount
1995	SDHC	Current	\$748,897
1995	City	Current	\$363,197
2009	SDHC	Current	\$504,450
2017	SDHC	Repaid	\$2,065,897

36. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, been the subject of a complaint filed with the Contractor's State License Board (CSLB)?

Yes	🛛 No
1 1 1 4 9 9	

If yes, explain:

37. Within the last five years, has the proposed CONTRACTOR, and/or have any of the proposed subcontractors, had a revocation or suspension of a CONTRACTOR's License?

Yes	🛛 No
1 1 00	

If yes, explain:

- 38. List three local references that would be familiar with your previous construction projects:
  - Name: Ms. Mi Yeong Lee Address: 1122 Broadway, Suite 300, San Diego Phone: 619-578-7536 Project Name and Description: Ocean View Acquisition Rehab
     Name: Jose Dorado Address: 276 Fourth Avenue Building C, Chula Vista Phone: 619-476-5375 Project Name and Description: Colorado & Clover Acquisition Rehab
  - Name: Kenji Tamaoki Address: 101 California Street, 40<sup>th</sup> Floor, San Francisco Phone: 415-291-5033 Project Name and Description: Torrey Apartments Refinance
- 39. Give a brief statement regarding equipment, experience, financial capacity and other resources available to the CONTRACTOR for the performance of the work involved in the proposed project, specifying particularly the qualifications of the personnel, the nature of the equipment and the general experience of the CONTRACTOR. N/A
- 40. Give the name and experience of the proposed Construction Superintendent.

Name	Experience
TBD	SDCHC to competitively bid the project to three qualified general contractors. Name of superintendent not known at this time

## CONSENT TO PUBLIC DISCLOSURE BY CONTRACTOR

By providing the "Personal Information", (if any) as defined in Section 1798.3(a) of the Civil Code of the State of California (to the extent that it is applicable, if at all), requested herein and by seeking a loan from, a grant from, a contract with, the sale of real estate to, the right to develop from, and/or any and all other entitlements from the SAN DIEGO HOUSING COMMISSION ("SDHC"), the HOUSING AUTHORITY OF THE CITY OF SAN DIEGO ("AUTHORITY") and/or the CITY OF SAN DIEGO ("CITY"), the CONTRACTOR consents to the disclosure of any and all "Personal Information" and of any and all other information contained in this Public Disclosure Statement. CONTRACTOR specifically, knowingly and intentionally waives any and all privileges and rights that may exist under State and/or Federal Law relating to the public disclosure of the information contained herein. With respect to "Personal Information," if any, contained herein, the CONTRACTOR, by executing this disclosure statement and providing the information requested, consents to its disclosure pursuant to the provisions of the Information Practices Act of 1977, Civil Code Section 1798.24(b). CONTRACTOR is aware that a disclosure of information contained herein will be made at a public meeting or meetings of SDHC, the AUTHORITY, and/or the CITY at such times as the meetings may be scheduled. CONTRACTOR hereby consents to the disclosure of said "Personal Information," if any, more than thirty (30) days from the date of this statement at the duly scheduled meeting(s) of SDHC, the AUTHORITY and/or the CITY. CONTRACTOR acknowledges that public disclosure of the information contained herein may be made pursuant to the provisions of Civil Code Section 1798.24(d).

CONTRACTOR represents and warrants to SDHC, the AUTHORITY and the CITY that by providing the information requested herein and waiving any and all privileges available under the Evidence Code of the State of California, State and Federal Law, (to the extent of this disclosure that the information being submitted herein), the information constitutes a "Public Record" subject to disclosure to members of the public in accordance with the provisions of California Government Section 6250 et seq.

CONTRACTOR specifically waives, by the production of the information disclosed herein, any and all rights that CONTRACTOR may have with respect to the information under the provisions of Government Code Section 6254 including its applicable subparagraphs, to the extent of the disclosure herein, as well as all rights of privacy, if any, under the State and Federal Law.

Executed this <u>21<sup>st</sup></u> day of <u>May</u>, 2019, at San Diego, California.

CONTRACTOR

By: <u>Musta T. Myph</u> Theodore T. Miyahara

President & CEO Title

## CERTIFICATION

The CONTRACTOR, <u>San Diego Community Housing Corporation</u>, hereby certifies that this CONTRACTOR's Statement for Public Disclosure and the attached information/evidence of the CONTRACTOR's qualifications and financial responsibility, including financial statements, are true and correct to the best of CONTRACTOR's knowledge and belief.

By: Thurdor T. Majah

Title: Theodore T. Miyahara, President & CEO

Dated: \_\_\_\_\_\_5/21/19\_\_\_\_\_\_

WARNING: 18 U.S.C. 1001 provides, among other things, that whoever knowingly and willingly makes or uses a document or writing containing any false, fictitious or fraudulent statement or entry, in any matter within the jurisdiction or any department or agency of the United States, shall be fined not more than \$10,000 or imprisoned for not more than five years, or both.

#### JURAT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of San Diego

Subscribed and sworn to (or affirmed) before me on this 21 day of May, 20 19

by Theodore T. Migahava personally known to me or proved to me on the basis of

satisfactory evidence to be the person(s) who appeared before me.

SEAL



# SDCHC BOARD OF DIRECTORS

Robert P. Ito	Paula Danker, CCIM
Chairman of the Board	Treasurer
Voting Member	Voting Member
Principal	Senior Vice President
Ito Girard & Associates	Kidder Mathews
<u>Vinh Le</u> Vice Secretary Voting Member Principal 3C Nexus Educational Consultants	Kelly F. Carmona Secretary Voting Member Real Estate Broker & Social Entrepreneur
Lane Nishikawa	Ted Miyahara
<b>Board Member</b>	President & CEO
Voting Member	Non-voting Member
Principal	President & CEO
West River Productions	San Diego Community Housing Corporation

## SAN DIEGO COMMUNITY HOUSING CORPORATION

#### CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2017



## SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2017

## TABLE OF CONTENTS

	Page
Independent Auditor's Report	1 - 2
Consolidated Statement of Financial Position	3
Consolidated Statement of Activities	4
Consolidated Statement of Cash Flows	5
Notes to Consolidated Financial Statements	6 - 17
Supplementary Information: Consolidating Schedule of Financial Position Consolidating Schedule of Activities	18 - 19 20
Schedule of Expenditures of Federal Awards	21 - 22
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards	23 - 24
Independent Auditor's Report on Compliance for the Major Program and on Internal Control Over Compliance Required in Accordance with Uniform Guidance	25 - 27
Schedule of Findings and Questioned Costs	28 - 29
Summary Schedule of Prior Year Audit Findings	30

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Leaf & Cole, LLP Certified Public Accountants A Partnership of Professional Corporations

#### **Independent Auditor's Report**

To the Board of Directors San Diego Community Housing Corporation

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of San Diego Community Housing Corporation, which comprise the consolidated statement of financial position as of June 30, 2017, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### To the Board of Directors San Diego Community Housing Corporation

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of San Diego Community Housing Corporation as of June 30, 2017, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information on pages 18 to 20 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and is also not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements or to the consolidated financial statements and certain additional procedures, including procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 2, 2018, on our consideration of San Diego Community Housing Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of San Diego Community Housing Corporation's internal control over financial report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering San Diego Community Housing Corporation's internal control over financial reporting and compliance.

Leaf Cole LLP

San Diego, California July 2, 2018

## SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2017

#### ASSETS

Current Assets: (Notes 2 and 3)	
Cash and cash equivalents	\$ 1,796,091
Tenant security deposits	101,852
Accounts receivable	18,960
Prepaid expenses	6,500
Total Current Assets	1,923,403
Noncurrent Assets: (Notes 2, 3, 4, 5, 6, 7, 8 and 10)	
Accounts receivable	321,548
Related party advances, net	264,469
Interest receivable	73,282
Notes receivable	450,000
Replacement reserves	26,203
Operating reserves	11,564
Deposits	7,753
Investment in limited partnerships	468,699
Property and equipment, net	5,632,646
Total Noncurrent Assets	7,256,164
TOTAL ASSETS	\$
LIABILITIES AND NET ASSETS	
Current Liabilities: (Notes 2 and 10)	
Accounts payable and accrued expenses	\$ 184,852
Interest payable	15,136
Deferred revenue	4,217
Security deposits	102,679
Current portion of notes payable	134,010
Total Current Liabilities	440,894
Noncurrent Liabilities: (Notes 7, 9 and 10)	
Interest payable - Residual receipts	2,150,482
Share of deficiency in limited partnerships	481,059
Share of deficiency in other entity	66,585
Notes payable, net	8,135,836
Total Noncurrent Liabilities	10,833,962
	11 274 856
Total Liabilities	11,274,856
Commitments and Contingencies (Notes 11 and 12)	
Unrestricted Net Assets (Deficit) (Note 2)	(2,095,289)
TOTAL LIABILITIES AND NET ASSETS	\$

The accompanying notes are an integral part of the consolidated financial statements.

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## SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2017

Revenue and Support:		
Rental income	\$	1,508,138
Management fees		80,667
Other income		64,425
Resident services		43,297
Contributions		41,300
Interest income		36,191
Educational enrichment		28,775
Total Revenue and Support		1,802,793
Expenses:		
Program Services:		
Rental expenses		929,835
Affordable housing		145,300
Educational enrichment programs		103,881
Resident services		41,420
Total Program Services	-	1,220,436
Supporting Services:		
Management and general		517,925
Fundraising	_	41,506
Total Supporting Services	•••	559,431
Total Expenses		1,779,867
Change in Net Assets From Operating Activities	-	22,926
Nonoperating Revenue and (Expenses):		
Share of gain from partnerships and other entity		673,474
Interest expense - Residual receipts		(162,953)
Depreciation expense		(468,573)
Total Nonoperating Revenue and (Expenses)		41,948
Change in Unrestricted Net Assets		64,874
Unrestricted Net Assets (Deficit) at Beginning of Year		(2,160,163)
UNRESTRICTED NET ASSETS (DEFICIT) AT END OF YEAR	\$_	(2,095,289)

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The accompanying notes are an integral part of the consolidated financial statements.

## SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2017

Cash Flows From Operating Activities:		
Change in unrestricted net assets	\$	64,874
Adjustments to reconcile change in unrestricted net assets		
to net cash provided by operating activities:		
Depreciation		468,573
Amortization of debt issuance costs		10,965
Share of gain from partnerships and other entity		(673,474)
(Increase) Decrease in:		
Tenant security deposits		(5,648)
Accounts receivable		115,045
Prepaid expenses		63,158
Interest receivable		(36,000)
Increase (Decrease) in:		
Accounts payable and accrued expenses		39,456
Interest payable		162,692
Deferred revenue		(1,374)
Security deposits		2,318
Net Cash Provided by Operating Activities		210,585
Cash Flows From Investing Activities:		
Decrease in related party advances, net		64,187
Net deposits to replacement reserves		(8,559)
Net deposits to operating reserves		(6,012)
Deposits		(3,301)
Partnership distributions		1,821,010
Purchase of property and equipment		(296,611)
Net Cash Provided by Investing Activities		1,570,714
Cash Flows From Financing Activities:		
Principal payments on notes payable		(175,598)
Net Cash Used in Financing Activities		(175,598)
Net Increase in Cash and Cash Equivalents		1,605,701
Cash and Cash Equivalents at Beginning of Year	_	190,390
	¢	1 706 001
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	1,796,091
Supplemental Disclosure of Cash Flow Information:		
Cash paid for interest	\$	247,822
Franchise tax	\$	800
	here a	<u> </u>

The accompanying notes are an integral part of the consolidated financial statements.

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## Note 1- Organization:

The consolidated financial statements include the following entities:

### San Diego Community Housing Corporation

San Diego Community Housing Corporation (SDCHC) is a California Not-For-Profit Corporation whose mission is to increase, preserve, and improve quality affordable housing opportunities for working families. SDCHC is dedicated to the development of affordable housing that offers a host of resident services designed to assist residents in achieving the goal of upward economic mobility.

SDCHC provides quality affordable housing for low-income persons and working families through the sales of homes, rental properties, construction, and affordable housing programs. SDCHC manages over 1,000 rental units and owns and operates 6 rental properties in California:

- Colorado Apartments 2 unit rental housing project located in Chula Vista.
- El Cajon Apartments 9 unit rental housing project located in El Cajon.
- Glover Apartments 4 unit rental housing project located in Chula Vista.
- Ocean View Apartments 4 unit rental housing project located in San Diego.
- Torrey Apartments 51 unit rental housing project located in El Cajon.
- · Winona Apartments 14 unit rental housing project located in San Diego.

#### Hacienda Townhomes, Ltd.

Hacienda Townhomes, Ltd. (Hacienda Townhomes) was organized as a California Limited Partnership on December 11, 1992, to construct and operate a 51 unit residential apartment complex located in San Diego, California. SDHC is a 99% limited partner and Occupational Training Services (OTS), a related party, is a 1% managing general partner.

#### Note 2 - Significant Accounting Policies:

#### Consolidated Financial Statements

The consolidated financial statements include the accounts of the San Diego Community Housing Corporation and Hacienda Townhomes, Ltd., which are collectively referred to as the "Organization". All material intercompany transactions have been eliminated in consolidation.

#### **Accounting Method**

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and, accordingly, reflect all significant receivables, payables, and other liabilities.

## Note 2 - Significant Accounting Policies: (Continued)

#### Change in Accounting Principle

During 2017, the Organization adopted the provisions of Accounting Standards Update 2015-03, *Simplifying the Presentation of Debt Issuance Costs* (ASU 2015-03). Under this new accounting policy, the Organization has retrospectively presented all debt issuance costs as a direct deduction from the carrying amount of the related obligation in the consolidated statement of financial position. Amortization of the debt issuance costs is calculated using the interest method and is included as a component of interest expense. The effects of the retrospective application of the accounting change on the year ended June 30, 2016 is to decrease total assets and long-term liabilities by \$62,206 in the statement of financial position.

#### **Financial Statement Presentation**

The consolidated financial statements present information regarding the financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

#### **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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#### Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). The Organization had no financial instruments at June 30, 2017.

#### Allowance for Doubtful Accounts

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Bad debts are recognized on the allowance method based on historical experience and management's evaluation of outstanding receivables. Management believes that all accounts receivable were fully collectible; therefore, no allowance for doubtful accounts receivable was recorded at June 30, 2017. The allowance for related party advances totaled \$26,629 at June 30, 2017.

## Note 2 - Significant Accounting Policies: (Continued)

## **Capitalization and Depreciation**

The Organization capitalizes all expenditures in excess of \$1,000 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as unrestricted unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Buildings and improvements	5 - 27.5 years
Furnishings and equipment	5 - 7 years
Vehicle	5 years

Depreciation totaled \$468,573 for the year ended June 30, 2017.

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property or equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

#### Impairment of Real Estate

The Organization reviews its investment in real estate for impairment whenever events and changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of real estate exceeds the fair value of such property. There were no impairment losses recognized in 2017.

## **Debt Issuance Costs**

Debt issuance costs are incurred in order to obtain permanent financing for the Corporation. Debt issuance costs are amortized on a straight-line basis over the term of the related loan, which approximates the interest method. Unamortized deferred financing costs are presented as a direct reduction from the carrying value of the related obligation to which such costs relate. Amortization of debt issuance costs is reported as a component of interest expense and totaled \$10,965 for the year ended June 30, 2017.

#### **Compensated Absences**

Accumulated unpaid vacation and other employee benefit amounts totaling \$18,695 at June 30, 2017 are accrued when incurred and included in accounts payable and accrued expenses.

#### Note 2 - Significant Accounting Policies: (Continued)

#### **Revenue Recognition**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Rental revenue attributable to residential leases is recorded when due from residents, generally upon the first day of each month. Leases are for periods of up to one year, with rental payments due monthly. Other income includes fees for late payments, cleaning, damages, laundry facilities and other charges and is recorded when earned.

Deferred revenue is defined as income received prior to the performance or to which the income is earned and is recorded as a liability. Deferred revenue is reduced and recorded as income as the income is earned. Deferred revenue totaled \$4,217 at June 30, 2017.

#### **Donated Services and Support**

The Organization utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the consolidated financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the year ended June 30, 2017, did not meet the requirements above, therefore, no amounts were recognized in the consolidated financial statements.

#### **Allocated Expenses**

The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized and estimates made by the Organization's management.

#### **Income Taxes**

SDCHC is a public charity and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. SDCHC believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. SDCHC is not a private foundation.

## Note 2 - Significant Accounting Policies: (Continued)

## Income Taxes (Continued)

No provision or benefit for income taxes for Hacienda Townhomes, Ltd. Has been included in these consolidated financial statements since taxable income (loss) passes through to, and is reportable by, the Partners individually.

SDCHC's Return of Organization Exempt from Income Tax for the years ended June 30, 2017, 2016, 2015 and 2014, and the partnership's tax returns for the years ended December 31, 2016, 2015, 2014 and 2013, respectively are subject to examination by the Internal Revenue Service and State taxing authorities, generally the three to four years after the returns were filed.

#### **Concentration of Credit Risk**

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### **Cash and Cash Equivalents**

For purposes of the consolidated statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### Subsequent Events

The Organization has evaluated events and transactions for potential recognition or disclosure through July 2, 2018, the date the consolidated financial statements were available for issuance, and concluded that there were no events or transactions that needed to be disclosed.

## Note 3 - Accounts Receivable:

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Accounts receivable consist of the following at June 30, 2017:

Related Parties:	
Bridgeport Properties, L.P.	\$ 321,548
Ken Tal Senior Partners, L.P.	4,237
Mountain View Properties, Ltd.	4,167
Total Related Parties	329,952
Other:	
Rent receivable	9,959
City of Chula Vista	597
Total Other	10,556
	\$ 340,508

## Note 3 - Accounts Receivable: (Continued)

Consolidated Financial Statement Presentation: Current: Due in less than one year	\$18,960
Noncurrent: Due in more than one year Total Accounts Receivable	<u>321,548</u> <u>\$340,508</u>

#### Note 4 - Related Party Advances:

The Organization has advanced funds to Neighborhood CDC Construction and Occupational Training Services, related parties. The Organization has a 40% ownership interest in Neighborhood CDC Construction (Note 10). SDCHC is an affiliate of Occupational Training Services. The related party advances consist of the following at June 30, 2017:

Related party advances due in one to five years Less: Allowance for doubtful accounts Total Related Party Advances, Net	\$ \$	291,098 (26,629) 264,469
<u>Note 5 - Notes Receivable:</u>		
Notes receivable consist of the following at June 30, 2017:		
Note receivable from Non Better, LLC, A California Limited Liability Company, in the amount of \$300,000 with interest at a rate of 8% per annum. The note is due on June 30, 2018 and is secured by a deed of trust on 6800 Mallard Street. Interest receivable totaled \$48,855 at June 30, 2017.	\$	300,000
Note receivable from Non Better, LLC, A California Limited Liability Company, in the amount of \$150,000 with interest at a rate of 8% per annum. The note is due on June 30, 2018 and is secured by a deed of trust on 6800 Mallard Street. Interest receivable totaled \$24,427 at June 30, 2017		150,000
2017. Total Notes Receivable	\$	450,000

A member of the Board of Directors of the Organization has an ownership interest in Non-Better, LLC.

## Note 6 - Reserves:

The Organization is required to fund and maintain reserve accounts in accordance with Partnership and Loan Agreements. The following shows the balances in the reserves at June 30, 2017:

Entity	eplacement <u>Reserves</u>	Operating Reserves
Ocean View Apartments Glover Apartments Hacienda Townhomes, Ltd. Colorado Apartments Torrey Apartments	\$  17,257 5,343 1,698 1,409 <u>496</u> 26,203	\$  10,033 1,531 

# <u>Note 7 - Investment in Limited Partnerships:</u>

The Organization owns general and limited partner interests in limited partnerships accounted for on the equity method. The following are the balances in the Organization's capital accounts at June 30, 2017:

Investment in Limited Partnerships: General Partner: Market Creek, LLC (0.1889%) Bridgeport Properties, L.P. (0.001%)	\$ 7,574 33
Limited Partner: Bridgepoint Properties, L.P. (4.285%) Total Investment in Limited Partnerships	\$ 461,092 468,699
<ul> <li>Share of Deficiency in Limited Partnerships:</li> <li>General Partner:</li> <li>Bridgeport - Normal Heights, L.P. (0.043%)</li> <li>Bridgeport - City Heights, L.P. (0.043%)</li> <li>Bridgeport - North Park, L.P. (0.043%)</li> <li>Bridgeport - Linda Vista, L.P. (0.043%)</li> <li>Ken Tal Senior Partners, L.P. (0.005%)</li> </ul>	\$ 67,181 63,963 52,448 28,221 295
Limited Partner: Bridgeport - City Heights, L.P. (4.243%) Bridgeport - Normal Heights, L.P. (4.243%) Bridgeport - North Park, L.P. (4.243%) Bridgeport - Linda Vista, L.P. (4.243%) Total Share of Deficiency in Limited Partnerships	\$ 135,555 85,580 32,604 15,212 481,059

# Note 7 - Investment in Limited Partnerships: (Continued)

The Organization provided asset management, educational enrichment and resident services to these partnerships for which it earned the following amounts for the year ended June 30, 2017:

	1	Management Fees	ducational Enrichment	Resident Services	<u>Total</u>
Mountain View Properties, Ltd.	\$	9,630 71,037	\$ 28,775	\$ 43,297	\$ 81,702 71,037
Bridgeport Properties, L.P.	\$	80,667	\$ 28,775	\$ 43,297	\$ 152,739

# Note 8 - Property and Equipment:

Property and equipment consist of the following at June 30, 2017:

Land	\$ 1,922,374
Buildings and improvements	9,758,696
	698,995
Furnishings and equipment	25,805
Vehicle	12,405,870
Subtotal	(6,773,224)
Less: Accumulated depreciation	\$ 5,632,646
Property and Equipment, Net	\$ <b>5,052,040</b>

# Note 9 - Share of Deficiency in Other Entity:

The Organization owns 40% of Neighborhood CDC Construction, a Corporation, which is accounted for on the equity method. The Organization's share of the deficiency in other entity totaled \$66,585 at June 30, 2017.

#### Note 10 - Notes Payable:

Notes payable consist of the following at June 30, 2017:

#### **Torrey Apartments**

Note payable held by Western Alliance in the original amount of \$3,500,000. Monthly payments of \$17,960 including interest at the greater of 4.5% or the LIBOR rate at closing, plus 275 basis points (4.53% at June 30, 2017) are due through June 2020. Interest during the secondary period, June 2020 until maturity in June 2025, will be calculated using the greater of 4.50% or LIBOR rate in effect at the commencement of the secondary period, plus 275 basis points. The note is secured by a deed of trust on 228 Chambers Street.

\$ 3,387,536

## Note 10 - Notes Payable: (Continued)

#### Winona Apartments

Note payable held by JP Morgan Chase Bank, N.A. in the original amount of \$590,000. Monthly payments of \$3,660 including interest at 6.32% are due through July 2020. The note is secured by a deed of trust on 3845 Winona Avenue. Interest payable totaled \$2,489 at June 30, 2017.

# El Cajon Apartments

Note payable held by Neighborhood National Bank in the original amount of \$686,250. Monthly payments of \$4,246 including interest at 6.50% are due through January 2020. The note is secured by a deed of trust on 735 - 739 El Cajon Blvd.

#### **Ocean View Apartments**

Note payable to the San Diego Housing Commission in the original amount of \$127,345. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from 50% of "residual receipts," as defined in the loan agreement through July 2065. Secured by a deed of trust on 3992 Ocean View Blvd. Interest payable totaled \$91,243 at June 30, 2017.

Note payable to the San Diego Housing Commission in the original amount of \$80,183. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from 50% of "residual receipts," as defined in the loan agreement through July 2065. Secured by a deed of trust on 3992 Ocean View Blvd. Interest payable totaled \$58,367 at June 30, 2017.

Note payable to the San Diego Housing Commission in the original amount of \$300,000. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from 50% of "residual receipts," as defined in the loan agreement through July 2065. Secured by a deed of trust on 3992 Ocean View Blvd. Interest payable totaled \$56,049 at June 30, 2017.

Total Ocean View Apartments

\$ 472,607

531,777

127,345

80,183

296,922

# Note 10 - Notes Payable: (Continued)

#### **Colorado Apartments**

Note payable to the City of Chula Vista in the original amount of \$331,310. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from "residual receipts" as defined in the loan agreement through August 2065. Secured by a deed of trust on 809 Colorado Avenue. Interest payable totaled \$72,080 at June 30, 2017.

#### **Glover Apartments**

Note payable to the City of Chula Vista in the original amount of \$668,690. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from "residual receipts" as defined in the loan agreement through October 2065. Secured by a deed of trust on 563 - 567 Glover Avenue. Interest payable totaled \$124,630 at June 30, 2017.

#### Hacienda Townhomes

Note payable held by Berkadia Commercial Mortgage in the original amount of \$745,000. Monthly payments of \$5,113 including interest at 6.01% through the year 2019. Interest readjusted in January, 2010 and will readjust again in January, 2020 to the lower of the lender's current market rate for similar transactions or an annual rate 2.25% above the weekly average yield on U.S. Treasury Securities. Any unpaid principal and interest are due in January 2025. Secured by a first deed of trust on 350 17<sup>th</sup> Street. Interest payable totaled \$1,868 at June 30, 2017.

Note payable held by Citicorp Mortgage, Inc. in the original amount of \$505,501 and bears no interest provided the property securing the note is not transferred to a party not approved by the lender and the property and its tenants comply with the affordable restrictions. The note matures in January 2035 and is secured by a second deed of trust on 350 17<sup>th</sup> Street.

Note payable held by the San Diego Housing Commission in the original amount of \$748,197 and bears interest at 4.5%. Principal and accrued interest are due and payable at the earlier of the project generating sufficient residual receipts or November 2047. Secured by a third deed of trust on 350 17<sup>th</sup> Street. Interest payable totaled \$1,503,097 at June 30, 2017.

\$ 331,310

668,690

372,969

505,501

748,197

\$

363,196

436,854

2,426,717

8,323,087

8,269,846

(53,241)

# Note 10 - Notes Payable: (Continued)

#### Hacienda Townhomes

Note payable held by Civic San Diego, the successor agency to the Redevelopment Agency of the City of San Diego, in the original amount of \$363,196 and bears interest at 3% with all principal and accrued interest due and payable July 2048. Principal payments may be deferred at the discretion of Civic San Diego. Secured by a fourth deed of trust on 350 17<sup>th</sup> Street. Interest payable totaled \$255,795 at June 30, 2017.

Note payable held by Mercy Housing, Inc. in the original amount of \$436,854 bears no interest and is payable annually to the extent that revenues exceed expenses including debt service and the partnership management fees. Any unpaid principal is due September 2024. Secured by a fifth deed of trust on 350 17<sup>th</sup> Street.

Total Hacienda Townhomes Total Notes Payable Less: Unamortized debt issuance costs Notes Payable, Net

Debt issuance costs totaled \$113,710, less accumulated amortization of \$60,469 at June 30, 2017.

Future principal payments on the notes payable are as follows:

Years Ended June 30		
0010	\$ 134,0	10 .
2018	141,8	98
2019	627,0	
2020		
2021	137,6	
	145,0	55
2022	7,137,4	55
Thereafter	\$ 8,323,0	
Total	\$ <u></u> ;525,0	

## Note 11 - Commitments:

#### **Operating Leases**

SDCHC leases office space under operating lease agreements through August 31, 2018. Occupancy expense included in the consolidated statement of activities totaled \$81,702 for the year ended June 30, 2017.

Future minimum lease payments under the leases are as follows:

Years Ended June 30	
0010	\$ 81,248
2018	14,174
2019	\$ 95,422

## Employee Benefit Plan

SDCHC has established a 401(k) defined contribution plan (the "Plan") covering employees who have completed four months of service and have attained age 18. Employees may defer up to 17% of their annual compensation, not to exceed the annual amount allowed by law. SDCHC contributes a matching contribution of 50% of the first 6% of employee salary deferrals. SDCHC contributed \$6,082 to the Plan for the year ended June 30, 2017.

# Note 12 - Litigation:

Legal claims and lawsuits arise from time to time in the normal course of business. There are pending lawsuits in which the Organization's management is involved. The Organization's management and legal counsel estimate that the potential claims against the Organization not covered by insurance, resulting from such litigation would not materially affect the operations or financial condition of the Organization.

CONSOLIDATING SCHEDULE OF FINANCIAL POSITION SAN DIEGO COMMUNITY HOUSING CORPORATION JUNE 30, 2017

6,500 26,203 7,753 468,699 7,256,164 9,179,567 101,852 18,960 73,282 450,000 11,564 Consolidated 1,796,091 1,923,403 321,548 264,469 5,632,646 ارى 69 (1,429,544) (3,074,537) (35,000) (1,644,993) (1,394,544) (9,561) (1,635,432) Eliminations 1,698 1,867,814 1,931,070 15,312 37,985 656'6 63,256 1,866,116 Townhomes, Ltd. Hacienda 60 69 3,300 311,406 314,706 316,495 1,789 Apartments 1,789 Winona 49 69 2,482,504 4,504 48,768 496 988.696 2,433,736 44,264 1,444,544 Apartments Топеу 44 ω 633,059 6,773 17,257 626,286 2,734 609,029 Ocean View Apartments 4,039 ю ы ASSETS 612,952 19,110 23,638 5,343 10,033 573,938 589,314 4,528 Apartments Glover (A 69 800,542 791,610 791,610 8,932 1,633 7,299 Apartments El Cajon Ş \$ 304,532 291,107 10,485 1,409 1,531 6,748 3,737 294,047 Apartments Colorado s I ŵ **Community Housing** \$ 5,172,950 4,453 468,699 235,744 214,469 73,282 450,000 1,768,195 1,635,432 3,404,755 18,562 6,500 1,744,261 321,548 Corporation San Diego \$ Investment in limited partnerships Property and equipment, net Total Noncurrent Assets Related party advances, net Related party advances, net Cash and cash equivalents Total Current Assets Tenant security deposits Replacement reserves Accounts receivable Accounts receivable Interest receivable Operating reserves Prepaid expenses Notes receivable Noncurrent Assets: TOTAL ASSETS **Current Assets:** Deposits

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SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATING SCHEDULE OF FINANCIAL POSITION (CONTINUED) JUNE 30, 2017

	Consolidated	<ul> <li>\$ 184,852</li> <li>15,136</li> <li>4,217</li> <li>102,679</li> <li>134,010</li> <li>440,894</li> </ul>	2,150,482 481,059 66,585 8,135,836 10,833,962	11,274,856	(2,095,289) \$ 9,179,567
	Eliminations	\$ (9,543) - - - - - - - - - - - - - - - - - - -	(3,029,994) - - - - - - - - - - - - - -	(3,039,537)	(35,000) \$ (3,074,537)
	Hacienda Townhomes, Ltd.	51,597 1,868 2,925 36,010 40,035 132,435	416,845 1,758,892 - 2,374,813 4,550,550	4,682,985	(2,751,915) s 1,931,070
	Winona Apartments	\$ 6,570 \$ 2,489 164 9,516 14,461 33,200	485,681 - - - - - - - - - - - - - - - - - - -	970,532	(654,037) \$ 316,495
	Топеу Apartments	40,107 - 1,094 39,650 62,636 143,487	11,524 - - <u>3,290,904</u> - <u>3,302,428</u>	3,445,915	(963,411) \$ 2,482,504
ET ASSETS	Ocean View Apartments	\$ 7,184 \$ - - 3,974 11,158	110,004 205,659 - 504,450 820,113	831,271	(198,212) \$ 633,059
LIABILITIES AND NET ASSETS	Glover Apartments	7,565 10,779 - 4,479 - 22,823	113,851 113,851 668,690 782,541	805,364	(192,412) \$ 612,952
LIAB	El Cajon Apartments	s 1,393 S - 34 6,850 16,878 25,155	606,068 - 514,018 - 1,120,086	1,145,241	(344,699) \$ 800,542
	Colorado Apartments	\$ 3,803 - 2,200 6,003	5,327 72,080 331,310 408,717	414,720	(110,188) \$ 304,532
	San Diego Community Housing <u>Corporation</u>	\$ 76,176 - - 76,176	1,394,545 - 481,059 66,585 - 1,942,189	2,018,365	3,154,585 (110,188) \$ 5,172,950 \$ 304,532
		Current Liabilities: Accounts payable and accrued expenses Interest payable Deferred revenue Security deposits Current portion of notes payable Total Current Liabilities	<u>Moncurrent Liabilities:</u> Due to related party Interest payable - Residual receipts Share of deficiency in limited partnerships Share of deficiency in other entity Notes payable, net of current portion Total Noncurrent Liabilities	Total Liabilities	<u>Unrestricted Net Assets (Deficit)</u> TOTAL LLABILITIES AND NET ASSETS

Consolidated	1,508,138 80,667 64,425 43,297 41,300 36,191 36,191 1,802,793 1,802,793	929,835 145,300 103,881 41,420 1,220,436	517,925 41,506 539,431 1,779,867 22,926	673,474 (162,953) (468,573) 41,948	64,874 (2,160,163)	s (2,095,289)
Eliminations	<ul> <li>\$</li> <li>(88, 721)</li> <li>(88, 721)</li> <li>(66, 413)</li> <li>(70, 872)</li> <li>(70, 872)</li> <li>(226,006)</li> </ul>		(226,006) 		. (35,000)	\$ (35,000)
Hacienda Townhomes, Ltd.	535,958 \$ 	377,953 - - 377,953	201,966 - - 579,919 (43,899)	(117,819) (355,175)	(399,074) (2,352,841)	\$ (2,751,915)
Winona <u>Apartments</u>	\$ 123,842 \$ 	73,151 - - - 73,151	47,214 - 47,214 120,365 3,477	(21,141) (21,141)	(17,664) (636,373)	\$ (654,037)
Torrey Apartments	626,962 - - 29 - 626,991	369,440 - - 369,440	117,054 117,054 486,494 140,497	- (109,832) (109,832)	30,665 (994,076)	\$ (963,411)
Occan View Apartments	46,932 <b>5</b>  30 46,962	22,173 - - - - 22,173	18,029 - 18,029 40,202 6,760	- (15,134) (27,436) (42,570)	(35,810) (162,402)	\$ (198,212)
Glover Apartments	54,093 <b>S</b> 54,093 <b>S</b>          -	12,145 - - 12,145	14,427 - 14,427 26,572 27,559	- (20,061) (21,236) (41,297)	(13,738) (178,674)	\$ (192,412)
El Cajon Apartments	94,933 S	64,190 - - - 64,190	8,624 8,624 72,814 22,119	- - (31,980)	(9,861) (334,838)	S (344,699)
Colorado Apartments	25,418 \$ 21 21	10,783 - - 10,783	10,325 - 10,325 21,108 4,331	- (9,939) (8,456) (18,395)	(14,064) ( <u>96,124)</u>	s (110,188)
San Diego Community Housing <u>Corporation</u>	S - S 169,388 64,425 64,425 109,710 41,300 36,011 99,647 520,481	- 145,300 103,881 41,420 290,601	326,292 41,506 367,798 658,399 (137,918)	674,677 - (11,138 662,338	524,420 2,630,165	\$ 3,154,585
	Revenue and Support: Rental income Management fees Other income Resident services Contibutions Interest income Educational enrichment Total Revenue and Support Kronnes:	Program Services: Rental expenses Affordable housing Educational enrichment programs Resident services Total Program Services	Support Services: Management and general Fundraising Total Supporting Services Total Expenses Change in Net Assets From Operating Activities	<u>Nonoperatine Revenue and (Expenses):</u> Share of income from partnerships and other entity Interest expense - Residual receipts Depreciation expense Total Nonoperating Revenue and (Expenses)	Change in Unrestricted Net Assets Unrestricted Net Assets (Deficit) at Beginning of Year	UNRESTRICTED NET ASSETS (DEFICIT) AT END OF YEAR

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2017

Federal Grants/Pass-Through Grantor/Program Title	Federal CFDA Number	Agency or Pass-Through Number	Passed Through to Subrecipients	Federal Expenditures	Total Federal Expenditures
U.S. Department of Housing and Urban Development:					
Pass-Through Programs From: Community Development Block Grants/Entitlement Grants: City of Chula Vista San Diego Housing Commission Total Community Development Block Grants/Entitlement Grants	14.218	N/A N/A	\$	1,000,000 296,922 1,296,922	\$ 1,000,000 
HOME Investment Partnerships Program: San Diego Housing Commission	14,239	N/A	×	127,345	127,345
Total Pass-Through Programs				1,424,267	1,424,267
Total U.S. Department of Housing and Urban Development				1,424,267	1,424,267
Total Expenditures of Federal Awards			\$ <u>.</u>	\$ <u>1,424,267</u>	\$ 1,424,267

# Note 1 - Basis of Presentation:

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of San Diego Community Housing Corporation under programs of the federal government for the year ended June 30, 2017. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of San Diego Community Housing Corporation, it is not intended to and does not present the financial position, changes in net assets, or cash flows of San Diego Community Housing Corporation.

# Note 2 - Summary of Significant Accounting Policies:

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles contained in OMB Circular A-122, *Cost Principles for Non-Profit Organizations* or the cost principles contained in Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass through entity identifying numbers are presented where available.

San Diego Community Housing Corporation has elected not to use the 10-percent de minimis indirect cost rate as allowed under Uniform Guidance.

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2017

# Note 3 - Loan Programs:

The following is the activity of the loans payable for the year ended June 30, 2017:

CFDA Number	Program Name		Loans Outstanding at June 30, 2016	-	Loans Awarded for the Year Ended June 30, 2017	-	Loan Principal Repaid for the Year Ended June 30, 2017		Loans Outstanding at June 30, 2017
14.218	Community Development Block Grants/Entitlement Grants: City of Chula Vista San Diego Housing Commission	\$ \$	1,000,000 296,922 1,296,922	\$ \$_		\$ \$	-	\$ 	1,000,000 296,922 1,296,922
14.239	HOME Investment Partnerships Program: San Diego Housing Commission	\$	127,345	\$_		\$	<del>.</del>	\$_	127,345
	Total Loans	\$	1,424,267	\$_	-	\$	•	: *_	1,424,267



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> Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

To the Board of Directors San Diego Community Housing Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of San Diego Community Housing Corporation, which comprise the consolidated statement of financial position as of June 30, 2017, and the related consolidated statements of activities and cash flows for the year then ended and the related notes to the consolidated financial statements, and have issued our report thereon dated July 2, 2018.

# **Internal Control Over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered San Diego Community Housing Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of San Diego Community Housing Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of San Diego Community Housing Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

To the Board of Directors San Diego Community Housing Corporation

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether San Diego Community Housing Corporation's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Leafscole LLP

San Diego, California July 2, 2018



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## Independent Auditor's Report on Compliance for the Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

To the Board of Directors San Diego Community Housing Corporation

## Report on Compliance for the Major Federal Program

We have audited San Diego Community Housing Corporation's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on San Diego Community Housing Corporation's major federal program for the year ended June 30, 2017. San Diego Community Housing Corporation's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

## Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal program.

## Auditor's Responsibility

Our responsibility is to express an opinion on compliance for San Diego Community Housing Corporation's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about San Diego Community Housing Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of San Diego Community Housing Corporation's compliance.

# Opinion on the Major Federal Program

In our opinion, San Diego Community Housing Corporation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2017.

#### **Other Matters**

The results of our auditing procedures disclosed instances of noncompliance, which are required to be reported in accordance with the Uniform Guidance and which are described in the accompanying schedule of findings and questioned costs as item 2017-001. Our opinion on the major federal program is not modified with respect to this matter.

San Diego Community Housing Corporation's response to the noncompliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. San Diego Community Housing Corporation's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

# **Report on Internal Control Over Compliance**

Management of San Diego Community Housing Corporation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered San Diego Community Housing Corporation's internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of San Diego Community Housing Corporation's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance possibility that material noncompliance with a type of compliance requirement of a federal program that type of compliance requirement of a federal program that type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

## To the Board of Directors San Diego Community Housing Corporation

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Leaf Cole ELP

San Diego, California July 2, 2018

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2017

# Section I - Summary of Auditor's Results:

## **Financial Statements**

Type of auditor's report issued on whether the financial statements audited were prepared in accordance to U.S. GAAP:	Unmodified
Internal control over financial reporting: Material weaknesses identified? Significant deficiencies identified?	Yes <u>X</u> No Yes <u>X</u> No
Noncompliance material to financial statements noted?	Yes <u>X</u> No
Federal Awards	
Type of auditor's report issued on compliance for major program:	Unmodified
Internal control over major program: Material weaknesses identified? Significant deficiencies identified?	Yes X No Yes X No
Any audit findings disclosed that are required to be reported in accordance with 2CFR Section 200.516(a)?	X Yes No
Identification of major program:	
CDFA Number	Name of Federal Program or Cluster
14.218	Community Development Block Grants/ Entitlement Grants
Dollar threshold used to distinguish between Type A and Type B programs:	\$ <u>750,000</u>
Auditee qualified as low-risk auditee?	Yes XNo
<u>Section II - Financial Statement Findings:</u>	
None	

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2017

# Section III - Federal Award Findings and Questioned Costs:

# **Department of Housing and Urban Development**

# Finding 2017-001: Community Development Block Grants/Entitlement Grants (CFDA No. 14.218)

#### **Condition**

A single audit in accordance with Uniform Guidance was not completed within nine months of the fiscal year end.

#### **Criteria**

Uniform Guidance requires recipients of federal awards that expend \$750,000 or more in federal awards to file a single audit with the Federal Audit Clearinghouse no later than nine months after the end of the fiscal year.

#### **Cause**

The Organization is involved in a dispute related to receivables/payables to related parties.

#### Effect

The single audit has not been completed within nine months after the end of the fiscal year.

#### Recommendation

The Organization should develop a procedure for reviewing and monitoring the filing requirements and due date of their reporting obligation related to federal awards to ensure that the single audit requirement is met and the audit is completed and filed within the time required by Uniform Guidance.

#### Response

In the future, the Organization will complete the single audit filing within the time required by Uniform Guidance.

# SAN DIEGO COMMUNITY HOUSING CORPORATION SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED JUNE 30, 2017

## Department of Housing and Urban Development

# Finding 2016-001: Community Development Block Grants/Entitlement Grants (CFDA No. 14.218)

## **Condition**

A single audit in accordance with Uniform Guidance was not completed within nine months of the fiscal year end.

#### Auditor's Recommendation

The Organization should develop a procedure for reviewing and monitoring the filing requirements and due date of their reporting obligation related to federal awards to ensure that the single audit requirement is met and the audit is completed and filed within the time required by Uniform Guidance.

#### <u>Status</u>

The Organization has completed the single audit filing required by Uniform Guidance for the year ended June 30, 2016.

# SAN DIEGO COMMUNITY HOUSING CORPORATION

## CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2016



# TABLE OF CONTENTS

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	Page
Independent Auditor's Report	1 - 2
Consolidated Statement of Financial Position	3
Consolidated Statement of Activities	4
Consolidated Statement of Cash Flows	5
Notes to Consolidated Financial Statements	6 - 19
Supplementary Information: Consolidating Schedule of Financial Position Consolidating Schedule of Activities	20 21
Schedule of Expenditures of Federal Awards	22 - 23
Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards	24 - 25
Independent Auditor's Report on Compliance for the Major Program and on Internal Control Over Compliance Required in Accordance with Uniform Guidance	26 -27
Schedule of Findings and Questioned Costs	28 - 29
Summary Schedule of Prior Year Audit Findings	30

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#### Independent Auditor's Report

To the Board of Directors San Diego Community Housing Corporation

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of San Diego Community Housing Corporation, which comprise the consolidated statement of financial position as of June 30, 2016, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's 'judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# To the Board of Directors

San Diego Community Housing Corporation

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of San Diego Community Housing Corporation as of June 30, 2016, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying supplementary information on pages 20 to 21 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. The accompanying schedule of expenditures of federal awards, as required Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements and certain additional procedures, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

## Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 3, 2017, on our consideration of San Diego Community Housing Corporation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering San Diego Community Housing Corporation's internal control over financial reporting and compliance.

Leaf Cole LLP

San Diego, California October 3, 2017

# SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED STATEMENT OF FINANCIAL POSITION JUNE 30, 2016

## ASSETS

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Current Assets: (Notes 2 and 3)		
Cash and cash equivalents	\$	190,390
Tenant security deposits		96,204
Accounts receivable		246,918
Prepaid expenses		69,658
Total Current Assets	_	603,170
Noncurrent Assets: (Notes 2, 3, 4, 5, 6, 7, 8, 9 and 11)		
Accounts receivable		208,635
Related party advances, net		328,656
Interest receivable		37,282
Notes receivable		450,000
Replacement reserves		17,644
Operating reserves		5,552
Deposits		4,452
Investment in limited partnerships		1,640,857
Property and equipment, net		5,716,886
Loan fees, net		151,929
Total Noncurrent Assets	-	8,561,893
TOTAL ASSETS	\$_	9,165,063
LIABILITIES AND NET ASSETS		
Current Liabilities: (Notes 2 and 11)		
Accounts payable and accrued expenses	\$	145,396
Interest payable		9,153
Deferred revenue		5,591
Security deposits		100,361
Current portion of notes payable		175,661
Total Current Liabilities		436,162
Noncurrent Liabilities: (Notes 8, 10 and 11)		
Interest payable - Residual receipts		1,993,773
Share of deficiency in limited partnerships		487,139
Share of deficiency in other entity		85,127
Notes payable, net of current portion		8,323,025
Total Noncurrent Liabilities	_	10,889,064
Total Liabilities		11,325,226
Commitments and Contingencies (Notes 12 and 13)		
Unrestricted Net Assets (Deficit) (Notes 2 and 14)		(2,160,163)
· · ·		(2,100,103)
TOTAL LIABILITIES AND NET ASSETS	\$_	9,165,063

The accompanying notes are an integral part of the consolidated financial statements.

# SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2016

Revenue and Support:		
Rental income	\$	1,496,385
Management fees		660,194
Educational enrichment		47,131
Other income		38,331
Resident services		36,000
Interest income		35,997
Contributions	_	5,000
Total Revenue and Support	-	2,319,038
Expenses:		
Program Services:		
Rental expenses		678,506
Educational enrichment programs		101,879
Affordable housing		100,408
Resident services		62,860
Total Program Services		943,653
Supporting Services:		
Management and general		596,221
Fundraising		31,568
Total Supporting Services	_	627,789
Total Expenses	-	1,571,442
Change in Net Assets From Operating Activities	-	747,596
Nonoperating Revenue and (Expenses):		
Depreciation expense		(425,987)
Interest expense - Residual receipts		(150,214)
Share of loss from partnerships and other entity		(32,276)
Amortization expense	_	(11,049)
Total Nonoperating Revenue and (Expenses)	-	(619,526)
Change in Unrestricted Net Assets		128,070
Unrestricted Net Assets (Deficit) at Beginning of Year, as Restated (Note 14)	-	(2,288,233)
UNRESTRICTED NET ASSETS (DEFICIT) AT END OF YEAR	\$_	(2,160,163)

The accompanying notes are an integral part of the consolidated financial statements.

# SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2016

Cash Flows From Operating Activities:	·	
Change in unrestricted net assets	\$	128,070
Adjustments to reconcile change in unrestricted net assets		
to net cash provided by operating activities:		
Depreciation		425,987
Amortization		11,049
Share of loss from partnerships and other entity		32,276
(Increase) Decrease in:		
Tenant security deposits		20,551
Accounts receivable		(285,933)
Prepaid expenses		(69,658)
Interest receivable		(36,000)
Property inventory		5,750
Increase (Decrease) in:		
Accounts payable and accrued expenses		82,222
Interest payable		145,091
Deferred revenue		(2,221)
Security deposits		(20,920)
Net Cash Provided by Operating Activities	•••	436,264
Cash Flows From Investing Activities:		
Increase in related party advances, net		(151,079)
Net withdrawals from replacement reserves		110,347
Net withdrawals from operating reserves		2,048
Partnership distributions		422
Partnership contributions		(1,272,089)
Purchase of property and equipment		(418,810)
Net Cash Used in Investing Activities		(1,729,161)
		,
Cash Flows From Financing Activities:		
Due to related party		(62,505)
Principal payments on notes payable		(191,150)
Net Cash Used in Financing Activities		(253,655)
Net Decrease in Cash and Cash Equivalents		(1,546,552)
Cash and Cash Equivalents at Beginning of Year		1,736,942
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$_	190,390
Supplemental Disclosure of Cash Flow Information:	2	
Cash paid for interest	\$	264,361
Franchise tax	\$	800

The accompanying notes are an integral part of the consolidated financial statements.

#### Note 1- Organization:

The consolidated financial statements include the following entities:

#### San Diego Community Housing Corporation

San Diego Community Housing Corporation (SDCHC) is a California Not-For-Profit Corporation whose mission is to increase, preserve, and improve quality affordable housing opportunities for working families. SDCHC is dedicated to the development of affordable housing that offers a host of resident services designed to assist residents in achieving the goal of upward economic mobility.

SDCHC provides quality affordable housing for low-income persons and working families through the sales of homes, rental properties, construction, and affordable housing programs. SDCHC manages over 1,000 rental units and owns and operates 6 rental properties in California:

- Colorado Apartments 2 unit rental housing project located in Chula Vista.
- El Cajon Apartments 9 unit rental housing project located in El Cajon.
- Glover Apartments 4 unit rental housing project located in Chula Vista.
- Ocean View Apartments 4 unit rental housing project located in San Diego.
- Torrey Apartments 51 unit rental housing project located in El Cajon.
- Winona Apartments 14 unit rental housing project located in San Diego.

#### Hacienda Townhomes, Ltd.

Hacienda Townhomes, Ltd. (Hacienda Townhomes) was organized as a California Limited Partnership on December 11, 1992, to construct and operate a 51 unit residential apartment complex located in San Diego, California. SDHC is a 99% limited partner and Occupational Training Services (OTS), a related party, is a 1% managing general partner.

#### Note 2 - Significant Accounting Policies:

#### **Consolidated Financial Statements**

The consolidated financial statements include the accounts of the San Diego Community Housing Corporation and Hacienda Townhomes, Ltd., which are collectively referred to as the "Organization". All material intercompany transactions have been eliminated in consolidation.

#### Method of Accounting

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting which is in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) and, accordingly, reflect all significant receivables, payables, and other liabilities.

## **Financial Statement Presentation**

The consolidated financial statements present information regarding the financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

#### Note 2 - Significant Accounting Policies: (Continued)

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value Measurements

Fair value accounting standards define fair value, establish a framework for measuring fair value, outline a fair value hierarchy based on inputs used to measure fair value and enhance disclosure requirements for fair value measurements. The fair value hierarchy distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Level 1 or 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). The Organization had no financial instruments at June 30, 2016.

#### Allowance for Doubtful Accounts

Bad debts are recognized on the allowance method based on historical experience and management's evaluation of outstanding accounts receivable. Management believes that all accounts receivable and related party advances were fully collectible; therefore, no allowance for doubtful accounts receivable and relate party advances was recorded at June 30, 2016.

#### **Capitalization and Depreciation**

The Organization capitalizes all expenditures in excess of \$1,000 for property and equipment at cost, while donations of property and equipment are recorded at their estimated fair values. Such donations are reported as unrestricted unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over the estimated useful asset lives as follows:

Buildings and improvements Furnishings and equipment Vehicle 5 - 27.5 years 5 - 7 years 5 years

Depreciation totaled \$425,987 for the year ended June 30, 2016.

#### Note 2 - Significant Accounting Policies: (Continued)

#### **Capitalization and Depreciation (Continued)**

Maintenance and repairs are charged to operations as incurred. Upon sale or disposition of property or equipment, the asset account is reduced by the cost and the accumulated depreciation account is reduced by the depreciation taken prior to the sale. Any resultant gain or loss is then recorded as income or expense.

#### Impairment of Real Estate

The Organization reviews its investment in real estate for impairment whenever events and changes in circumstances indicate that the carrying value of such property may not be recoverable. Recoverability is measured by a comparison of the carrying amount of the real estate to the estimated proceeds from the eventual disposition of the real estate. If the real estate is considered to be impaired, the impairment to be recognized is measured at the amount by which the carrying amount of real estate exceeds the fair value of such property. There were no impairment losses recognized in 2016.

#### Amortization

Loan fees totaling \$209,020, net of accumulated amortization of \$57,091 at June 30, 2016 are recorded at cost and amortized on the straight-line method. Amortization expense totaled \$11,049 for the year ended June 30, 2016.

#### **Compensated Absences**

Accumulated unpaid vacation and other employee benefit amounts totaling \$12,897 at June 30, 2016 are accrued when incurred and included in accounts payable and accrued expenses.

#### **Revenue Recognition**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Rental revenue attributable to residential leases is recorded when due from residents, generally upon the first day of each month. Leases are for periods of up to one year, with rental payments due monthly. Other income includes fees for late payments, cleaning, damages, laundry facilities and other charges and is recorded when earned.

Deferred revenue is defined as income received prior to the performance or to which the income is earned and is recorded as a liability. Deferred revenue is reduced and recorded as income as the income is earned. Deferred revenue totaled \$5,591 at June 30, 2016.

### Note 2 - Significant Accounting Policies: (Continued)

#### **Donated Services and Support**

The Organization utilizes the services of many volunteers throughout the year. This contribution of services by the volunteers is not recognized in the consolidated financial statements unless the services received (a) create or enhance nonfinancial assets or (b) require specialized skills which are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The donated services for the year ended June 30, 2016, did not meet the requirements above, therefore, no amounts were recognized in the consolidated financial statements.

#### Allocated Expenses

The Organization allocates its expenses on a functional basis among its various programs and supporting services. Expenditures which can be identified with a specific program or support services are allocated directly, according to their natural expenditure classification. Costs that are common to several functions are allocated among the program and supporting services on the basis of time records, space utilized and estimates made by the Organization's management.

#### Income Taxes

SDCHC is a public charity and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. SDCHC believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. SDCHC is not a private foundation.

No provision or benefit for income taxes for Hacienda Townhomes, Ltd. has been included in these consolidated financial statements since taxable income (loss) passes through to, and is reportable by, the Partners individually.

SDCHC's Return of Organization Exempt from Income Tax for the years ended June 30, 2016, 2015, 2014 and 2013, and the partnership's tax returns for the years ended December 31, 2015, 2014, 2013 and 2012, respectively are subject to examination by the Internal Revenue Service and State taxing authorities, generally the three to four years after the returns were filed.

#### **Concentration of Credit Risk**

The Organization maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### Cash and Cash Equivalents

For purposes of the consolidated statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### Note 2 - Significant Accounting Policies: (Continued)

### Subsequent Events

The Organization has evaluated events and transactions for potential recognition or disclosure through October 3, 2017, the date the consolidated financial statements were available for issuance, and concluded that there were no events or transactions that needed to be disclosed, except as described in Note 15.

#### Note 3 - Accounts Receivable:

Accounts receivable consist of the following at June 30, 2016:

Related Parties:	
Mountain View Properties, Ltd.	\$ 221,982
Bridgeport Properties, L.P.	208,635
Ken Tal Senior Partners, L.P.	12,710
Neighborhood CDC Construction	2,799
Total Related Parties	446,126
	•
Other:	
Rent receivable	9,427
Total Accounts Receivable	\$455,553
Consolidated Financial Statement Presentation:	
Current:	
Due in less than one year	\$246,918
Noncurrent:	
Due in more than one year	208,635
Total Accounts Receivable	\$ 455,553

#### Note 4 - Related Party Advances:

The Organization has advanced funds to Neighborhood CDC and Occupational Training Services, related parties. The Organization has a 40% ownership interest in Neighborhood CDC Construction (Note 10). SDCHC is an affiliate of Occupational Training Services. The related party advances consist of the following at June 30, 2016:

Related party advances due in one to five years		\$ 355,285
Less: Discounts to present value	٠	(26,629)
Total Related Party Advances, Net		\$ 328,656

The related party advances have been discounted to their present value using a discount rate of 1.49% to 6.0% at June 30, 2016.

### Note 5 - Notes Receivable:

Notes receivable consist of the following at June 30, 2016:

Note receivable from Non Better, LLC, A California Limited Liability Company, in the amount of \$300,000 with interest at a rate of 8% per annum. The note is due on July 31, 2017 and is secured by a deed of trust on 6800 Mallard Street. Accrued interest totaled \$24,855 at June 30, 2016.

Note receivable from Non Better, LLC, A California Limited Liability Company, in the amount of \$150,000 with interest at a rate of 8% per annum. The note is due on July 31, 2017 and is secured by a deed of trust on 6800 Mallard Street. Accrued interest totaled \$12,427 at June 30, 2016.

Total Notes Receivable

#### Note 6 - Replacement Reserves:

#### Hacienda Townhomes, Ltd.

The Partnership has established a replacement reserve to fund capital improvements of the Project in accordance with the provisions of the Partnership Agreement. The initial reserve fund was to be established at \$230 per unit for a total of \$11,730. Commencing in 1995 and continuing in each calendar year thereafter throughout the term of the Partnership, the General Partner is required to deposit 104% of the amount deposited in the prior year. For the purposes of these deposits, Hacienda Townhomes considers September 1995 to be the start date of these requirements. The following shows the activity in the replacement reserve for the year ended June 30, 2016:

Balance at Beginning of Year	\$ 21,928
Add: Deposits	44,500
Interest income	86
Less: Withdrawals	(66,214)
Bank fees	(36)
Balance at End of Year	\$264_

#### Winona Apartments

Winona Apartments is required to maintain a replacement reserve account to be used for capital improvements to the property in accordance with a replacement reserve agreement with JP Morgan Chase. The following shows the activity in the replacement reserve for the year ended June 30, 2016:

Balance at Beginning of Year	\$ 23,599
Add: Interest Income	7
Less: Withdrawals	(23,599)
Balance at End of Year	\$ 7

300,000

\$

 150,000
\$ 450,000

### Note 6 - Replacement Reserves: (Continued)

#### Tórrey Apartments

Restricted funds are held by Bank of America to be used for replacement of property in accordance with the note payable. The following shows the activity in the replacement reserve for the year ended June 30, 2016:

Balance at Beginning of Year	\$ 50,108
Add: Deposits	14,300
Interest income	2
Less: Withdrawals	(63,711)
Balance at End of Year	\$699

### Colorado Apartments

Colorado Apartments is required to maintain a replacement reserve account to be used for capital improvements to the property in accordance with the note payable with the City of Chula Vista. The following shows the activity in the replacement reserve for the year ended June 30, 2016:

Balance at Beginning of Year Add: Interest income	· · ·	\$ 7,883 6
Less: Withdrawals		 (4,142)
Balance at End of Year		\$ 3,747

### **Glover Apartments**

Glover Apartments is required to maintain a replacement reserve account to be used for capital improvements to the property in accordance with the note payable with the City of Chula Vista. The following shows the activity in the replacement reserve for the year ended June 30, 2016:

Balance at Beginning of Year	\$	17,484
Add: Deposits		6,000
Interest income		12
Less: Withdrawals		(18,796)
Balance at End of Year	\$	4,700

#### **Ocean View Apartments**

Ocean View Apartments is required to maintain a replacement reserve account to be used for capital improvements to the property in accordance with the note payable with the San Diego Housing Commission. The following shows the activity in the replacement reserve for the year ended June 30, 2016:

Balance at Beginning of Year Add: Deposits	\$ 6,989 12,000
Interest income	6
Less: Withdrawals	(10,768)
Balance at End of Year	\$\$,227

### Note 7 - Operating Reserves:

### **Colorado Apartments**

Colorado Apartments is required to maintain an operating reserve account in accordance with an agreement with the City of Chula Vista. The following shows the activity in the operating reserve for the year ended June 30, 2016:

Balance at Beginning of Year	\$ 1,532
Add: Interest income	1
Less: Withdrawals	(5)
Balance at End of Year	\$1,528

#### **Glover Apartments**

Glover Apartments is required to maintain an operating reserve account in accordance with an agreement with the City of Chula Vista. The following shows the activity in the operating reserve for the year ended June 30, 2016:

Balance at Beginning of Year Add: Additions	\$	6,068 2,000
Interest income		5
Less: Withdrawals		(4,049)
Balance at End of Year	\$	4,024

#### Note 8 - Investment in Limited Partnerships:

The Organization owns general and limited partner interests in limited partnerships accounted for on the equity method. The following are the balances in the Organization's capital accounts at June 30, 2016:

· · · ·
\$ 1,172,118
7,576
33
461,130
\$1,640,857

## Note 8 - Investment in Limited Partnerships:

Share of Deficiency in Limited Partnerships:	
General Partner:	
Bridgeport - Normal Heights, L.P. (0.043%)	\$ 67,206
Bridgeport - City Heights, L.P. (0.043%)	63,987
Bridgeport - North Park, L.P. (0.043%)	52,458
Bridgeport - Linda Vista, L.P. (0.043%)	28,223
Ken Tal Senior Partners, L.P. (0.005%)	270
Limited Partner:	
Bridgeport - City Heights, L.P. (4.243%)	137,880
Bridgeport - Normal Heights, L.P. (4.243%)	88,089
Bridgeport - North Park, L.P. (4.243%)	33,589
Bridgeport - Linda Vista, L.P. (4.243%)	 15,437
Total Share of Deficiency in Limited Partnerships	\$ 487,139

The Organization provided asset management, educational enrichment and resident services to these partnerships for which it earned the following amounts for the year ended June 30, 2016:

	M	lanagement <u>Fees</u>	 ducational Inrichment		Resident <u>Services</u>	Total
Mountain View Properties, Ltd. Bridgeport Properties, L.P.	\$	573,733 78,776	\$ 47,131	<b>\$</b> .	36,000	\$ 656,864 78,776
Ken Tal Senior Partners, L.P.	\$	7,685	\$ 47,131	\$		\$ 7,685

### Note 9 - Property and Equipment:

Property and equipment consist of the following at June 30, 2016:

Land	\$ 1,922,374
Buildings and improvements	9,400,986
Furnishings and equipment	670,797
Vehicle	25,805
Subtotal	12,019,962
Less: Accumulated depreciation	(6,303,076)
Property and Equipment, Net	\$5,716,886

#### Note 10 - Share of Deficiency in Other Entity:

The Organization owns 40% of Neighborhood CDC Construction, a Corporation, which is accounted for on the equity method. The Organization's share of the deficiency in other entity totaled \$85,127 at June 30, 2016.

#### Note 11 - Notes Payable:

Notes payable consist of the following at June 30, 2016:

#### **Torrey Apartments**

Note payable held by Western Alliance in the original amount of \$3,500,000. Monthly payments of \$17,960 including interest at the greater of 4.5% or the LIBOR rate at closing, plus 275 basis points (4.53% at June 30, 2016) are due through June 2020. Interest during the secondary period, June 2020 until maturity in June 2025, will be calculated using the greater of 4.50% or LIBOR rate in effect at the commencement of the secondary period, plus 275 basis points. The note is secured by a deed of trust on 228 Chambers Street.

#### Winona Apartments

Note payable held by JP Morgan Chase Bank, N.A. in the original amount of \$590,000. Monthly payments of \$3,660 including interest at 6.32% are due through July 2020. The note is secured by a deed of trust on 3845 Winona Avenue. Accrued interest totaled \$2,561 at June 30, 2016.

#### **El Cajon Apartments**

Note payable held by Neighborhood National Bank in the original amount of \$686,250. Monthly payments of \$4,246 including interest at 6.50% are due through January 2020. The note is secured by a deed of trust on 735 -739 El Cajon Blvd.

Note payable held by PD and KYM Properties, L.P. in the original amount of \$250,000. The note bears interest at 5% with interest payments due quarterly. Principal and unpaid interest was due March 2016. The note is secured by a deed of trust on 735 - 739 El Cajon Blvd. Subsequent to year end, the Organization paid down the principal portion of the note in the amount of \$50,000. One of the board members owns a general partner interest in PD and KYM Properties, L.P.

Total El Cajon Apartments

3,446,003

486,185

547,625

50,000 597,625

### Note 11 - Notes Payable: (Continued)

#### **Ocean View Apartments**

Note payable to the San Diego Housing Commission in the original amount of \$127,345. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from 50% of "residual receipts," as defined in the loan agreement through July 2065. Secured by a deed of trust on 3992 Ocean View Blvd. Accrued interest totaled \$87,422 at June 30, 2016.

Note payable to the San Diego Housing Commission in the original amount of \$80,183. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from 50% of "residual receipts," as defined in the loan agreement through July 2065. Secured by a deed of trust on 3992 Ocean View Blvd. Accrued interest totaled \$55,961 at June 30, 2016.

Note payable to the San Diego Housing Commission in the original amount of \$300,000. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from 50% of "residual receipts," as defined in the loan agreement through July 2065. Secured by a deed of trust on 3992 Ocean View Blvd. Accrued interest totaled \$47,142 at June 30, 2016.

Total Ocean View Apartments

#### **Colorado Apartments**

Note payable to the City of Chula Vista in the original amount of \$331,310. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from "residual receipts" as defined in the loan agreement through August 2065. Secured by a deed of trust on 809 Colorado Avenue. Accrued interest totaled \$62,141 at June 30, 2016.

#### **Glover Apartments**

Note payable to the City of Chula Vista in the original amount of \$668,690. The note bears interest at 3% per annum. Annual payments of principal and interest are payable only from "residual receipts" as defined in the loan agreement through October 2065. Secured by a deed of trust on 563 - 567 Glover Avenue. Accrued interest totaled \$104,569 at June 30, 2016.

127,345

\$

80,183

# <u>296,922</u> 504,450

331,310

668,690

#### Note 11 - Notes Payable: (Continued)

### Hacienda Townhomes

Note payable held by Berkadia Commercial Mortgage in the original amount of \$745,000. Monthly payments of \$5,113 including interest at 6.01% through the year 2019. Interest readjusted in January, 2010 and will readjust again in January, 2020 to the lower of the lender's current market rate for similar transactions or an annual rate 2.25% above the weekly average yield on U.S. Treasury Securities. Any unpaid principal and interest are due in January 2025. Secured by a first deed of trust on 350 17<sup>th</sup> Street. Accrued interest totaled \$2,057 at June 30, 2016.

Note payable held by Citicorp Mortgage, Inc. in the original amount of \$505,501 and bears no interest provided the property securing the note is not transferred to a party not approved by the lender and the property and its tenants comply with the affordable restrictions. The note matures in January 2035 and is secured by a second deed of trust on 350 17<sup>th</sup> Street.

Note payable held by the San Diego Housing Commission in the original amount of \$748,197 and bears interest at 4.5%. Principal and accrued interest are due and payable at the earlier of the project generating sufficient residual receipts or November 2047. Secured by a third deed of trust on 350 17<sup>th</sup> Street. Accrued interest totaled \$1,396,174 at June 30, 2016.

Note payable held by Civic San Diego, the successor agency to the Redevelopment Agency of the City of San Diego, in the original amount of \$363,196 and bears interest at 3% with all principal and accrued interest due and payable July 2048. Principal payments may be deferred at the discretion of Civic San Diego. Secured by a fourth deed of trust on 350 17<sup>th</sup> Street, Accrued interest totaled \$244,899 at June 30, 2016.

Note payable held by Mercy Housing, Inc. in the original amount of \$436,854 bears no interest and is payable annually to the extent that revenues exceed expenses including debt service and the partnership management fees. Any unpaid principal is due September 2024. Secured by a fifth deed of trust on 350 17<sup>th</sup> Street.

Total Hacienda Townhomes

Total Notes Payable Less: Current Portion Notes Payable, Net of Current Portion 410,675

\$

505,501

748,197

363,196

436,854
 2,464,423
 8,498,686
 (175,661)
\$ 8,323,025

### Note 11 - Notes Payable: (Continued)

Future principal payments on the notes payable are as follows:

Years Ended June 30	. · ·
2017	\$ 175,661
2018	134,424
2019	141,890
2020	628,736
2021	137,710
Thereafter	7,280,265
	\$ 8,498,686

### Note 12 - Commitments:

#### **Operating Leases**

SDCHC leases office space under operating lease agreements through August 31, 2018. Occupancy expense included in the consolidated statement of activities totaled \$81,489 for the year ended June 30, 2016.

Future minimum lease payments under the leases are as follows:

Years Ended June 30			i
2017	•	\$	78,123
2018			81,248
2019		-	14,174
	. •	\$	173,545

### **Employee Benefit Plan**

SDCHC has established a 401(k) defined contribution plan (the "Plan") covering employees who have completed four months of service and have attained age 18. Employees may defer up to 17% of their annual compensation, not to exceed the annual amount allowed by law. SDCHC contributes a matching contribution of 50% of the first 6% of employee salary deferrals. SDCHC contributed \$5,575 to the Plan for the year ended June 30, 2016.

### Note 13 - Litigation:

Legal claims and lawsuits arise from time to time in the normal course of business. There are pending lawsuits in which the Organization's management is involved. The Organization's management and legal counsel estimate that the potential claims against the Organization not covered by insurance, resulting from such litigation would not materially affect the operations or financial condition of the Organization.

### Note 14 - Restatement:

An adjustment resulting in an increase in net assets totaling \$1,250,100 at June 30, 2015 was made during the current year, which resulted in a restatement of previously reported amounts as follows as of and for the year ended June 30, 2016:

	As Previously		
	Reported	Adjustment	As Restated
Statement of Financial Position:			
Due to related party	\$1,312,605	\$ (1,250,100)	\$62,505
Net assets at June 30, 2015	\$ (3,538,333)	\$1,250,100	\$ (2,288,233)

### Note 15 - Subsequent Event:

On October 7, 2016, Mountain View Properties, Ltd. (Mountain View) entered in to a Purchase and Sale Agreement with the San Diego Housing Commission (Commission), whereby Mountain View agreed to sell the property to the Commission. On January 19, 2017, the property was sold for \$7,146,330. In connection with the sale, SDCHC received a net distribution from the Commission of approximately \$2,200,000.

SAN DIEGO COMMUNITY HOUSING CORPORATION CONSOLIDATING SCHEDULE OF FINANCIAL POSITION JUNE 30, 2016

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ASSETS

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	i									
	San Diego. Community Housing	Colorado	El Cajon	Glover	Ocean View	Torrey	Winona	Hacienda		
	Corporation	Apartments	Apartments	<u>Apartments</u>	<u>Apartments</u>	<u>Apartments</u>	Apartments	Townhomes, Ltd.	Eliminations	Consolidated
Current Assets:										
Cash and cash equivalents	\$ 140,323	\$ 5,265	\$ 8,039	\$ 810	<b>S</b> 6,323	<b>S</b> 2,944	S 166	\$ 26,520	•	5 190,390
Tenant security deposits	•	2,613	7,299	4,522	4,034	41,258	,	36,478	,	96,204
Accounts receivable	241,754	ı	36	,	1	,	ı	165'6	(4,263)	246,918
Prepaid expenses	69,658	L	1	,	1	•	1	ı	1	69,658
Related party advances, net	1,370,374		•	t	,	1,394,544	1	,	(2,764,918)	
Total Current Assets	1,822,109	7,878	15,374	3,332	10,357	1,438,746	166	72,389	(2,769,181)	603,170
<u>Noncurrent Assets:</u>				•						
Accounts receivable	208,635	'	•	•	,	•	•	,	•	208,635
Related purty advances, net	278,656	ı	•	,	ı	50,000	ı	•	, ,	328,656
Interest receivable	37,282	•	•	•	ı	•	•	•	,	37,282
Notes receivable	450,000	ı	ı	'	,	1	,		ŀ	450,000
Replacement reserves		3,747	J	4,700	8,227	669	7	264	•	17,644
Operating reserves		1,528		4,024	'	•	•	·	r	5,552
Deposits	4,452	,	•	•	•	ſ	,	ſ		4,452
Investment in limited partnerships	1,640,857	•	•	ſ	١	•	•		•	1,640,857
Property and equipment, net	245,699	296,223	817,915	589,813	631,477	948,939	260,312	1,926,508	ı	5,716,886
Loan fees, net			1,259	•	•	77,620	185,7	100,669	(35,000)	151,929
Total Noncurrent Assets	2,865,581	301,498	819,174	598,537	639,704	1,077,258	267,700	2,027,441	(35,000)	8,561,893
TOTAL ASSETS	\$ 4,687,690	\$ 309,376	\$ 834,548	5 603,869	\$ 650,061	\$ 2,516,004	5 267,866	\$ 2,099,830	(2,804,181)	\$ 9,165,063
			<b>I</b> II	LIABILITIES AND NET ASSETS	NET ASSETS					
<b>Current Liabilities:</b>										
Accounts payable and accrued expenses	\$ 90,714	\$ 3,622	S 956	<b>1</b> 66'E <b>3</b>	S 3,527	S 17,496	\$ 3,104	\$ 26,249	(4,263)	\$ 145,396
Interest payable	•	ı	•	4,535	ı	ı	2,561	2,057	,	9,153
Deferred revenue		006	,	'	ł	ŝ	46	4,640	f	5,591
Due to related party	1,394,545	5,327	563,955	814	109,987	6,028	405,471	278,791	(2,764,918)	1
Security deposits	•	2,200	6,850	4,479	3,974	40,548	6,872	35,438	•	100,361
Current portion of notes payable	-	'	64,459	•	'	59,919	13,577	37,706		175,661
Total Current Liabilities	1,485,259	12,049	636,220	13,819	117,488	123,996	431,631	384,881	(2,769,181)	436,162
Noncurrent Linbülties:										
Interest payable - Residual receipts	•	62,141	•	100,034	190,525	•	•	.1,641,073	•	1,993,773
Share of deficiency in limited partnerships	487,139	ı	•	,	•	•	ł	,	1	487,139
Share of deficiency in other entity	85,127	•	•	•	•	r	ı	1	1	85,127
Notes payable, net of current portion	-	331,310	533,166	668,690	504,450	3,386,084	472,608	2,426,717	•	8,323,025
Total Noncurrent Láabilities	572,266	393,451	533,166	768,724	694,975	3,386,084	472,608	4,067,790		10,889,064
Total Liabilities	2,057,525	405,500	1,169,386	782,543	812,463	3,510,080	904,239	4,452,671	(2,769,181)	11,325,226
Unrestricted Net Assets (Deficit)	2,630,165	(96,124)	(334,838)	(178,674)	(162,402)	(994,076)	(636,373)	(2,352,841)	(000'5E)	(2,160,163)
TOTAL LIABILITIES AND NET ASSETS	\$ 4,687,690	309,376	S 834,548	\$ 603,869	\$ 650,061	\$ 2,516,004	S 267,866	s 2,099,830	(2,804,181)	<b>5</b> 9,165,063

20

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•	San Diego						·			
	Community Housing Corporation	Colorado <u>Apartments</u>	El Cajon <u>Apartments</u>	Glover Apartments	Ocean View <u>Apartments</u>	Torrey Apartments	Winona Apartments	Hacienda Townhomes, <u>Ltd.</u>	Eliminations	Consolidated
Revenue and Support:	c									
		\$1,909	202'50 5	769'65 \$	, ,	4CC1750 C	160,551 &	109,440 4	4 i i i	C85,044,1 C
Management tees	225,941	۱	,	I	·	•	1	B	(89,328)	660,194
Educational enrichment	118,1/3		1	•	ſ	ı	٠		(11,042)	47,151
Other income	38,331	•	ı	•	1	ł	,	,	,	38,331
Kesident services	104,289	• ;	ı	• :	'	•	• •	I	(08,289)	36,000
Interest income	34,834	12	•	25	17	984	4	118	ł	35,997
Contributions	5,000	•	•	ı	1	1	,	,	1	5,000
Developer fees	35,000	1	-		•	1	-		(35,000)	'
Total Revenue and Support	1,085,149	21,921	89,802	39,917	45,347	633,338	133,698	533,525	(263,659)	2,319,038
<u>Expenses:</u>							-			
Program Services:										
Rental expenses	,	8,809	64,024	13,416	15,620	341,037	72,616	302,315	(139,331)	678,506
Educational enrichment programs	101,879	•	•	•	•	۰,	ı	•	ı	101,879
Affordable housing	100,408	ı	1	١	,	ı	•		,	100,408
Resident services	62,860	•	,	•	•	٠	•		•	62,860
Total Program Services	265,147	8,809	64,024	13,416	15,620	341,037	72,616	302,315	(156,931)	943,653
Surnard Consisses										
Mannament and Andread	511 Vác	0 673	10.01	057.51	120 31	116 600	180 21	103 606		
Numbernent and general Duratedates	211,002	7/0/6	10,0/4	054°CI	Ton'er	065511	43,984	CZ0 <sup>6</sup> 561	(825,68)	127,046
runoraisting	200115	•		'	1	•	-	-		31,568
Total Supporting Services	311,681	9,672	10,074	15,430	15,061	115,590	45,984	193,625	(89,328)	627,789
Total Expenses	576,828	18,481	74,098	28,846	30,681	456,627	118,600	495,940	(228,659)	1,571,442
Change in Net Assets From Operating Activities	508,321	3,440	15,704	11,071	14,666	176,711	15,098	37,585	(35,000)	747,596
Nonoperating Revenue and (Expenses):										
Depreciation expense	(11,669)	(105'L)	(29,144)	(20,172)	(25,947)	(93,755)	(13,878)	(126'822)	•	(425,987)
Interest expense - Residual receipts	-	(9,939)	'	(20,061)	(15,133)	•	ı	(105,081)	ı	(150,214)
ouate of loss from parinterships and outer triffy Amortization expense	-	• •	- (378)	, , ,		-	-	- 11 602)		(9/2,26)
Total Nonoperating Revenue and (Expenses)	(43,945)	(17,440)	(29,522)	(40,233)	(41,080)	(102,379)	(14,323)	(330,604)		(619,526)
Change in Unrestricted Net Assets	464,376	(14,000)	(13,818)	(29,162)	(26,414)	74,332	775	(293,019)	(35,000)	128,070
Distributions	4.879		1	(4 879)	•	•				
							I	,		I
Unrestricted Net Assets (Deficit) at Beginning of Year, as Restated	2,160,910	(82,124)	(321,020)	(144,633)	(135,988)	(1,068,408)	(637,148)	(2,059,822)	*	(2,288,233)
UNRESTRICTED NET ASSETS (DEFICIT)								2		
AT END OF YEAR	\$ 2,630,165	s (96,124)	<b>5</b> (334,838)	s (178,674)	s (162,402)	s (994,076)	s (636,373)	s (2,352,841)	s (35,000)	s (2,160,163)

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED JUNE 30, 2016

Federal Grants/Pass-Through Grantor/Program Title	Federal CFDA Number	Agency or Pass-Through Number	Passed Through to Subrecipients	Federal Expenditures
U.S. Department of Housing and Urban Development:			,	
Pass-Through Programs From: Community Development Block Grants/Entitlement Grants: City of Chula Vista San Diego Housing Commission Total Community Development Block Grants/Entitlement Grants	14.218	N/A	\$	\$ 1,000,000 
HOME Investment Partnerships Program: San Diego Housing Commission Total Pass-Through Programs	14.239	<b>N/A</b>		127,345
Total U.S. Department of Housing and Urban Development Total Expenditures of Federal Awards			\$	<u>1,424,267</u>

#### Note 1 - Basis of Presentation:

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of San Diego Community Housing Corporation under programs of the federal government for the year ended June 30, 2016. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of San Diego Community Housing Corporation, it is not intended to and does not present the financial position, changes in net assets, or cash flows of San Diego Community Housing Corporation.

### Note 2 - Summary of Significant Accounting Policies:

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles contained in OMB Circular A-122, *Cost Principles for Non-Profit Organizations* or the cost principles contained in Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass through entity identifying numbers are presented where available.

San Diego Community Housing Corporation has elected not to use the 10-percent de minimis indirect cost rate as allowed under Uniform Guidance.

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2016

# Note 3 - Loan Programs:

The following is the activity of the loans payable for the year ended June 30, 2016:

CFDA Number	Program Name	 Loan Outstanding at	-	Loans Awarded for the Year Ended June 30, 2016		Loan Principal Repaid for the Year Ended June 30, 2016	Loan Outstanding at June 30, 2016
14.218	Community Development Block Grants/Entitlement Grants: City of Chula Vista San Diego Housing Commission	\$ 1,000,000 	s	· · ·	s		\$ 1,000,000 296,922 1,296,922
14.239	HOME Investment Partnerships Program: San Diego Housing Commission	\$ [27,345	\$		\$	-	\$ 127,345
	Total loans	\$ 1,424,267	\$		\$,		\$ 1,424,267



Leaf & Cole, LLP Certified Public Accountants A Partnership of Professional Corporations

> Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With *Government Auditing Standards*

To the Board of Directors San Diego Community Housing Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of San Diego Community Housing Corporation, which comprise the statement of financial position as of June 30, 2016, and the related statements of activities and cash flows for the year then ended and the related notes to the financial statements, and have issued our report thereon dated October 3, 2017.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered San Diego Community Housing Corporation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of San Diego Community Housing Corporation's internal control. Accordingly, we do not express an opinion on the effectiveness of San Diego Community Housing Corporation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### To the Board of Directors San Diego Community Housing Corporation

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether San Diego Community Housing Corporation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Leaficole LLP

San Diego, California October 3, 2017



Leaf & Cole, LLP Certified Public Accountants A Partnership of Professional Corporations

> Independent Auditor's Report on Compliance for the Major Program and on Internal Control Over Compliance Required by the Uniform Guidance

### To the Board of Directors San Diego Community Housing Corporation

# Report on Compliance for the Major Federal Program

We have audited San Diego Community Housing Corporation's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on San Diego Community Housing Corporation's major federal program for the year ended June 30, 2016. San Diego Community Housing Corporation's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal program.

# Auditor's Responsibility

Our responsibility is to express an opinion on compliance for San Diego Community Housing Corporation's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about San Diego Community Housing Corporation's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of San Diego Community Housing Corporation's compliance.

# **Opinion on the Major Federal Program**

In our opinion, San Diego Community Housing Corporation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2016.

26

2810 Camino Del Rio South, Suite 200, San Diego, California 92108-3820 619.294.7200, 619.294.7077 fax, www.leaf-cole.com, leafcole@leaf-cole.com

### To the Board of Directors San Diego Community Housing Corporation

#### **Other Matters**

The results of our auditing procedures disclosed instances of noncompliance, which are required to be reported in accordance with the Uniform Guidance and which are described in the accompanying schedule of findings and questioned costs as item 2016-001. Our opinion on the major federal program is not modified with respect to this matter.

San Diego Community Housing Corporation's response to the noncompliance findings identified in our audit is described in the accompanying schedule of findings and questioned costs. San Diego Community Housing Corporation's response was not subjected to the auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

#### Report on Internal Control Over Compliance

Management of San Diego Community Housing Corporation is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered San Diego Community Housing Corporation's internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of San Diego Community Housing Corporation's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance requirement of a federal noncompliance with a type of compliance requirement of a federal noncompliance with a type of compliance requirement of a federal noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Leaf Cole LLP

San Diego, California October 3, 2017

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED JUNE 30, 2016

# Section I - Summary of Auditor's Results:

### **Financial Statements**

Type of auditor's report issued on whether the financial statements audited were prepared in accordance to U.S. GAAP:	Unmodified			
Internal control over financial reporting: Material weaknesses identified? Significant deficiencies identified?		Yes Yes	X X	_ No _ No
Noncompliance material to financial statements noted?		Yes	X	No
Federal Awards				
Type of auditor's report issued on compliance for major program:	Unmodified			·
Internal control over major program: Material weaknesses identified? Significant deficiencies identified?		Yes	<u> </u>	_ No _ No
Any audit findings disclosed that are required to be reported in accordance with 2CFR Section 200.516(a)	X	Yes		No
Identification of major program:				
CDFA Number	Name of Fe	deral Pr	ogram or (	<u>Cluster</u>

14.218

Dollar threshold used to distinguish between Type A and Type B programs:

Auditee qualified as low-risk auditee?

Section II - Financial Statement Findings:

None

Community Development Block Grants/ Entitlement Grants

\$ 750,000

Yes

X No

# SAN DIEGO COMMUNITY HOUSING CORPORATION SCHEDULE OF FINDINGS AND QUESTIONED COSTS (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2016

### Section III - Federal Award Findings and Questioned Costs:

### **Department of Housing and Urban Development**

# Finding 2016-001: Community Development Block Grants/Entitlement Grants - CFDA No. 14.218

### **Condition**

A single audit in accordance with Uniform Guidance was not completed within nine months of the fiscal year end.

### **Criteria**

Uniform Guidance requires recipients of federal awards that expend \$750,000 or more in federal awards to file a single audit with the Federal Audit Clearinghouse no later than nine months after the end of the fiscal year.

#### <u>Cause</u>

The Organization was involved in a dispute related to a note payable on its investment in limited partnerships.

### **Effect**

The single audit has not been completed within nine months after the end of the fiscal year.

### Recommendation

The Organization should develop a procedure for reviewing and monitoring the filing requirements and due date of their reporting obligation related to federal awards to ensure that the single audit requirement is met and the audit is completed and filed within the time required by Uniform Guidance.

#### Response

In the future, the Organization will complete the single audit filing within the time required by Uniform Guidance.

# SAN DIEGO COMMUNITY HOUSING CORPORATION SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS FOR THE YEAR ENDED JUNE 30, 2016

### Department of Housing and Urban Development

# Finding 2015 - 001: Community Development Block Grants/Entitlement Grants - CFDA No. 14.218

### **Condition**

A single audit in accordance with OMB Circular A-133 was not completed within nine months of the fiscal year end.

#### Recommendation

The Organization should develop a procedure for reviewing and monitoring the filing requirements and due date of their reporting obligation related to federal awards to ensure that the single audit requirement is identified and the audit is completed and filed within the time required by OMB Circular A-133.

### Current Status

The single audit in accordance with OMB Circular A-133 for the year ended June 30, 2015 has been completed.

# HOUSING AUTHORITY OF

### THE CITY OF SAN DIEGO

RESOLUTION NUMBER HA-\_\_\_\_\_

DATE OF FINAL PASSAGE \_\_\_\_\_

A RESOLUTION OF THE HOUSING AUTHORITY OF THE CITY OF SAN DIEGO SETTING FORTH ITS OFFICIAL INTENT TO ISSUE MULTIFAMILY HOUSING REVENUE BONDS TO FINANCE GRANT HEIGHTS II AND AUTHORIZING RELATED ACTIONS.

WHEREAS, pursuant to Chapter 1 of Part 2 of Division 24 of the Health and Safety Code of the State of California, as amended (Act), the Housing Authority of the City of San Diego (Authority) is authorized to issue revenue bonds for the purpose of financing the acquisition, construction, rehabilitation and equipping of multifamily affordable housing and for the provision of capital improvements in connection with and determined necessary to the multifamily affordable housing; and

WHEREAS, the Urban League of San Diego County (the "Urban League") and the San Diego Community Housing Corporation (the "Housing Corporation") have requested that the Authority issue and sell multifamily housing revenue bonds (Bonds) pursuant to the Act for the purpose of making a loan to a California to-be-formed limited partnership (Borrower) for which the Urban League and the Housing Corporation will be included in the limited partnership's structure, to be used by the Borrower to finance the acquisition and rehabilitation of Grant Heights II, which will include 42 housing units in two multifamily affordable housing facilities located at 2651-2663 J Street, in San Diego, California and 3845 Winona Avenue, in San Diego, California, as more fully identified in Exhibit A hereto (collectively, the Project); and WHEREAS, as a part of financing the Project, the Authority desires to reimburse the Borrower, but only from Bond proceeds, for expenditures (Reimbursement Expenditures) made in connection with the Project within the period from the date sixty (60) days prior to the date of adoption of this Resolution to the date of issuance of the Bonds; and

WHEREAS, sections 1.103-8(a)(5) and 1.150-2 of the United States Treasury Regulations require the Authority to declare its reasonable official intent to reimburse prior expenditures for the Project with proceeds of a subsequent tax-exempt borrowing; and

WHEREAS, the Authority wishes to declare its intention to authorize the issuance of the Bonds for the purpose of financing costs of the Project (including reimbursement of the Reimbursement Expenditures, when so requested by the Borrower upon such terms and conditions as may then be agreed upon by the Authority, the Borrower and the purchaser of the Bonds) in a principal amount not to exceed \$9,000,000, as set forth in Exhibit A; and

WHEREAS, section 146 of the Internal Revenue Code of 1986 limits the amount of multifamily housing mortgage revenue bonds that may be issued in any calendar year by entities within a state and authorizes the governor or the legislature of a state to provide the method of allocation within the state; and

WHEREAS, Chapter 11.8 of Division 1 of Title 2 of the California Government Code governs the allocation of the state ceiling among governmental units in the State of California having the authority to issue private activity bonds; and

WHEREAS, section 8869.85 of the California Government Code requires a local agency desiring an allocation of the state ceiling to file an application with the California Debt Limit Allocation Committee (CDLAC) for such allocation, and CDLAC has certain policies that are to be satisfied in connection with any such allocation; NOW, THEREFORE,

BE IT RESOLVED, by the Board of Commissioners of the Housing Authority of the City of San Diego, as follows:

Section 1. <u>Findings and Determinations</u>.

(a) The above recitals, and each of them, are true and correct. The Authority hereby determines that it is necessary and desirable to provide financing to the Borrower for the Project (including reimbursement of the Reimbursement Expenditures) by the issuance and sale of the Bonds pursuant to the Act in a principal amount not to exceed \$9,000,000, as set forth in Exhibit A, subject to authorization of the issuance of the Bonds by resolution of the Authority at a meeting to be held for such purpose. The expected date of issue of the Bonds is within eighteen (18) months of the later of the date the first Reimbursement Expenditure was made and the first date the Project is placed in service and, in no event, later than three (3) years after the date of the first Reimbursement Expenditure.

(b) Proceeds of the Bonds to be used to reimburse for costs of the Project are not expected to be used directly or indirectly to pay debt service with respect to any obligation or to be held as a reasonably required reserve or replacement fund with respect to an obligation of the Authority or any entity related in any manner to the Authority, or to reimburse any expenditure that was originally paid with the proceeds of any obligation, or to replace funds that are or will be used in such manner.

(c) As of the date hereof, the Authority has a reasonable expectation that the Bonds will be issued to reimburse costs of the Project. This Resolution is consistent with the budgetary and financial circumstances of the Authority, as of the date hereof. The Bonds will be repaid solely from proceeds of the Bonds and amounts paid by the Borrower. No other moneys are, or

are reasonably expected to be, reserved, allocated on a long-term basis, or otherwise set aside by the Authority (or any related party) pursuant to its budget or financial policies to repay the Bonds.

Section 2. <u>Declaration of Official Intent</u>. This Resolution is being adopted by the Authority in part for the purpose of establishing compliance with the requirements of sections 1.103-8(a)(5) and 1.150-2 of the Treasury Regulations. In such regard, the Authority hereby declares its official intent to use proceeds of the Bonds to reimburse the Reimbursement Expenditures. This action is taken expressly for the purpose of inducing the Borrower to undertake the Project, and nothing contained herein shall be construed to signify that either of the facilities comprising the Project complies with the planning, zoning, subdivision and building laws and ordinances applicable thereto or to suggest that the Authority, the City of

San Diego (City) or any officer or agent of the City will grant any such approval, consent or permit that may be required in connection with the acquisition, rehabilitation and equipping of the Project, or that either the Authority or the City will make any expenditure, incur any indebtedness, or proceed with the financing of the Project.

Section 3. <u>Applications to CDLAC</u>. The officers and/or the program managers of the Authority are hereby authorized and directed to apply to CDLAC for an allocation from the state ceiling of private activity bonds to be issued by the Authority for the Project in an amount not to exceed \$9,000,000 and to take any and all other actions as may be necessary or appropriate in connection with such application, including but not limited to the payment of fees, the posting of deposits and the provision of certificates, additional applications to CDLAC (if necessary), and any such actions heretofore taken by such officers and program managers are hereby ratified, approved and confirmed.

Section 4. <u>Environmental</u>. The Project is categorically exempt from the provisions of California Environmental Quality Act (CEQA) pursuant to State of California CEQA Guidelines section 15301 for Class 1 Existing Facilities and no exception to the application of a categorical exemption set forth in CEQA Guidelines section 15300.2 applies to the Project.

Section 5. <u>Approval of Bond Counsel and Financial Advisor</u>. The financing team of Quint & Thimmig LLP as bond counsel and PFM Advisors LLC as financial advisor, is approved for the Bonds.

Section 6. <u>Authority of President & Chief Executive Officer of Housing</u> <u>Commission</u>. The President & Chief Executive Officer of the Housing Commission, or designee, is hereby authorized to execute all necessary documents, in a form approved by its General Counsel and/or Bond Counsel, and to perform such acts as are necessary to implement the approvals provided for in this Resolution.

Section 7. <u>Effective Date</u>. This Resolution shall take effect immediately upon its adoption.

APPROVED: MARA W. ELLIOTT, General Counsel

By\_

Marguerite E. Middaugh Deputy General Counsel

MEM:jvg 09/17/19 Or.Dept: Housing Authority Doc. No.: 2107951 Companion to R-2020-124

# EXHIBIT A

# **DESCRIPTION OF PROJECT**

Name: Grant Heights II 42 total units, which will include two multifamily affordable housing facilities at two locations as follows:

Location #1: Grant Heights Apartments, 2651-2663 J Street, San Diego, California 92102 Number of Units: 28

Location #2: Winona Apartments, 3845 Winona Avenue, San Diego, California 92105 Number of Units: 14

Approximate Total Bond Amount for the Project: \$9,000,000



# **REPORT TO THE CITY COUNCIL**

DATE ISSUED: September 4, 2019

# **REPORT NO:** CCR19-018

- **ATTENTION:** City Council President and Members of the City Council For the Agenda of October 1, 2019
- SUBJECT: Tax Equity & Fiscal Responsibility Act Public Hearing Grant Heights & Winona

**COUNCIL DISTRICT:** 8 and 9

# **REQUESTED ACTION**

That the San Diego City Council (City Council) hold a Tax Equity and Fiscal Responsibility Act (TEFRA) public hearing and adopt a resolution approving the issuance of Multifamily Housing Revenue Bonds in an amount up to \$9,000,000 to facilitate a to-be-formed limited partnership's acquisition with rehabilitation of two separate apartment complexes that are proposed to be combined into a single project to be called Grant Heights II, to be composed of: Grant Heights Apartments, located at 2651-2663 J Street, and Winona Apartments, located at 3845 Winona Avenue, San Diego, which consists of 41 combined rental housing units that will remain affordable for 55 years, and one manager's unit.

# **SUMMARY**

The Housing Authority of the City of San Diego intends to issue up to \$9,000,000 of Multifamily Housing Revenue Bonds to facilitate the acquisition and rehabilitation of a multifamily rental housing development in the city of San Diego described in the Notice of Public Hearing.

In order for interest on the Bonds to be tax-exempt, section 147(f) of the Internal Revenue Code of 1986 requires that the Bonds be approved by the City Council as the applicable elected representative of the City after public hearing following reasonable public notice.

Respectfully submitted,

J. P. Correia

J.P. Correia Senior Real Estate Project Manager Real Estate Division

Approved by,

Jeff Davis Executive Vice President & Chief of Staff San Diego Housing Commission

Hard copies are available for review during business hours at the security information desk in the main lobby and the fifth floor reception desk of the San Diego Housing Commission offices at 1122 Broadway, San Diego, CA 92101 and at the Office of the San Diego City Clerk, 202 C Street, San Diego, CA 92101. You may also review complete docket materials in the "Governance and Legislative Affairs" section of the San Diego Housing Commission website at <u>www.sdhc.org</u>



# The City of San Diego Item Approvals

**Item Subject:** Preliminary Bond Authorization for Grant Heights Apartments & Winona Apartments.

Contributing Department	Approval Date
DOCKET OFFICE	09/09/2019

Approving Authority	Approver	Approval Date
HOUSING COMMISSION FINAL DEPARTMENT APPROVER	MARSHALL, SCOTT	09/04/2019
EXECUTIVE VICE PRESIDENT	DAVIS, JEFF	09/10/2019
CITY ATTORNEY	MIDDAUGH, MARGUERITE	09/17/2019