

# **INFORMATIONAL REPORT**

#### **DATE ISSUED:** October 5, 2022

#### **REPORT NO: HCR22-106**

- ATTENTION: Chair and Members of the San Diego Housing Commission For the Agenda of October 13, 2022
- SUBJECT: Status of Loan Portfolio Fiscal Year 2022 Fourth Quarter

### COUNCIL DISTRICT: Citywide

# NO ACTION IS REQUIRED ON THE PART OF THE HOUSING COMMISSION

#### **SUMMARY**

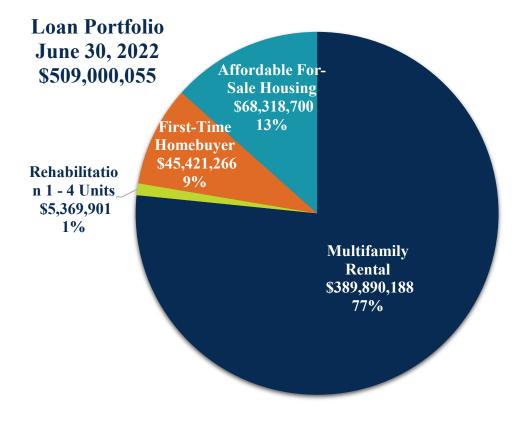
Pursuant to San Diego Housing Commission (Housing Commission) Lending Authority Policy No. 600.101, the Housing Commission prepares quarterly reports that provide the following information:

- 1) Loan Portfolio Summary
- Loans and Grants Written Off/Forgiven
- 2) Loans and Grants Funded
- 6) Defaults

5)

- 3) Loans Paid in Full
- 4) Loan Payments

# 1. LOAN PORTFOLIO SUMMARY



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| FY22 Q4                     | L  | oan Portfolio | Accrued<br>Interest | Amortized /<br>Min. Payment<br>Loans | Deferred /<br>Residual<br>Receipts Loans | Total Loans |
|-----------------------------|----|---------------|---------------------|--------------------------------------|--|-------------|
| Multifamily Rental          | \$ | 389,890,188   | \$<br>64,399,612    | 21                                   | 108                                      | 129         |
| Rehabilitation 1 - 4 Units  | \$ | 5,369,901     | \$<br>119,391       | 5                                    | 343                                      | 348         |
| First-Time Homebuyer        | \$ | 45,421,266    | \$<br>4,749,393     | 4                                    | 1,056                                    | 1,060       |
| Affordable For-Sale Housing | \$ | 68,318,700    | \$<br>-             | 0                                    | 283                                      | 283         |
| TOTAL                       | \$ | 509,000,055   | \$<br>69,268,396    | 30                                   | 1,790                                    | 1,820       |

All loan and grant programs, except the Affordable For-Sale Housing Program, are funded using federal, state, and local monies and are approved in accordance with the General Lending Authority Policy No. 600.101. The Affordable For-Sale Housing Program uses a Promissory Note, representing the difference between (a) the fair market value of the property and (b) the actual affordable price paid at the time the Affordable Restrictions were recorded.

In addition to the loan portfolio above, SDHC also services loans on behalf of the City of La Mesa. The loans were funded by the City of La Mesa; there was no investment on the part of the Housing Commission. The Housing Commission has an agreement with the City of La Mesa for limited servicing activities.

| FY22 Q4                      | Principal     | Accrued<br>Interest |         | Total Loans |
|------------------------------|---------------|---------------------|---------|-------------|
| La Mesa First-Time Homebuyer | \$<br>870,800 | \$                  | 399,278 | 10          |

In addition to the loan portfolios above, SDHC also services loans on behalf of the County of San Diego. The loans were funded by the County; there was no investment on the part of the Housing Commission. The Housing Commission has an agreement with County of San Diego to perform servicing activities.

| FY22 Q4                | Principal        | Accrued<br>Interest | Total Loans |
|------------------------|------------------|---------------------|-------------|
| San Diego County Loans | \$<br>19,015,864 | \$<br>6,660,841     | 657         |

#### 2. LOANS AND GRANTS FUNDED\*

During the period of April 1, 2022– June 30, 2022, the Housing Commission recorded the following loans.

| FY22 4th Quarter                  |         |
|-----------------------------------|---------|
| First-Time Homebuyer              |         |
| Households Assisted               | 10      |
| Closing Cost Assistance Grants \$ | 96,831  |
| Deferred Payment Loans \$         | 823,090 |
| TOTAL \$                          | 919,921 |
| Affordable For Sale               |         |

There were no financial closings for any Affordable For Sale Properties in the FY22 4th Quarter.

| Multifamily                |                 |
|----------------------------|-----------------|
| Number of Properties       | 2               |
| Number of Affordable Units | 132             |
| HOME                       | \$<br>2,000,000 |
| Commercial Linkage Fee     | \$<br>1,000,000 |
| Inclusionary               | \$<br>4,405,000 |
| TOTAL                      | \$<br>7,405,000 |
| TOTAL AWARDED              | \$<br>8,324,921 |

\* Loans funded are not necessarily indicative of loans disbursed.

The Housing Commission also administers the County of San Diego's First-time Homebuyer (FTHB) program. The loans were funded by the County; there was no investment on the part of the Housing Commission.

| FY22 Q4                     | ssistance<br>'rovided | Total Loans |
|-----------------------------|-----------------------|-------------|
| San Diego County FTHB Loans | \$<br>95,000          | 1           |

#### **3. LOANS PAID IN FULL**

Below is a summary of the funds collected through loan payoffs during the period of April 1, 2022 – June 30, 2022. The Housing Commission received 33 payoffs, which generated \$933,020 in program income:

| Loan Type                   | # Loans<br>Paid Off | Loan<br>Principal<br>Repaid | an Int./Shared<br>Appreciation<br>Received | DP/CC<br>Repaid | Ir | DP/CC<br>iterest<br>eceived | Tot | al Payoffs |
|-----------------------------|---------------------|-----------------------------|--|-----------------|----|-----------------------------|-----|------------|
| Multifamily Rental          | 0                   | \$<br>-                     | \$<br>-                                    | \$<br>-         | \$ | -                           | \$  | -          |
| Rehabilitation 1 - 4 Units  | 10                  | \$<br>79,254                | \$<br>13,639                               | \$<br>-         | \$ | 204                         | \$  | 93,098     |
| First-Time Homebuyer        | 23                  | \$<br>539,571               | \$<br>298,817                              | \$<br>-         | \$ | 1,534                       | \$  | 839,922    |
| Affordable For-Sale Housing | 0                   | \$<br>-                     | \$<br>-                                    | \$<br>-         | \$ | -                           | \$  | -          |
| TOTAL                       | 33                  | \$<br>618,825               | \$<br>312,456                              | \$<br>-         | \$ | 1,739                       | \$  | 933,020    |

\*Down Payment and Closing Cost Assistance Recoverable Grant

#### 4. LOAN PAYMENTS

The Housing Commission loan portfolio is primarily composed of deferred loans, which do not require *fixed* monthly / annual payments. Multifamily Rental loans require annual residual receipts payments based on the developments' available cash flow. Below is a summary of the residual receipts payments, fixed payments and voluntary payments collected during the period of April 1, 2022 – June 30, 2022.

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| Loan Type            | P  | Principal | Interest        | Total           |
|----------------------|----|-----------|-----------------|-----------------|
| Multifamily Rental   | \$ | 164,635   | \$<br>1,303,601 | \$<br>1,468,236 |
| Rehabilitation       | \$ | 43,488    | \$<br>1,923     | \$<br>45,411    |
| First-Time Homebuyer | \$ | 165,560   | \$<br>22,847    | \$<br>188,407   |
| TOTAL                | \$ | 373,683   | \$<br>1,328,370 | \$<br>1,702,053 |

#### 5. LOANS AND GRANTS WRITTEN-OFF / FORGIVEN

Below is a summary of the loans and grants written off or forgiven during the period of April 1, 2022 - June 30, 2022.

|  | Loan Type | \$ Forgiven Principal<br><i>Per Terms of Loan</i> | \$ Written Off<br>Principal | Total |
|--|-----------|---|-----------------------------|-------|
| No loans were written-off or forgiven during FY22 4th Quarter. |           |   |                             |       |

\*Written Off loans are a result of default activity, i.e., bankruptcy, foreclosure or short sale.

#### 6. DEFAULTS

Defaults include all Housing Commission loans that are delinquent 30 days or more and loans for which the senior lien holder has filed a Notice of Default. Historically the vast majority of borrowers are able to cure the default and remain in their home. As of June 30, 2022, the loans in default are as follows:

| FY22 Q4                      | # in Default | \$ i | n Default | Default Ratio | Default w/<br>SDHC | Default w/<br>Senior Lien |
|------------------------------|--------------|------|-----------|---------------|--------------------|---------------------------|
| Multifamily Rental           | 0            | \$   | -         | 0.00%         | 0                  | 0                         |
| Rehabilitation 1 - 4 Units   | 2            | \$   | 30,000    | 0.56%         | 2                  | 0                         |
| First-Time Homebuyer         | 1            | \$   | 17,966    | 0.04%         | 1                  | 0                         |
| Affordable For-Sale Housing  | 1            | \$   | 210,340   | 0.31%         | 1                  | 0                         |
| La Mesa First-Time Homebuyer | 0            | \$   | -         | 0.00%         | 0                  | 0                         |
| TOTAL                        | 4            | \$   | 258,306   | 0.05%         | 4                  | 0                         |

Respectfully submitted,

Sujata Raman

Sujata Raman Vice President, Single-Family Housing Finance Real Estate Division

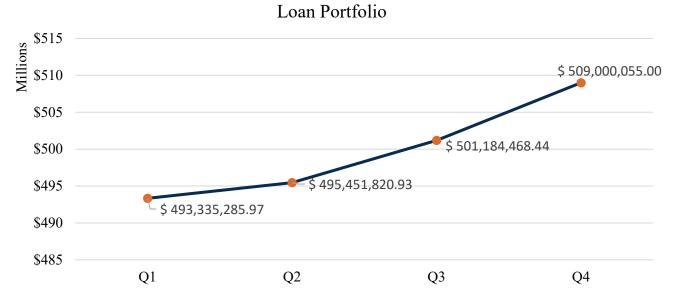
Attachments:

1) Fiscal Year 2022 Summary of Activity

Approved by,

Jeff Davis Interim President and Chief Executive Officer San Diego Housing Commission

Docket materials are available in the "Governance & Legislative Affairs" section of the San Diego Housing Commission website at <u>www.sdhc.org</u>.



#### ATTACHEMENT 1 FISCAL YEAR 2022 SUMMARY OF ACTIVITY July 1, 2021 – June 30, 2022

Total Loans and Grants Awarded

| Fiscal Year 2022           | Q1              | Q2              | Q3              | Q4              | Total            |
|----------------------------|-----------------|-----------------|-----------------|-----------------|------------------|
| Multifamily Rental         | \$<br>-         | \$<br>-         | \$<br>4,500,000 | \$<br>7,405,000 | \$<br>11,905,000 |
| Rehabilitation 1 - 4 Units | \$<br>-         | \$<br>-         | \$<br>-         | \$<br>-         | \$<br>-          |
| First Time Homebuyer       | \$<br>1,133,185 | \$<br>1,418,957 | \$<br>582,980   | \$<br>919,921   | \$<br>4,055,043  |
| Affordable For-Sale        | \$<br>600,500   | \$<br>-         | \$<br>-         | \$<br>-         | \$<br>600,500    |
| Total                      | \$<br>1,733,685 | \$<br>1,418,957 | \$<br>5,082,980 | \$<br>8,324,921 | \$<br>16,560,543 |

#### Number of Affordable Units Produced

| Fiscal Year 2022           | Q1 | Q2 | Q3  | Q4  | Total |
|----------------------------|----|----|-----|-----|-------|
| Multifamily Rental         | 0  | 0  | 175 | 132 | 307   |
| Rehabilitation 1 - 4 Units | 0  | 0  | 0   | 0   | 0     |
| First Time Homebuyer       | 12 | 15 | 4   | 10  | 41    |
| Affordable For-Sale        | 1  | 0  | 0   | 0   | 1     |
| Total                      | 13 | 15 | 179 | 142 | 349   |

#### Total Loans and Grants Paid in Full (Includes Principal and Interest)

| Fiscal Year 2022           | Q1              | Q2              | Q3              | Q4            | Total           |
|----------------------------|-----------------|-----------------|-----------------|---------------|-----------------|
| Multifamily Rental         | \$<br>-         | \$<br>-         | \$<br>-         | \$<br>-       | \$<br>-         |
| Rehabilitation 1 - 4 Units | \$<br>80,224    | \$<br>157,192   | \$<br>165,232   | \$<br>93,098  | \$<br>495,746   |
| First Time Homebuyer       | \$<br>2,137,516 | \$<br>1,574,816 | \$<br>1,381,451 | \$<br>839,922 | \$<br>5,933,705 |
| Affordable For-Sale        | \$<br>87,438    | \$<br>-         | \$<br>-         | \$<br>-       | \$<br>87,438    |
| Total                      | \$<br>2,305,178 | \$<br>1,732,008 | \$<br>1,546,683 | \$<br>933,020 | \$<br>6,516,889 |

#### Total Monthly/Annual Payments on Active Loans (Includes Principal and Interest)

| Fiscal Year 2022           | Q1            | Q2            | Q3            | Q4              | Total           |
|----------------------------|---------------|---------------|---------------|-----------------|-----------------|
| Multifamily Rental         | \$<br>378,284 | \$<br>370,178 | \$<br>175,108 | \$<br>1,468,236 | \$<br>2,391,806 |
| Rehabilitation 1 - 4 Units | \$<br>14,252  | \$<br>31,487  | \$<br>22,338  | \$<br>45,411    | \$<br>113,488   |
| First Time Homebuyer       | \$<br>133,023 | \$<br>209,038 | \$<br>187,600 | \$<br>188,407   | \$<br>718,068   |
| Affordable For-Sale        | \$<br>-       | \$<br>-       | \$<br>-       | \$<br>-         | \$<br>-         |
| Total                      | \$<br>525,559 | \$<br>610,703 | \$<br>385,046 | \$<br>1,702,054 | \$<br>3,223,362 |

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| Fiscal Year 2022           | Q1      | Q2            | Q3           | Q4      | Total         |
|----------------------------|---------|---------------|--------------|---------|---------------|
| Multifamily Rental         | \$<br>- | \$<br>737,568 | \$<br>-      | \$<br>- | \$<br>737,568 |
| Rehabilitation 1 - 4 Units | \$<br>- | \$<br>-       | \$<br>13,235 | \$<br>- | \$<br>13,235  |
| First Time Homebuyer       | \$<br>- | \$<br>48,900  | \$<br>15,000 | \$<br>- | \$<br>63,900  |
| Affordable For-Sale        | \$<br>- | \$<br>-       | \$<br>-      | \$<br>- | \$<br>-       |
| Total                      | \$<br>- | \$<br>786,468 | \$<br>28,235 | \$<br>- | \$<br>814,703 |

# Total of Loans Forgiven Per Terms of Loan or Written Off Per PO-RED 325.01